

Job description

Role Head of Catalogue Development Reports to CEO

Snap-It

Snap-It app is changing the trades industry and the way tradesmen operate like never before. Snap-It is an on-demand plumbing supplies service, delivering parts to tradespeople and gas engineers on site within 30 minutes. We've become the fastest growing tech company in the plumbing and heating industry. Founded and led by a former plumber, we have a deep understanding of the market, our suppliers, and most importantly our customers.

The problem: Tradespeople lose £47k per year, whilst driving, searching and shopping for spare parts.

The solution: Snap-It will save tradespeople time shopping for spare parts, which will increase their billable hours, customer retention and their first call out completion rate.

Role

As the Head of Catalogue Development you will take the lead on building our catalogue and expanding it across different categories and sectors.

As we're a start-up, you'll need to roll your sleeves up, show great hustle and initiative to generate success. We value our collaborative work environment within the team and support each other no matter what, so it is important you enjoy working shoulder-to-shoulder with your team as well.

No idea is a silly one and we will value every contribution you make as we expand across the UK. If you have a passion for growing businesses, want to cement yourself as a successful leader of a business and be part of the most exciting start up around, then Snap-It might be the right place for you!

So what does the job consist of? You'll :

- Building relationships with manufacturers, merchants and distributors to best understand industry trends and demands
- Launch a structured and methodical pricing strategy for partnered merchants
- Investigate into new initiatives in how you can enhance sales and conversion performance
- Implement new processes working with our CTO regarding how you wish to scale our catalogue with speed and efficiency
- Work with the sales and marketing teams to plan product promotions and sales strategies

So who are we looking for? You'll :

- Have outstanding written and oral communication skills, with a great attention to detail
- Show bundles of initiative, always thinking outside the box
- Have strong stakeholder management skills
- Have great experience in building catalogues and working with complex data

- Demonstrate the ability to analyze results to spot growth opportunities
- Be fluent with dealing with complex data and Microsoft Excel
- Be highly collaborative with colleagues, and have exceptional planning and organization skills
- Show great ambition and motivation, able to work autonomously with an entrepreneurial mindset

Company benefits :

- 25 days holiday
- Team socials
- Be part of our pension scheme
- Private health care
- £500 learning and development budget
- Receive great offers from top retailers through our exciting HR platform
- Secure £1000 when referring a full time employee to Snap-It
- Join The UK's most exciting startups in the UK!