



beyond oil

November 2022

Disclaimer

Forward-Looking Information

This document contains forward-looking statements, that relate to our current expectations and views of future events. Statements or information which are not purely historical are forward-looking statements and include any statements regarding beliefs, plans, outlook, expectations or intentions regarding the future including words or phrases such as “anticipate”, “objective”, “may”, “will”, “might”, “should”, “could”, “can”, “intend”, “expect”, “believe”, “estimate”, “predict”, “potential”, “plan”, “is designed to”, “project”, “continue” or similar expressions suggest future outcomes or the negative thereof or similar variations. Forward-looking statements and information may include, among other things, statements or information relating to Beyond Oil Ltd.’s (“Beyond Oil” or the “Company”) business strategy (including expected growth rate), any estimate of potential earnings, the completion of any transaction including contracts with potential customers, expected growth in the global market for our products, market growth and market penetration, timing of product development (both for future products and enhancements of existing products), expectations regarding expenses, sales and operations; our estimates regarding our capital requirements and our need for and ability to obtain additional financing;; our expectations for the cost and timing of achieving our business objectives; our competitive position; and anticipated trends and challenges in the markets in which we operate including the regulatory environment.

Forward-looking statements and information have been prepared by our management to provide information about management’s current expectations and plans relating to the future. Readers are cautioned that reliance on such information may not be appropriate for other purposes, such as making investment decisions. While our management believes that the forward-looking statements have been prepared on a reasonable basis, reflecting management’s best estimates and judgments, Beyond Oil is an early-stage company with a short operating history and it may not actually achieve its plans, projections, or expectations. Readers should read this document with the understanding that our actual future results may be materially different from what we expect. Given these risks, uncertainties and assumptions, you should not place undue reliance on these forward-looking statements.

Such statements and information are based on numerous assumptions regarding present and future business strategies and the environment in which Beyond Oil will operate in the future, including: general business and economic conditions; the demand for our products; anticipated costs and ability to achieve goals, business plan and growth strategy; the availability of financing on reasonable terms as needed; our ability to attract and retain skilled staff; our ability to complete any contemplated transactions; and that there will be no regulation or law that will prevent us from operating our business. Although Beyond Oil believes that the assumptions underlying these statements are reasonable, they may prove to be incorrect.

Forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause the actual results to be materially different from those expressed or implied by such forward-looking statements, including but not limited to: business, economic and capital market conditions; the ability to expand our business internationally; the ability to manage our operating expenses, which may adversely affect our financial condition; our ability to obtain additional financing as needed; our ability to remain competitive as other better financed competitors develop and release competitive products; legal and regulatory uncertainties; market conditions and the demand and pricing for our products; security threats; our relationships with our customers, distributors, suppliers and business partners; our ability to successfully define, design and release new products in a timely manner that meet our customers’ needs; our ability to attract, retain and motivate qualified personnel; competition in our industry; our ability to maintain technological leadership; the impact of technology changes on our products and industry; our failure to develop new and innovative products; our ability to successfully maintain and enforce our intellectual property rights and defend third-party claims of infringement of their intellectual property rights; the impact of intellectual property litigation that could materially and adversely affect our business; our ability to manage working capital; and our dependence on key personnel, the risk that consumer interest in and sentiment towards Beyond Oil’s products adversely changes; the impact of COVID-19 or other viruses and diseases on Beyond Oil’s ability to operate; equipment failures; unanticipated increases in operating costs; security threats; government regulations; and failure of counterparties to perform their contractual obligations. In addition, Beyond Oil’s products have yet to be produced on a large scale and its products have yet to be shown to be effective and reliable when used by a broad range of consumers.

The forward looking information included in this Presentation is expressly qualified in its entirety by this cautionary statement. The Company cautions that the foregoing lists of assumptions, risks and uncertainties is not exhaustive. The forward looking information contained in this Presentation is made as of the date hereof and the Company undertakes no obligation to update publicly or revise any forward looking information, whether as a result of new information, future events or otherwise, unless required by applicable securities laws.

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Disclaimer

Future Oriented Financial Information

To the extent any forward looking statement in this Presentation constitutes “future oriented financial information” or “financial outlooks” within the meaning of applicable Canadian securities laws, such information is being provided to provide readers with an understanding of the importance of such contracts to the Company’s business and may not be appropriate for other purposes and the reader is cautioned that this information may not be appropriate for any other purpose and the reader should not place undue reliance on such future oriented financial information and financial outlooks. Future oriented financial information and financial outlooks, as with forward looking statements generally, are, without limitation, based on the assumptions and subject to the risks set out above. The Company’s actual financial position and results of operations may differ materially from management’s current expectations and, as a result, the Company’s revenue and expenses may differ materially from the revenue and expenses profiles provided in this Presentation. The Company’s financial projections were not prepared with a view toward compliance with published guidelines of international financial reporting standards and have not been examined, reviewed or compiled by the Company’s accountants or auditors. The Company’s financial projections represent management’s estimates as of the dates indicated thereon. Such information is presented for illustrative purposes only. Management approved the “future oriented financial information” and “financial outlooks” contained herein on [insert date].

Market & Industry Data

The information contained herein includes market and industry data that has been obtained from third party sources, including industry publications. Beyond Oil believes that its industry data is accurate and that its estimates and assumptions are reasonable, but there is no assurance as to the accuracy or completeness of this data. Third party sources generally state that the information contained therein has been obtained from sources believed to be reliable, but there is no assurance as to the accuracy or completeness of included information. Although the data is believed to be reliable, Beyond Oil has not independently verified any of the data from third party sources referred to in this presentation or ascertained the underlying economic assumptions relied upon by such sources.

Our Mission

We provide a **disruptive** solution for food-service companies striving to reduce their **oil costs**, decrease **waste** and save the **planet**



Milestones





Industry Problem

The World Has Changed

and the food-industry needs to adapt



Healthier Food Required

Consumers are becoming increasingly health conscious and aware of the negative health effects resulting from oil degeneration during repeated frying. Beyond Oil removes harmful frying byproducts from cooking oils.



Painful Oil Price

Cooking oil prices have risen dramatically since the beginning of the COVID 19 pandemic, causing increased cost sensitivity for restaurant owners. Beyond Oil can decrease oil input costs by reducing oil use.

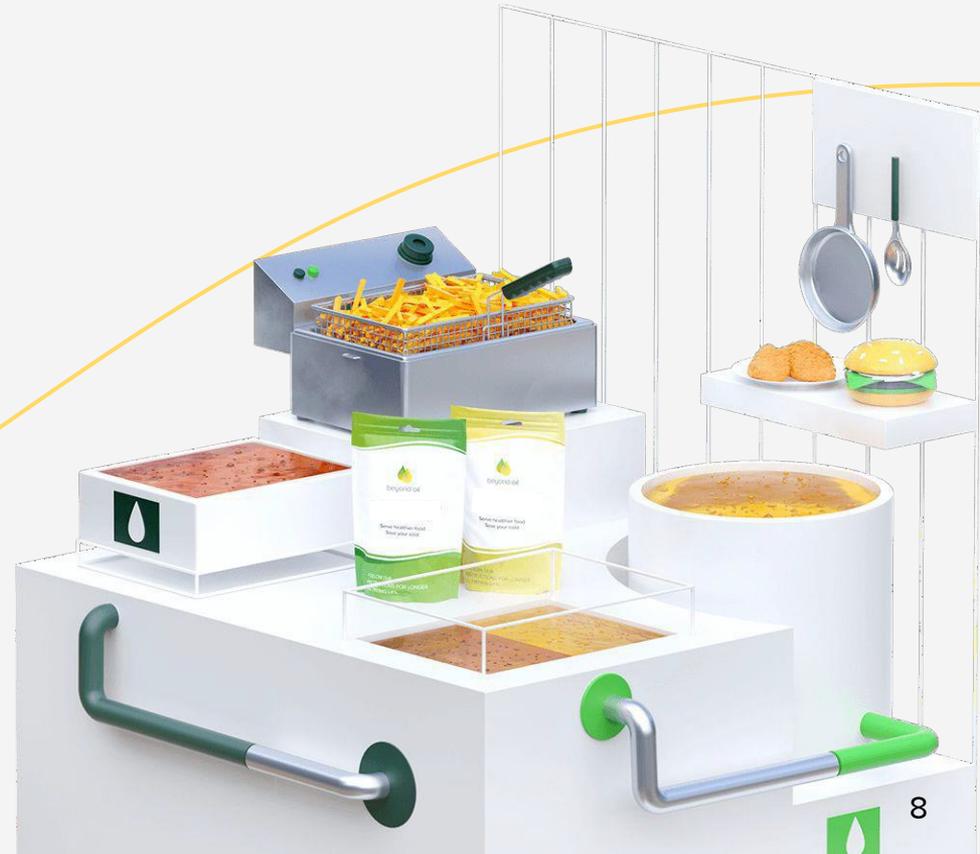


Sustainability Matters

Used cooking oil and packing material disposal are serious waste issues in the foodservice industry, both from cost and environmental perspectives. Beyond Oil increases oil sustainability.

A Deep Look in the Fryer

During frying the moisture in foods interacts with components of oils, resulting in the hydrolysis of the oil used and the development of **Free Fatty Acids** (“FFA”) in the oil that accelerate oil spoilage, reduce the oil’s smoke point and lead to faster oil quality deterioration. Frying oil FFA content must always be maintained at the lowest possible level for health, regulatory and quality control reasons.





Our Solution

Meet Our Product

Our product is an active filter powder that eliminates harmful Free Fatty Acids (“FFA”) generated in the oil. Daily reduction of FFA levels with our product delays the Total Polar Materials (“TPM”) development rate to less than regulation levels, which increases the number of days the frying oil can be used.



State of Israel
Ministry of Health
משרד הבריאות

Our product meets the specifications of the Health Canada, FDA and NSF.

The Benefits

Keep your oil quality stable, clear and clean.



Reduce Cost

Safely extends oil frying days, helping you reduce your oil consumption and costs.



Oil Disposal

Reduces your used-oil disposal expenses and helps your business be more environmentally friendly.



Healthier Food

Enables you to serve healthier and tastier food to your happier customers.

More Reasons to Use

- ✓ Better Color
- ✓ Better Clarity
- ✓ Better Smell
- ✓ More Stable Oil
- ✓ Leads to **Crispy, Golden, Delicious, Fresh Food**





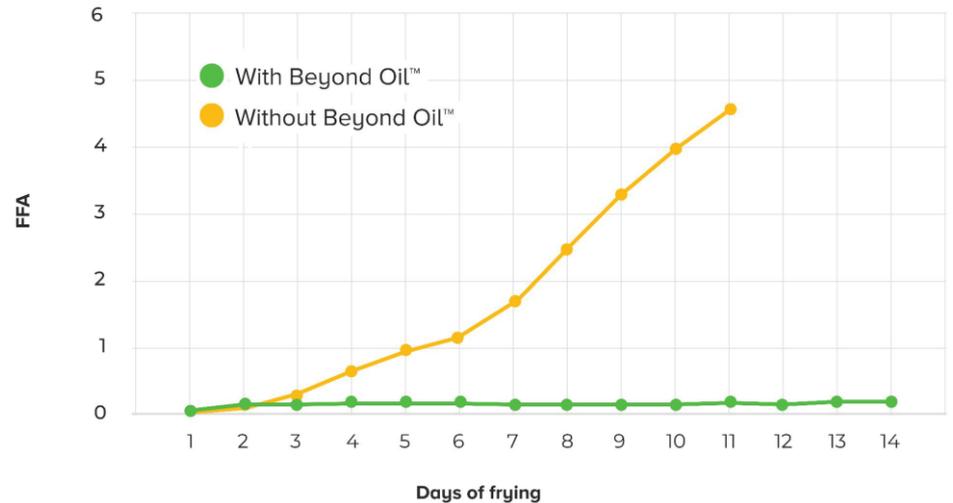
Case Study

Industry Game-Changer

Filtering oil every day with our product not only removes food debris from the oil but also extracts soluble liquid impurities that contribute to off-flavors and odors of used oil.

Unlike ordinary filter powders, our patented product can eliminate the FFA almost completely.

Typical Frying Oil Degradation - Free Fatty Acids



Potential Cost-Savings

	Current Situation per Restaurant:	Projected with Beyond Oil™:
Number of deep fryers	5	5
Oil in each fryer	25lt	25lt
Cost of oil (US\$ per liter)	\$2.3	\$2.3
Cooking oil change	1 in 3 days	1 in 14 days
Annual cooking oil consumption	14,000lt	4,000lt

Estimated Gross Annual Savings per restaurant:

	
Frying Oil Saved	Cost savings (US\$)
10,000lt	\$23,000

Estimated Gross Annual Savings per 1000 outlets chain:

	
Frying Oil Saved	Cost savings (US\$)
10,000,000lt	\$23,000,000



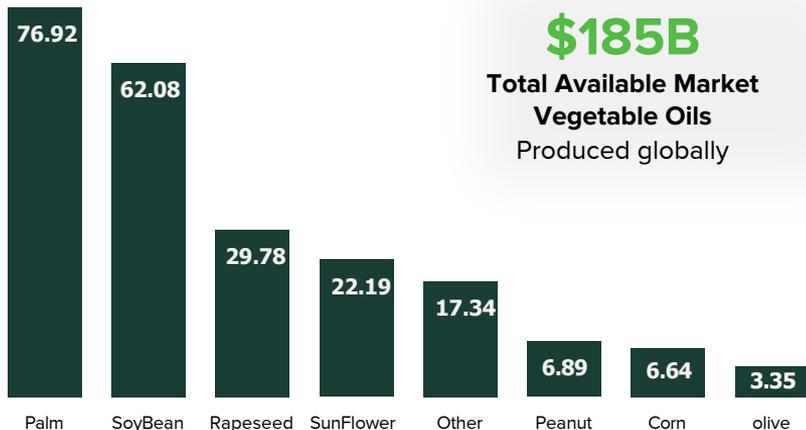
Market Overview

Oils Are Everywhere!

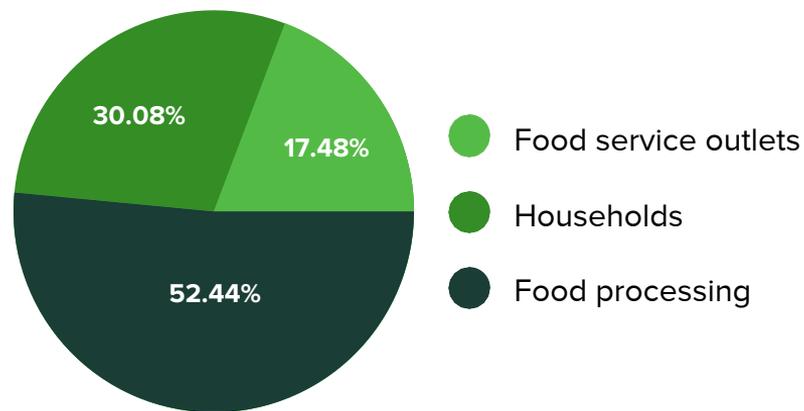
Oils are not just the end products we buy at the supermarket. Oil is the main raw material for almost every food product we consume today! There are over 60 different types of vegetable oils.

Global Crude Vegetable Oil Production Market, by Type (Million Metric Tonnes)

*CAGR (2021-2028) ~4.5% every year



Global Cooking Oil Market, by Application (Million Metric Tonnes)





ESG Impact

ESG Overview

-  **Beyond Oil** is improving the planet through science and business.
-  **Beyond Oil** extends the life and usage of plant oils **up to 100%**.
-  **Beyond Oil** will reduce consumption of these oils worldwide in restaurants and food processing.
-  **Reduced food oil** consumption means **less energy and Carbon Dioxide Equivalent (“CO₂e”)** emissions required for manufacturing, processing, shipping, distributing, frying, collecting and repurposing of used oil.



Reducing Deforestation & CO2 Emissions

With demand for cooking and frying oils being **reduced dramatically**, further exploitation and destruction of the planet's precious rainforests for plant agriculture can be lowered. Clear cutting and the burning of forests for food oils, which releases countless MM/Tons of CO2 into the atmosphere, will be **diminished**.





Go-To-Market Strategy

Beyond Oil Addresses Major Markets

Food Industry



CURRENT



IN PROGRESS

Food-Service Frying

Demand from restaurants is growing rapidly as those using our product will see estimated average net annual savings of >\$5,000 per location while serving customers healthier food. Beyond Oil's solutions help companies reach ESG goals. Good for the planet, good for people and good for profits.

Industrial Frying

Industrial food producers can save hundreds of millions of dollars and gallons of consumed oil and reduce energy use and CO₂e waste. Consumers' health benefits include reduced FFA and other impurities content in these large-scale producer fried food items.

Oil Industry



FUTURE



FUTURE

Biodiesel & Refined Oils

Beyond Oil will offer a disruptive, easy-to-use technology to remove FFA from oils and fats at low temperature, which has not been possible previously, with very low additional production CAPEX. Companies can reduce CO₂ emissions, energy consumption and waste, all while saving significant production costs.

Premium Oils

Oil mills worldwide will be able to produce any edible oil type with low FFA levels, regardless of the oil grade or quality and irrespective of the fruits, grove, or climate. When used in oil manufacturing, this technology will increase oil profitability and quality while encouraging a green environment and promoting human health.

Global Go-To-Market Business Model

-  Target early adopters, starting with the food manufacturing and restaurant industry.
-  Optimize processes and product modifications for industrial customers.
-  Modify production facility for variable packaging to meet different food service industry requirements.
-  Continue to scale via partnerships with distributor networks and larger industrial & foodservice chains.
-  Proceed with targeted country by country clearance from government health and/or food agencies.

Near Term

Focus on food service frying and industrial frying markets

Medium Term

Enter biodiesel and refined oil segment

Long Term

Enter into premium oils segment

Strong Barriers to Entry

-  Years of investment and R&D have created strong foundational knowledge and Scientific experience that is ahead of the curve.
-  First mover advantage in the market to commercialize this unique filtration process for edible oils.
-  Protected by registered and pending international patents.

	Region	Application Date	Status
Composition for reducing acidity	USA	26-Mar-2017	Registered
	Europe	01-Oct-2015	Registered
	Israel	01-Oct-2015	Registered
	Region	Application Date	Status
Cold pressed olive oil with free fatty acid content less than 0.1%	Greece	28-Aug-2019	Registered
	Europe	28-Jan-2020	Pending
	Spain	29-Aug-2019	Pending
	USA	29-Jan-2020	Pending
	Israel	28-Jan-2020	Pending
	Region	Application Date	Status
Cold pressed avocado oil with free fatty acid content less than 0.1%	USA	13-Feb-2020	Pending

Strong Management Team Led by Seasoned Executives



Dr. Tamir Gedo

Chief Executive Officer

Tamir has over 25 years of experience in managing and leading FoodTech and Pharma companies. Before joining Beyond Oil, Tamir served as CEO of BOL for 7 years. He led BOL Pharma from a small start-up to become the largest Israeli MC Pharma company with over 200 employees. He has also been the leader in several other successful startups. Tamir also served as a senior lecturer in well-known universities. Tamir holds an MBA from the Ben Gurion University and holds a Ph.D. from Manchester University Business School.



Jonathan Or, CMO (Co-Founder)

Experience: +7 years



Pinhas Or, Head Of R&D (Inventor)

Experience: +35 years



Shany Touboul, CFO

Experience: +12 years



Michal Werner, CTO

Experience: +35 years



**Sahasranamam. UR,
Technology Expert**

Experience: +40 years



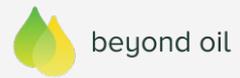
Tali Mizelman, Marketing

Experience: +15 years

Localize



Board of Directors



Dani Izhaki

Chairman

- Currently the CEO of Shomera Insurance Co. Ltd.,
- Served as a member of the board of directors at Menora Mivtachim Pension & Provident Funds Ltd.
- BA in business management, specializing in finance, computers and information systems from the College of Management Academic Studies
- MA in Law from Bar-Ilan University.

Dr. Tamir Gedo

Chief Executive Officer & Director

- Over 25 years' experience in managing and leading FoodTech and Pharma companies.
- CEO of BOL Pharma for 7 years leading BOL from a small start-up to become the largest Israeli MC Pharma company with over 200 employees.
- leader in several other successful startups and a senior university lecture
- MBA from the Ben Gurion University and holds a Ph.D. from Manchester University Business School.

Jonathan Or

Co-Founder, Director & CMO

- Co-Founder of Beyond Oil specialized in marketing and product management (Technion University) and AccountTech, Business Management at IDC University
- Certificated as a Board Director by the Israeli Bar Association
- Captain in an elite technology unit in the IDF from 2012 to 2018
- Along with his father Pinhas he coinvented the Beyond Oil product and he is involved in company strategy, marketing, business development, R&D, patents, HR, fundraising and finance

Dr. Gad Penini

Independent Director

- A CPA with over 40 years as a managing partner of the CPA firm Penini & Penini.
- Serves as a director and Chair of the Financial Committee
- Dr. Penini was deputy mayor of the City of Ramat HaSharon
- PhD in Business Administration and a Master of Laws (LL.M) from Bar Ilan University, Israel
- Masters in Science of Finance (MSF) from Baruch College CUNY
- BA in Economics and a BA in Accounting from Tel Aviv University.

Robert Kiesman

Independent Director

- Private business owner and corporate lawyer who specialized in securities law and M&A at Stikeman Elliott LLP
- Served as Vice Chair of the board of the Provincial Health Services Authority
- Former CEO and promoter of the company that merged with Beyond Oil.
- Law degree from the University of British Columbia and BA in Political Studies from Trinity Western University.

Hanadi Said

Independent Director

- Over 20 years' experience in the field of business management, strategic consulting & risk management
- Co-founder and CEO of Sensai Networks Ltd., a startup providing machine learning based anomaly detection & prediction tool for hybrid cloud environments.
- 2004 - 2013, she was senior manager at Deloitte Israel and from 2002 and 2004, she was a senior auditor in PwC Boston
- B. Commerce- Accounting from McGill University
- MBA – Corporate Finance (with distinction) from Bentley University, USA
- US CPA (non-practicing), a certified internal auditor, and a certified risk manager (CRMA).



Capital Structure

Capital Structure

Current Structure	Share Capital	Notes
Issued & Outstanding Shares	48,821,011	<ul style="list-style-type: none"> * 31,865,320*under 36 month staged escrow * 4,545,184 during 18 month staged release * 20.8 M held by insiders & founder group
10% Stock Options	4.88M	
Warrants	4.88M	Exercise prices @ C\$1.25 and C\$1.18; exp. May 2023
Broker/Finders' Warrants	226,801	Exercise price C\$1.25; exp May 2023
Milestone I Shares	4.88M	US\$3M in orders by May 2023
Milestone II Shares	4.88M	US\$6M in cumulative sales by Nov 2023
Milestone III Shares	4.88M	US\$13M in cumulative sales by Nov 2025
Milestone IV Shares	4.88M	Positive EBITDA by Dec 2023



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Any other questions?

Feel free to contact us at ir@beyondoil.co