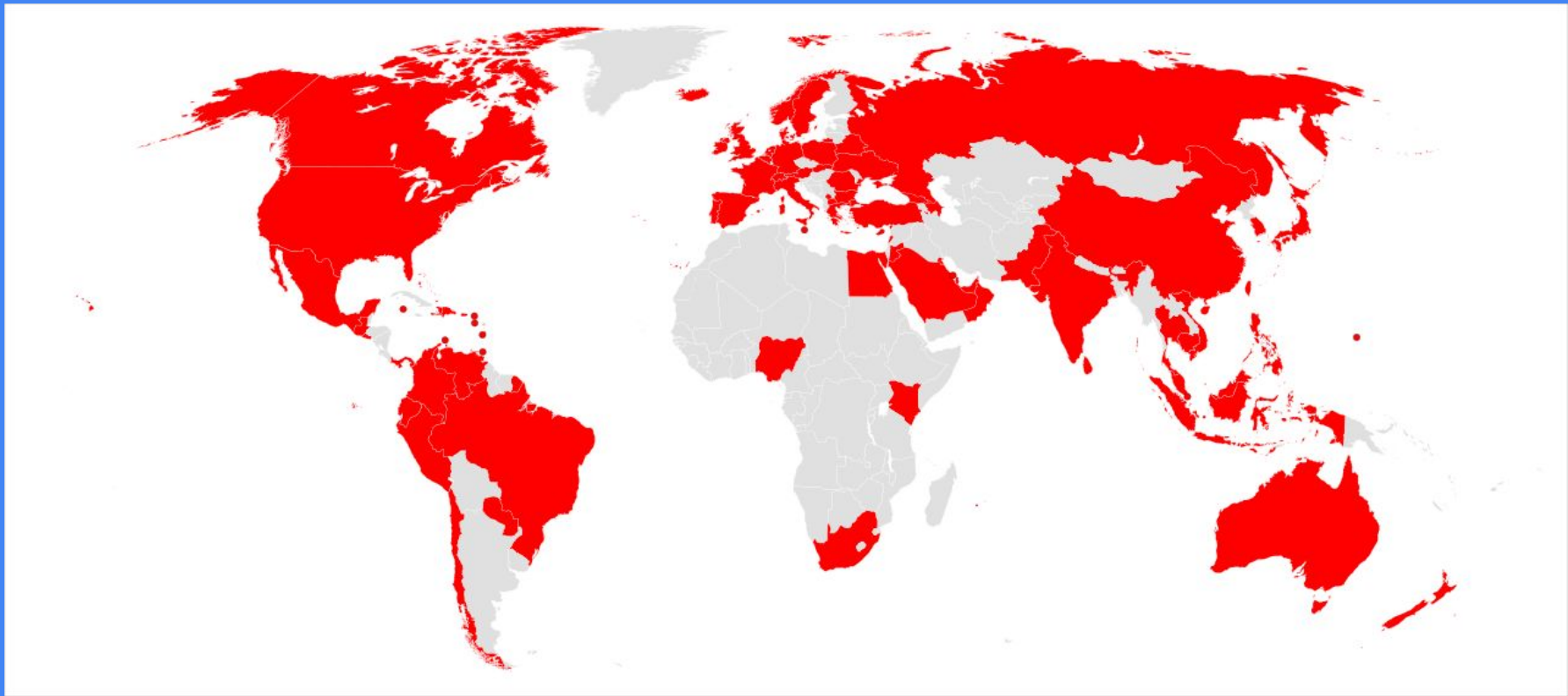


**Domino's™**

NYSE: \$DPZ



**Buy 13 shares for  
~\$3,500**



~ 6,000 US Locations

~ 10,000 International Locations

# J. Patrick Doyle

- CEO 2010 - 2018
- Began fortressing to expand aggressively
  - Most stores only have kitchen, no tables - lower potential loss
  - 2013 - Forced all stores to have a “Pizza Theater”
- Focused on web and mobile
  - 65% of US sales came from online ordering
- Good pizza + international rapid expansion = 4,000% gain in 8 years



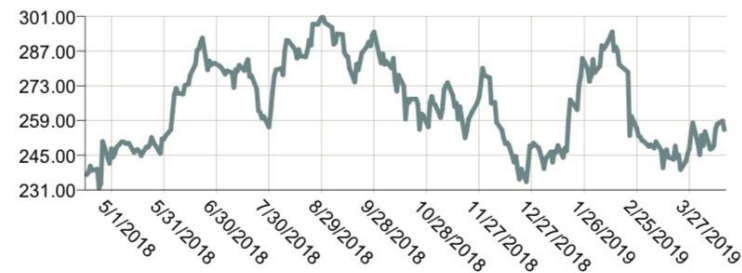
## Earnings & Estimates

Next Announcement Date	04/24/19
P/E USD	31.96
Est P/E 12/19	28.44
T12M EPS	8.32
Est EPS	9.35

## Corporate Info

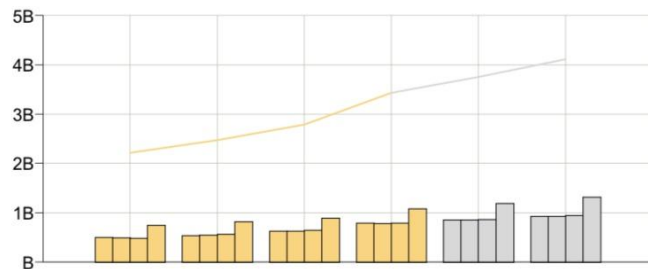
30 Frank Lloyd Wright Drive	www.dominos.com
Ann Arbor, MI 48105	T: 1-734-930-3030
US	Employees 14,500 (12/30/18)
Chief Executive Officer	Richard E Allison Jr "Ritch"
COO/Pres:Americas	Russell J Weiner
Chief Marketing Officer	Kapil Grover

## Market Data



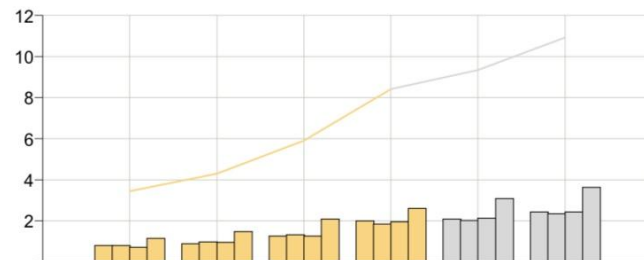
Px/Chg 1D (USD)	265.87/+4.12%
52 Wk H (08/29/18)	305.34
52 Wk L (04/24/18)	229.18
YTD Change/%	17.88/7.21%
Mkt Cap USD	10,917.5M
Shrs Out/Float	41.1M/40.8M
SI/% of Float	2.8M/6.9%
Days to Cover	3.3

## Revenue



	2015	2016	2017	2018	2019	2020
FY	2.22B	2.47B	2.79B	3.43B	3.75B	4.11B
Q1	502.03M	539.17M	624.22M	785.37M	849.75M	927.86M
Q2	488.62M	547.34M	628.61M	779.40M	849.06M	923.14M
Q3	484.70M	566.68M	643.64M	785.97M	863.56M	942.43M
Q4	741.18M	819.44M	891.51M	1.08B	1.19B	1.32B

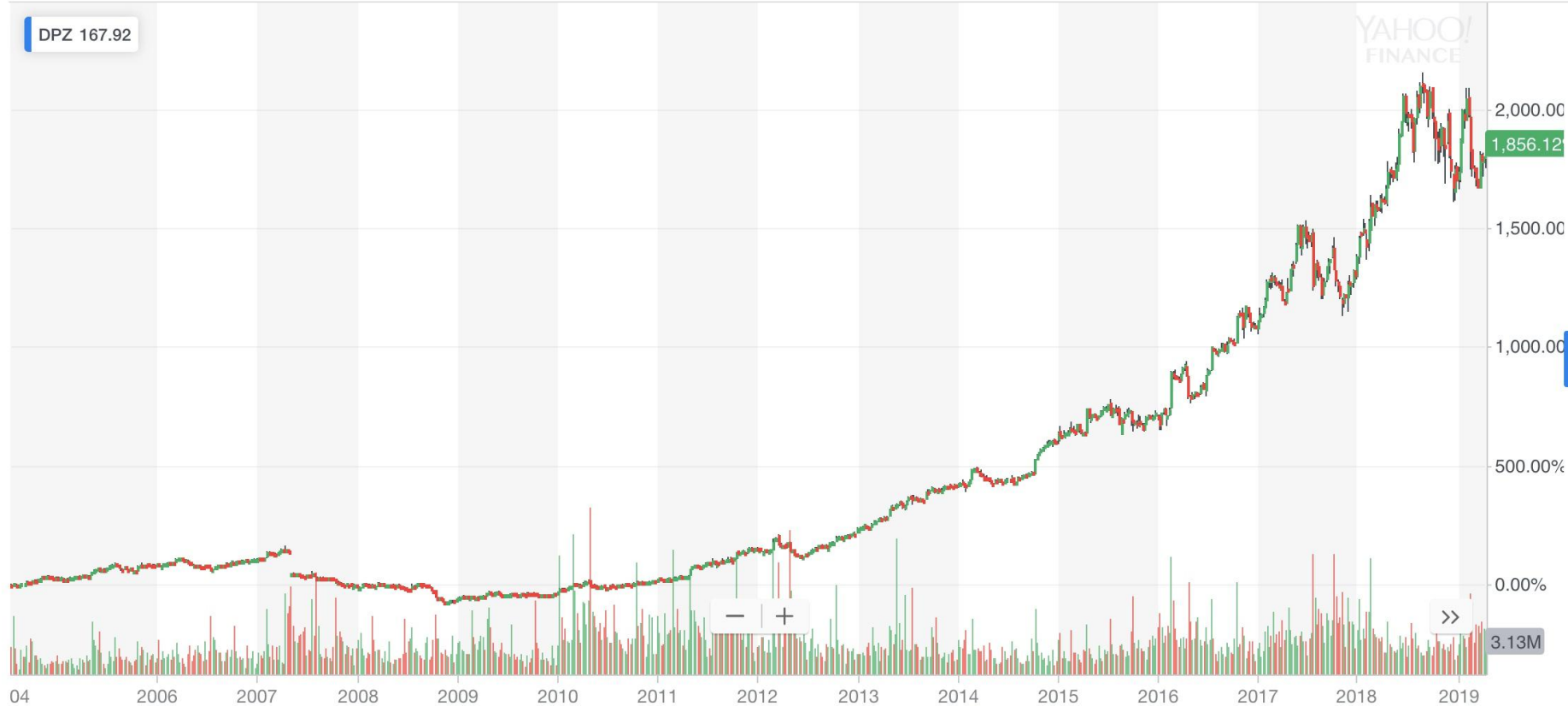
## Earnings Per Share



	2015	2016	2017	2018	2019	2020
FY	3.45	4.30	5.91	8.42	9.35	10.93
Q1	0.81	0.89	1.26	2.00	2.09	2.44
Q2	0.81	0.98	1.32	1.84	2.03	2.35
Q3	0.73	0.97	1.27	1.95	2.14	2.43
Q4	1.15	1.48	2.09	2.62	3.10	3.64

⊕ Indicators ⊕ Comparison ⚡ Events P 📅 Date Range 1D 5D 1M 3M 6M YTD 1Y 2Y 5Y Max 📅 Interval 1W ▾ 📊 Candle ▾ 📏 Draw

DPZ 167.92



⊕ Indicators ⊕ Comparison ⚡ Events **P** | 📅 Date Range 1D 5D 1M 3M 6M YTD 1Y 2Y 5Y Max | 📊 Interval 1W ▾ 🕯 Candle ▾ ✎ Draw

DPZ 146.18 ^DJI 18543.53 ✕

Open 128.44 ✕  
High 128.83  
Low 124.48  
Close 124.97  
Volume 3.13M





# Franchise Details

- Low operating cost compared to most restaurant franchises
- Low startup fees in many countries
- 800 total US franchisees
  - Average US franchisee owns 7 stores and has owned them for 18+ years.
- 99% contract renewal rate
- Domino's takes 5.5% of total sales

Market	Number of stores
India	1,195
United Kingdom	1,100
Mexico	760
Australia	693
Japan	550
Turkey	535
Canada	487
South Korea	447
France	387
Germany	283

# Why buy now?

- By 2025 - aim to hold 25,000 worldwide locations
- Long track record of sustainable growth
- Largest market share in delivery food in US (27%), plans to further expansion internationally
- If you vote no you don't get a brownie



**Buy 13 shares for  
~\$3,500**