

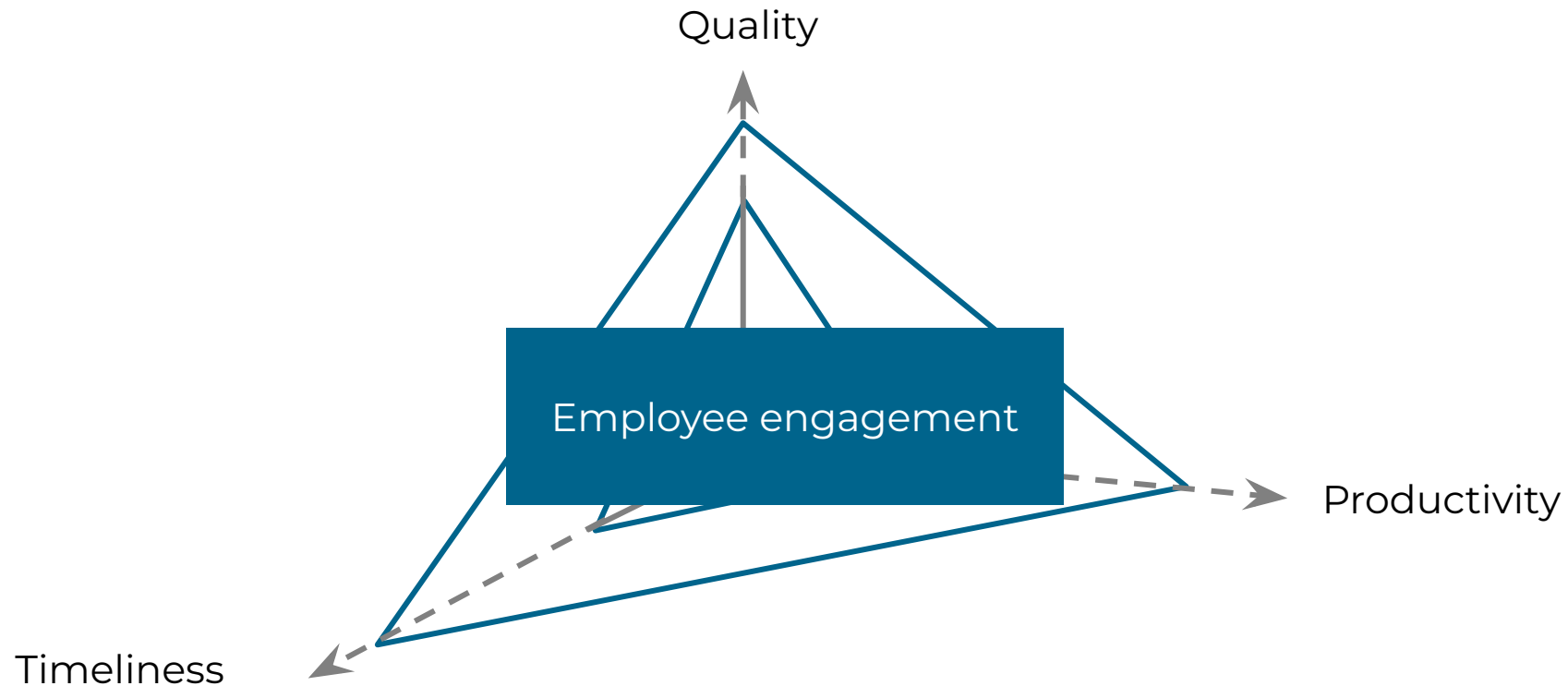


Data visualization - the key to improving performance and engaging the team in implementing improvements

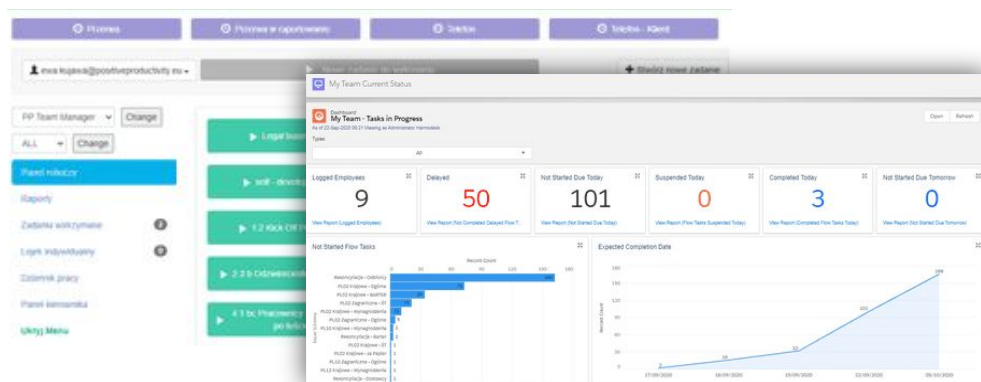
1. Data visualization

How do you use the data you collect in Harmodesk?

Thanks to the collection and visualisation of data, improvements are made effectively and with the engagement of employees, this improving quality, productivity and timeliness



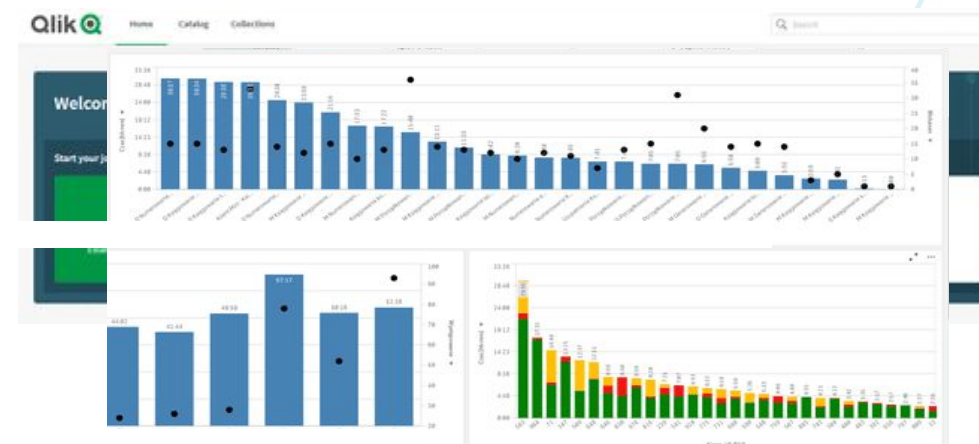
2 methods of using data on an ongoing basis and for periodic analysis



As a team work in Harmodesk, we collect data online that you can see on visual dashboards in Harmodesk itself, so it's easier to monitor task performance and manage your team on an ongoing basis.



A direct connection between Harmodesk with the BI Qlik tool provides additional capabilities for analyzing the collected data. Located in BI Qlik: Management Dashboard and a predefined set of worksheets enable analysis over the medium and long term.



Using data for periodic analysis in Qlik BI

In Qlik, the manager has a Management Dashboard and a set of 100 ready-to-use and tested sheets to support:

- Setting goals and evaluating the extent to which periodic goals are met,
- Periodic measurement of performance indicators, monitoring changes in performance,
- Assessment of wastes and potential for process improvements / monitor effects of improvement implementation,
- Making decisions regarding changes in task allocation and work distribution,
- Developing process standardization and prepare office processes for automation,
- Benchmarking analysis of processes, customers, tasks, teams, etc.

In addition, the BI Qlik tool allows you to develop sheets tailored to the specific processes, these sheets, among other things, allow you to:

- Prepare of dedicated reports e.g. for management, clients,
- Prepare a handy set of several worksheets placed on a single dashboard to enable ongoing monitoring of key metrics, processes, and key areas of improvement.

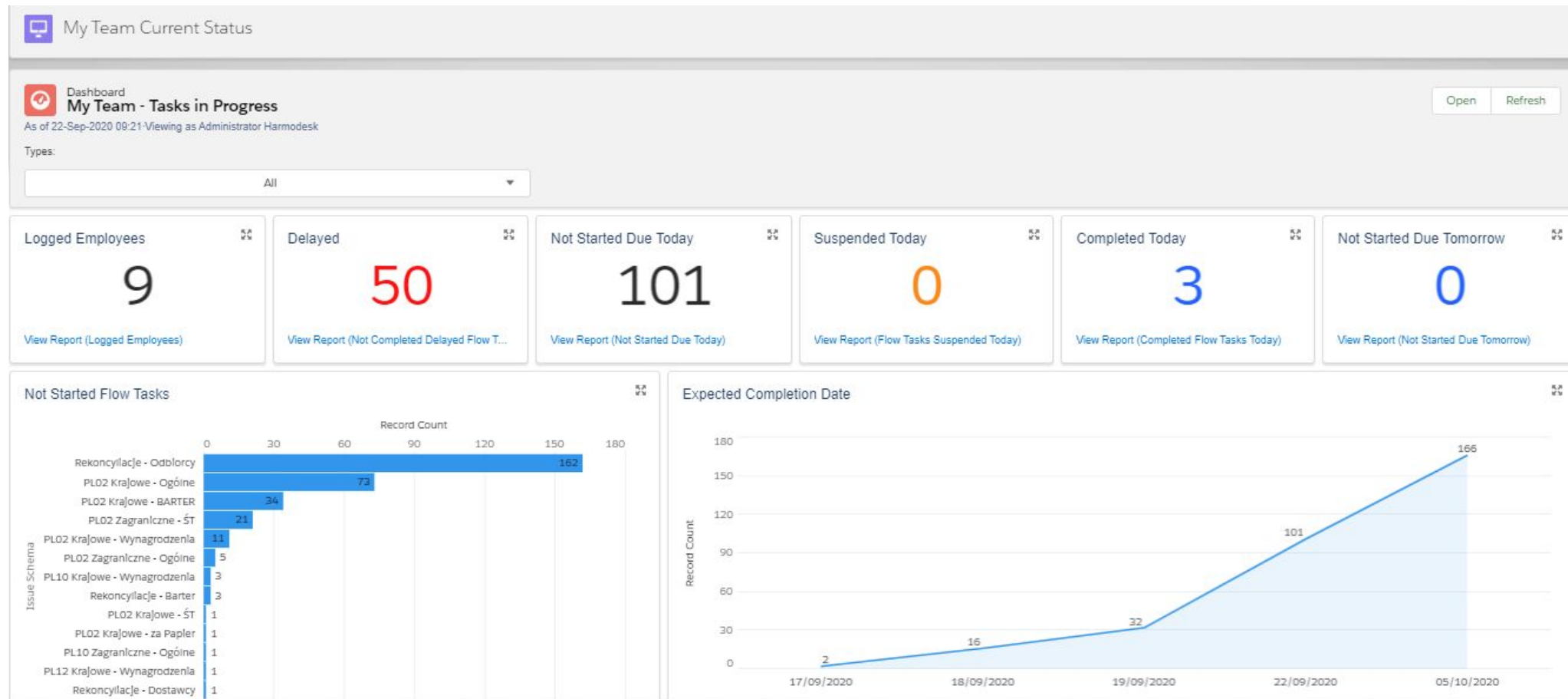
2. Online data visualization - team dashboard

How to provide an instant, up-to-date picture of status of tasks in the team?

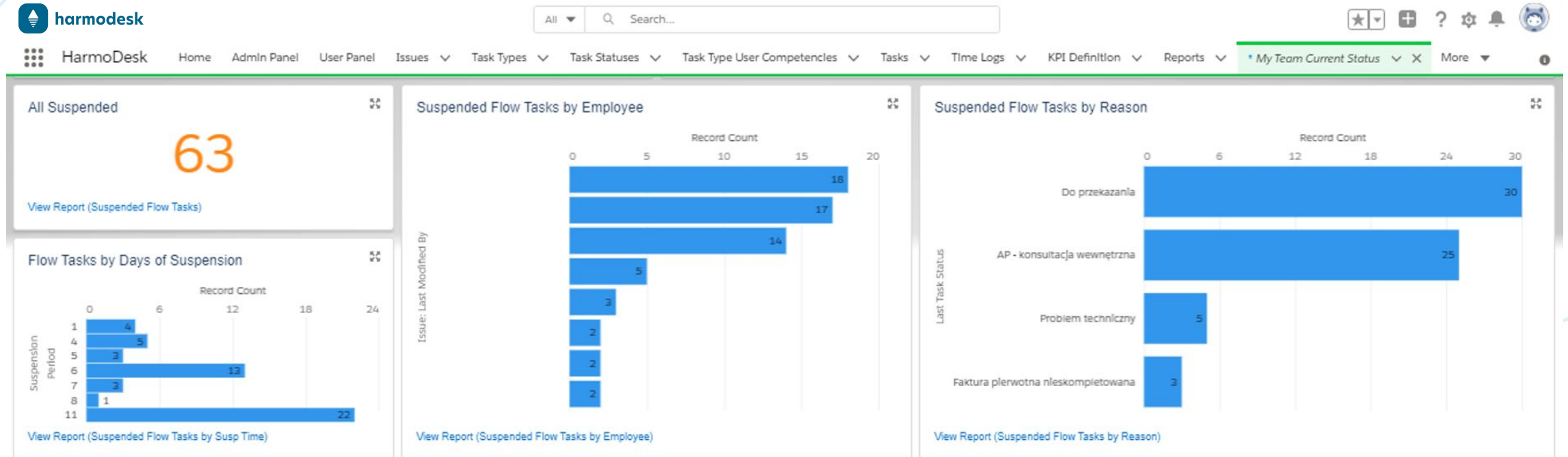
Data available in



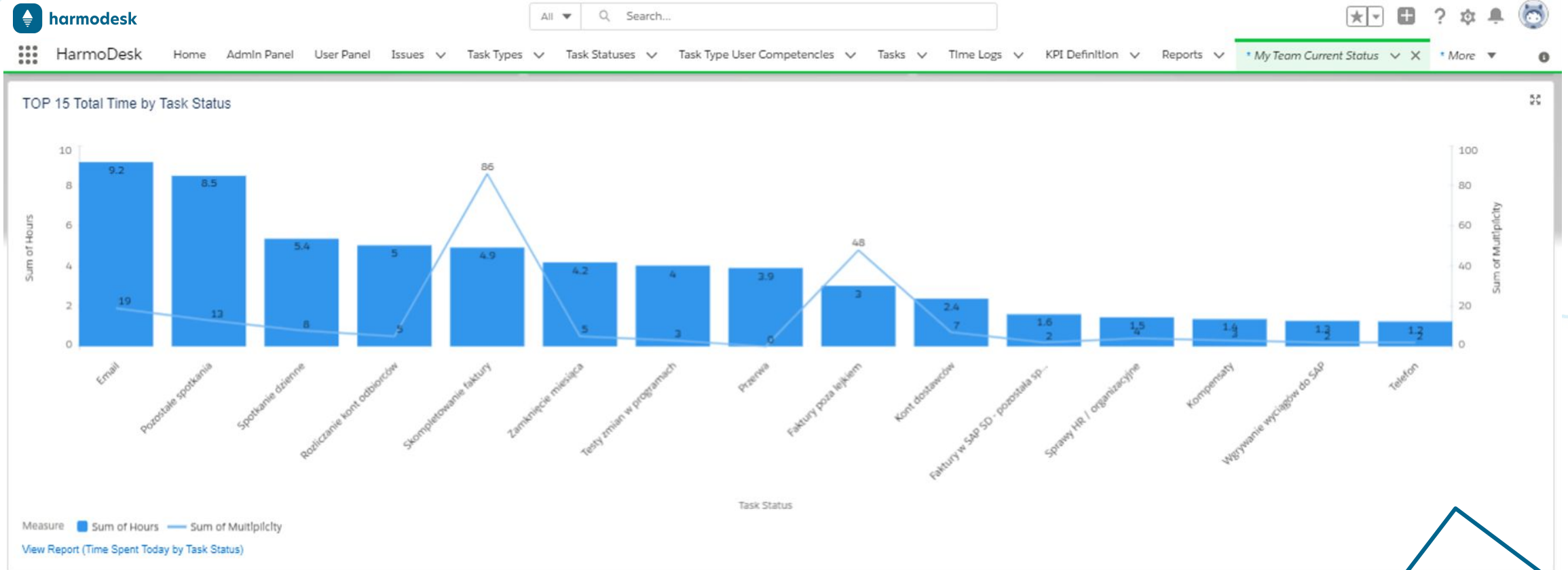
Everyone knows what tasks are due today, which tasks have been completed and which are behind schedule.



You know what delays your team's tasks, disallows them from working smoothly.



You know which tasks time is allocated to and how many tasks have been completed.

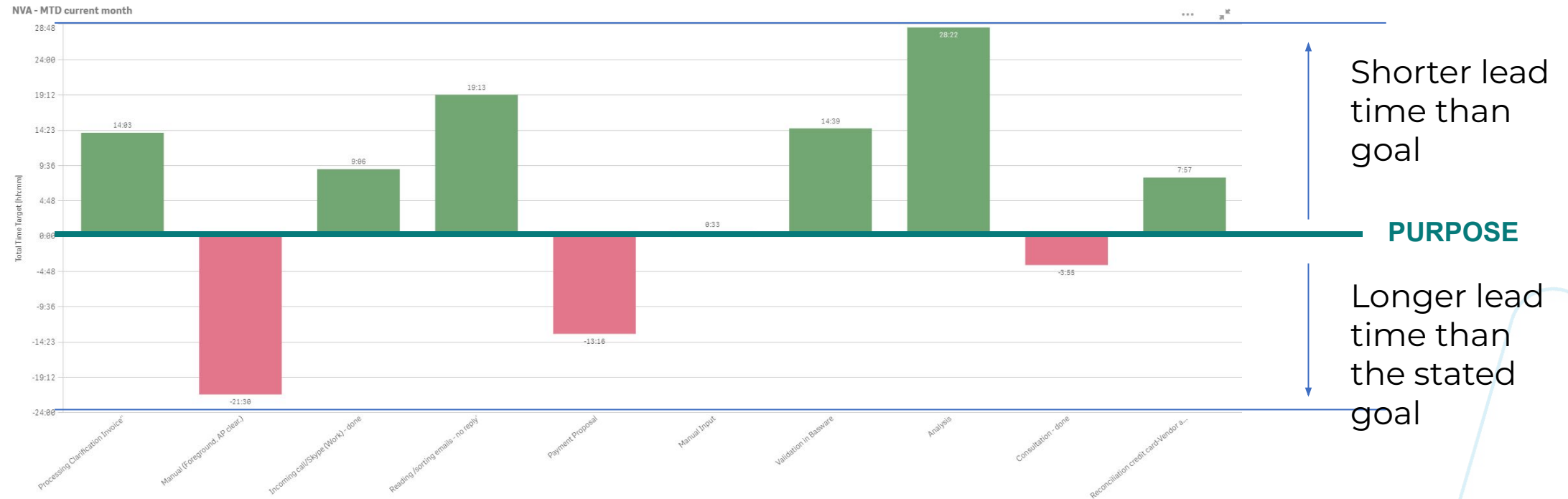


3. Setting and evaluating the extent to which goals are met

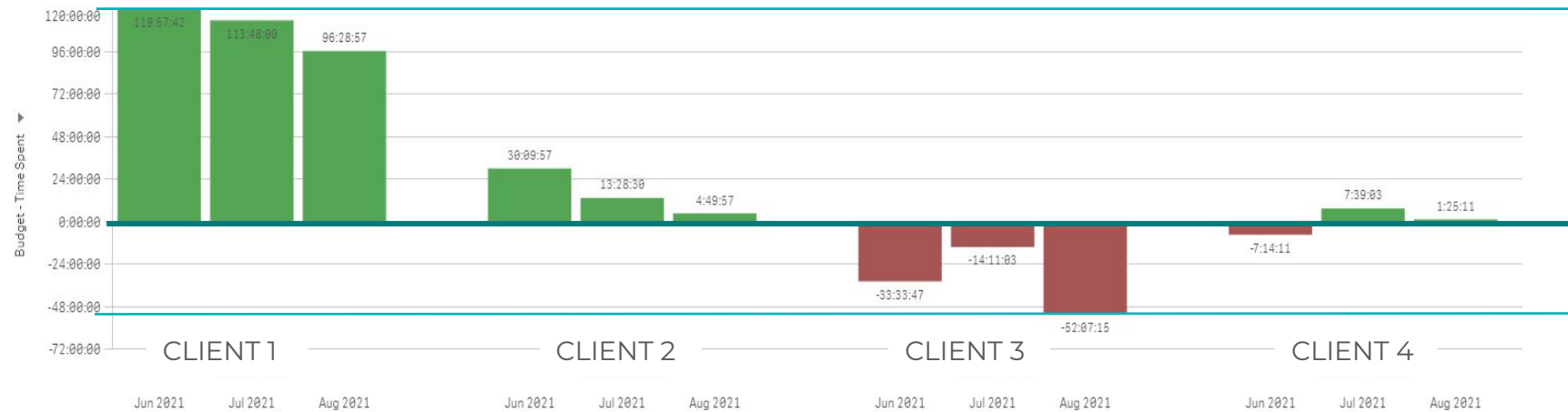
How do you show and monitor the achievement of key performance measures on an ongoing basis?



Current time performance for key processes vs goal



Monitor customer service profitability

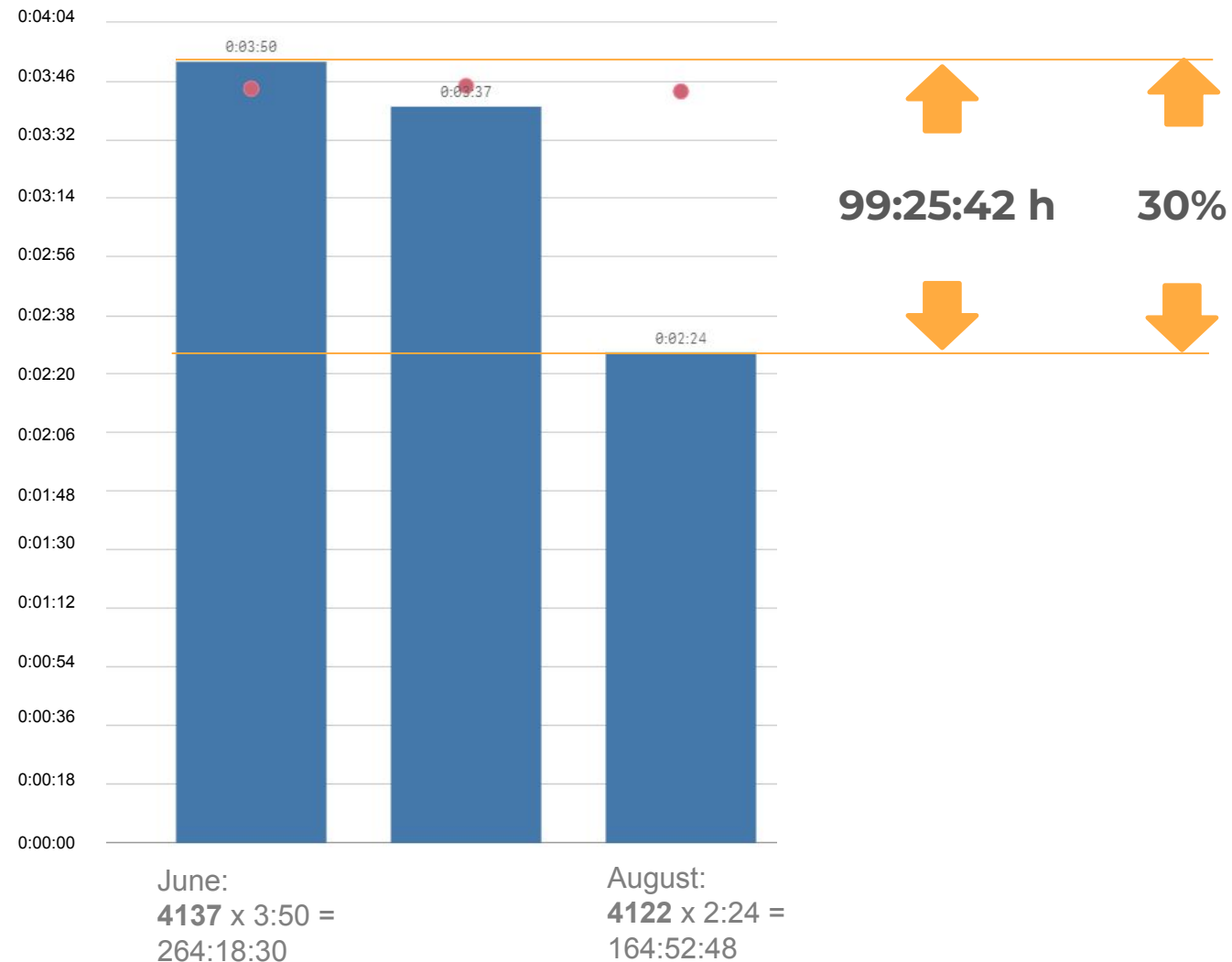


Shorter lead time than goal

PURPOSE

Longer lead time than the stated goal

Reduction in average process time for the same volume

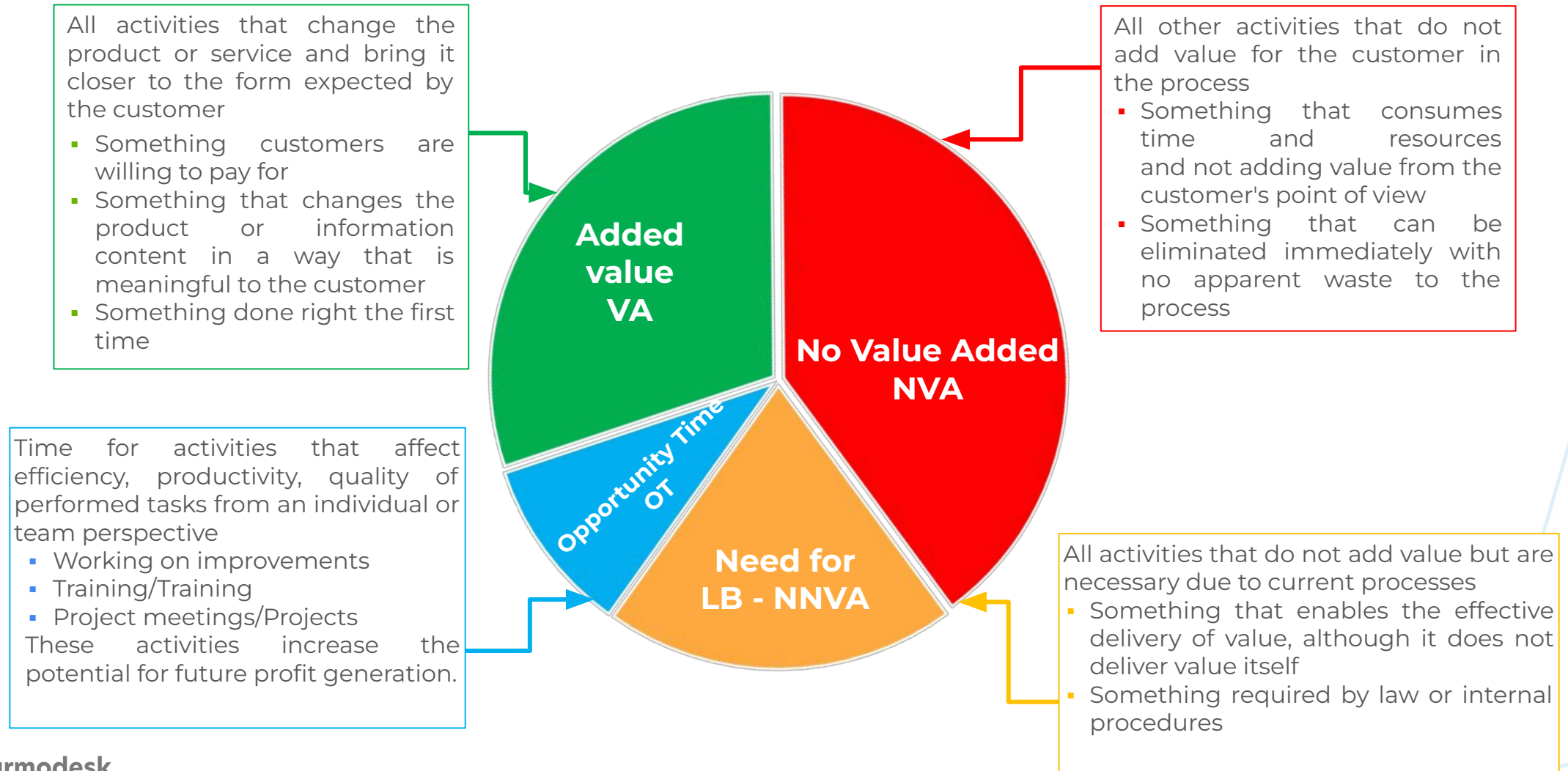


4. Defining processes in terms of VA/NVA/LB

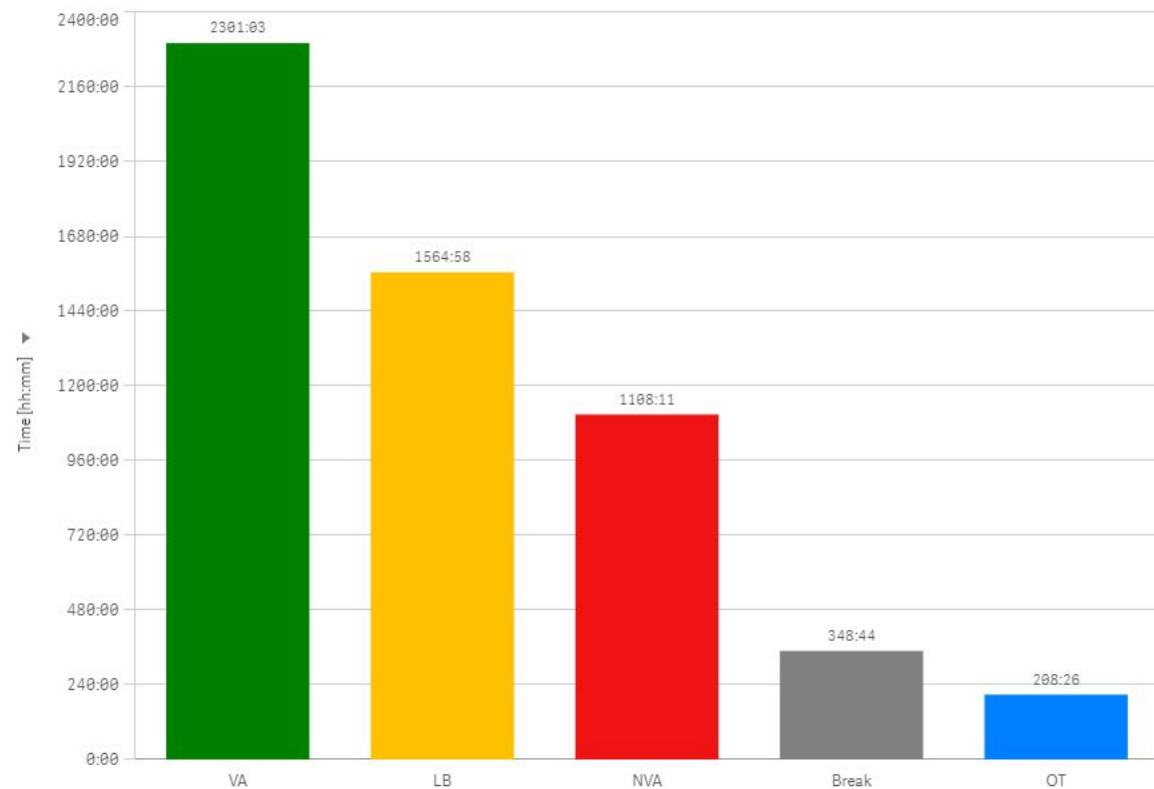
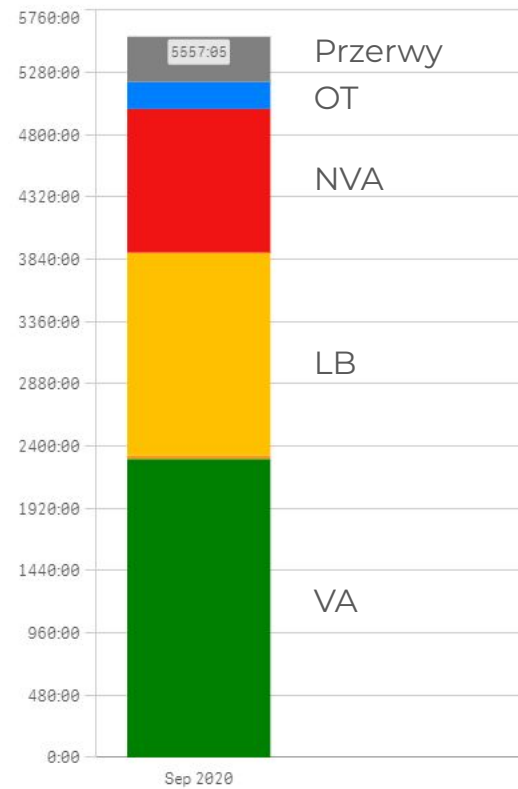
How to show potential for improvement by visualizing process waste?



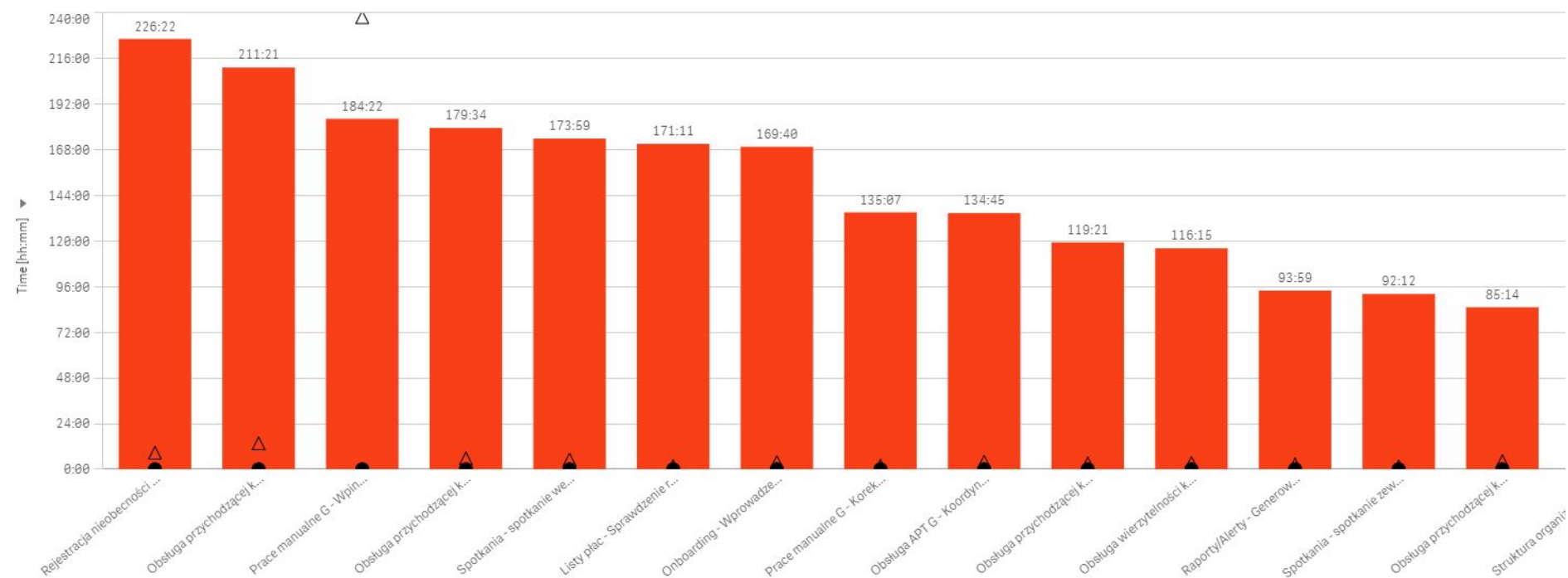
Assignment of activities to VA/NVA/LB/OT categories



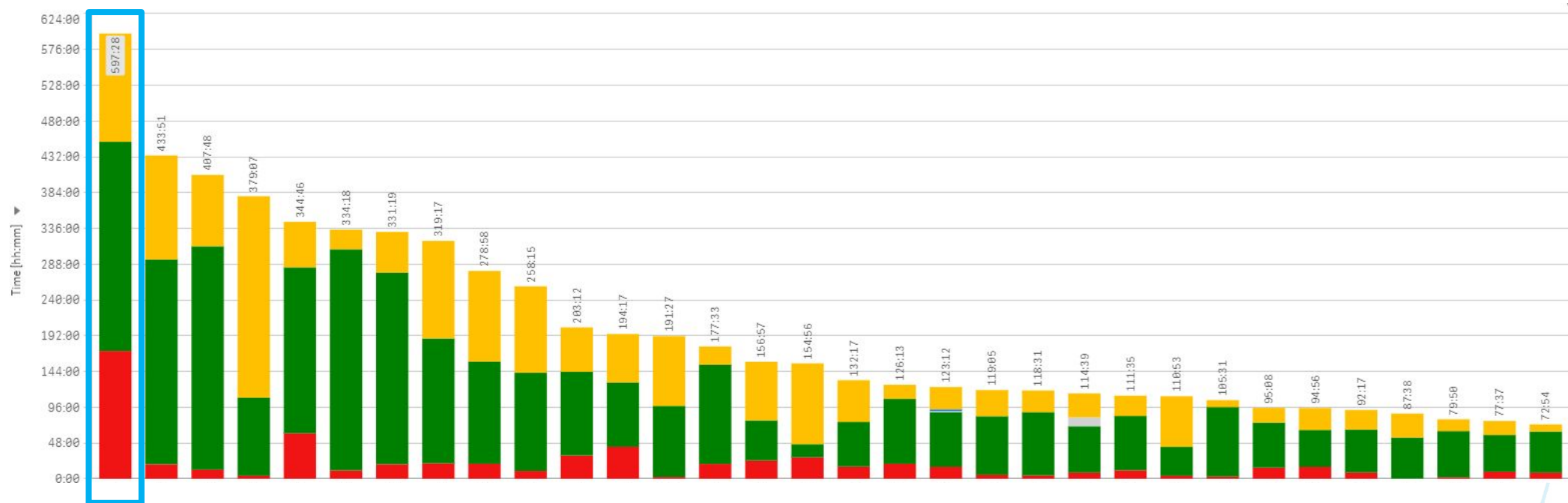
Total process execution time in terms of VA/NVA/LB/OT



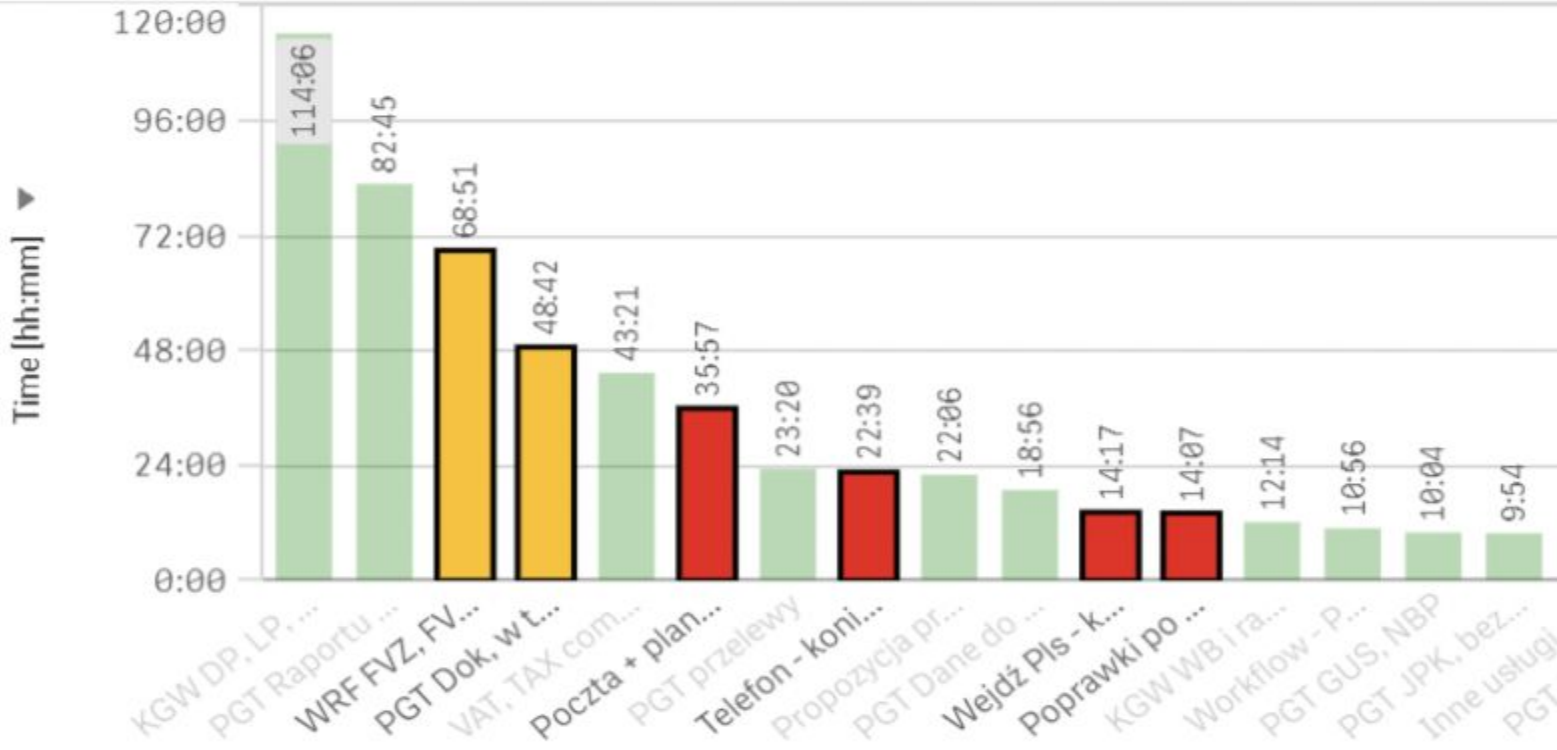
NVA process execution times - potential for improvement



Execution of processes at Customers - selection of potential for improvement of processes for Customers



NVA and LB processes executed for a selected customer

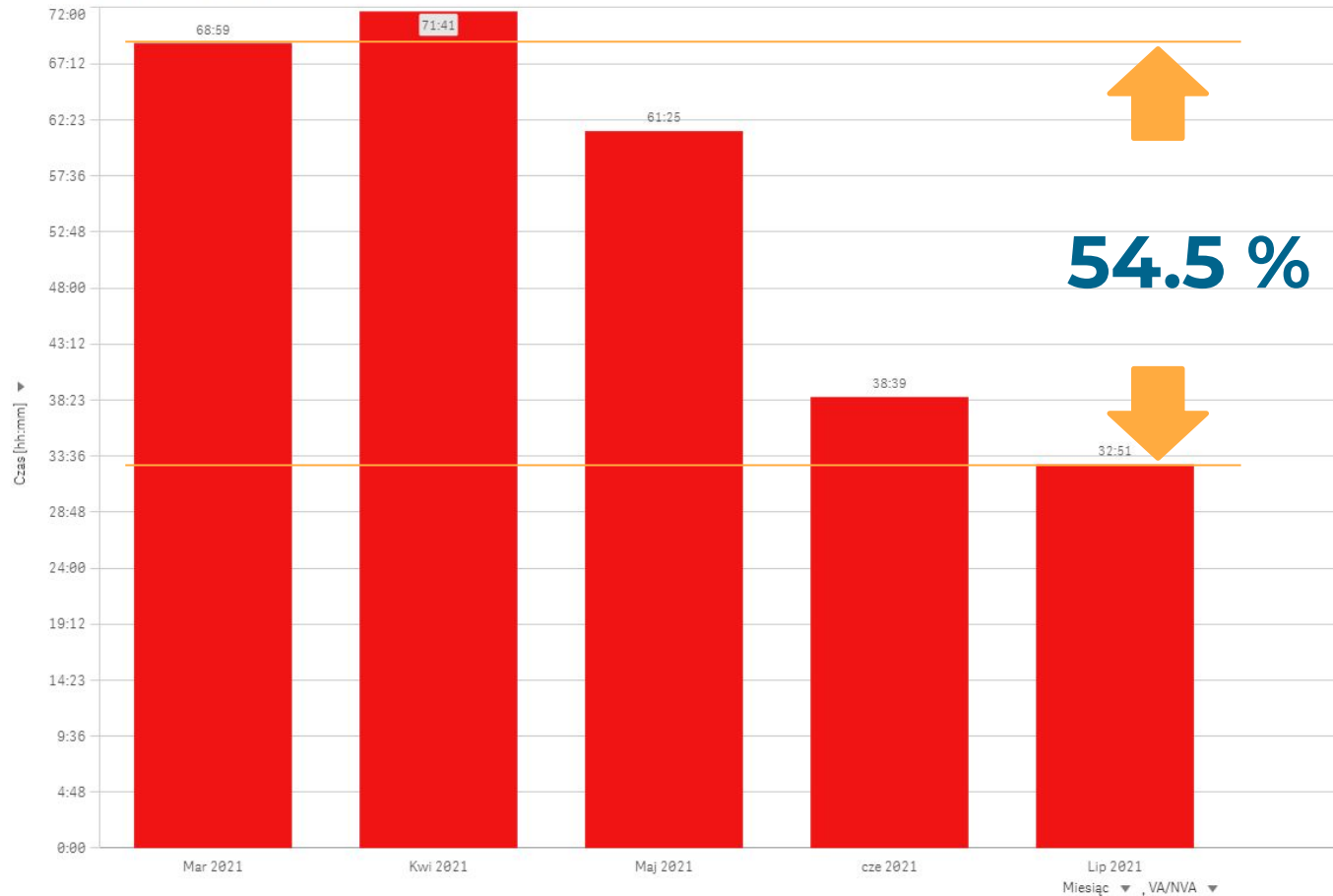


5. Monitor the results of improvements

How do you get more done with less time?



The effect of implementing improvements



Projected **annual number of hours released** on the process

12 months x 36:08 = **433:36 h**

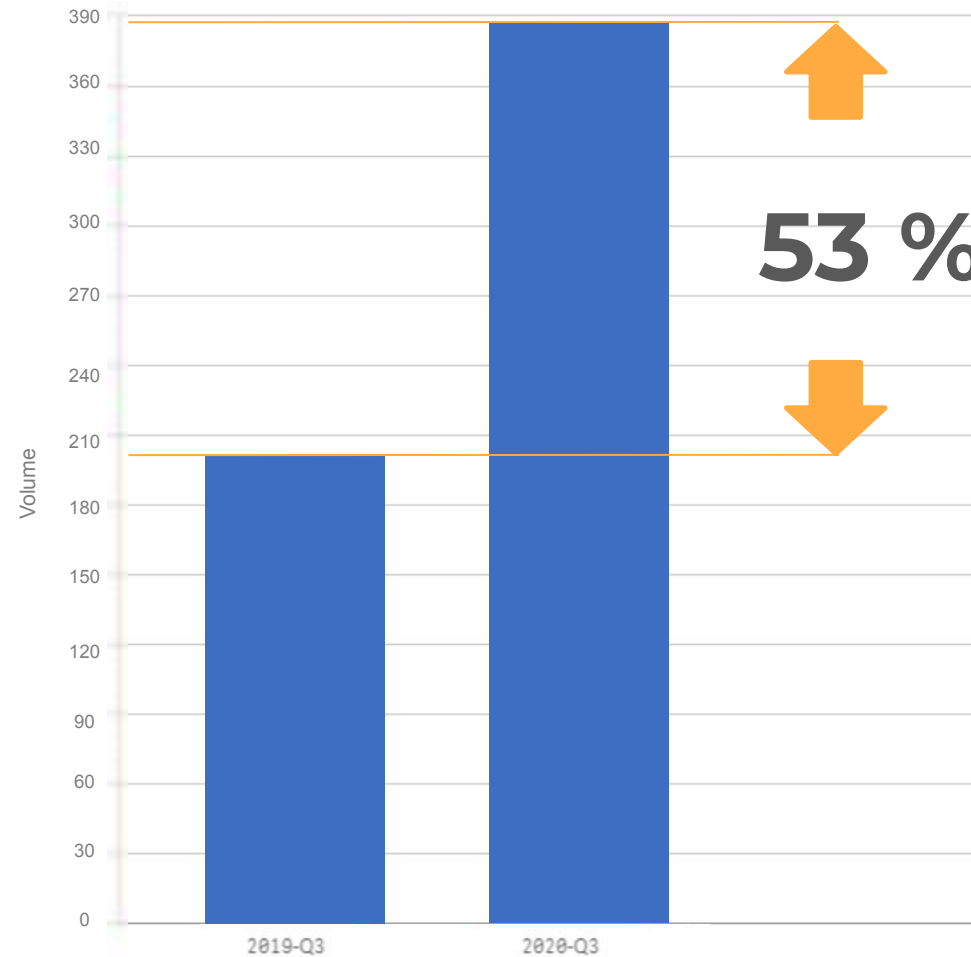
The effect of implementing improvements - work for Customer A is carried out with fewer resources



Reduction of the total process execution time for Customer A by 40 h 14 min (7%)

$$597:28 - 557:14 = 40:14h$$

Result of improvement implementation - Customer A increased the volume of processed documents



Difference in
number of
documents
processed
 $389 - 207 = 182$

Growth about:
53 %

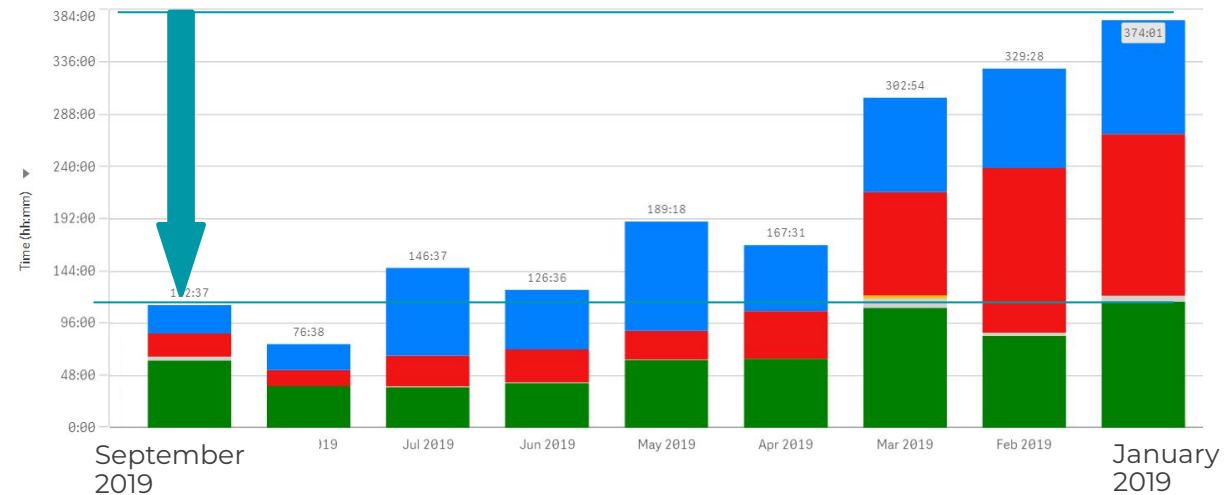
6. Gradually change the proportion of tasks in favor of those that add more value.

How to free up valuable specialists' time spent on operational tasks and gain time for expert work?

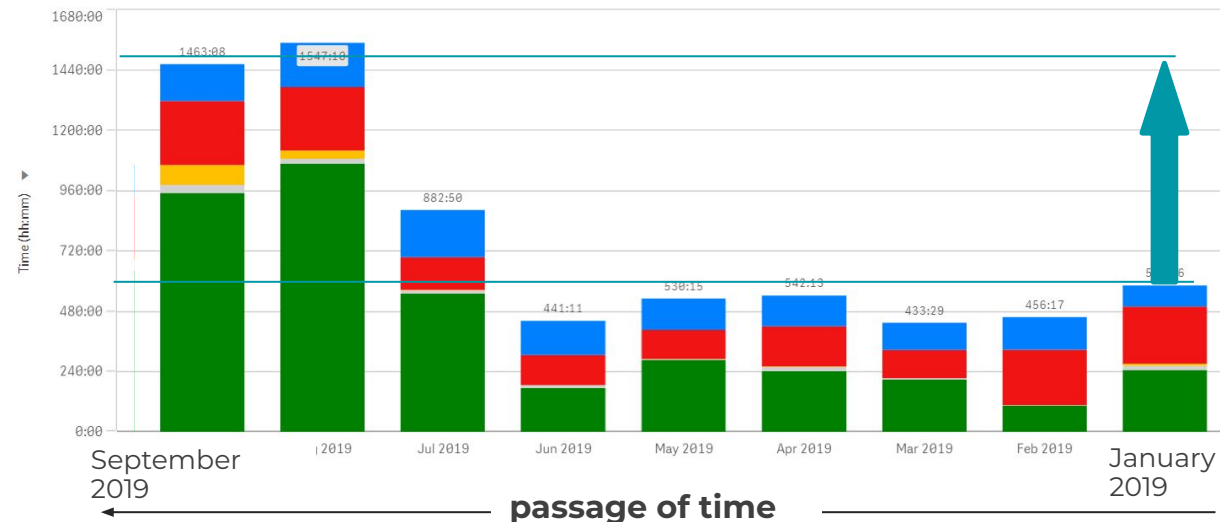


By freeing up time for operational work, experts have gained time for work that adds key value

Operational,
transactional work



Expert work
(e.g. creative, project
work)



7. Preparing for standardization and automation

How do you use data to visualize best practices and engage employees in those practices?



Identify individuals who have best practices in processing a given type of task

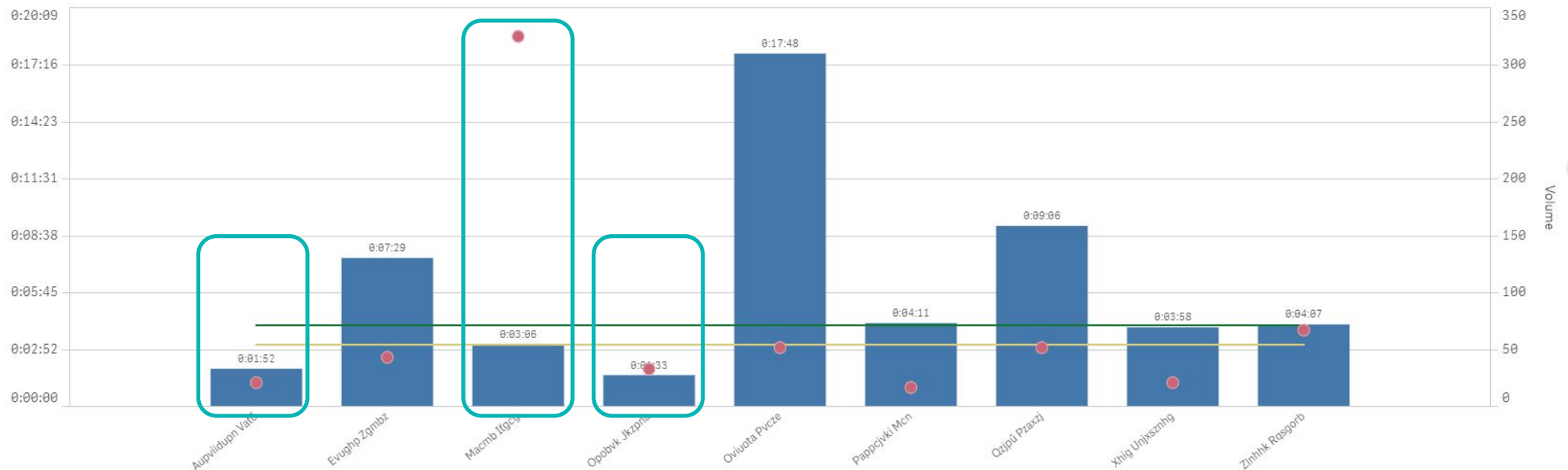
AVERAGE

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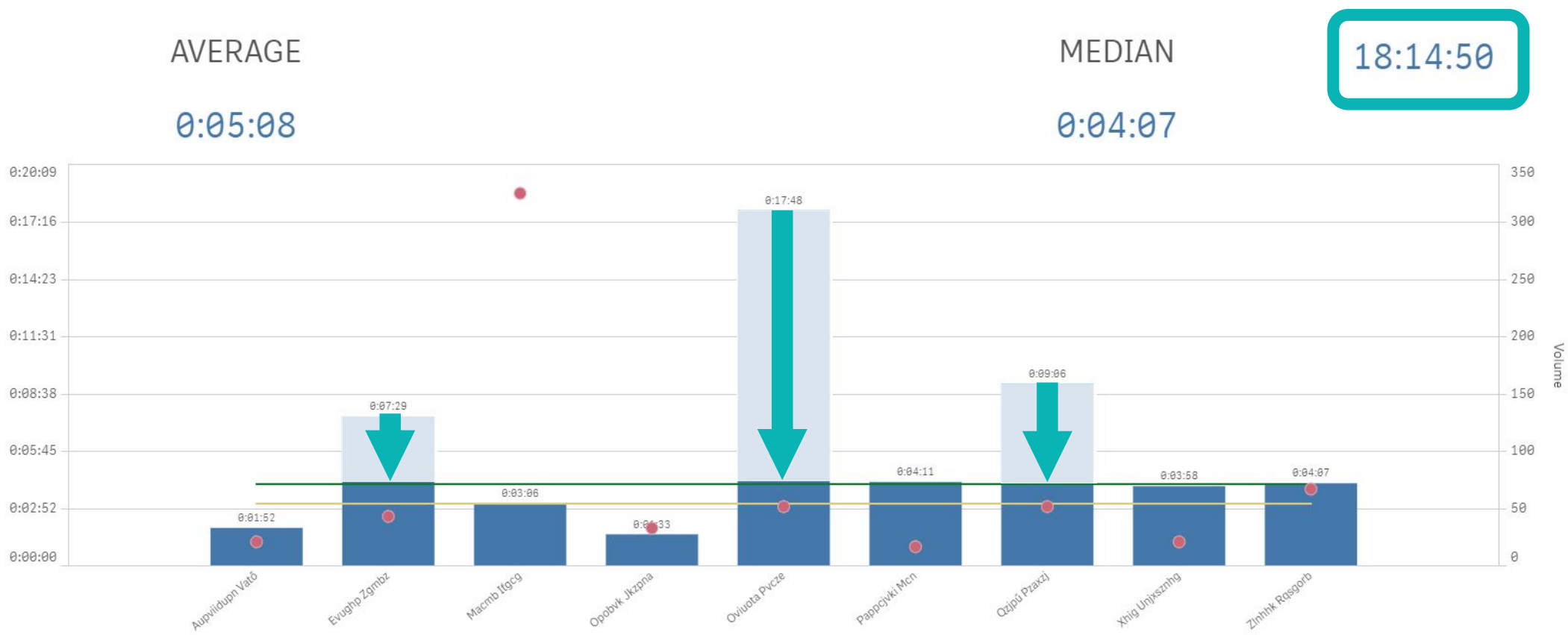
MEDIAN

0:04:07

18:14:50



Application of best practices by the entire team will free up more than 18 hours of time



And what analyses would you be interested in?

In BI Qlik tool we have defined over **100 ready** types of charts and analyses. Upon **request, we can prepare** dedicated visualizations, including those combining Harmodesk data with data from other systems.





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