



AWS Well-Architected Review: FTR for ISVs

Accelerate your co-selling journey with AWS

A Well-Architected Review from Ibexlabs involves an in-depth evaluation of your cloud architecture across the six pillars of the AWS Well-Architected Framework to ensure that it is aligned with AWS best practices. These include operational excellence, security, reliability, performance, cost-optimization, and sustainability. Our team of AWS certified cloud experts will evaluate your business needs and provide prescriptive guidance on the best architecture and efficiency improvements so that you can focus on growing your business.

AWS Foundational Technical Review (FTR)

The AWS FTR is a technical deep dive that improves the quality of your solution. For example, FTR includes automated detection of potential security issues allowing you to identify and remediate risks beforehand. FTR assists ISVs to review their software for reliability, security, and other focus areas defined by the AWS Well-Architected Framework.

Add On: OppSync ACE CRM Integration

OppSync is a Sales Pipeline Integration and Management (SPIM) application that enables AWS partners to integrate their CRM with the APN Customer Engagements (ACE) Platform in weeks instead of 3-6 months. As a fully managed service, it eliminates the need for AWS Partners to allocate development resources to integrate with ACE, thereby reducing integration and maintenance costs by up to 70%.

Leverage our OppSync SPIM offer to accelerate your sales cycle and co-sell efficiently with AWS. Participating AWS Activate members receive 50% off for 1 year.

Benefits of a Well-Architected Cloud Environment



Secure Environment

A highly secure environment will ensure robust protection of your data, systems, and services. Nothing can be more fundamental and necessary than to maintain data confidentiality; govern identity and access management; and to detect and manage security vulnerabilities. The right tools and techniques are important to safeguard against financial loss and comply with regulatory requirements.



Reliability

A distributed system design and systematic disaster recovery plan are necessary to ensure reliable and smooth functioning of all the systems, recover from failure, and scale horizontally to increase workload availability.



Cost-Optimization

An effective cloud strategy that aligns with your business objectives irrespective of the scale of your business is essential to avoid over-provisioned and under-optimized deployments. Make informed, data-driven decisions to optimize for speed to market or cost.

Management & Governance (M&G) Lens

The Management and Governance Lens extends the guidance provided by the AWS Well-Architected Review to help you prepare for scale and evaluate if the environment is configured properly. Regardless of your stage of cloud adoption, the M&G Lens provides recommendations on different functions and how they interoperate to provide effective management and governance. This includes:

Enhanced Control Tower Environment

Take advantage of built-in best practices and governance for a multi-account AWS environment

Guardrails for Security and Compliance

Enforce policies with AWS recommended security guardrails

Optimize Performance

Automate functional changes and monitoring and set standards for system operations

"When it came to our hosting infrastructure, security was the first priority. Working with Ibexlabs, we found a partner who listened, and who worked hard to build a solution around our particular needs."

Jon Mrkonich
1Team, Inc.

About Ibexlabs

Ibexlabs is an AWS Advanced Consulting Partner that provides startups and SMBs with custom cloud consulting, cloud migration, DevSecOps, and managed security services. With 100+ AWS certifications covering four Competencies and seven Service Delivery Programs, we deliver innovation, deep expertise, and an agile framework to meet the acute business and technical demands of our customers. As a Partner with competencies in AWS Security and AWS Level 1 Managed Security Services—and an AWS Well-Architected Partner—Ibexlabs applies AWS best practices to design and build cloud solutions that meet the highest standards of governance, security, and compliance, such as SOC2, PCI, HIPAA, and HiTrust. Ibexlabs can be contacted at engage@ibexlabs.com or www.ibexlabs.com.

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- AWS Lambda Delivery
- Managed Service Provider
- DevOps Services Competency
- L1 MSSP Services Competency

- Security Services Competency
- Healthcare Services Competency
- Well-Architected Partner Program