

# Digital consulting lookbook



## ABOUT US

# We are Pixoul.™

Our name is an extension of our digital philosophy—to empower our clients to scale their teams and use every **pixel** to delight and inspire users.

We believe that human-centered problem solving begins by leveraging your unique business value and organizational purpose. Throughout this guide, you'll learn more about what Pixoul can offer your organization; I'm confident we'll build something great together.

Our team is excited by the opportunity to help you realize your digital potential and achieve substantial growth.

We look forward to working with you.

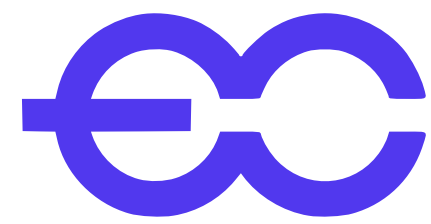
**Devon Fata**

CEO & President, Pixoul

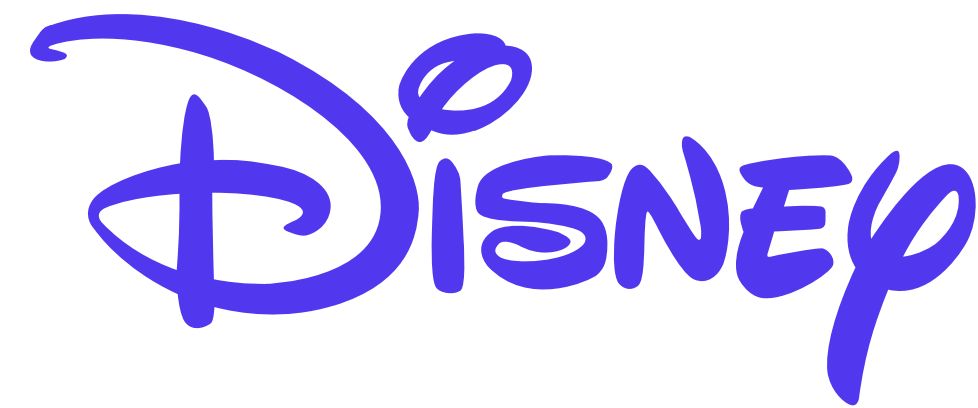


## ABOUT US

### Selected clients



Emissions Consult

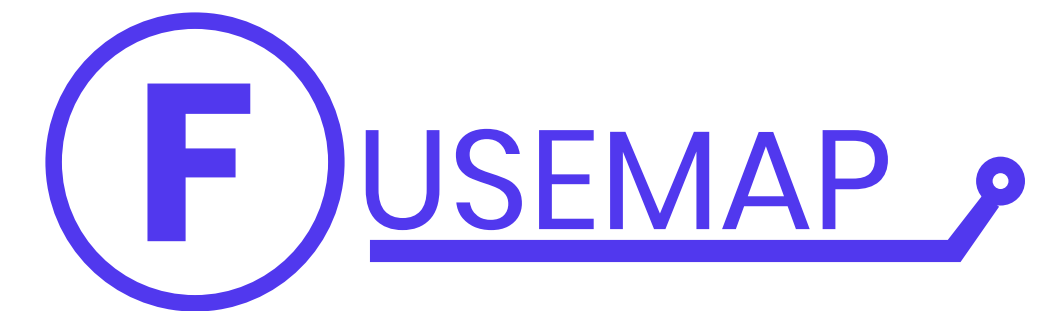


Georgia-Pacific



Healthcare Compliance Pros

Digicel



CITY OF  
DETROIT



## ABOUT US

### What our clients say



**Pixoul's expertise and creative innovation is their greatest asset. We'll absolutely use them on future product builds.**

TYRELL STOREY, DIRECTOR OF PRODUCT



**This isn't stuff we do everyday, so when we needed an expert to show us the ropes, Pixoul delivered.**

SONYA PARRA, SR. HR MANAGER



## WHAT WE DO

**“Today’s businesses are learning from the science of change  
—nothing lasts forever. The best way to predict the future is  
to create it.”**

PETER DRUCKER, CONSULTANT & BUSINESS EDUCATOR

## WHAT WE DO

# Our approach: harnessing innovation

We put the needs of the user at the center of everything we create—the most powerful way to capture desired outcomes.

We make growth possible and predictable by leveraging design thinking, agile methodologies, user research and scalable digital infrastructures. Our hands-on approach allows us to become experts in your industry, to creatively solve your challenges and help your users succeed.

**From initial kickoff to project launch, we're your dedicated digital partner.**



**Discover insights**



**Define goals**



**Execute beautifully**

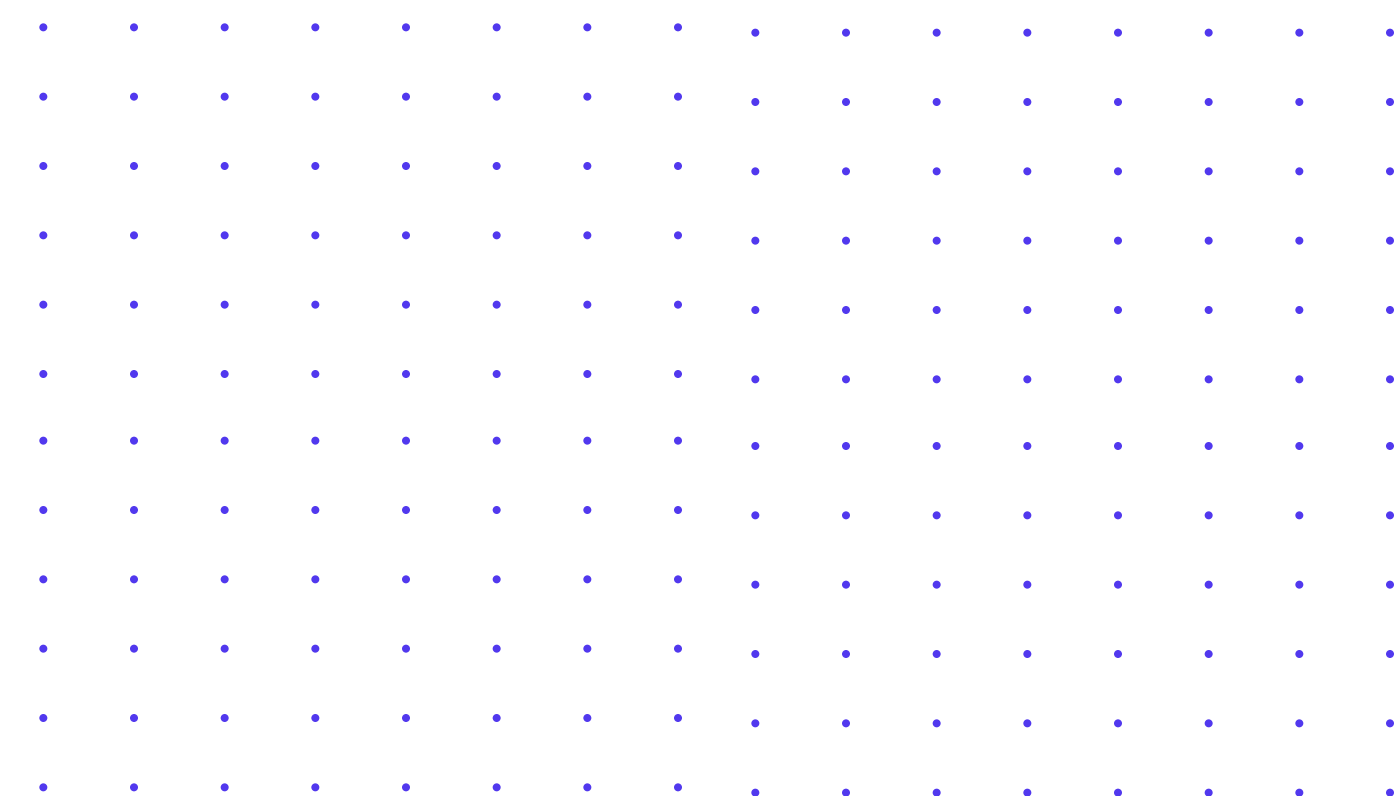
## WHAT WE DO

# How we work for you

We follow Agile and Design Thinking principles in iterative cycles of ideating, executing, and validating.

The result?

- **Research-backed work.**
- **Measurable results.**
- **Beloved user experiences.**



# Our services and capabilities.



## WHAT WE DO

# Our services and capabilities

We create inspired digital products that meet your unique business objectives and customer needs.

### **Project strategy**

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Kickoff workshop

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Digital roadmapping

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Project administration

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Managing client deliverables

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Requirements gathering

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Budget/timeline tracking

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### **Research & design**

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Discovery & research

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High-fidelity design systems

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User experience design

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Prototyping & demos

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UX audits

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Guerilla testing

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Information architecture

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Usability testing

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Persona creation

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User sentiment analysis

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User journeys

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Survey administration

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Experience mapping

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Focus groups

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Content strategy

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Design thinking workshops

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### **Development**

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Full-stack development

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Server-side

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Client-side

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Web & mobile

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Database/Indexing

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Data & machine learning

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### **Other:**

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Staffing and recruitment ([download our guide](#))

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## SERVICES WE OFFER

# Project strategy



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Kickoff workshop

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Digital roadmapping

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Project administration

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Managing client deliverables

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Requirements gathering

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Budget/timeline tracking

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Our project strategists guide the entire digital product workflow. They help your team manage deliverables on time and on budget.

- ✓ Outline the vision
- ✓ Define the goals & objectives
- ✓ Plot the digital roadmap

Looking to augment your existing team with **project managers**?  
Download our [staffing guide](#) for details.

## SERVICES WE OFFER

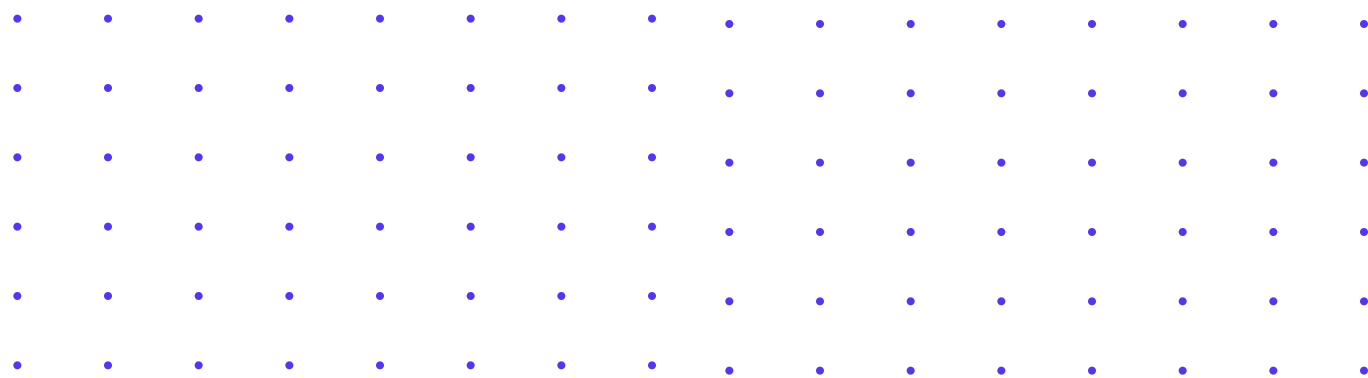
### What our clients say

“

Honestly, I didn't realize just how badly we needed Pixoul's project managers. They were the glue that pulled our whole concept together.

JUAN PENNELL, VP PRODUCT





SERVICES WE OFFER

Research & design

	Discovery & research	High-fidelity design systems
	User experience design	Prototyping & demos
	UX audits	Guerilla testing
	Information architecture	Usability testing
	Persona creation	User sentiment analysis
	User journeys	Survey administration
	Experience mapping	Focus groups
	Content strategy	Design thinking workshops

We take a holistic approach to digital product design, that prioritizes user testing and rapid concept prototyping.

- ✓ Collect actionable data and insights
- ✓ Create a stunning digital solution
- ✓ Measure the impact

Looking to augment your existing team with **designers**? Download our [staffing guide](#) for details.



## SERVICES WE OFFER

### What our clients say

“

Having a visually compelling interface is great, but Pixoul's design team built an experience that actually delivers legitimate value to our users.

RORY MATTESON, DIRECTOR OF EXPERIENCE



## SERVICES WE OFFER

# Development



Full-stack development

Server-side

Client-side

Web & mobile

Database/Index

Data & machine learning

Our development teams build custom solutions, while also providing valuable strategic guidance on your technology and infrastructure.

- ✓ Scalable architecture
- ✓ Full stack development
- ✓ Secure and stable engineering practices

Looking to augment your existing team with **developers**?  
Download our [staffing guide](#) for details.

## SERVICES WE OFFER

### What our clients say

“

Pixoul's engineers integrated with our existing tech stack, and built an infrastructure based on scalability, reliability, and security.

GARY MILLICHAP, ENGINEERING TEAM LEAD



## WHAT WE DO

### Pricing

Our pricing is determined by your specific budget, needs, and expectations.

To better align with your needs, we offer both blended hourly rates and flat-rate project pricing. Every project will include **dedicated account management support**.

### Past client outcomes

**229%**

EXPECTED RETURN ON  
INVESTMENT

**\$1.2M**

AVG. SAVINGS + PROFIT  
FOR MAJOR PROJECTS

**\$240k**

AVG. FEDERAL R&D TAX  
CREDIT SAVINGS

**75%**

COMPANIES PRIORITIZE  
INNOVATION



**Prove it.**  
**Let's see some case studies.**

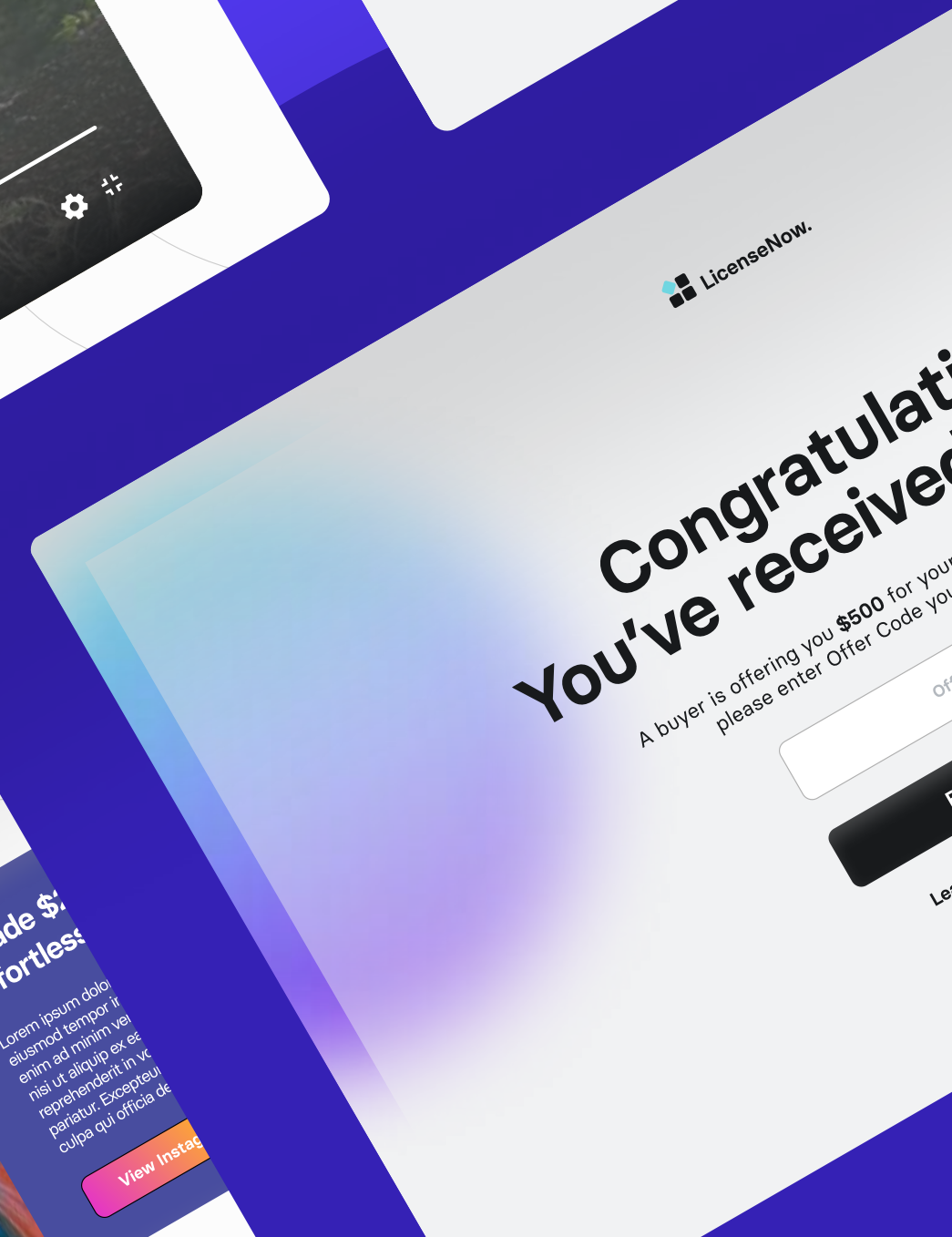
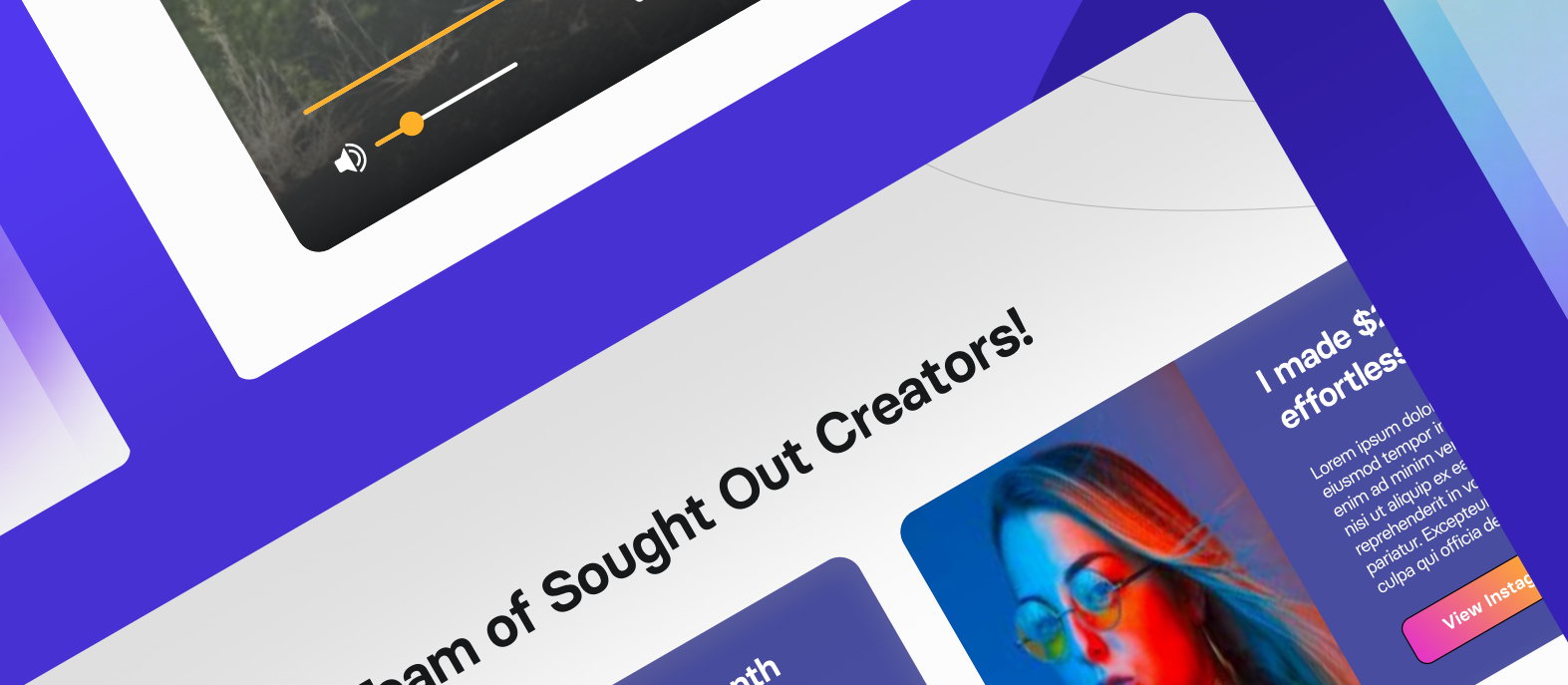
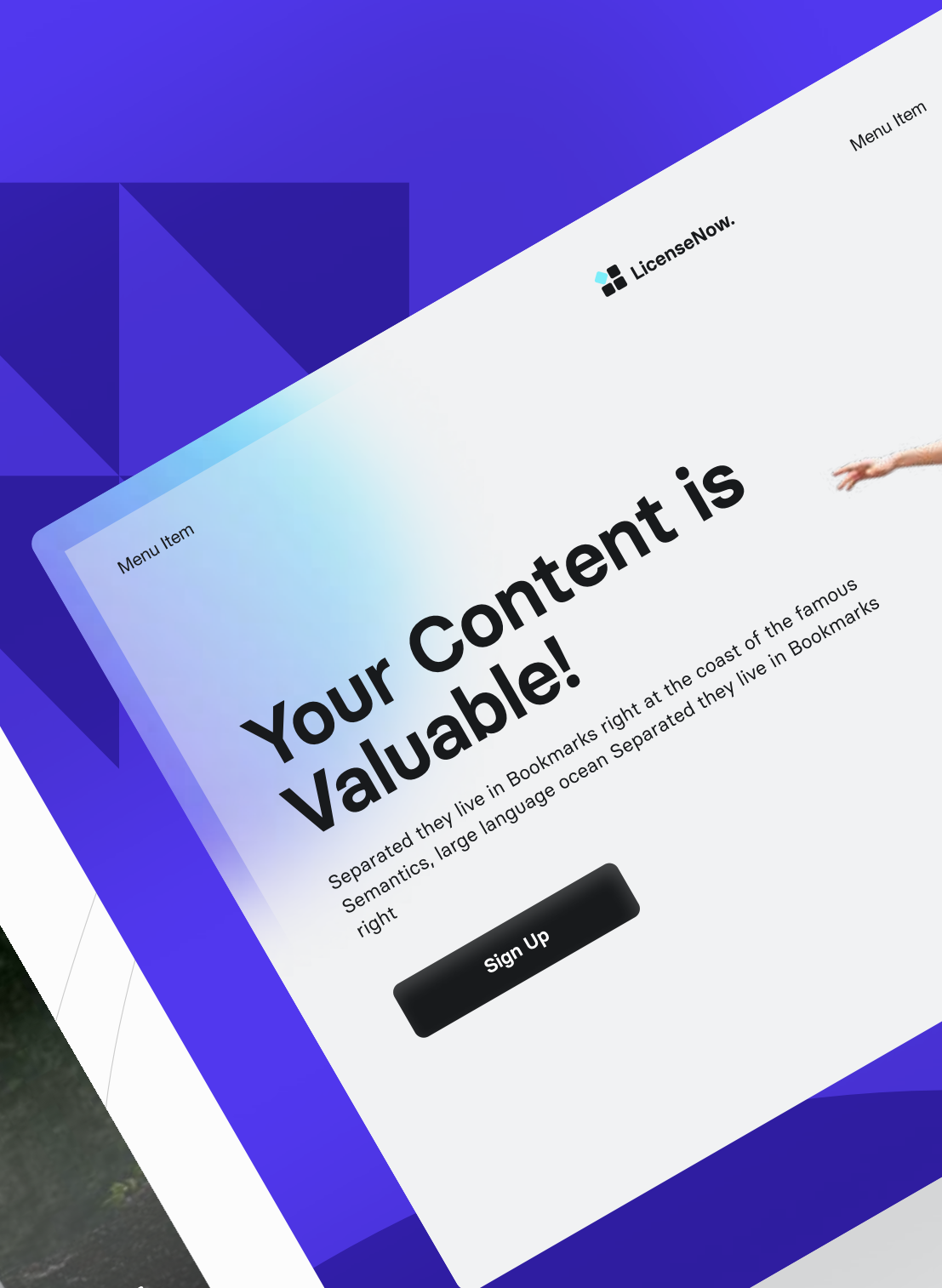
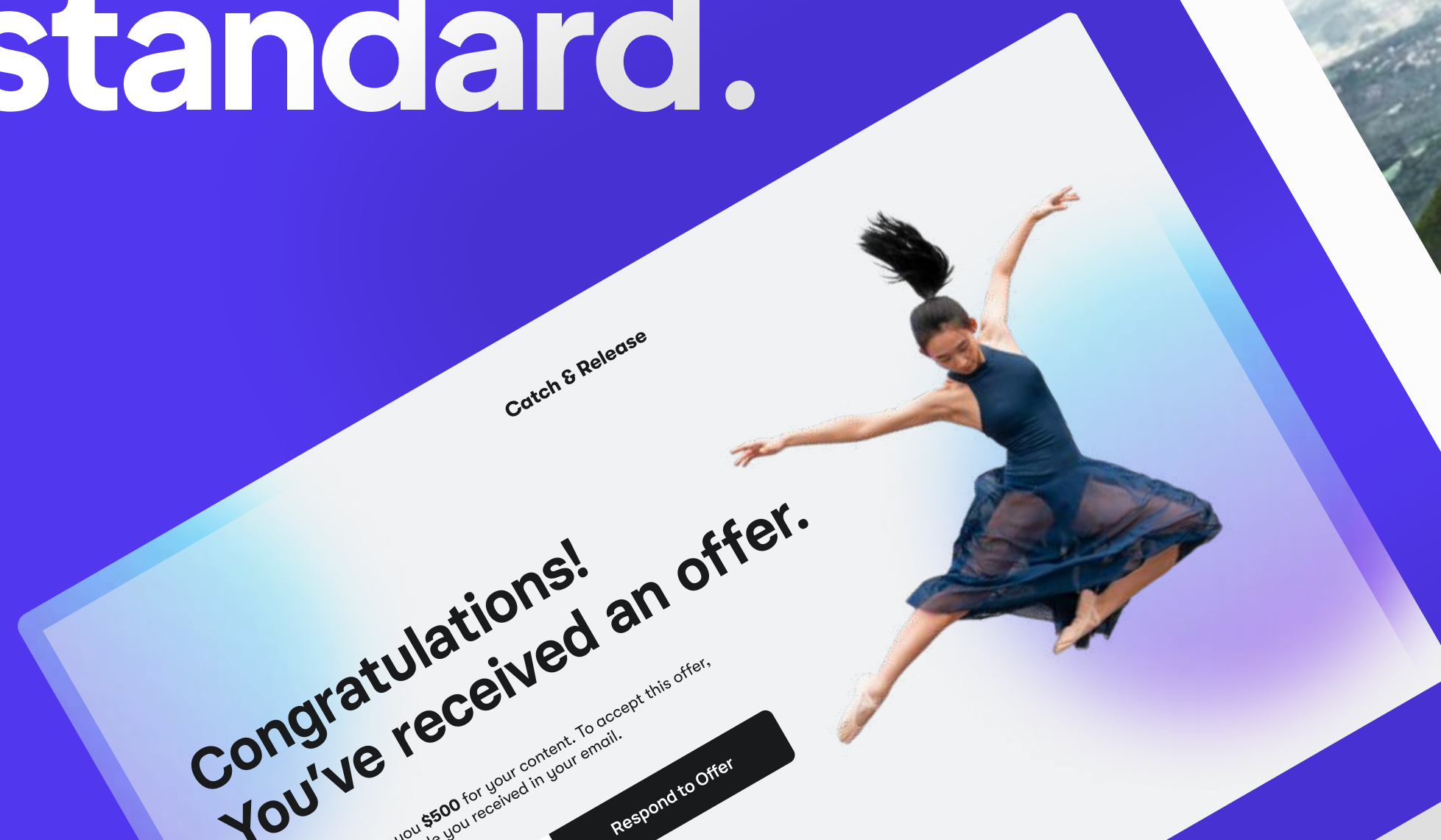
## CASE STUDIES

Each of our clients come to us with unique needs and opportunities. Through collaborative design and development, we help them revitalize their digital efforts and bolster KPIs.

**Beginning with human-centered design, we turn every creative opportunity into a new way to reach an audience and establish trust and goodwill.**

catch&release

# Making accessible content the new standard.





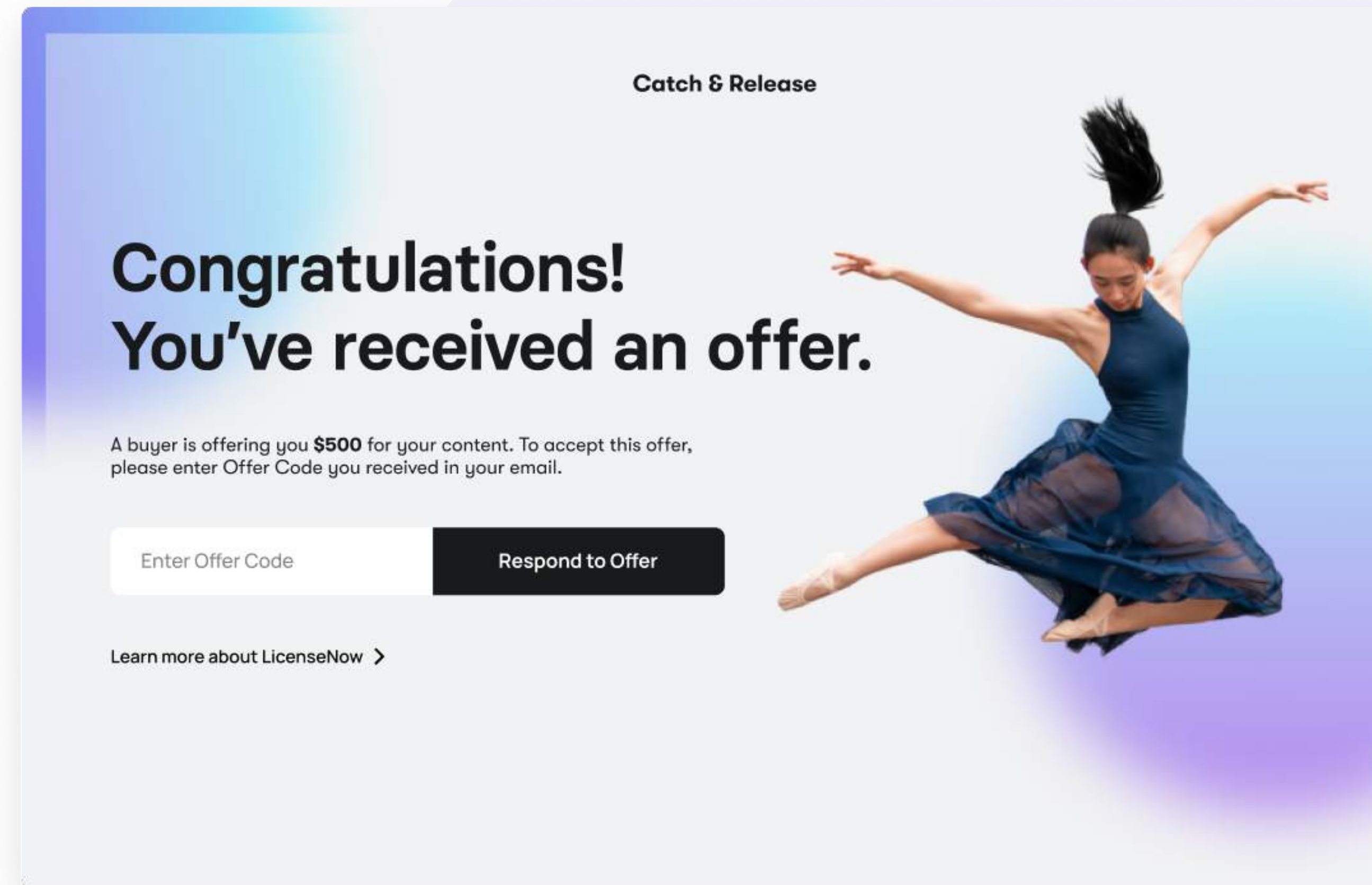
## CATCH&RELEASE

Catch&Release partnered with Pixoul to design and implement the UI around their newest digital product, LicenseNow. Beyond traditional product design, we advised on IT implementation, system architecture, and development scoping.

## Deliverables

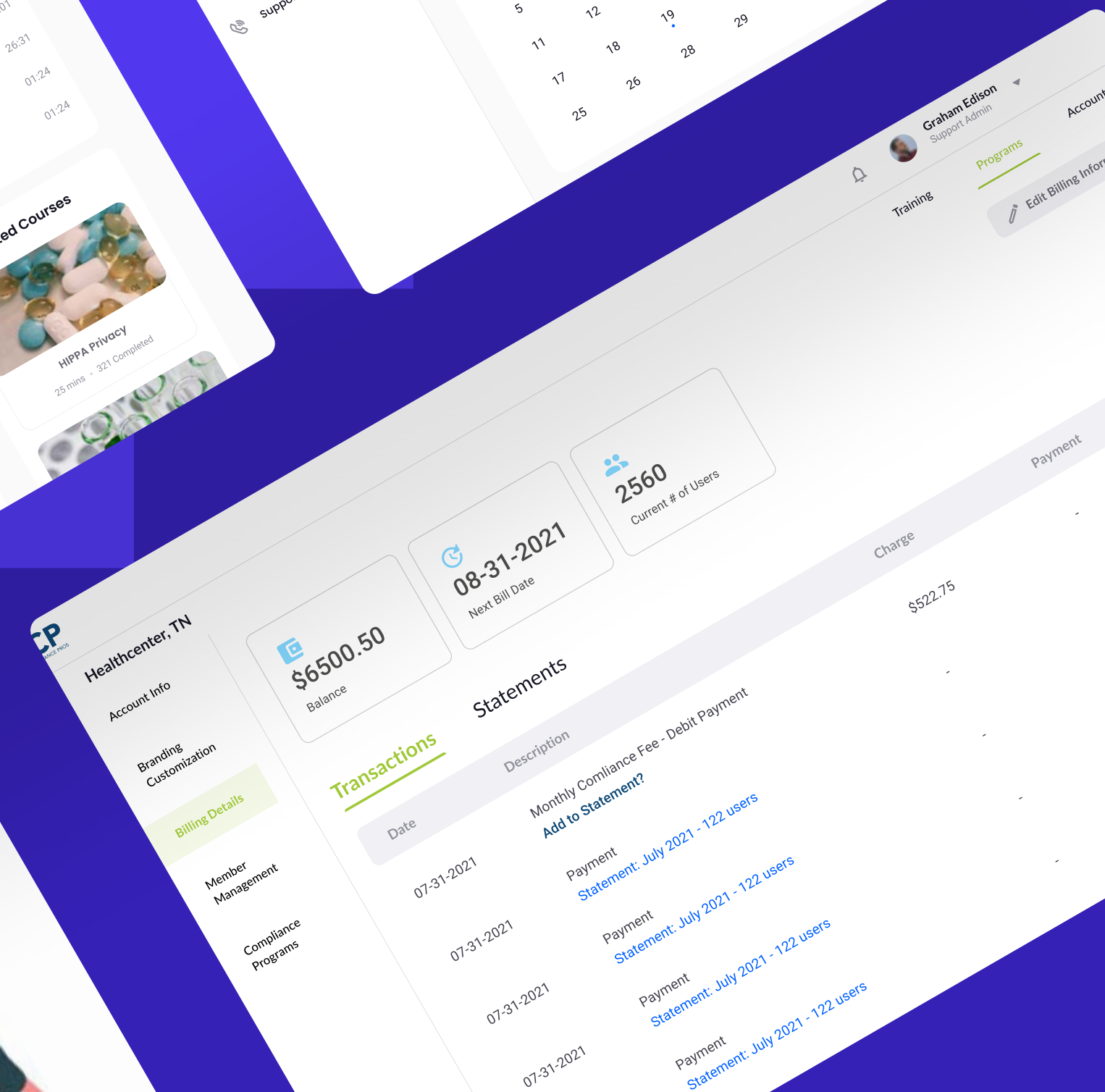
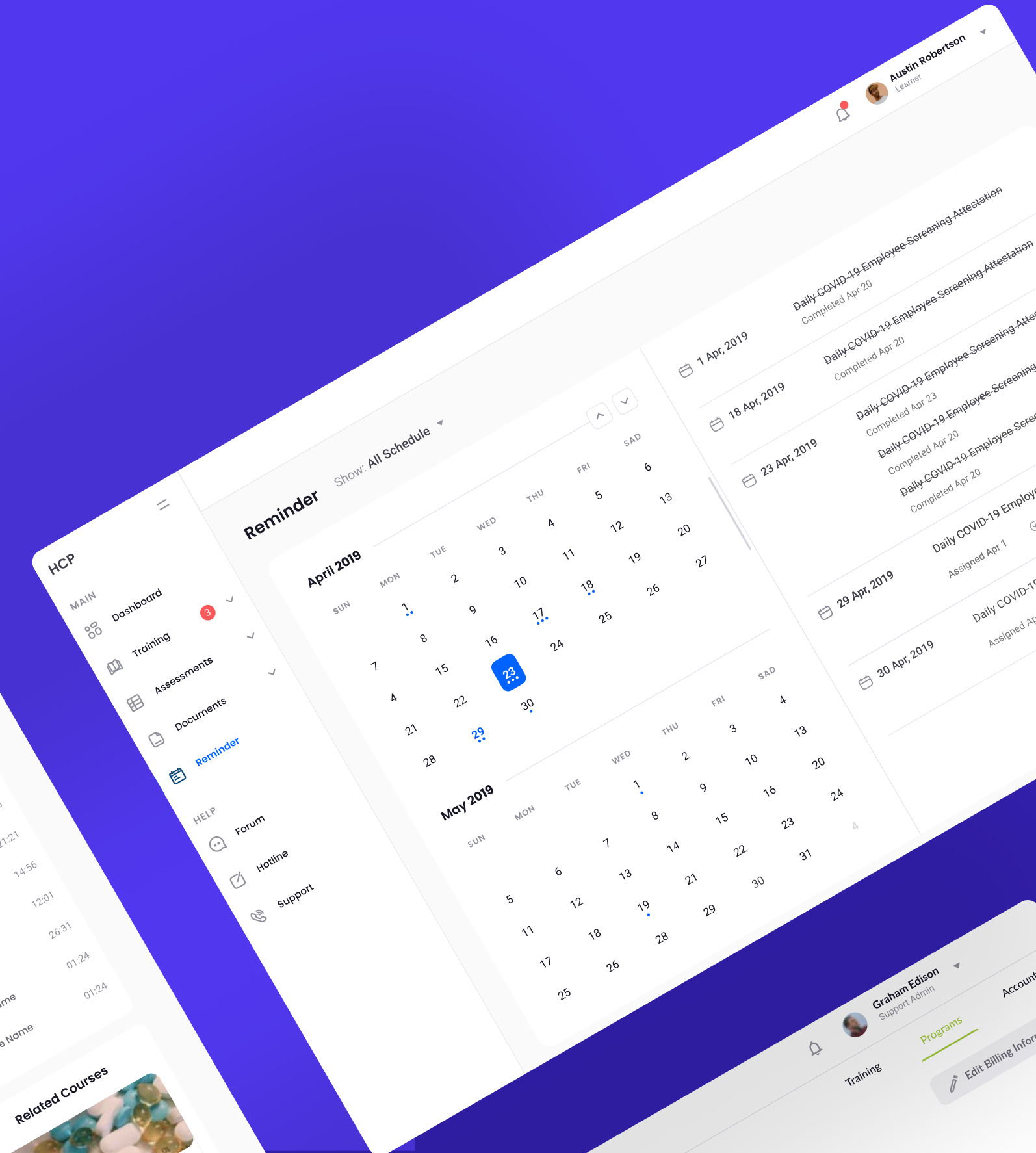
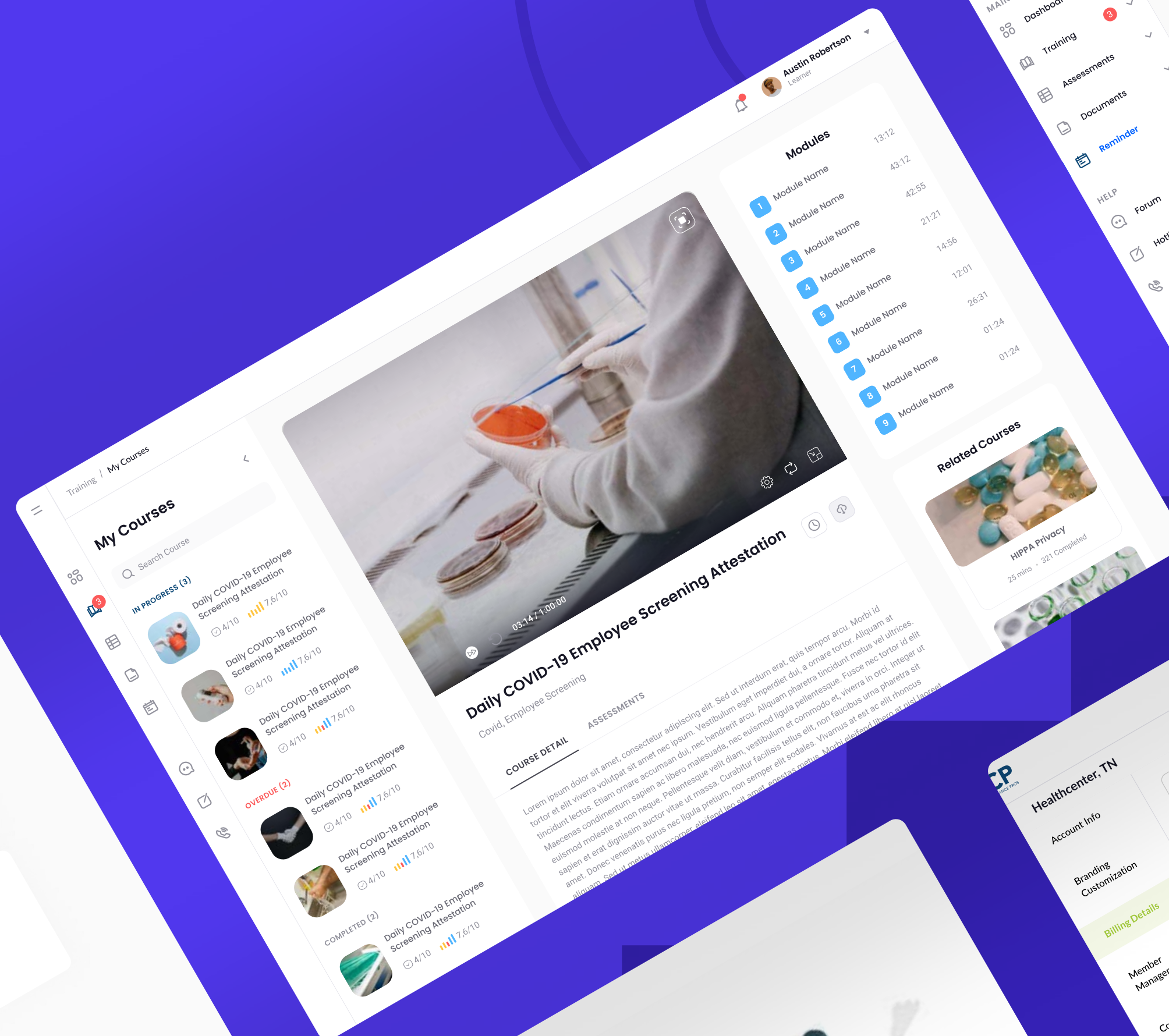
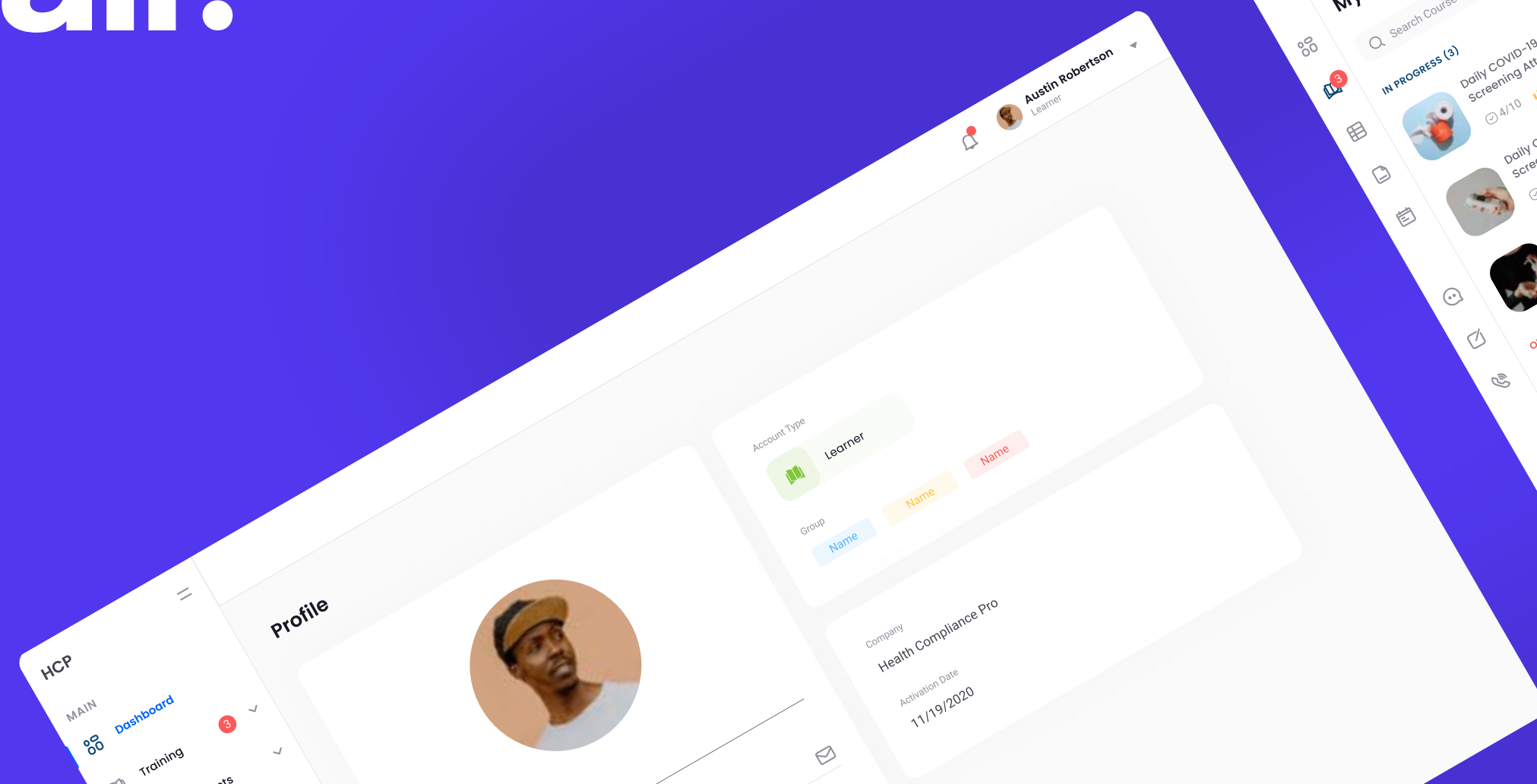
- ✓ Interviews with stakeholders and customers
- ✓ Visual storyboarding and workflows
- ✓ An entirely reconstructed visual design language
- ✓ Engineering future-proofing

→ [READ FULL CASE STUDY](#)





# Simplifying compliance software for all.





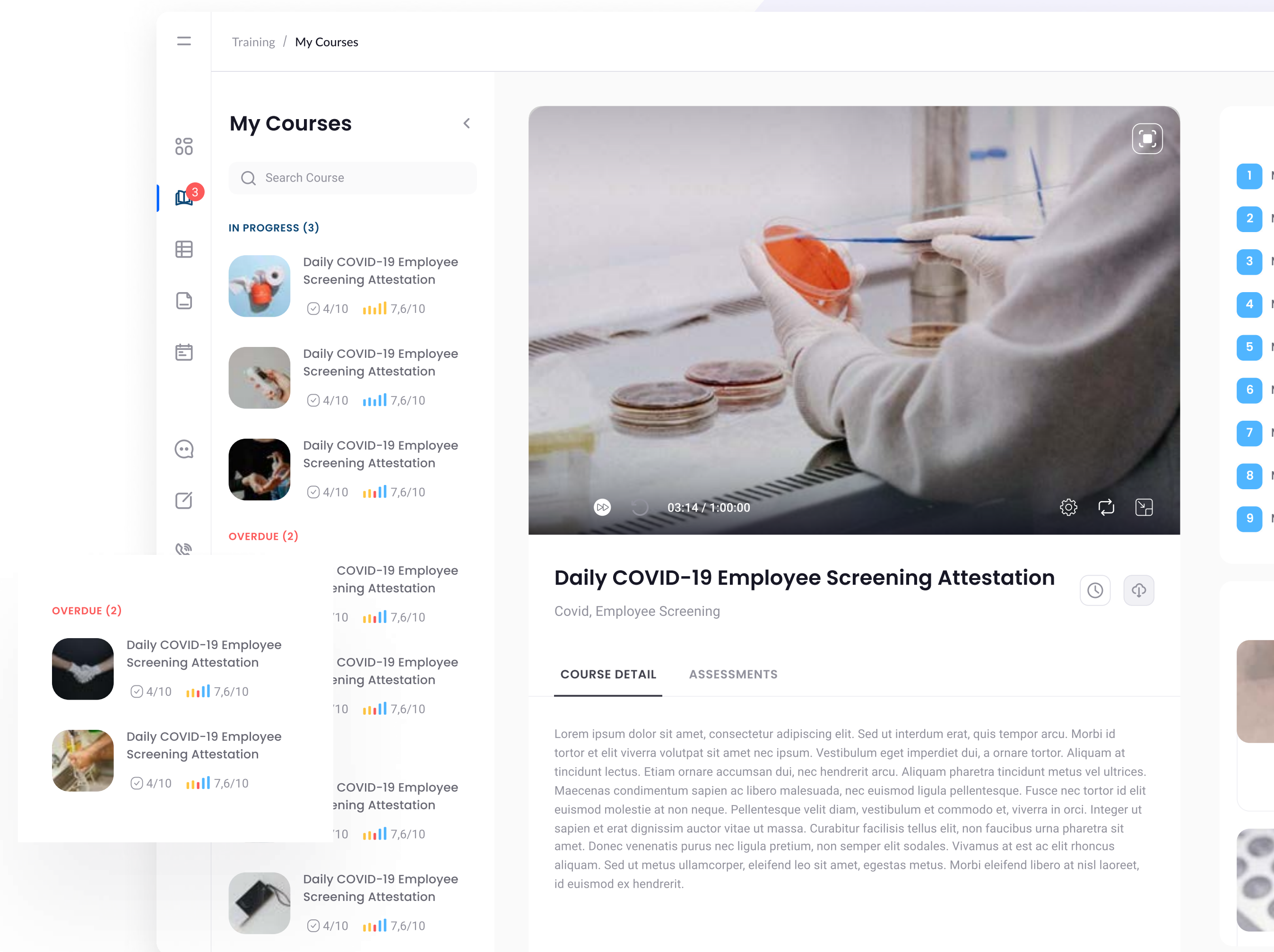
## HEALTHCARE COMPLIANCE PROS

HCP hired us to design and develop an **entirely new product experience** around their SaaS offering. Our work is changing how HCP approaches compliance, as they begin to scale across industries.

## Deliverables

- ✓ Persona development, research, and usability testing
- ✓ A fully redesigned user interface
- ✓ An entirely new system architecture
- ✓ Staff augmentation for a full-stack development team

→ [READ FULL CASE STUDY](#)





Digicel



# Building the next generation of entertainment products.

UX/UI DESIGNER

**Joshua Clemons**



PROJECT MANAGER

**Jenna Christman**

Experience: 15 years  
Specialty: PMP, SCRUM certified  
Location: Chicago, IL  
Employment history: Walgreens, Dropbox, EY



BACK END DEVELOPER

**Brett Rawlings**

Experience: 16 years  
Specialty: Python, Ruby on Rails  
Location: Phoenix, AZ  
Employment history: Meta, Google



PROJECT MANAGER

**Arian Wu**

Experience: 9 years  
Specialty: PMP, SCRUM certified  
Location: San Francisco, CA  
Employment history: FedEx, DataLift





## DIGICEL

Digicel is partnering with us on an ongoing basis to lead the staffing and recruitment efforts of their product teams. We are helping to [staff global teams](#) across project management and product ownership disciplines.

## Deliverables

- ✓ AI and manual candidate sourcing
- ✓ Skills tests and case study challenges
- ✓ Behavioral-based interviews
- ✓ Background checks

→ [READ FULL CASE STUDY](#)

UI VISUAL DESIGNER

### Mitch Donovan

**Experience:** 10 years

**Specialty:** Figma, Framer, Adobe

**Location:** Jacksonville, FL

**Employment history:** United Health



DEVOPS ARCHITECT

### Rida Villanueva

**Experience:** 12 years

**Specialty:** AWS, Azure, Linux

**Location:** San Antonio, TX

**Employment history:** Wells Fargo, Cognizant







# Delivering clean data and business intelligence at scale.



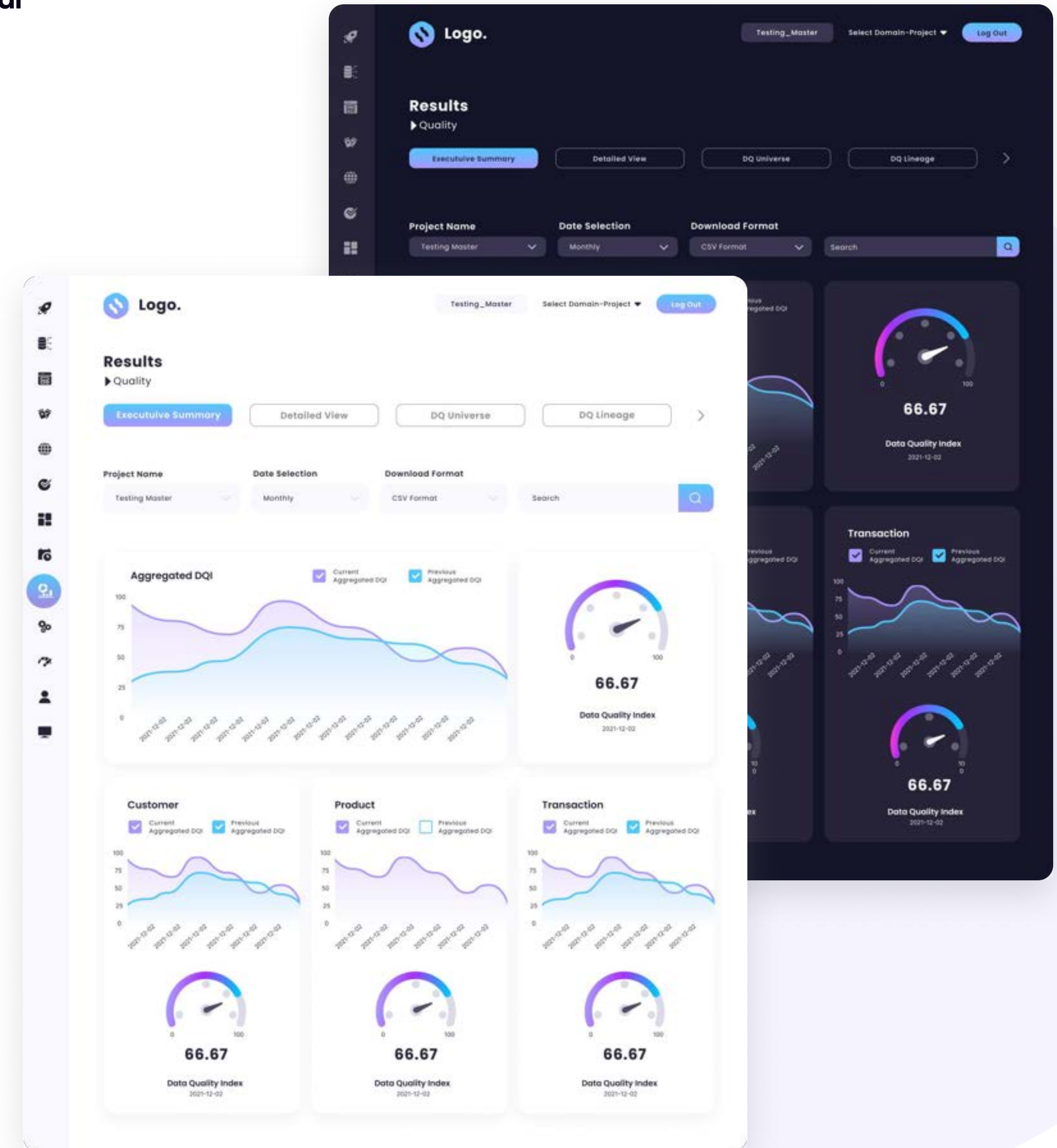
## DATABUCK

The FirstEigen team hired Pixoul to relaunch their flagship product, DataBuck, ahead of the [AWS re:Invent conference](#). We worked directly with their development team to recreate an investor-worthy product experience.

## Deliverables

- ✓ In-depth visual design exploration
- ✓ Functioning prototype for AWS re:Invent conference
- ✓ A comprehensive user experience audit
- ✓ Detailed development handoff documentation

→ [READ FULL CASE STUDY](#)



# Ready for next steps?

## Let's talk.