

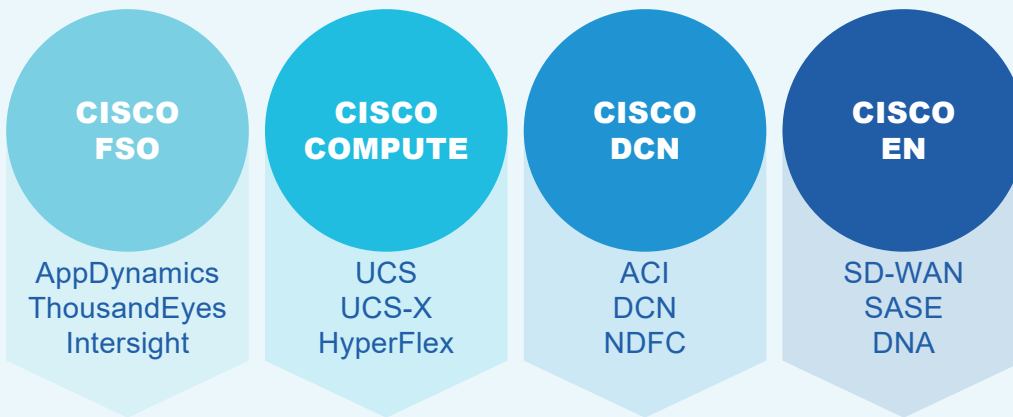
netnology



Netnology being an approved MINT Partner provides Cisco Channel Partners, Sales Teams and Customers with access to expert resources who can lead Mentored Proof of Value (PoV), Mentored POV Plus and Mentored Install engagements for new and cutting-edge solutions.

Netnology has successfully delivered 100+ MINT engagements. They are well recognized and trusted by Cisco Channel Partners, Sales Teams and Customers. Netnology can help eliminate risk and drive immediate value for customers, while their teams learn hands-on best practices for Cisco solutions.

CURRENTLY NETNOLOGY OFFERS MINT SERVICES FOR FOLLOWING CISCO SOLUTIONS:



MENTORED POV / MENTORED POV PLUS – designed to accelerate sales and win more deals by demonstrating superior value of Cisco solutions. Cisco funded if validated and approved by Cisco MINT Program. Cisco Channel Partner should be part of the deal and the deal should not be booked.

MENTORED INSTALL – designed to eliminate risk by getting the new solution deployed by the experts. Funded by Cisco Channel Partner, Cisco Sales Teams or Customer by placing Netnology’s SKU order through CCW.

NETNOLOGY SKUS:

MINT-COMPUTE-NET Used for Cisco Compute & FSO Solutions
MINT-DCN-NET Used for Cisco ACI & DCN Solutions
CX-MI-SD-WAN-NET Used for Cisco SD-WAN & SASE Solutions
CX-MI-DNAC-NET Used for Cisco DNA & SDA Solutions

Note: The “CX” PIDs will eventually retire and replaced by “MINT” PIDs.

“Netnology, as one of Cisco’s MINT (Mentored Install Network Training) partners, is at the forefront of mentoring channel partners to develop new capabilities and services around Cisco’s advanced solutions.”



- Jason Gallo, VP, Worldwide Sales, Global Partner Sales at Cisco

To get started visit the [MINT Hub](#).

View Cisco MINT Customer [Success Story](#) published by the Cisco MINT Program featuring Netnology.

