



CASE STUDY

The real estate company Forcadell generates zero errors in its documents



Company:
Forcadell



Website:
www.forcadell.com/en



Country:
Spain



Industry:
Real estate



**Automated contracts
per month:**
100



LinkedIn:
[Forcadell Consultors Immobiliaris](https://www.linkedin.com/company/forcadell-consultors-immobiliaris)



Instagram:
[@forcadell1958](https://www.instagram.com/forcadell1958)



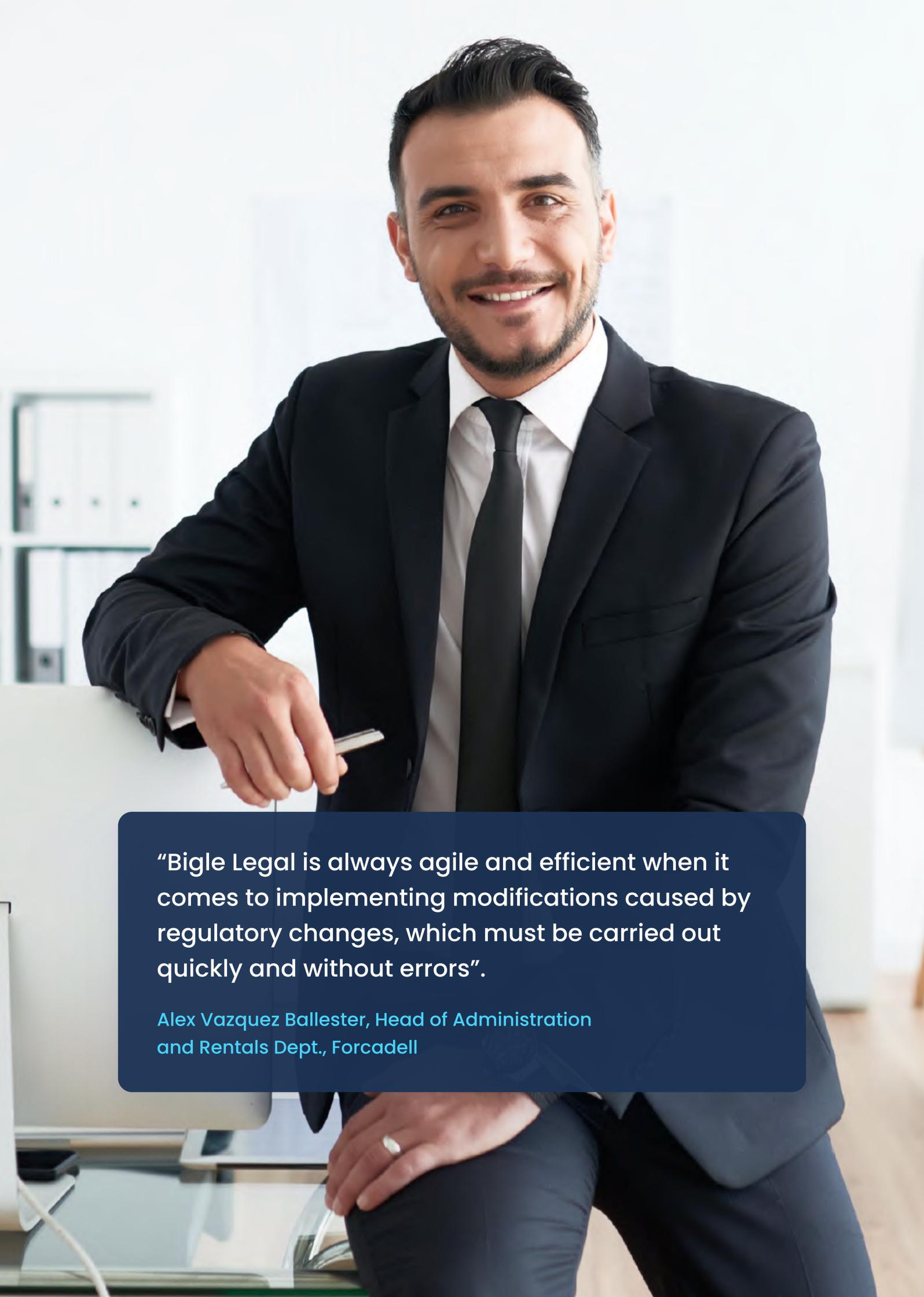
Company profile

FORCADELL is a business group founded in 1958, expert in real estate consultancy and management. It has offices in different parts of Spain in cities such as Barcelona, Gavà, Granollers, Mollet, Sabadell, Terrassa, Palma de Mallorca, Seville and Madrid.

The company has a team of more than **200 professionals** and provides services in property marketing, corporate real estate, property management, real estate consultancy, real estate legal advice, real estate technical office and insurance brokerage.

FORCADELL orients its services to both owner-occupier clients and users that include large companies or institutions, family offices, asset managers, individual owners and communities of neighbors.





“Bigle Legal is always agile and efficient when it comes to implementing modifications caused by regulatory changes, which must be carried out quickly and without errors”.

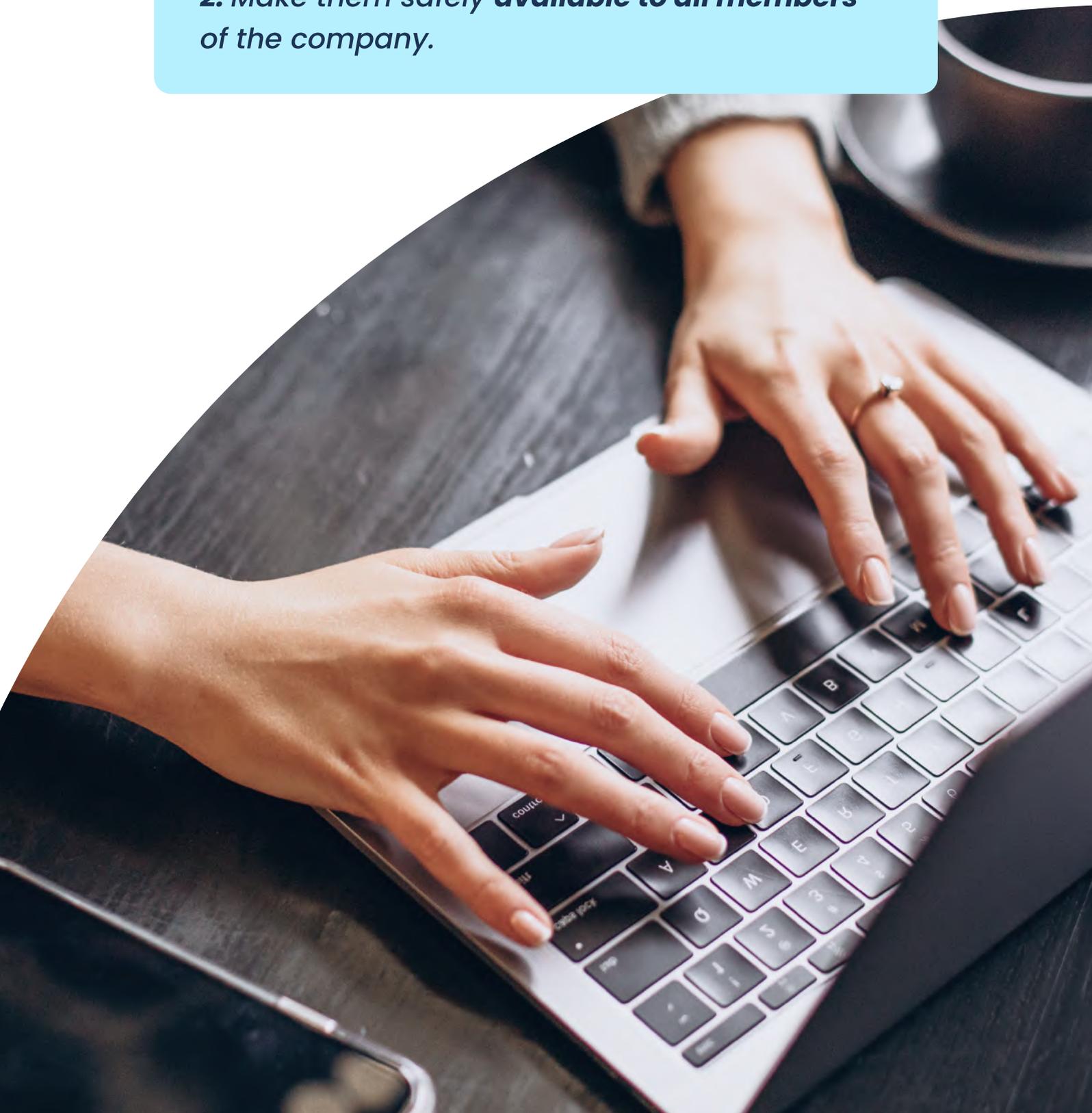
Alex Vazquez Ballester, Head of Administration
and Rentals Dept., Forcadell

The challenge

Forcadell needed to guarantee predetermined documents, especially in legal terms. In short, the company had to:

1. Have properly structured documents.

2. Make them safely available to all members of the company.





“From the beginning Bigle Legal seemed to us to be a **very suitable, innovative solution that would help us to digitize part of our processes.** Their proposal fitted our needs and we did not hesitate to start a joint project”.

Ivan Vaqué, Managing Director, Forcadell

The path to success

Forcadell stands out for its **permanent search for excellence** with the orientation of its services to the demands of society, permanent training, **R&D of new services** and improvement of the current ones, taking into account the socio-economic evolution of the market and new technologies, internal growth and territorial expansion.

Bearing in mind that **the company has a clear commitment to innovation in its DNA**, it began its collaboration with Bigle Legal bearing in mind that it would be involved in a technological project that it would not have been able to develop on its own.

Forcadell's relationship with Bigle Legal has been formed in two different stages:

1. The first project was the implementation of the documentary stage.

2. And subsequently the platform added the digital signature.

It has been years of constant work during which Bigle Legal has always paid a lot of attention to internal communication with Forcadell, a close and **very open relationship**, adapting at all times and offering **training sessions** that are easy to understand.

In terms of sustainability, **Bigle Legal has been a further improvement by saving on paper consumption and digitisation**, allowing us to be more efficient in our processes.

Forcadell was initially met with reluctance from some of its older clients, but finally, **with pedagogy, a brief training and the advantage of being an intuitive tool**, they have ended up valuing the **tool very positively**. The investment of this time of dedication has been fully compensated by the improvement in efficiency.

Bigle Legal's software is currently implemented in the area of residential rental, and Forcadell also uses it in other business areas where the rental modality is the majority, such as offices and commercial premises.



A close-up photograph of a hand holding a black stylus, writing on a dark, reflective digital tablet. The background is blurred, showing a white desk and a laptop. A dark blue rounded rectangle is overlaid on the upper left portion of the image, containing white text and a teal-colored name and title.

“During 2021 we saw a significant growth in the use of digital signatures, which has given us good results due to the positive feedback from our customers”.

Laura Abadal, Marketing and Communication
Director, Forcadell

Results

Thanks to Bigle Legal's software, Forcadell currently produces **100 documents per month**, including:

- › **Reservation documents, essentially rent deposit documents.**
- › **Rental contracts.**

Forcadell has gained **agility** when it comes to signing a document, everything that used to involve an appointment, from arranging it to the time spent on the day of the meeting, is now resolved in a single email and in just a few clicks it is signed.

 **Agility**

 **Efficiency**

 **Process safety and security**

 **Cost savings**

Forcadell has achieved the objectives it initially set out when it contracted the platform, and states that its growth has been achieved with the support of Bigle Legal.

“At FORCADELL we are very focused on improving our clients' experience. **Bigle Legal helps us to eliminate some friction points and become more efficient** for the benefit of both parties”

Ivan Vaqué, Managing Director, Forcadell

About Bigle Legal

Bigle Legal is a **Contract Lifecycle Management Software**, provides an AI-powered, cloud-based solution **that automates the legal operations of a company** while improving safety and minimizing the risk of legal contingencies.

A pioneer tech company and leader in the field of document automation from **Spain**, with a presence in the **UK, Austria, Netherlands and Italy**, and has a network **reseller across Europe and Latin America**.

Its clients include real estate companies, corporations, and large law firms. **The platform is precise, flexible, and intuitive, providing full control over the entire document lifecycle.**

To learn more about Bigle Legal, visit the website: biglelegal.com

Connect with the team on their social networks: [LinkedIn](#), [Twitter](#) or on their [blog](#).

