

# Data Discovery & Data Protection for Utilities & Municipalities

Whether you're a utility or municipality servicing a small rural region, or a large city with millions of customers, you've got lots of sensitive, unstructured data across multiple file shares. Niche operating systems make it hard to consolidate your data through a single solution. So, if you're a city employee, clerk or a frontline team member, sorting through data and pulling together a single report can take hours of you and your team's time and attention.

## The Challenge

The nature of municipal services means you store a wide variety of highly sensitive data and rely on multiple file shares to keep it all organized. Data loss prevention (DLP) technologies offer a new way to track data and get notified when data is moved, but they're expensive and usually only afforded to larger organizations.

Rising data privacy standards and increasing regulatory controls mean your business must have processes in place to manage things like freedom of information access requests and data retention requirements, yet traditional data management systems like walled networks with double logins still allow data transfer beyond the network.

Achieving regulatory compliance and data privacy is about more than just 'checking a box' - but knowing where to start is a challenge.



Hiring and budget limitations mean you've got limited staff available to help manage your data.



Unstructured data and lack of data classification make it tough to determine what data you've got.



It's highly likely that you've got thousands of excel sheets and databases across the business.



You need to run reports regularly, but just one report can take multiple staff and hours of time.



Teams across the business need access to your data and reports, but current processes make that next to impossible.



The infrastructure used by utilities is niche and hard to manage, thanks to the multiple tech solutions it relies on.

## The Solution

Rethink the way your team manages data classification. Get a handle on your data and align to data privacy and protection requirements with the Cavelo platform.

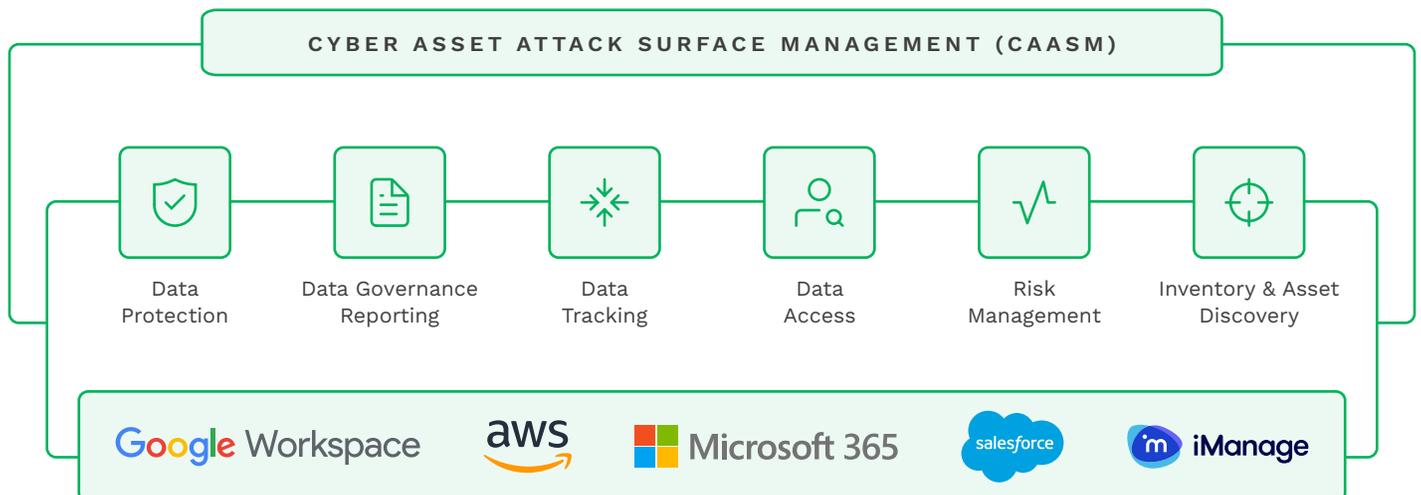
### Here's how:

- ✓ Eliminate time-intensive inventory and classification exercises.
- ✓ Relax knowing the Cavelo agent identifies and classifies data across all of your file shares.
- ✓ Discover specific data types and build custom reports at the touch of a button.
- ✓ Free up time and resources with Cavelo's continuous scanning and classification.
- ✓ Navigate the easy-to-use Cavelo dashboard with confidence, whether you're a clerk, city employee or a frontline manager.
- ✓ Customize the purpose-built dashboard to your unique data requirements.
- ✓ Align to industry best practices, processes and controls to gain control over where your data lives – and where it shouldn't.

## How it works

When it comes to data discovery, classification and protection your team has to work with the limited resources you have, like spreadsheets, disparate toolsets or even OCR (optical character recognition) for data management. Cavelo is a simple platform designed to help you and your team get a handle on your company's sensitive data, so you can protect it – all through a single pane of glass.

The platform's key pillars and service integrations gives you the ability to customize its dashboard and features to match the unique requirements and regulatory frameworks your business aligns, to while integrating with the cloud systems your business relies on.



*Like many other businesses, moving operations to the cloud and managing a remote workforce makes data visibility and tracking a larger priority for overall data security. The Cavelo platform gives us complete visibility to sensitive data, so we can better protect it – all in line with industry compliance and security best practices.”*

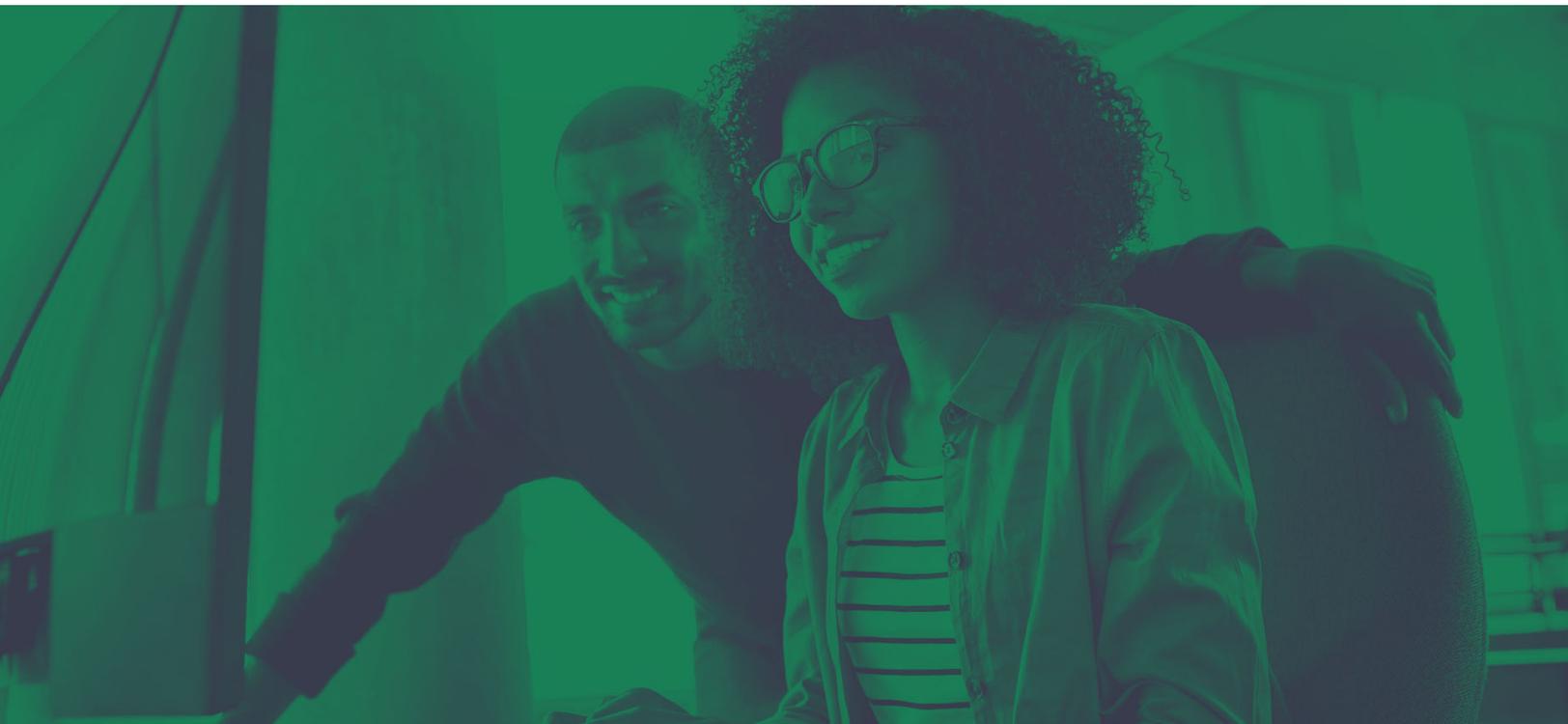
**David Boyle**

Manager Information Technology Infrastructure  
Guelph Hydro



## The Cavelo platform downloads in minutes, installing a lightweight endpoint agent for turnkey set-up and onboarding.

- ✓ Auto-classify sensitive data based on the NIST data privacy framework and align to provincial and state energy board and regulatory requirements.
- ✓ Customize your dashboard, policies and an audit trail that clearly aligns to your client's unique data types.
- ✓ Reduce risk and remediate your company's most vulnerable and costliest data so you can prioritize highest value remediations first.
- ✓ Get near real-time and up-to-date reporting snapshots with Cavelo's analytics capabilities.
- ✓ Set up alerts for your team that flag information that unexpectedly or accidentally leaves your network.
- ✓ Understand your business's unique risk with Cavelo's risk benchmarking and scoring.



## The Cavelo platform offers pricing that's easy on your budget and right-sized for your business

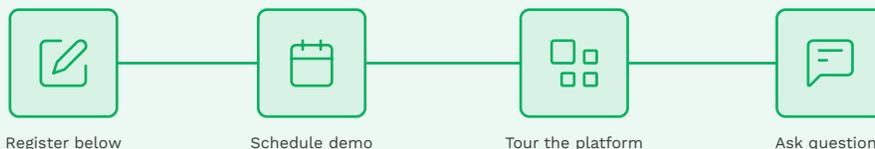
Depending on the type of business you are and the industry you operate in your data protection and compliance requirements will vary. That's why the Cavelo platform is offered as a right-sized platform that can meet your needs today and scale with your business, regardless of how many assets, data sources, cloud applications, and endpoints connect to the network.

Our pricing model is simple and based on the number of data sources and employees your business has.

### Seeing is believing. Within hours of deploying Cavelo, you'll see:

-  **ROI**  
Get valuable data that you can take to your leadership or decision makers.
-  **Competitive review**  
We're not shy! Compare us to the software or tools you're using today.
-  **Immediate value**  
Let your team members test it too to make sure Cavelo is right for you!
-  **Use case vetting**  
Test the product against all of the use cases your team handles.
-  **Full functionality**  
Access full platform functionality and our team of experts who can help you along the way.
-  **Real reports**  
Run reports (even in trial) that you can review and share with your team.

### Get started with a live demo



We're confident the Cavelo platform will change the way you think about data discovery, data protection, and compliance reporting. Book a 20-minute demo with our team of experts to learn about managing your company's digital assets and sensitive data, all through a single pane of glass.

[Request a demo](#)