

Case Study

How Automation Speeds the Compliance Process

How a SaaS company met the needs of its security-conscious customers in regulated industries with a successfully completed SOC 2 audit, completed on schedule and within budget with Akitra's compliance automation solution and expert assistance.



Araali Networks provides Run-time Cloud Workload Protection for companies struggling with cloud and Kubernetes complexities. The company's motto is "Detect once, prevent forever."

araalinetworks.com

Industry

Cloud management

Business

SaaS solution for Self-configuring Cloud Workload Protection, with security that is single click, zero-touch, and causes no harm

Location

Fremont, CA

The Challenge

Ashish Kar had not previously completed a SOC 2 audit. Still, he had talked to enough consultants and colleagues who had done so that he knew it was going to be a challenge, especially with limited people resources and a tight timeline. He wanted a compliance solution that would guide him

through this process as automatically as possible, while knowing that there was a vital human element to the service as well. Faced with the prospect of over 100 new documents to create to meet the documentation needs of the SOC 2 framework, he sought help.



"We are a SaaS company that sells to security-savvy companies in regulated industries such as finance and healthcare. Our customers want the assurance of security that comes from a compliance certification like SOC 2. To help provide that compliance certification, we wanted a partner that we could trust, and Akitra has proven to be that company."



Ashish Kar

Head of Product Management and Marketing

Akitra's Solution

Araali evaluated alternative providers of compliance automation services. But even one of the most recognized firms in the sector did not inspire trust that they would be there to help if things got complicated. Talking to Akitra, he felt that this was a company that would provide that

support when needed, and that was not simply a DIY solution. Akitra provided Ashish with a path to get through what initially seemed like an overwhelming challenge, particularly when navigating the process for the first time.



"Akitra's support was a real confidence booster for me, and made me significantly more efficient in getting through the whole process as rapidly as possible. They had all the policy templates I needed, plus had a level of automation that made evidence collection far less labor-intensive. For example, after integrating our AWS services with Akitra's platform, I didn't need to manually pull a single piece of evidence. That was beautiful"

The Results

Araali easily sailed through its audit and is now fully SOC 2 certified. With Akitra's Andromeda Compliance service, the company can continuously monitor workstations and cloud services to ensure it

stays compliant. The company is also planning to become ISO 27001 certified when it moves into international markets and can also do that within the Akitra platform.



"We're delighted with the solution and with the Akitra team. It's already helping us close more business," reported Ashish. "And, you've simplified my life!"

Try It Yourself

Contact us at sales@Akitra.com to set up an appointment for a demo of Andromeda.

Technical Support

For 24x7 technical support,
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