



2021/2022 HARVEST

ETHIOPIA



Tropiq has been present in Ethiopia in different capacities for the past 11 years. Over time, we've developed specialty coffee value chains, improved quality in the field and mills, processed unique lots and managed to build trusted partnerships with what we believe to be the best suppliers and producers in the country.

Tropiq builds concepts rather than only sell "famous" stations and names. We customise the offer to your needs and requirements. We work with well established coops, private farms and stations, vertically integrated stations, single farmers and farmer representatives. In other words, we build any and every supply chain structure allowed in the country, for you.

We've simplified the price list you to avoid being overwhelmed with choices. We've spent years gathering data in the regions we work in and can now confidently know where and how to process different fermentations. Natural anaerobic, washed anaerobic, carbonic maceration, shade dried, extended natural fermentations are just some of the processes we are able to customise and produce.

Prices are based on a full container load.

1. We produce specific lots or curate a selection for you.
2. Once you've selected the lots, we'll make sure the right coffee is milled and prepared according to your requirements.
3. We do our own quality control before sending you the pre-shipment sample and make adjustments if necessary.
4. Once you've approved the PSS, we make sure the container is stuffed correctly and personally seal the cargo.
5. We manage all the documentation and vessel/voyage bookings.
6. Once shipped, we'll update you on any shipping news/delays.
7. If you don't have any prior import experience, we'll guide you to third party importers that can easily help you with the task at hand.
8. We constantly want to improve, which is why we want to know how your recent purchases went and how the coffees developed over time.

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Description	Grade	Processing	*Price/lb FOB
Sidama	G1	Washed	\$ 4.40
Sidama	G1	Natural	\$ 4.46
Sidama	G1	Experimental	\$ 6.80
Yirgacheffe	G1	Washed	\$ 4.47
Yirgacheffe	G1	Natural	\$ 4.51
Yirgacheffe	G1	SF* Natural	\$ 5.3
Yirgacheffe	G1	Experimental	\$ 6.00
Guji	G1	Washed	\$ 4.46
Guji	G1	Natural	\$ 4.56
West Arsi	G1	Washed	\$ 4.45
West Arsi	G1	Natural	\$ 4.46
West Arsi	G1	Experimental	\$ 11.00

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Description	Grade	Processing	Price/lb FOB
Sidama	G2	Washed	\$ 3.85
Sidama	G2	Natural	\$ 3.90
Yirgacheffe	G2	Washed	\$ 3.90
Yirgacheffe	G2	Natural	\$ 4.00
Guji	G2	Washed	\$ 3.95
Guji	G2	Natural	\$ 4.10
West Arsi	G2	Washed	\$ 3.75
West Arsi	G2	Natural	\$ 3.80
On Request	G3	Natural	\$ TBD

*SF represents Single Farmers