

# The First Fully-Integrated 3rd-Party Search Vendor for Optimizely's B2B Commerce Cloud.

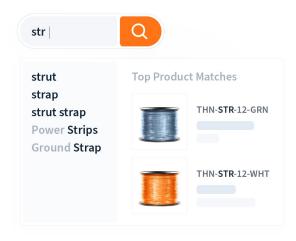
Select directly from within the admin console - no code required.

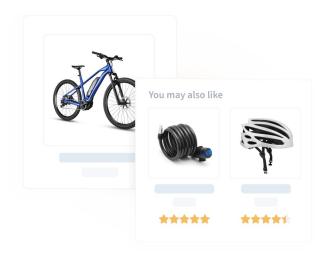
Additional connector for B2C and content available as a NuGet package repository.

Al Powered Search, Navigation, Personalization & Recommendations

#### Create Frictionless Online Experiences, Increase Findability & Overcome challenges associated with

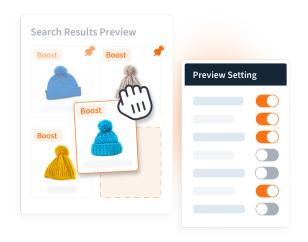
- Large volume of SKUs & Attributes
- Large complex product catalogues
- Large and complex category taxonomies
- Content heavy websites
- Content from other sources
- Partial product & keyword searches





Increase Conversions & AOV with Conversion Based Machine Learning & Event Tracking API that Powers Recommendation Widgets

- Trending
- Popular Items
- Frequently Bought Together
- You May Also Like
- Also Viewed
- Added to Cart
- View Then Bought

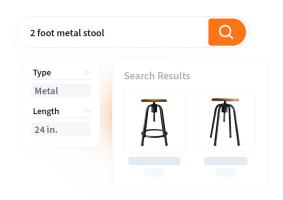


### Enterprise Search Without the Need for Enterprise IT – Hawksearch UI is Built to Empower Marketers & Merchandizers

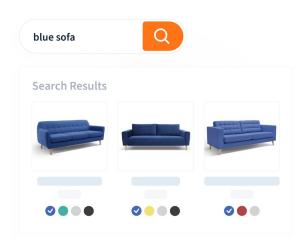
- Drag & drop merchandising functionality
- Simple rule building *if*, *this*, *then*, *that logic*
- On/Off Toggles
- Rich & real-time visual preview of results
- Campaign scheduling assistant
- Dynamic landing pages
- Persona based targeting

#### Overcome Data Inconsistencies Across Your PIM, ERP & Commerce Platform

Normalize & cleanse data with Unit of Measure Conversion Logic & SKU Analysers that allow your buyers to search on their own terms.



| Measurement Phrasing          | 6" = 6in = 6 inches = ½ foot = .5'               |
|-------------------------------|--|
| Fraction Conversion           | $\frac{1}{2} = .5 \text{ or } \frac{3}{4} = .75$ |
| Imperial to Metric Conversion | ml to oz, cm to in, kg to lbs                    |
| Symbols of Measurement        | volt vsvolt or amp vsamp                         |
| Part number inconsistencies   | dashes vs. no dashes                             |
| SKU issues                    | the number "zero" vs. the letter "O"             |



### Deliver a Relevant & Personalized User Experience

- Predictive auto-complete & auto-suggest
- Product & content rankings defined by previous user activity
- Persona based search results
- Relevant & personalized product and content recommendations
- Variant searches parent vs. Child
- Long tail keyword searches

## Deliver a World Class, Measurable Search & Buying Experience to Your Online Users



**Dedicated Customer Success Team** 



Detailed reporting and analytics to measure conversions and track the customer journey



Easily configured machine learning to automate and optimize the online user experience



Custom Professional Services & Business Analytics support



Integration with third party business analytics services including:











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