BAN
BASE

Connect

Collaborate

Create

Agenda

01 The Problem

02 The Solution: OSTDO

03 OSTDO: What is OSTDO, How does it work, How to start

04 Skillset & Pricing

05 Why choose Bangladesh?

06 About Ban Base

If You Also Have This Problem Our Solution Is For You

1.323 trillion euro

unrealized output by 2030 due to a talent deficit in Europe

20% or more

increase of compensation is being demanded as they compete for a limited pool of workforce skilled in areas

86% hiring managers and recruiters acknowledge they face a challenge in finding and hiring quality software engineers and IT professionals

78% businesses in Deloitte's survey have a positive view towards outsourcing relationships with other companies

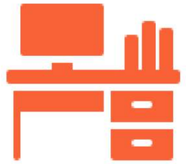
75% recruiters have noticed an increase in salary demand from their candidates

Source: Korn Ferry Institute | The Wall Street Journal

Source: Deloitte | Jobvite | Indeed

OFFSHORE TECH DEVELOPMENT OFFICE

What Is OSTDO?



Your Own Offshore Tech Team

Selected And Managed By You. Fully Dedicated To You.
Your Own On-Site Office Premises With Admin & HR Support

Flexible Contract Duration And Team Size

Any Number Of Resource For Any Duration

Flexible Modalities & Matching Time Zone

Hybrid Or On-Site In Your Own Offshore Tech Development Office
With Matching Timezone

How Does OSTDO Work?

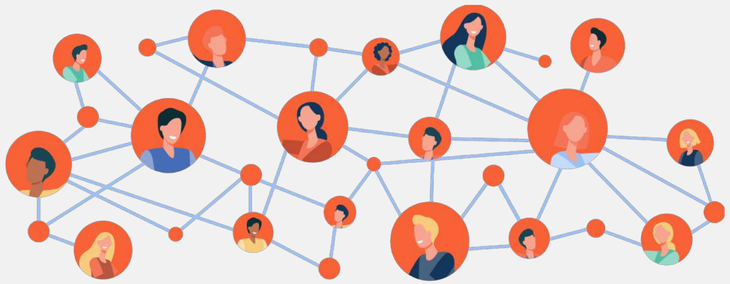
CONNECT

COLLABORATE

CREATE

Connect

You



Pre-Vetted pool of Top Developers

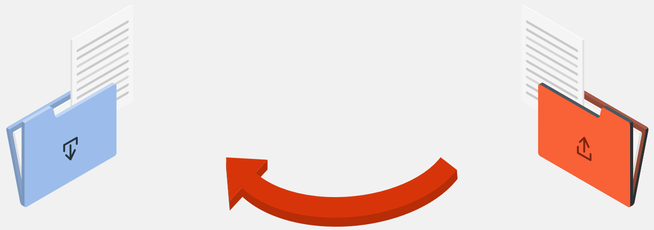
Connect with the **world's top developers**

BAN BASE

CONNECT

Collaborate

You



Your offshore tech team

Seamlessly **Collaborate** with the **your own offshore tech team**

BAN BASE

CONNECT
COLLABORATE

Create

You

Effortlessly **Create** the solution of **the future with your OSTDO**

BAN BASE

CONNECT
COLLABORATE
CREATE

How To Start Your OSTDO

Needs Assessment

Learning about your organization and analyze your requirements on:

- Organization goals & objectives
- Resources & skill
- Budget and contracting modalities

Select Your Preferences

You choose the right developers & tech experts from our shortlisted pre-vetted recommendations:

- Candidate interview
- Contract signing
- Complete your team

Realizing Goals

Your project goals will be met with your local team & offshore tech team fully integrated:

- Probationary contract period
- Track and analyze resource progress
- Finalize permanent contract

Skillset You Can Choose From

Back End Development

- RDBMS
- MySQL
- Rest APIs
- Linux
- Problem Solving
- Node JS

Front End Development

- Front End
- Javascript
- CI/CD
- Next JS
- UI/UX Design
- Vue JS

Mobile Development

- Javascript
- React Native
- Android

Artificial Intelligence

- Keras
- Linux
- Python

Data Analytics

- Data Cleaning
- Linux
- Python

Software Audit & Testing

- CI/CD
- Vulnerability Test
- Unit Test

Visual Prototyping

- UI/UX Design
- Adobe XD
- Figma

Machine Learning

- Image Processing
- NLP
- Pattern Recognition
- Object Detection
- Python
- Keras

Full Stack Development

- Django
- Javascript
- Laravel
- MySQL
- PHP
- Gatsby JS

**This is not a comprehensive list but an overview

Rate Card Overview

				Short term commitment		Annual commitment	
Category	**Description**	**Experience**	**Experience**	**Hourly Rate (Euro)**	**Monthly Rate (Euro)**	**Hourly Rate (Euro)**	**Monthly Rate (Euro)**
OSTDO Subscription	On site office, Office equipments, HR & Payroll, Legal, Contracting & Project Management support				**1000**		**1000**
Ban Base Associate	Skilled entry-level developers to assist your development team throughout the application development life cycle.	**1 to 3 years**	Angular, Python, React, Javascript, HTML, CSS, Design Support, Figma,Testing, Test Automation	**16**	**2200**	**14**	**1900**
Ban Base Expert	Experienced developers with the ability to maintain teams of associate-level developers and build scalable tech.	**3 to 5 years**	Java, .Net C#, Ruby, C, Flutter, React native, Kotlin, Nodejs, Golang, Azure, AKS, AWS, Kubernetes, Ngnx, Blockchain, Scrum Master, Product Owner, Technical Writer, Devops Engineer, UX Lead, Design Language Development	**22**	**3000**	**18**	**2500**
Ban Base Senior	Master developers capable of leading your entire tech operation as a project manager or tech lead and completing advanced tech projects.	**5 years+**	System Architecture, Microservice Design, Distributed Architecture, Project Management, Product Management, Digital Transformation, Strategy Support, Senior Strategy Consulting, M&A, Due Diligence	**36**	**5000**	**29**	**4000**

Notes:

Rates are exclusive of VAT.

Absences for leaves, holidays, trainings and others are granted as per BAN BASE's internal guidelines. Annual Commitment guarantees 200 work days.

Once annual budgets cross €200k, additional discounts will be granted.

Why Choose Developers from Bangladesh

High-skilled talent pool

Every year over 20000 CSE graduates join the IT industry and are getting hands-on training in software development, online office management, national web portals, foreign languages, and entrepreneurship from the ICT ministry.

Language Benefit

Having two-thirds of the young English-speaking population with a world-class education system creates a high potential talent pool.

Growing IT Export Rates

It is estimated that Bangladesh exports ICT products worth $1 billion to 35 countries, and has over 1087 software companies and 700000 IT freelancers contributing to the economy.

Fastest Growing Economy

A recent Asian Development Bank report estimates Bangladesh's GDP to grow 6.8% in 2021 and 7.2% in 2022, and the country will be the 24th largest economy by 2030.

Cost-Benefit

According to Accelerance Analysis 2021, In South Asia Region countries, software developers charge $19 up to $75 per hour; in Bangladesh, it is $15 up to $50 per hour.

Overlapping Working Hours

As well as working with Bangladesh, other European countries get almost five hours of overlapping time that the US and UK don't provide.

About Ban Base

Bringing In Experience Of

2000+
PROJECTS

30+
COUNTRIES

1000+
TECH COMMUNITY

Successfully Delivered Projects For

Our Story

Ban Base is built on the strong belief in the strength of Bangladesh – its talented people, resilience and ability to exceed expectations. It's the country's best Tech Talents that make our company steered forward by our drive and motivation to provide a platform for clients and Talent to connect & collaborate. We want to create positive impact in the country, by ensuring quality employment in an inclusive environment and opportunities for personal and professional development. We share the belief that collaboration without borders makes us stronger. Coming in with different skillsets and perspectives is what we need to accelerate, especially in today's world – facing many challenges.

We believe in coming together – complementing each other in the needs you have, this is how true progress is achieved. These are also key attributes we are looking for when recruiting. We believe that geographical distance and a different cultural background provides a collaboration and learning opportunity for both. And that in today's world more than ever we should embrace difference rather than let it separate us. There is great opportunity to collaborate, mutually benefit in a seamless and moreover convenient way.

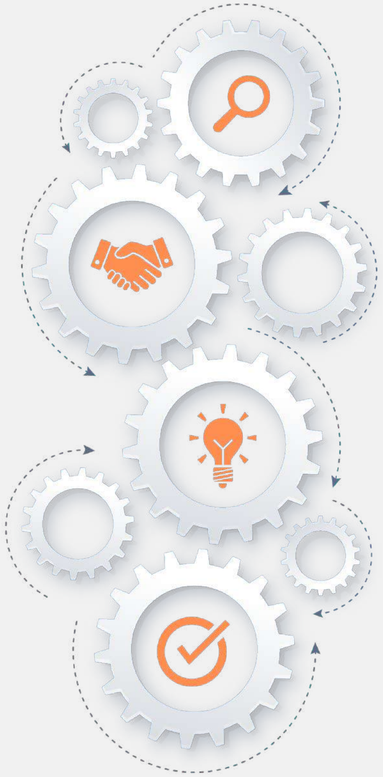
Erik Eekhof
Founder

Rafi Ahmed
Co-Founder

Our Mission

Connect organizations around the world with the best resources of **Ban**gladesh – a **Base** for providing seamless and borderless collaboration.

We nurture talents, making them the changemakers the world is looking for.



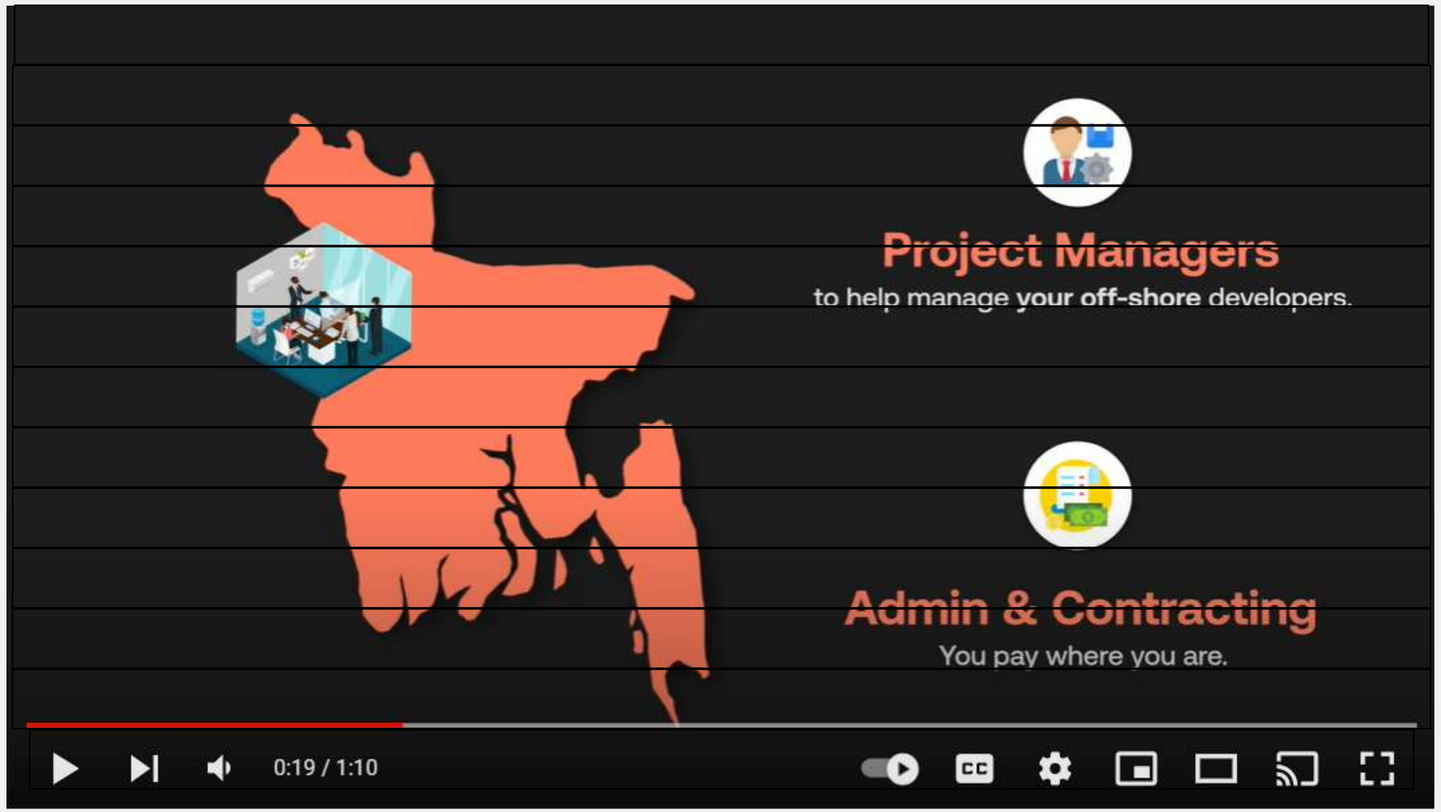
Our Vision

We see a world where organizations are creating positive impact – being connected with the best available resources who create technology that makes life better for everyone.

Driven by our passion to **connect** and **collaborate.** Accelerating progression and have a sustainable positive impact on both People and Planet making lasting impact in communities where we live and work.

Fast, Quality & Effective

Learn More About How Ban Base Sets Up Tech Teams:



Projects Delivered By Our Partners

AXA - Development Team

Digital ecosystem for life insurance

Ban base started supporting various AXA projects with Frontend, Backend and Business Resources (Fusion Teams) who work onsite and offsite with the product teams at AXA. Business Analysts are conceptualizing strategies and managing product increments while the offshore development teams work on the AXA system environment.

- Agile Co-Creation
- React Frontend
- Strategy Consulting
- Java Backend

Inventx

Shaping the future of Swiss banking & fintech with Inventx

Ban Base partnered with Inventx to co-create the transformation of value chains of major Swiss banks by introducing four main principles. Ban Base furthermore supporters AXA with Java based agile development teams onsite and offshore.

Modular

Modular product and service offering cater to changing customer wants and needs

Digital

Cloud based solutions ensure accessibility, scalability and affordable maintenance

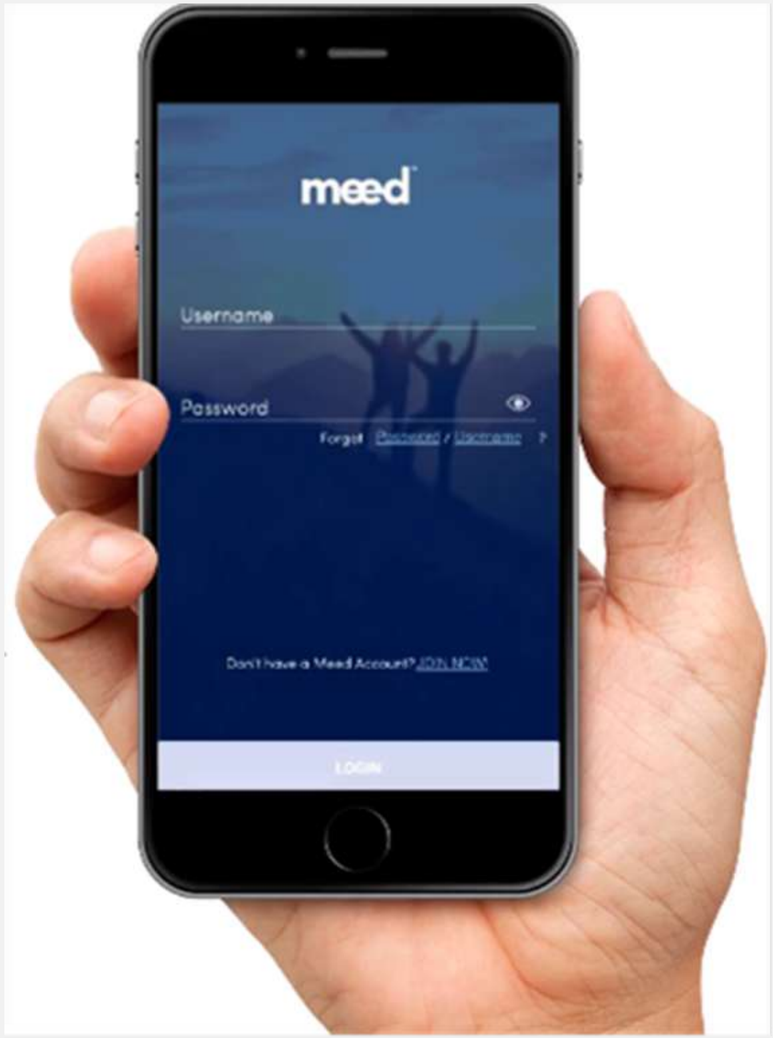
Agile

Agile organizational capabilities enable faster and robust response to increasing uncertainties

Open

Partnering by means of Open Banking creates provision for one stop service

Meed



Meed is on a global mission to transform mobile banking with a focus on community and empowerment

Ban Base partnered with Meed as their tech development wing to develop an all-in-one digital banking platform. Solutions consist of Checking Account & Debit Card, Security Savings Account, Secured Line of Credit, Instant Transfers and Payments, MeedShare: Earn money through the power of community.

Tech stacks used:

node.js mongoDB IONIC

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BEST ICT ENTERPRISE

BEST OUTSOURCING ORGANIZATION

EXPORTER OF THE YEAR

BRONZE