



WAVERLYLABS

Press Kit



Building a world without **language barriers**

las barreras del idioma

言障碍

Waverly Labs develops voice and language products for professionals and teams.

Inspired by personal experiences, the company was founded in 2014 at the convergence of speech translation and wearable technology. Between 2016 - 2020, they introduced Pilot Smart Earbuds and Ambassador Interpreter, the world's first earbud translation products which established the category, shipping over 50,000 units worldwide.

Now we've introduced a full suite of voice and translation solutions, including Ambassador Interpreter, Forum, and Subtitles, which are designed for interpretation experiences across various industries such as education, hospitality, business, and events.



About

We're just getting **started**

Units sold

50K

In orders

\$10mm

Featured in

Wired, The Verge, Forbes, + more

Global partners and testing

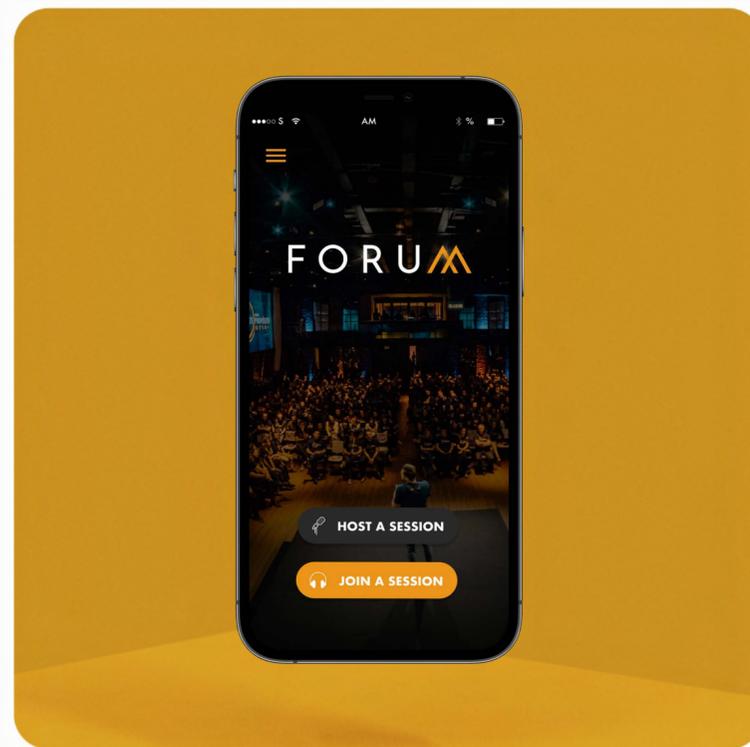
Hilton, Walmart, and Amazon Fulfillment Centers





Ambassador

The most accurate language translation earbud in the world



Forum

Interpretation for meetings, lectures, events, and experiences



Subtitles

Transcription and translation for hygienic, safe in-person interactions



Ambassador your professional interpreter

Ambassador Interpreter is the highest quality interpreter for professionals and teams. From training to travel, groups to solo, the Ambassador Interpreter allows you to have smooth conversations free from the constraints of language barriers.

- **3 interpretation modes: Converse, Lecture, and Listen**
- **Hygienic over-the-ear design for easy sharing**
- **4 earbuds pair simultaneously through one smartphone / tablet**
- **Translates 20 languages and 42 dialects**



Forum

interpretation for lectures and events

Forum is an interpretation solution for meetings, lectures, events, and experiences. Create a session and invite guests to experience translated conversations on their mobile device or computer. No hardware required.

- **Translates to large audiences in multiple languages simultaneously**
- **Simple code to join and listen—no hardware requirements**



Subtitles

translation for safe interactions

Subtitles provide transcription and translation for hygienic, safe in-person interactions. With a two-sided screen providing real-time translation to each person on either side, Subtitles is the perfect solution for all customer service interactions.

- **Touch interface for users to select language**
- **Real-time transcription and translation**
- **Safety barrier for additional viral protection**



Meet our **founders**



Andrew founded the company in 2014 after personal experiences with the language barrier. In 2016 he coordinated the product launch of the team's first product which broke records on Indiegogo. Since then he has led sales and marketing efforts with major brands and oversees the company's growth.



Sergio is co-founder and has served as Vice-President of Product since May 2018. Currently he oversees all aspects of product development, including manufacturing, supply chain distribution, and software development integration. Before 2018 he served as lead product engineer, where he was responsible for the industrial / mechanical design and product engineering of Pilot Smart Earbuds.



Quotes from our **happy customers**

They have been AMAZING in helping communicating with Japanese, Spanish, Italian & German clients.

Being able to speak to my girlfriend's mother for the first time has broken down walls I never thought possible. From the bottom of my heart thank you!

It was emotional ... There are no boundaries now. This will open up so many doors.

I do a lot of traveling abroad and work with foreign partners at home. THIS. IS. A. GAME CHANGER! I have spent hundred of dollars on handheld translators and translation apps but this is by far the best around. The translations are seamless and the ability to share with another person to converse is amazing. Customer service is always helpful and updates always address the needs of the user. I can't wait for their next iteration! I recommend 100%



Have questions? **Contact us**

Press@waverlylabs.com

[Waverlylabs.com/press](https://waverlylabs.com/press)

Youtube.com/waverlylabsinc

[Waverly Labs](#)

[19 Morris Avenue](#)

[Brooklyn, NY 11205](#)

