# **CASE STUDY: b**-untethered





What I love about Sifter is personalization. Different women have different needs. Sifter lets them dive deeper into the specifics that support their own special diet.

**Anissa Buckley** Founder, b-untethered

## **How Shop-by-Diet Technology Supports Digital Health Businesses**

b-untethered is a woman-owned and operated digital business. b-untethered offers "food, fitness, and frame of mind" to women during the challenging time of midlife and menopause.

#### **CHALLENGE**

Founder Anissa Buckley's vision was inspired by the idea that "midlife shouldn't be a downer." But building a platform to address this, as well as the unique comorbidities of health conditions that become more common as clients get older, presented a huge challenge.

### **SOLUTION**

The answer came from Sifter's software technology and evidence-based product-sorting algorithms. With these tools, b-untethered created a platform for meal planning and nutrition support that includes the ability to shop for foods that fit personalized diet profiles.

Sifter provided b-untethered with a shopping tool that gives its clients a robust product discovery experience without enduring the cost and time of in-house technical expertise. b-untethered and the Sifter nutrition team worked together to design a Women's Health-Midlife diet that fuels its business. Since diet is not a one-size-fits-all option, b-untethered clients can create their own personal shopping experience by selecting from multiple diet filters (including Women's Health-Midlife), and then scan a product barcode to see if the product matches.

"This is more than making the right food choices, it's about longevity and vitality (in midlife)."

#### **KEY TAKEAWAYS**

The partnership between Sifter and b-untethered added value to Anissa's go-to-market strategy and helped realize her vision. Integration with Sifter technology elevated this digital health business to a higher level of care.



Sifter technology made it fast and easy for b-untethered to offer a shopping tool matched to nutrition guidelines to get to market quickly



Collaboration in designing a special diet to fit b-untethered's mission



b-untethered clients are able to create custom diets based on multiple variables using Sifter's 130+ health, allergen, and lifestyle filters and the Women's Health-Midlife filter

#### Bottom Line: What Sifter Can Do for You



Al functionality integrated into your platform



Evidence-based diet filters



Data accuracy, integrity and completeness

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