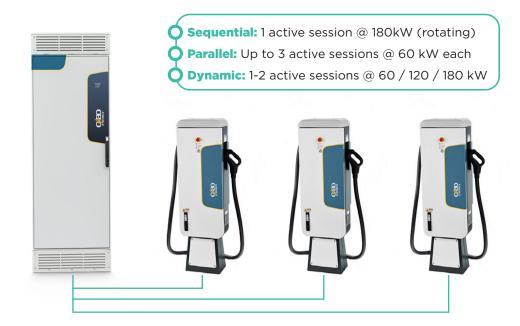


The HOSPITALITY ENERGY Quick Charge EV charging program is designed exclusively for the hospitality industry and their growing demand for fast EV charging capacity. Our system includes one (1) charging cabinet and three (3) small charging posts plus our exclusive hotel-only software. Also in development is software that ties into hotel guest billing programs.

Your guest will access the Quick Charge equipment and can either wait in their vehicle, or leave the vehicle and receive a text letting them know when the car is charged and ready to be moved from the parking spot. Charge times can be as fast as 100 miles in 15 minutes.



## ANNUAL EV CHARGING REVENUE

200 Room Hotel with Average 70% Occupancy

| Year | % EV  | # EV | #Charges | Daily Revenue | <b>Annual Revenue</b> | Cumulative   |
|------|-------|------|----------|---------------|-----------------------|--------------|
| 2023 | 5.0%  | 7.0  | 3.5      | \$35.00       | \$12,775.00           | \$12,775.00  |
| 2024 | 7.5%  | 10.5 | 5.3      | \$55.13       | \$20,120.63           | \$32,895.63  |
| 2025 | 10.0% | 14.0 | 7.0      | \$77.0        | \$28,105.00           | \$61,000.63  |
| 2026 | 12.5% | 17.5 | 8.8      | \$100.63      | \$36,728.13           | \$97,728.75  |
| 2027 | 15.0% | 21.0 | 10.5     | \$126.00      | \$45,990.00           | \$143,718.75 |
| 2028 | 17.5% | 24.5 | 12.3     | \$153.13      | \$55,890.63           | \$199,609.38 |
| 2029 | 20.0% | 28.0 | 14.0     | \$182.00      | \$66,430.00           | \$266,039.38 |
| 2030 | 25.0% | 35.0 | 17.5     | \$236.25      | \$86,231.25           | \$352,270.63 |

### FINANCIAL INCENTIVES AVAILABLE FOR INVESTING IN EV CHARGING

#### **Federal Policy Incentives**

- 30% Tax Credit Investment Tax credit for solar and energy storage
- \$100k Property Credit
   30% Tax Credit per EV Charger up to \$100k
- \$7.5bn Grants
   Infrastructure bill funding for new public EV charging stations value for charging site
- \$40bn Low-Cost Loans DOE Loan Programs

#### **California Policy Incentives**

- 20% Battery Costs
   SGIP Program can provide rebates on energy storage costs
- 50% DCFC Costs CALeVIP 2.0 will provide rebates on public DC fast charging
- LCFS Credits
   Low Carbon Fuels Standard (LCFS)
   credits create additional

Hospitality Energy has created an EV charging hub that includes solar, battery storage, and EV charging. This creates new revenue streams for hotel owners. We operate these sites using our proprietary software platform.

- DC FAST CHARGERS: 180 kW DCFCs, which provide customers with a 100+ mile charge in under 15 mins for around \$10.
- ENERGY STORAGE: Batteries connected to the DCFCs manage energy use to avoid demand charges, maximize TOU benefits, and sell grid services.
- **SOLAR:** A solar canopy over the parking lot provides low-cost electricity to the Hotel while also providing shade and rain cover.

# HOTEL SPECIFIC SOFTWARE

Energy Management Controls Catered to Maximize Hotel Profits and Minimize Spend

White-Label App for Partnered Hotels / Franchise Companies









