



ACEIS ELECTRIC & POWER

Strategic Advisory+

Problem

How might we accelerate Thailand’s 4.0 ambition to become a competitive technology hub in SE Asia?

Solution

Skylance continues to serve as a “force multiplier” in supporting ACEIS to accomplish their business objectives.

The Royal Thai Government (RTG) has set an ambitious goal to create 100 Smart Cities within the next 20 years, and achieving this target requires collaboration between the private sector and government agencies at the local, regional, and national levels.

ACEIS Electric & Power is a technical partner that works with the RTG to implement its economic policies, such as Bio-Circular Green (BCG) and Industry 4.0, and Skylance was tasked to support ACEIS in accelerating strategy, business outcomes, and the success of its high-tech partnerships, products, services, and various joint ventures.

Skylance supported ACEIS in several high-level meetings that uncovered the distinct needs of cities, provinces, and industry segments. As a result, Skylance assisted the development of stronger value propositions, the execution of multiple memorandums of understanding (MoUs), and facilitated access to government agencies.

Additionally, Skylance supported ACEIS in liaising with local stakeholders to establish proof-of-concepts, form partnerships and joint ventures with Thai companies, and secure \$10M USD in seed funding.

Outcomes



3+

Memorandum of Understanding



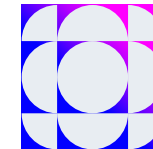
New Partnerships

INDUSTRIES

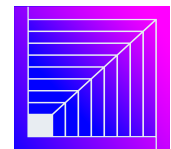


Aerospace
Cybersecurity
Defense
Digital IoT
Economic Development
Energy x Renewables
Finance
Future Automotive
Logistics x Supply Chain
Health x Life Sciences

DOMAINS



Economic Development



High Growth Strategy