



**All sections are required and must be completed in its entirety.**

**1. Company Details**

Full Legal Name of the company: \_\_\_\_\_

Any other/prior company names? \_\_\_\_\_

Address of registered office: \_\_\_\_\_ Country: \_\_\_\_\_

Mailing address (if different) \_\_\_\_\_

Nature of business (brief description) \_\_\_\_\_

Website address. \_\_\_\_\_

When was domain registered? \_\_\_\_\_

Any prior domain names? \_\_\_\_\_

Date of Incorporation: \_\_\_\_\_ Registration No: \_\_\_\_\_

Telephone No. (incl. International code): \_\_\_\_\_

Fax No: (incl. International code): \_\_\_\_\_

Details of any Authority, Agency or Government Department that regulates the company. The regulator can be for financial services, credit, physical products, etc.

Name of Regulator: \_\_\_\_\_

Address of Regulator: \_\_\_\_\_

Activities covered by Regulator: \_\_\_\_\_

**2. Personal Details**

**Name & contact details of principal point of contact for Administrative issues**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**Name & contact details of principal point of contact for Finance issues**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**Authorized signatory**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**3. Product Requirements**

If multiple products are required, please write every product separately by copying step 3.

Name of product with specs or other details:

\_\_\_\_\_

Monthly Quantity Required. \_\_\_\_\_

Port of Discharge \_\_\_\_\_

Incoterm preferred:( Royale Global does not sell or facilitate EXW, DAP & DDP for any commodity)

\_\_\_\_\_

Target Price for incoterm selected: \_\_\_\_\_

**4. Declaration**

We certify that we have all the necessary powers and are duly authorized to undertake business with Royale LLC dba Royale Global, and that all required procedures for authorizing and nominating the personnel empowered to trade have been completed.

We acknowledge that if we are granted any credit facility by you that, as a continuing condition of such a facility being provided, we will provide, on request, such additional information as you may reasonably require.

We acknowledge that any credit facility granted by you is extended on a wholly uncommitted basis and that it may be withdrawn by you without prior notice.

We understand that you are relying on this information and the enclosed documentation in good faith. We confirm that such information is complete, accurate and up-to-date.

We agree to notify you promptly in writing should there be any material change.

**Signed for and on behalf of the Company**

\_\_\_\_\_

Authorized Signatory

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**44330 Mercure Circle Suite 160-A Dulles, Virginia 20166 (USA)**

**(W) [www.royale.global](http://www.royale.global) | (E) [info@royale.global](mailto:info@royale.global)**

## This is how we perform our due diligence on non-US importers and foreign buyers.

There is a risk to every shipment. When evaluating non-US Importers, we perform our due diligence for few days to mitigate those risks in the following ways

### Country Risk

- Political Stability
- Foreign Exchange Risk
- Economic Stability
- Legal System
- IP Protection Laws
- Banking Structure
- Tax Implications
- Dispute Resolution Options

### Company Risk

- **Background Check** on a foreign company, provided by US Department of Commerce offices; and, The US Consolidated Screening List maintained by US Departments of Commerce, State and Treasury to make sure the U.S. Government allows us to sell to the foreign buyer.
- **US Banks** have access to vast amounts of information on foreign companies.
- **US Commercial firms** can provide credit information on foreign firms.
- **Business Libraries.** Several private-sector publications list and qualify international companies.
- **Foreign Embassies.** Foreign embassies are located in Washington, DC, and some have consulates in other major U.S. cities. The commercial (business) sections of most foreign embassies have directories of companies located in their countries.
- **Internet:** We pay special attention to the online sources of information because they may not always be recent or accurate.

### Selling Risk

- **Common Sense:** If something seems out of order, we will ask more questions to be comfortable.
- **No Credit Cards:** We never take foreign credit cards for payments.
- **Country Exclusion list:** If the country or company is sanctioned by the US government, we won't deal with that company/country at all.