



**Investment Highlights**

# About Corinex

Corinex is the sole provider of broadband-power-line (BPL) solutions in mass rollout. Its solutions are developed for energy companies, including electric utilities, EV manufacturers, and EV charging providers.

Flagship offering consists of GridValue and EnergyGrid, a complete solution that integrates distributed energy devices and provides real-time energy data, analytics, and predictive models.

First company to resolve BPL's technological challenges, enabling its mass adoption as a market leader after a decade-long technology race.

Our Vision

**Enabling  
decarbonization  
through  
self-regulating  
energy systems**

## Europe's largest utilities are choosing Corinex BPL to digitalize their energy grids



Standardized  
technology

In 2022, PRIME Alliance standardized BPL for smart meter gateway based on ITU's G.hn

**VDA**

Future EV & V2G standardization

Corinex is leading standardization of BPL communication for EVs in VDA and PRIME Alliance

**\$300B**

Addressable  
market

TAM for core BPL utility products; Corinex sales pipeline is \$500M

**\$17M+**

Contracted  
2023 Revenue

Corinex will be cash-positive in 2023

**\$500M+**

Sales  
pipeline

IDC report: "industry is at an inflection point in the adoption of BPL technology"

**\$40M+**

Successful  
Deliveries

20 customers include 3 of the 10 largest European utilities:



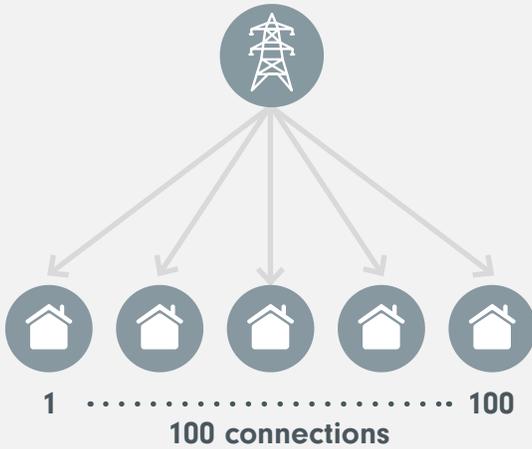
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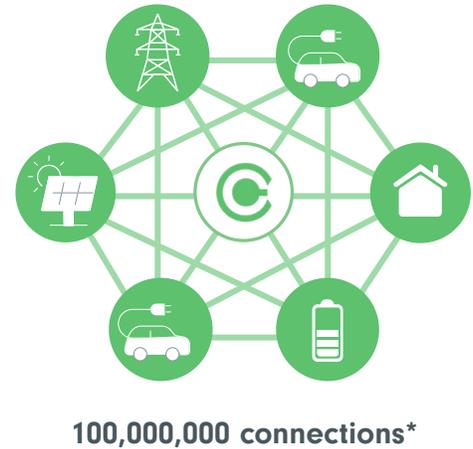
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# Broadband communication and edge computing are required to enable self-regulating energy systems

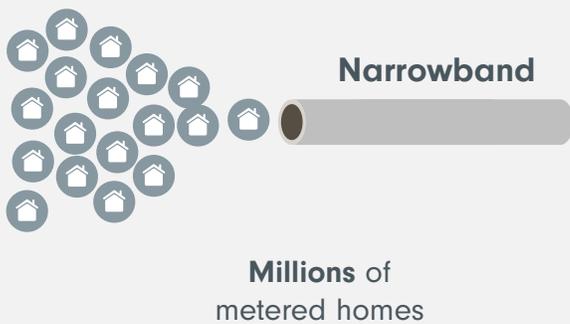
## Existing Grid



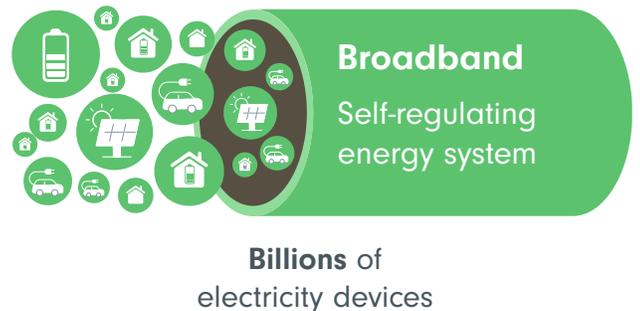
## Digitalized Grid



## Utilities



## Energy Service Providers



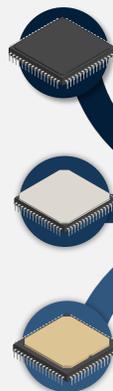
## Three separate chips

Current technology requires three separate chips, and the performance is inadequate

**Security**  
E.g., NXP

**Edge Computing**  
E.g., TI / Intel

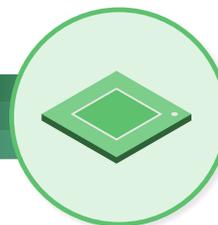
**Communication**  
E.g., NB IoT - Nordic



## One integrated chip

Interoperable solution based on BPL PRIME standard provides all three key functions on one chip

**BPL PRIME**  
Security  
Edge Computing  
Communication



# Cost and speed advantages over competing technologies

## Data Transmission Speed in Mbps

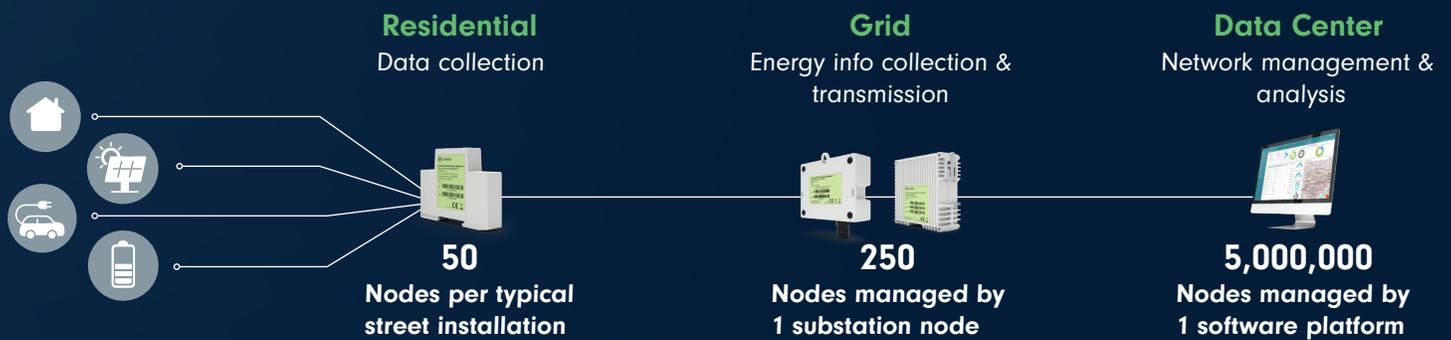
Corinex: BPL PRIME*	250.00 Mbps
5G <sup>1</sup>	100.00 Mbps
LTE	20.00 Mbps
HomePlug Green PHY	10.00 Mbps
G3 Standard	0.18 Mbps
Narrowband PRIME	0.13 Mbps

## Cost per MB; 10-Year Life Cycle

Corinex: BPL PRIME*	\$0.71
5G	N/A
LTE	\$4.65
HomePlug Green PHY	\$13.20
G3 Standard	\$106.42
Narrowband PRIME	\$157.27

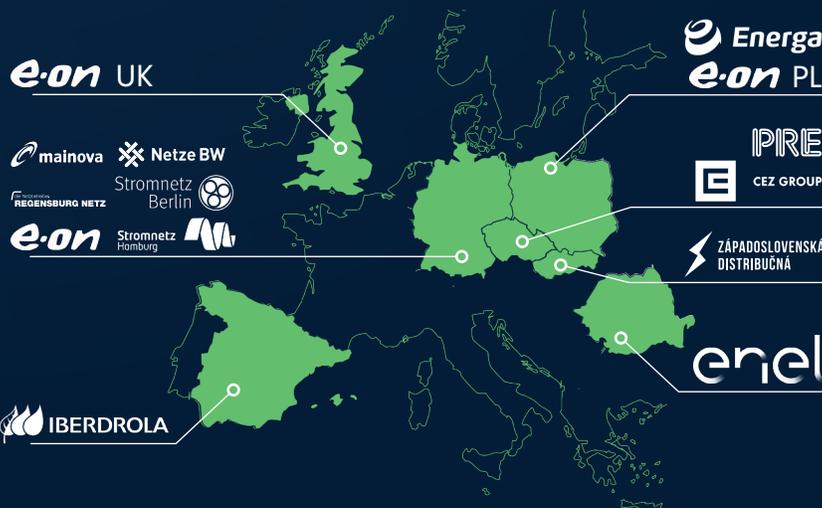
<sup>1</sup>5G will provide higher speed than LTE but poor coverage

# Corinex solution can scale up to five million nodes on a single software platform, managing country-wide deployments



\*Number of nodes are based on smart meter gateway (use case 2) solution

## Today's validated BPL pilots/rollouts by country



## Disrupting a total addressable market worth \$300 billion

**\$210<sup>1</sup> Billion**

### Utility Customers

<sup>1</sup> Source: Frost & Sullivan, Electricity Metering Final Report

**\$65<sup>2</sup> Billion**

### V2G Ecosystem

<sup>2</sup> Calculation based on 1.4 billion cars globally that can become BPL-integrated

**\$23<sup>3</sup> Billion**

### Energy Software

<sup>3</sup> Source: Research and Markets, Outlook on the Smart Grid Software

# Team



**Founder & CEO  
Peter Sobotka, Ph.D.**

Serial Entrepreneur; built main company from 0 to \$125M

Founding member of IEEE 1901

Chairman of BPL Task Force  
Prime Alliance



**Advisory Board Member  
Dan Cohrs, Ph.D.**

Former CFO: D-Wave, Rentech,  
Global Crossing

GTE, NWA, Marriott, HBS

\$25B of capital raised, \$50B M&A



**Advisory Board Member  
Tom Ligocki**

Founder & CEO of  
Clevest Solutions

Leadership from startup to one of the largest software companies in BC with successful exit for all stakeholders



**CTO  
Sam Shi**

Contributor representing  
Canada and Corinex at ITU

Co-author of 12 key patents in  
BPL industry



**Sales VP  
Jana Gottstein**

Sales Leader - Data  
Intelligence at SAP

Gartner, SAS Institute



**CSO Germany  
Stefan Heyn**

Sales strategy & MD at  
Canadian Solar

20+ years in Cleantech  
management and sales



**Advisory Board Member  
Enrique Ochoa Reza, PhD**

Former CEO: CFE, Mexico's  
nation-wide utility

Former Deputy Secretary of  
Hydrocarbons, Ministry of Energy  
of Mexico

## Key Contact

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