

Staffing



The Challenge

Arrow Group of Companies wanted to **grow their business**. Their bank offered a line of credit with a low limit – not even enough to cover payables, let alone give them the funds they needed to grow.

Lack of access to flexible capital was their most significant obstacle.



The Solution

REV Capital offered them a **\$5M** factoring facility – with room for growth – to pay down the existing line of credit and cover immediate payables.

The **influx of access to capital** gave Arrow the liquidity needed to **unleash their sales team**. As they continued to pick up larger accounts, REV Capital was there to increase the facility limit.



The Results

Within three years, Arrow Group reached \$40M in accounts receivable!

Access to immediate cashflow allowed **Arrow to confidently go after larger and more lucrative accounts.**

They are free to **focus on what they do best** – offering quality staffing services, while leaving the back-office administration and cash management to REV Capital.