
Microns presents Poirot

**What is your full
name and
location?**

Mladen from Novi Sad, Serbia

Overview of what your app does

Poirot helps your lead generation efforts by finding, verifying, and enriching the email addresses of corporate decision-makers.

**When did you
launch the
business?**

2020

Expenses you have for the app

Digital Ocean cloud platform
\$130/month and Proxy
service \$20/month.

**What is your
annual recurring
revenue?**

\$13,500

What is your business model and pricing?

One time payments,
transitioning to subscription
model.

**How many
customers do you
have?**

638

Who is your target customer?

Sales and marketing teams,
HR, public relations.

**Tech stack your
product is built on**

ReactJS, NodeJS, Swift,
Docker, PostgreSQL, Redis.

What kind of support can buyers expect from you post-sale?

Full support during transition, if required some kind of contracting work (support, new features addition) can be done after that.

**Why are you
looking to sell?**

I'm developer not into the
marketing stuff, looking
forward to new products.

**What is your
asking price?**

\$85,000

Contact email address

mladen@poirot.app

Startup website

poirot.app

That's all, folks!
