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veriDART® Insights

3 Main ROIs

Health & Safety

- Measure and verify HVAC safety performance across portfolio
- Communicate workplace safety to employees and key stakeholders
- Guide occupancy load & facility operations
- Support regulatory guidance and code ventilation compliance i.e., CAL/OSHA COVID ETS

Financial

- Reduce absenteeism, facility shutdowns, and other adverse impacts to productivity/profitability
- Optimize HVAC-related capital expenditures and extend system useful life
- Reduce cost and energy penalties associated with health and safety strategies
- Target supplemental solutions highest value opportunities

Sustainability

- Reduce carbon penalties through more targeted health and safety strategies
- Support Environmental, Social, Governance (ESG) reporting
- Achieve LEED and WELL certifications

veriDART® Users

Customers & Partners

Customer Snapshot

Fortune 100 Company
Samsung
Irvine Company
Brookfield Properties
Microsoft
DFW Dallas Fort Worth International Airport
The Port Authority of NY & NJ
CCSD Clark County School District
Carleton University

Partner Snapshot

JLL
UL
ABM Building Value
Johnson Controls
GLUMAC A Tetra Tech Company
Citadel EHS assess • resolve • strengthen
Universal Engineering Sciences
RHP Risk Management

Questions? Contact a SafeTraces Representative at sales@safetraces.com

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veriDART® Lessons Learned

What sectors to approach & their interest

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Sector	Interest	Funds
Corporate Owner Occupier (i.e., Tech, Financial, Pharmaceutical, etc.)	• Increase employee trust and confidence in workplace safety • Reduce absenteeism and adverse impacts to productivity • Support net zero/decarbonization sustainability initiatives	Available
K12 School Districts	• Protect students, teachers, and staff • Safety communications to parents and unions • Optimize federal funding for safety enhancements	Available through American Rescue Plan, but may be limited
Municipalities	• Protect employees and the public • Safety communications • Optimize capex	Available, but may be limited
Prisons	• Protect inmates & staff from outbreaks • Determine safe occupancy levels and areas	Available, but may be limited
Transportation	• Protect travelers & staff • Optimize capex and opex • Safety communications for public	Available, but may be limited: Infrastructure Bill recently passed
Healthcare	• Verify negative and positive pressure areas • Verify airflow patterns and HVAC performance in high-risk areas (e.g. ER's, acute care, high density staff and public areas, double occupancy patient rooms) • Measure and verify controls in overflow areas • Defensible data for compliance	Available

Role	Interest
Facilities & Engineer Directors*	Air Balancing, Measurement & Verification of Engineering Solutions, Commissioning
Capital Projects Directors	Shortening Project Timelines by Quickly Identifying Improvement Areas, Measurement & Verification, Air Balancing, Commissioning
EH&S Directors*	Health & Safety, Exposure Risk Reduction, Mitigate Complaints, Regulatory Compliance
Asset/Real Estate Managers	Financial Decisions & Sustainability and ESG Initiatives
Communication Directors	Exposure Reduction Communications

*Typically, dependent on each other to move forward with projects.

We'd Like to Hear from You

Email us your insights, successes, and lessons learned on delivering veriDART: sales@safetraces.com

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