

2021 DIRECTORY OF SUPPLIERS

A

A.C. Lighting Inc.

565 Orwell St.
Mississauga, ON L5A 2W4
416-255-9494, FAX 416-255-3514
northamerica@aclighting.com,
www.aclighting.com

Company Type: Distributor

Year Established: 2003

Officers: J.F. Canuel, Managing Dir.; Tracey Hill, VP Ops.; Fred Mikeska, VP U.S. & Cdn. Sales

Sales Reps: PAG Canada, 866-972-4226,
sales@pagcanada.com, www.pagcanada.com

Lines Carried: Avenger, Manfrotto (lighting stands, clamps, accessories)

Chroma-Q (LED fixtures)

Follow-Me (followspot control systems)

Jands Stage CL (LED fixture consoles)

LumenRadio (wireless lighting control)

Luminex Network Intelligence (ethernet switches, ethernet/DMX converters, DMX splitters, accessories)

PROLIGHTS (moving lights)

Prolyte (truss & rigging products)

Vista by Chroma-Q (lighting & media control surfaces)

A.C. ProMedia

565 Orwell St.
Mississauga, ON L5A 2W4
855-324-9354, FAX 416-255-3514
info@acpromedia.com, www.acpromedia.com

Company Type: Distributor

Year Established: 2018

Officers: J.F. Canuel, Managing Dir.; Jean-Louis Blanchard, VP Strategic Bus. Dev.; Franck-Olivier Fabry, VP Sales; Sarah Lima, AV Brand Mgr.

Sales Reps: Michael Colon, W. Regional Account Mgr.

Lines Carried: AUDAC (speakers, power amplifiers, matrix system, modular audio

systems, preamplifiers, line transformers, microphones, wall controllers, software, accessories)

Chroma-Q (LED lighting)

Harvey by DSspecialists (audio & multi-media control matrixes)

LumenRadio (wireless lighting control)

Luminex Network Intelligence (ethernet switches, ethernet/DMX converters, DMX splitters, accessories)

PROLIGHTS (LED lighting)

Prolyte (truss & rigging products)

Manfrotto (lighting stands, clamps, accessories)

A.C.T. Lighting Canada Inc.

3200 Ridgeway Dr., #13
Mississauga, ON L5L 5Y6
416-907-6770, FAX 416-628-8406
sales@actlighting.com, www.actlighting.com

Company Type: Distributor

Year Established: 2012

Officers: Ben Saltzman, CEO; Andrew Beck, Sr. VP Canada

Sales Reps: Andrew Beck (Canada), 416-907-6770, andrew@actlighting.com; Alex Monast (Quebec), 416-907-6770, alex@actlighting.com; Jim Samson (Audio @ Cable Sales Canada), 416-907-6770, jimsamson@rhholdings.net; Desiree Asanger (Inside Sales & Admin, Canada), 416-907-6770, desiree@actlighting.com

Lines Carried: AC Power Distribution (portable power distribution equipment)

Ayrton Lighting (moving lights)

Chainmaster (motors, chains)

GoldenSeaUV (UV-C disinfection)

Luxibel (static LED fixtures, film & television fixtures, UV-C disinfection)

MA Lighting (lighting, networking & video control)

ProCo (pro AV cables, snakes, interface devices, custom audio)

RapcoHorizon (audio cables & interface devices)

Robert Juliat (followspots, lighting fixtures)

Tour-Plex/Data-Sure (standard & custom cable solutions)

Acideo Distributions

5520 Alpine Ave.
Côte St-Luc, QC H4V 2X1
514-513-2897, FAX 514-486-4778
info@acideo.com, www.acideo.com

Company Type: Distributor

Officers: Andre Girard, Pres.; Coby Melnick, Founding Partner

Lines Carried: Agora Ghost (convergent network systems)

Brother, Brother & Sons (LED luminaires)

Christie Pandoras Box (media server systems, show control, gestural interfaces)

ELC (DMX networking, show store solutions)

Schnick-Schnack-Systems (LED effects lighting)

Adam Hall North America

1 S. Corporate Dr.
Riverdale, NJ 07457
973-335-7888
contact@adamhall.com, www.adamhall.com

Company Type: Manufacturer, Distributor

Year Established: 2018

Officers: Steven Savvides, Pres., steven.savvides@adamhall.com; Gabriel Medrano, COO

Sales Reps: Jack Kuhn, ext. 216, jack.kuhn@adamhall.com; Jonny Dive, ext. 204, jonny.dive@adamhall.com; William Brieve, Bus. Dev. Mgr., Cameo Light, william.brieve@adamhall.com; Doug Hervey, Sales & Mktg. Support, ext. 210, doug.hervey@adamhall.com

Lines Carried: Cameo Lighting (lighting) Defender (cable ramps & protection)

Adaptive Technologies Group

1635 Burnett St. E.
Signal Hill, CA 90755
562-294-0199
sales@adaptivetechologiesgroup.com,
www.adaptivetechologiesgroup.com

Company Type: Manufacturer

Year Established: 1987

Sales Reps: Terrence Aquin, Pro Video Sales, taquin@adaptivetechologiesgroup.com

Lines Carried: Adaptive (loudspeaker install solutions, visual & cinema mounting & rigging systems, projector lifts & mounts)

Airmagic Special Effects

30 Dorchester Ave.

Toronto, ON M8Z 4W3

416-703-0425, FAX 416-703-0424

info@airmagicfx.com, www.airmagicfx.com

Company Type: Manufacturer, Distributor, Rental & Production, Design & Consultation

Year Established: 1988

Officers: Mark Fine, Pres.

Sales Reps: Andy Yue; Mark Fine

Lines Carried: Airmagic (confetti guns, confetti cannons, t-shirt guns, confetti blizzards, confetti turbines, snow troughs, gerb wands, cobweb spinners, mist tents)

Angel Fire, Next FX, Pyropak, RES (pyrotechnics)

Ben Nye (stage blood)

CITC (foam machines, bubble machines, mist machines, fluids)

Eco-feu, Ecosmart (alcohol fireplaces)

Global (scent systems, flogos)

Inspecta Shield (flame retardant)

Look Solutions (fog machines, fluids)

Private Label (confetti, streamers, poly snow)

Ultratec (pyrotechnics, fog machines, snow machines, bubble machines, butane torches, CO2 jets, fluids)

All Access Staging & Productions

West Coast Office

1320 Storm Pkwy.

Torrance, CA 90501

310-784-2464, FAX 310-517-0899

East Coast Office

2 North Park Dr.

Newton, NJ 07860

973-579-0067, FAX 973-579-0068

sales@allaccessinc.com, www.allaccessinc.com

Year Established: 1991

Officers: Clive Forrester, CEO, COO & Founder; Erik Eastland, Pres. & Founder; Bob Hughes

VP, Senior Sales Executive; Dave Agar, VP, Technical Sales Executive; Ryan Funderburg, Sales & Brand

Mgmt., ryanf@allaccessinc.com

Sales Reps: Bob Hughes; Jennifer Davies

Lines Carried: All Access Custom Set Fabrication (set construction services)

Versa Stage (rental staging)

Altman Lighting

1400 East 66th Ave.

Denver, CO 80229

303-500-7072

info@altmanlighting.com,

www.altmanlighting.com

Company Type: Manufacturer

Year Established: 1953

Number of Employees: 125+

Officers: Robert Altman, CEO

Sales Reps: Tom Casazza (N.E. U.S. & NB, PE, NL, NS, QC, ON), tcasazza@altmanlighting.com, 804-349-3453; Tim Bachman (W. U.S. & BC, AB, SK, MB), tbachman@altmanlighting.com, 818-877-8422

Lines Carried: Altman Lighting (theatrical, TV/film & architectural lighting products)

Anolis Lighting North America

(A Div. of Robe Lighting)

12349 SW 53rd St., #202

Cooper City, FL 33330

844-426-6547, FAX 954-680-1910

info@anolislighting.com, www.anolislighting.com

Company Type: Manufacturer

Officers: Tim Van den Eede, MD; Tal Janowitz, Bus. Dev. Mgr.; Peer Oestergaard, Sales Dir.

Lines Carried: Anolis (architectural LED lighting)

Anvil Cases

1242 E. Edna Place

Covina, CA 91724

626-968-4100, FAX 626-968-1703

support@anvilcase.com,

www.calzoneandanvil.com

Company Type: Manufacturer

Year Established: 1952

Officers: Joe Calzone, Pres.

Lines Carried: Anvil, Ascot, Calzone (cases)

Apollo Design

4130 Fourier Dr.

Fort Wayne, IN 46818

260-497-9191, FAX 260-497-9192

marketing@apolloidesign.net,

www.apolloidesign.net

Company Type: Manufacturer, Distributor

Year Established: 1992

Officers: Joel Nichols, Innovator; Keersten Nichols, Pres.

Lines Carried: Apollo Design (architectural lights, entertainment & theatre lights, gobos, colour filters, rotators, scrollers, colour mixers, backlight & strobe fixtures, right arms, wrenches, clamps, accessories)

Applied Electronics

722 Blue Crab Rd.

Newport News, VA 23606

757-591-9371, FAX 757-591-9514

sales@appliednn.com, www.appliednn.com

Company Type: Manufacturer

Year Established: 1981

Number of Employees: 55

Officers: Mike Rampmeyer, COO,

mike@appliednn.com; Max Wilson, VP Sales,

max@appliednn.com

Sales Reps: Chris Smith, Sales Mgr.,

chris@appliednn.com

Lines Carried: Applied Electronics (trusses, chain motors, roof systems, custom fabrication, dimmers)

Area Four Industries

East Coast

5421 N. National Dr.

Knoxville, TN 37914

West Coast

950 Lawrence Dr., Suite B

Thousand Oaks CA 91320

800-411-0065

info@areafourindustries.us,

www.areafourindustries.us

Company Type: Manufacturer

Year Established: 1994

Officers: Adrian Forbes-Black, VP Sales & Mktg.,

adrian.forbes-black@areafourindustries.us

Sales Reps: Eric Lawrence (East Coast),

eric.lawrence@areafourindustries.us; Jenni Keeler (East Coast), jenni.keeler@areafourindustries.us; Gene Matera (West Coast),

gene.matera@areafourindustries.us;

Douglas DeBusschere (West Coast),

douglas.debusschere@areafourindustries.us

Lines Carried: EXE (chain hoists)

Litec (trussing)

Milos (trussing, clamps, towers, roofs)

Mobiltechlifts (lifts, staging, truss)

Prolyte (truss)

ArKaos

Drève Richelle 161, Building N

B-1410 Waterloo, Belgium

+32-2/340-86-86, FAX +32-2/340-86-87

contact@arkaos.net, pro.arkaos.com

Company Type: Manufacturer

Officers: Agnes Wojewoda, Managing Dir.

Lines Carried: ArKaos (media servers, lighting & media software, Kling-Net protocol)

ARRI Canada Ltd.

1200 Aerowood Dr., #29

Mississauga, ON L4W 2S7

416-255-3335

info@arri.com, www.arri.com

Company Type: Sales, Distribution, Service

Year Established: 1994

Number of Employees: 7

Officers: Glenn Kennel, Dir.

Sales Reps: Mike Dobson, Lighting Sales; Francois Gauthier, Camera Sales; Alan Lennox, Product Sales

CSS (camera stabilization systems)

Lines Carried: ARRI (electronic ballasts, location & studio tungsten fresnels, HMI PAR luminaires, portable HMI PAR luminaires, fluorescent luminaires, LED luminaires, open face tungsten luminaires, production cameras, digital intermediate film scanners, digital intermediate laser film recorders)

Audio Video Metals Inc.

159 Don Hillock Dr.

Aurora, ON L4G 0K2

905-751-0090, FAX 905-751-1489

sales@audiovideometals.com,

www.audiovideometals.com

Company Type: Manufacturer

Year Established: 1992

Officers: Wayne Daigle, Pres. & Owner

Lines Carried: AVM (AV racks, rack accessories)

AVL Media Group

(A Div. of Intellimix Corp.)

5775 Thimens Blvd.

Ville St-Laurent, QC H4R 2H4

514-400-0110, FAX 514-457-0575

salesinfo@avlmediagroup.com,

www.avlmediagroup.com

Company Type: Distributor

Year Established: 2006

Officers: Stephen Kusters, Pres.; Andrew Hope, Managing Dir.

Sales Reps: Lucas Truman (W. Canada), 778-227-

9992; Rob Poretti (ON), 905-510-6785; Maxim

Perreault (QC), 514-892-7854; Frank Teoli (QC),

514-501-1919

Lines Carried: Avolites (lighting control & video servers)

Blizzard (architectural & entertainment lighting)

Broadata (digital connectivity solutions)
Cosmic Truss (trussing, clamps)
Infiled (LED video walls)
GLP (entertainment lighting)
Pliant Technologies (wireless communication solutions)
Spotlight (LED theatrical lighting)
Telos Infinity (IP Intercom systems)
WORK (lighting consoles, pro lifters)

B

Ballantyne Strong

4201 Congress St., #175
Charlotte, NC 28209
704-994-8279
www.ballantynestrong.com

Year Established: 1932

Officers: Mark Roberson, CEO; Ray F. Boegner, Pres. Strong Entertainment; Todd Major, CFO

Lines Carried: Strong/MDI Screen Systems (pro AV screens, cinema screens, themed entertainment screens)

Barry Cordage Ltd.

6110 Des Grandes Prairies
Montreal, QC H1P 1A2
514-328-3888, 800-305-2673
www.barry.ca

Company Type: Manufacturer

Year Established: 1978

Officers: Peter Barry, Pres.

Lines Carried: Barry Cordage (rope- & net-based products & systems)

BilJax Inc.

(A Div. of Haulotte Group)

125 Taylor Pkwy.
Archbold, OH 43502
419-445-8915, 800-537-0540
insidesales@biljax.com, www.biljax.com

Company Type: Manufacturer

Year Established: 1946

Officers: Matthieu Cottier, VP Industrial Ops.; Chris Gibson, VP Sales & Mktg.

Sales Reps: John Huffman; Dave Flory; Michelle McGarrity; Joe Hastedt

Lines Carried: BilJax (scaffolding, staging systems)

Brown United Inc.

144 West Olive Ave.
Monrovia, CA 91016
626-357-1161
john.brown@brownunited.com,
www.brownunited.com

Company Type: Manufacturer

Year Established: 1993

Officers: John Brown, CEO

Lines Carried: Brown United (bleachers, roofs, staging)

BRTB Canada Inc.

45 Riviera Dr., #4
Markham, ON L3R 5J6
905-475-8903, FAX 905-475-0157
sales@brtbcanada.com, www.brtbcanada.com

Company Type: Manufacturer, Distributor & Wholesaler

Year Established: 1985

Officers: Joseph LaRocca, Pres.; John Kyriakoulis, Ntl. Acct. Mgr.

Lines Carried: Artist, Player, Soundcast, Xcalibur (microphone, guitar & patch cables)

Basix, Viper (multipair audio snakes)

Belden, Contour (AV products)

Link (cables, interconnect products)

Media (MIDI & sound card cables)

Power-X (DMX lighting & power AC cables)

Theatron, Unity (consumer AV, data & digital cables)

Bulbtronics Group

45 Banfi Plaza N.
Farmingdale, NY 11735
631-249-2272, FAX 631-249-6066
sttv@bulbtronics.com, www.bulbtronics.com

Company Type: Manufacturer

Year Established: 1976

Officers: Lee Vestrich, Sr. VP

Lines Carried: Bulbtronics (entertainment, industrial, medical & commercial replacement bulbs)

C

Cabbage Cases LLC

1166 Steelwood Rd., Unit C
Columbus, OH 43212-1356
800-888-2495, FAX 614-486-2788
sales@cabbagecases.com,
www.cabbagecases.com

Company Type: Manufacturer

Year Established: 1974

Number of Employees: 28

Officers: Michael Pierce, COO

Sales Reps: Michael Hannah, Sales Mgr., mhannah@cabbagecases.com

Lines Carried: Cabbage, Pelican, SKB (cases)

Cable Factory

4001 2nd Ave.
Burnaby, BC V5C 3X1
604-298-9110, FAX 604-298-9140
sales@cablefactory.com, www.cablefactory.com

Company Type: Manufacturer

Year Established: 1999

Officers: Domenico Pingitore, Pres.

Lines Carried: Belden (AV cables)

Cable Factory (AV cables, direct boxes, custom AV panels)

Caisse Design Inc.

1965 Rue Charbonneau
Trois-Rivières, QC G9A 5C9
418-666-7333
info@casedesign.qc.ca, www.casedesign.qc.ca

Company Type: Manufacturer

Year Established: 1997

Officers: Sylvain Lachance, Pres.; Joanne Perron, VP

Lines Carried: Caisse Design (transportation cases)

Casio Canada

600 Alden Rd., #600
Markham, ON L3R 0E7
905-248-4400
www.casioca.com

Company Type: Manufacturer

Officers: Kazuhiro Kashio, Pres. & CEO

Lines Carried: Casio (projectors)

CAST Group

35 Ripley Ave., #1
Toronto, ON M6S 3P2
416-597-2278, FAX 416-597-9594
info@cast-soft.com, www.cast-soft.com

Company Type: Manufacturer

Year Established: 1994

Officers: Gilray Densham, Owner & CEO

Lines Carried: BlackTrax (tracking technology solution)

Vivien (3D event design & planning software)

wysiwyg (lighting design & previsualization software)

CBI Cables

6152 County Seat Rd.
Oriskany, NY 13424
800-346-3462, FAX 315-337-2863
sales@cbicables.com, www.cbicables.com

Company Type: Manufacturer

Year Established: 1981

Sales Reps: Bev Selvetti, Sales Mgr., bevs@cbicables.com; John Grider, Sales Mgr., jgrider@cbicables.com

Lines Carried: CBI (cables, channel splitters, adapters)

Checkers Safety Group

(A Div. of Justrite Safety Group)

1751 Lake Cook Rd., #370
Deerfield, IL 60015
847-298-9250
sales@checkers-safety.com,
www.checkers-safety.com

Company Type: Manufacturer

Year Established: 1987

Sales Reps: Nicole Frank, Cust. Service Mgr., nfrank@checkers-safety.com

Lines Carried: Checkers (industrial safety products)

Chimera Lighting

1067 Telleen Ave.
Erie, CO 80516
303-444-8000, FAX 303-444-8303
info@chimeralighting.com,
www.chimeralighting.com

Company Type: Manufacturer

Year Established: 1980

Officers: John Fuller, Sales & Mktg. Dir., john@chimeralighting.com

Lines Carried: Chimera (lights for film & video, light booms, light modifiers, overhead light banks)

Dinkum Systems (lens shades, clamping systems for cameras, audio & lighting)

Christie

809 Wellington St. N.
Kitchener, ON N2G 4Y7
519-744-8005
www.christiedigital.com

Company Type: Manufacturer

Year Established: 1929

Officers: Kazuhisa Kamiyama, Chair. & CEO; Zoran Veselic, Pres. & COO; Michael Phipps, CFO; David Doyle, CIO

Sales Reps: Joe Mercier, Sr. Sales Mgr., Canada

Lines Carried: Christie (projectors, video walls, content management & video processors, LCD/LED panels)

Christie Lites Sales

1545 Britannia Rd. E., #11-12

Mississauga, ON L4W 3C6

416-644-1010, FAX 647-494-4185

info@christielitesales.com,

www.christielitesales.com

Company Type: Manufacturer, Distributor

Year Established: 1985

Officers: Bob Johnston, Sales Pres.; Marc Ford, Proj. Mgr.

Lines Carried: Christie Lites (single- & multi-conductor power cables, control, DMX & XLR cables, electrical distribution boxes, dimming & control, lighting, video, staging, expendables, LED lighting)

Chromateq

191 allée de Lauzard

St Gely du Fesc, Hérault 34980, France

+33-0-95221-0755

info@chromateq.com, www.chromateq.com

Company Type: Manufacturer

Year Established: 2010

Lines Carried: Chromateq (lighting controllers, lighting software)

City Theatrical Inc.

475 Barell Ave.

Carlstadt, NJ 07072

201-549-1160, FAX 201-549-1161

support@citytheatrical.com,

www.citytheatrical.com

Company Type: Manufacturer

Year Established: 1986

Officers: Gary Fails, Pres., gfails@citytheatrical.com;

Gary Vilardi, VP Sales, gvilardi@citytheatrical.com

Lines Carried: City Theatrical (wireless products, wireless DMX systems, wireless LED uplighters, LED & pixel tape, dimmers, multifunction test tools)

Columbus McKinnon Entertainment Technology

Canadian Office

161 Orenda Rd., #1

Brampton, ON L6W 1W3

905-372-0153

entertainment@cmworks.com, www.cm-et.com

Company Type: Manufacturer

Year Established: 1875

Lines Carried: Coffing Hoists (electric, air & manual hoists, trolleys & trolley clamps) Columbus McKinnon (shackles, lever tools, winches)

Diff-Norton (motion technology products)

Lodestar, Prostar (electric chain hoists)

ShowPro (electric chain motors)

Copperwolf Inc. (BULB EZ)

200 Coyote St., #1405

Nevada City, CA 95959

530-478-0707, FAX 530-362-4646

sales@bulbez.com, www.bulbez.com

Company Type: Manufacturer

Year Established: 2000

Lines Carried: BULB EZ (lubricants for lighting)

Creative Stage Lighting Co. Inc.

149 State Route 28N

PO Box 567

North Creek, NY 12853

518-251-3302

info@creativestagelighting.com,

www.creativestagelighting.com

Company Type: Manufacturer, Distributor

Year Established: 1977

Lines Carried: Creative Stage Lighting (cables, assemblies, tape, power distribution, stage & rigging hardware)

VMB Prolifts (telescopic, line array & tower lifters)



Daktronics Canada

1092 rue Lévis, #3

Lachenaie, QC J6W 5S6

888-325-7446, FAX 450-492-6066

servicedakcanada@daktronics.com,

www.daktronics.com

Company Type: Manufacturer

Year Established: 1968

Officers: Reece A. Kurtenbach, Pres. & CEO

Lines Carried: Daktronics (freeform LED lighting, transportable video systems, large-screen LED video systems)

Datavideo Corp. USA

7048 Elmer Ave.

Whittier, CA 90602

562-696-2324, FAX 562-698-6930

sales@datavideo.com, www.datavideo.com

Company Type: Manufacturer

Year Established: 1997

Officers: Craig Moffat, Managing Dir.,

Datavideo US

Sales Reps: John Devries, Canada Sales Mgr.,

johnhd@datavideo.com

Lines Carried: Datavideo (switchers, encoders, PTZ & block cameras, 4K solutions, converters, recording devices)

Dazian – Creative Fabrics Environment

West Coast:

10671 Lorne St.

Sun Valley, CA 91352

877-432-9426, FAX 818-287-3810

East Coast:

89 Leuning St.

South Hackensack, NJ 07606

877-232-9426, FAX 201-549-1055

info@dazian.com, www.dazian.com

Company Type: Manufacturer

Year Established: 1842

Lines Carried: Dazian (light-blocking fabrics, PFR

fabrics, IFR stretch fabrics, masking & decorative draperies, chandeliers, LED columns)

Deck TO/GO

925 Rue Gaudette

Saint-Jean-sur-Richelieu, QC J3B 7S7

514-316-5715

info@decktogo.com, www.decktogo.com

Company Type: Manufacturer

Officers: Stephan Berger, Pres.,

sberger@decktogo.com

Sales Reps: Sarah Robidoux Barriere,

srobidoux@decktogo.com; Guy Berger (French market), gberger@decktogo.com

Lines Carried: Deck TO/GO (portable staging, tiered seating, deck tiles)

DedoCanada/Flight Productions

111 Marclen Dr.

Kingston, ON K7L 4V3

647-834-1824

terry@dedocanada.ca, www.dedocanada.ca

Type Company: Distributor

Year Established: 2011

Officers: Terry Crack, Pres. & Owner

Sales Reps: Terry Crack, tcrack@bell.net

Lines Carried: Dedolight (focusing light fixtures, imagers, light shaping accessories)

Dedolight Lightstream (reflectors & grip

accessories, parallel beam intensifiers)

Profound JILLite (LED fixtures, DMX precision

ballasts, accessories)

Derksen Canada Inc.

(A Div. of Derksen Light Technology)

110 St. Clair Ave. W., #901

Toronto, ON M4V 1N4

416-924-8616, FAX 416-961-5874

info@derksen.ca, www.derksen.ca

Company Type: Distributor

Year Established: 1992

Officers: Wolf Leuthner, Exclusive Distributor

Lines Carried: Derksen (projection systems, motorized accessories, gobos, lenses, special effects, LED projectors)

Design 21 FX Lighting Ltd.

15350-111 Ave.

Edmonton, AB T5M 4C8

780-421-1940, FAX 780-452-0036

vic@design21.ca, www.design21.ca

Year Established: 1989

Officers: Victor Keith, Owner

Lines Carried: LED Trademark (commercial, hospitality, gaming & residential lighting products)

Dialight Corp.

1501 Route 34 S.

Farmingdale, NJ 07727

732-919-3119, FAX 732-751-5778

info@dialight.com, www.dialight.com

Year Established: 1938

Company Type: Manufacturer

Lines Carried: Dialight (lighting solutions, signals, circuit board indicators, panel mount indicators)

Digital Projection Inc.

55 Chastain Rd. N.W., #115
Kennesaw, GA 30144
770-420-1350, FAX 770-420-1360
contact@digitalprojection.com,
www.digitalprojection.com

Company Type: Manufacturer

Year Established: 1989

Sales Reps: Jeff Schneider (E. Canada), 914-245-6461, jschneider@digitalprojection.com; Paul Gomes (W. Canada), 714-917-7432, pgomes@digitalprojection.com

Lines Carried: Digital Projection (projectors, LED video walls, accessories)

Doug Flenor Design Inc.

396 Corbett Canyon Rd.
Arroyo Grande, CA 93420
805-481-9599, FAX 805-481-9599
info@dfd.com, www.dfd.com

Company Type: Manufacturer

Year Established: 1990

Lines Carried: Doug Flenor Design (DMX512 distribution & interface equipment)

Doughty Engineering USA Inc.

401 South Mount Juliet Rd., #235/145
Mount Juliet, TN 37122
615-470-5255, FAX 615-470-5389
sales@doughty-usa.com, www.doughty-usa.com

Company Type: Manufacturer

Lines Carried: Doughty (clamps, quick trigger clamps, truss adapters, couplers, stands)

Drape Kings

3200 Liberty Ave., #2C
North Bergen, NJ 07047
201-770-9950, FAX 201-770-9956
marketing@drapekings.com,
www.drapekings.com

Company Type: Manufacturer, Drape Rental

Officers: Margie Gilbert, Dir. Mktg.

Lines Carried: Drape Kings (event & stage drapes)



EIKI International Inc.

30251 Esperanza
Rancho Santa Margarita, CA 92688-2132
949-457-0200, FAX 949-457-7878
usa@eiki.com, www.eiki.com

Company Type: Manufacturer

Officers: John Schippers, COO

Sales Reps: Megatech Integrated Services, 905-470-8183, orders@megatech-int.com

Lines Carried: Eiki (digital projectors)

elektraLite

(A Div. of Group One Ltd.)

70 Sea Lane
Farmingdale, NY 11735
631-396-0184, FAX 631-396-0190

info@myelektralite.com, www.myelektralite.com

Company Type: Manufacturer

Officers: Jack Kelly, CEO, Group One; Bryan Bradley, Pres., Group One

Lines Carried: elektraLite (lighting controllers, effects lighting)

Engineered Case Manufacturers

5191 Creebank Rd.
Mississauga, ON L4W 1R3
905-366-2273, 844-905-2273
FAX 905-366-0219

kdm@engineeredcase.com,

www.engineeredcase.com

Company Type: Manufacturer

Year Established: 1995

Officers: Steve Binder, Pres.; Keri Morris, Ops. Mgr.

Sales Reps: Steve Binder; Keri Morris

Lines Carried: ECM Cases (custom ATA laminate & aluminum cases, moulded plastic cases) Pelican, Storm (cases)

Epson Canada Ltd.

185 Renfrew Dr.
Markham, ON L3R 6G3
800-533-3731
www.epson.ca

Company Type: Manufacturer

Year Established: 1981

Officers: Keith Kratzberg, Pres. & CEO; Mike Isgrig, VP N.A. Consumer Sales & Mktg.; Tom Versfelt, VP Commercial Sales; Mark Mathews, VP N.A. Commercial Mktg.; Rand Rozar, VP Service & Dist.;

Lines Carried: Epson, PowerLite (projectors)

Erikson Commercial

(A Div. of JAM Industries Ltd.)

21000 Trans-Canada Hwy.
Baie D'Urfe, QC H9X 4B7
514-457-2555, FAX 514-457-0055
info@eriksoncommercial.com,
www.eriksoncommercial.com

Company Type: Distributor

Year Established: 1972

Officers: Christian Bouchard, VP Erikson Pro

Sales Reps: Clive Smolana, 902-471-7393; Mario Sauriol, 514-923-6402; David Brown, 905-302-4107; Kyle McIntosh, 604-217-2183; Patrick Devlin, 204-770-3990

Lines Carried: Ampetronic (assistive listening solutions)

Astatic (microphones)

CAD Audio (microphones, accessories)

Cloud Electronics (distributed audio solutions)

Covid (audiovisual connectivity solutions)

Hall Research (matrixes, scalars, video switches, signal extenders)

Hypersound (focused-sound solutions)

ID-AL (digital repeaters & recorders, standalone MP3 & video players)

Lowell (racks, power management, surge-suppressors, audio accessories)

One Systems (direct-weather & installation loudspeaker systems)

Peerless-AV (racks, mounting systems, wireless AV transmissions, cables)

PureLink (digital connectivity solutions)

Qomo (interactive boards, tablets, audience response systems)

Quest Commercial (commercial audio solutions)

RDL (amplifiers, mixers, distribution products,

wall-plates)

Rockustics (outdoor speakers)

Solid Drive (audio transducers, accessories)

Soundsphere (omnidirectional speakers)

SoundTube (commercial sound speakers & accessories)

Williams AV (wireless communication technology, assistive listening, translation & presentation solutions)

Erikson Pro

(A Div. of JAM Industries Ltd.)

21000 Trans-Canada Hwy.
Baie D'Urfe, QC H9X 4B7
514-457-2555, FAX 514-457-0055
info@eriksonpro.com, www.eriksonpro.com

Company Type: Distributor

Year Established: 1972

Officers: Christian Bouchard, VP Erikson Pro

Sales Reps: Clive Smolana, 902-471-7393; Darrell Sweeney, 514-969-8873; Gabriel Vitale, 416-662-1961; David Brown, 905-302-4107; Clayton Hubick, 780-991-3204; Mario Sauriol, 514-923-6402

Lines Carried: Allen & Heath (mixing consoles, digital audio & DJ products)

Aphex (broadcast equipment)

Audient (professional recording equipment)

Chamsys (lighting controllers)

Chauvet (effects lighting, accents, foggers, lasers)

dB Technologies (speakers)

ELC (DMX control & networking products)

Green Go (digital intercom communication products)

Iluminarc (architectural lighting)

Jem (hazers, foggers)

Martin Audio (loudspeakers, live & installed sound products)

Martin Professional (professional lighting, controllers)

Mixars (DJ products)

Saf-T-Rig (lighting clamps)

Trusst (trussing)

ETC

3031 Pleasant View Rd.
P.O. Box 620979
Middleton, WI 53562-0979
608-831-4116, FAX 608-836-1736
www.etcconnect.com

Company Type: Manufacturer

Officers: Dick Titus, Pres. & CEO; Julie Cymbalak, COO; Dennis Varian, VP R&D; Bill McGivern, VP Manufacturing; Bob Tollefson, VP Business Resources; Durrell Ramer, VP Int'l Ops.; Mark Vassallo, VP World Sales; David Lincecum, VP Mktg.; Dennis Varian, VP R&D

Lines Carried: ETC (rigging systems, consoles, architectural systems, dimming, switching, lighting fixtures, distribution, networking products)

High End Systems (automated lighting fixtures)

Vortek (automatic rigging systems)

Exhibit & Display Truss

1550 Bayly St., #18
Pickering, ON L1W 3W1
855-323-4866, FAX 905-839-0476
info@exhibitanddisplaytruss.com,
www.exhibitanddisplaytruss.com

Company Type: Manufacturer

Year Established: 1990

Lines Carried: Exhibit & Display Truss (trussing systems, truss)

Extron Electronics

1025 E. Ball Rd.
Anaheim, CA 92805
714-491-1500, FAX 714-491-1517
sales-usa@extron.com, www.extron.com

Company Type: Manufacturer

Year Established: 1983

Lines Carried: Extron (audio & video products)



Fehr Bros. Industries Inc.

895 Kings Hwy.
Saugerties, NY 12477
845-246-9525, FAX 845-246-3330
sgrant@fehr.com, www.fehr.com

Year Established: 1857

Officers: Anne Fehr; Amanda Fehr Goodman; Stephan Goodman

Sales Reps: Scott Grant

Lines Carried: Fehr (stage rigging products)

Flex Rental Solutions

826 S. 325 W.
Orem, UT 84058
801-420-1706
info@flexrentalsolutions.com,
www.flexrentalsolutions.com

Company Type: Software Developer

Year Established: 2009

Officers: Chris Stein, CEO; Branden Rosenlof, Product Dir.; Elsie Puig, Mktg. Mgr.

Sales Reps: Lisa Fossler,
lisa@flexrentalsolutions.com

Lines Carried: Flex (inventory tracking software, inventory & rental management software)

Fulham Co. Inc.

12705 S. Van Ness Ave.
Hawthorne, CA 90250
323-599-5000
canadasales@fulham.com, www.fulham.com

Company Type: Manufacturer

Year Established: 1995

Officers: Anthony Corrie, CEO; James Cooke, CFO; Johnson Liu, VP Engineering; Chris Veira, Distribution Sales Dir.

Sales Reps: Rob Horan, rhoran@fulham.com; Tom Mayer, tmayer@fulham.com

Lines Carried: Fulham (emergency ballasts, emergency lighting systems, exit signage, controllable ballasts, sensors, switches, electronic HID ballasts, induction lighting systems, cold temperature ballasts, CFL ballasts, UV & tanning ballasts, LED drivers, LED modules, lamps)



Gala Systems Inc.

3185 First St.
St-Hubert, QC J3Y 8Y6
450-678-7226, FAX 450-678-4060
info@galasytems.com, www.galasytems.com

Company Type: Manufacturer

Year Established: 1980

Officers: Phillipe Laforest

Sales Reps: Robert Heimbach

Lines Carried: Gala Systems (automatic seating systems, multipurpose hall systems, seating wagon systems, understage systems & stage lifts, orchestra podiums, orchestra lifts, scenery lifts, piano lifts)

GCI Distribution Inc.

200 Gince St.
Montreal, QC H4N 2W6
877-614-3336
info@gcidistribution.com,
www.gcidistribution.com

Company Type: Distributor

Year Established: 2010

Officers: Michel Charron, GM,
mcharron@gcidistribution.com, ext. 232

Sales Reps: Mark Charpentier (BC, AB, SK, NWT & YK),
mcharpentier@gcidistribution.com,
604-970-3701

Lines Carried: Active Audio (column loudspeakers)

Audinate (Dante AVIO adapters)

Avenview (video walls)

AVPro Edge (video matrixes & splitters)

Gefen (scalers, converters, matrixes, splitters, extenders)

Grace Design (mic preamps, studio monitoring control)

KVM-Tec (KVM extenders)

Murideo (video testers)

Orca Bags (production bags)

GE Lighting Canada

2300 Meadowvale Blvd.
Mississauga, ON L5N 5P9
800-327-0097, FAX 905-858-6602
www.gelighting.com

Company Type: Manufacturer, Distributor

Year Established: 1892

Officers: Heather Chalmers, Pres. & CEO, GE Canada

Lines Carried: Showbiz (stage & studio lamps)

Genie

(A Terex Brand)

6464 185th Ave. NE
Redmond, WA 98052
425-881-1800, FAX 425-883-3475
www.genielift.com

Year Established: 1966

Officers: Matt Fearon, Pres.; Jim Donaldson, Engineering Design Mgr.; Matt Treadwell, VP Parts & Services; Mike Davis, VP Product Management

Lines Carried: Genie Lifts (aerial work platforms)

Georgia Case

2052 Mountain Industrial Blvd.
Tucker, GA 30084
770-938-0707, FAX 770-938-0150
info@georgiacase.com, www.georgiacase.com

Company Type: Manufacturer, Distributor

Year Established: 1988

Lines Carried: Pelican, SKB (bags, cases, racks, stands & straps)

Gepco

(A Div. of Belden Inc.)

2200 U.S. Hwy. 27 S.

Richmond, IN 47374

765-983-5200

internationalsales@gepco.com, www.gepco.com

Company Type: Manufacturer

Year Established: 1927

Sales Reps: IEWC, 877-613-4392, www.iewc.com

Lines Carried: Gepco Brand (broadcast & commercial A/V wire & cable solutions, powered cables, lighting control cables)

GerrAudio Distribution Inc.

3611 Development Dr.
Brockville, ON K6V 5V6
613-342-6999
sales@gerr.com, www.gerr.com

Company Type: Distributor

Officers: Bob Snelgrove, Pres. & CEO

Sales Reps: Geoff Maurice, Cdn. Sales Mgr.; Peter Snelgrove, ON Sales; Shawn Hines, W. Canada; Dany Legendre, QC & E. Canada; John Waling, Broadcast & Audio Precision Specialist

Lines Carried: Clear-Com (analog & digital intercom systems)

LynTec (networkable power control solutions, motorized circuit breaker panels, relay panels)

Waves (audio plug-ins, signal processors)

WaveTool (RF & audio monitoring software)

Gig Gear LLC

463 Quentin Rd.
Brooklyn, NY 11223
718-569-5345
info@gig-gear.com, www.gig-gear.com

Company Type: Manufacturer

Year Established: 2014

Officers: Daniel Shatzkes, Founder & CEO,
danny@gig-gear.com; Evan Grazi, Co-Owner

Lines Carried: Gig Gear (gloves for AV techs, tablet harnesses)

Global Special Effects

11054 County Rd. 71
Lexington, AL 35648
256-229-5551
mike@globalspecialeffects.com,
www.globalspecialeffects.com

Company Type: Manufacturer

Year Established: 1991

Officers: Mike Giles, Pres.

Lines Carried: BubbleMasters (bubble-making products)

ConfettiMasters (confetti cannons)

Eco-Scent (scent technology products)

Flogos (floating & flying logos)

FoamMasters (foam products)

FogMasters (fog & cryo products)

Proluminary Lighting (stage lighting equipment)

SnowMasters (evaporative snow)

GOBOLAND Canada

3791 La Frièdre
St-Hubert, QC J3Y 0C6
514-944-8836
info@goboland.ca, www.goboland.com

Company Type: Manufacturer

Year Established: 1998

Lines Carried: Goboland (custom glass & steel gobos)

Green Hippo US

425 E. Colorado St., #610
Glendale, CA 91205
818-239-4778
marketing@green-hippo.com,
www.green-hippo.com

Company Type: Manufacturer

Year Established: 2000

Officers: David March, Sales & Mktg. Dir.; Ryan Brown, Ops. & Prod. Dir.

Sales Reps: DataVisual, Canada, 613-741-9898, orders@datavisual.ca, www.datavisual.ca

Lines Carried: Green Hippo (media manipulation & 3D mapping solutions)

H

H&H Specialties Inc.

14850 Don Julian Rd., Unit B
City of Industry, CA 91746
800-221-9995, FAX 626-575-3004
reid@hhspecialties.com, www.hhspecialties.com

Company Type: Manufacturer

Year Established: 1967

Officers: Reid Neslage, Pres., reid@hhspecialties.com

Sales Reps: Kathy Branconier, kathy@hhspecialties.com; Crystal Lua, crystal@hhspecialties.com

Lines Carried: H&H Specialties (stage curtain tracks, motorized curtain machines, counter weight rigging equipment, motorized rigging equipment)

Hazebase America

2719 West Port Rd.
Charlotte, NC 28208
704-886-2300
info@hazebaseamerica.com,
www.hazebaseamerica.com

Company Type: Manufacturer

Year Established: 1991

Officers: Uta Raabe, Founder & Pres.

Lines Carried: Hazebase (fog machines, haze machines, fluid, accessories)

High End Systems Inc.

(A Div. of ETC)

2105 Gracy Farms Lane
Austin, TX 78758
512-836-2242, FAX 512-837-5290
www.highend.com

Year Established: 1988

Officers: Becky Koester, GM; Betsy Childers, Mgr. Sales & Service Ops.; Bruce Jordahl, Mktg., bruce.jordahl@highend.com

Sales Reps: Paul Hancock, paul.hancock@highend.com

Lines Carried: High End Systems (automated & effects lighting)
Hog (lighting control)

Hubbell Canada

870 Brock Rd. S.
Pickering, ON L1W 1Z8
905-839-1138, FAX 905-839-9108
hubbellinfo@hubbell.ca, www.hubbell.ca

Company Type: Manufacturer

Year Established: 1965

Officers: Kevin Mallory, VP & GM; Richard Blasl, 905-837-6058, Dir. Mktg. & Sales, rblasl@hubbell.ca

Sales Reps: Dylan Whitney (BC, AB, SK & MB), dwhitney@hubbell.ca; Tony Vaccarino (QC, NB, NS, PE & NL), 514-229-4581, tvaccarino@hubbell.ca; David McCrone (ON), dmccrone@hubbell.ca; Dave Edgson (Lighting Ntl. Accounts), dedgson@hubbell.ca; Aaron Ducharme (Lighting Ntl. Accounts), aducharme@hubbell.ca

Lines Carried: Hubbell (lighting solutions)

iLight

(A Cooper Lighting Solutions Brand)

20 Greenhill Cres.
Watford Business Park
Watford, WD18 8JA, U.K.
+44-0-1923-495495
enquiries@ilight.co.uk, www.ilight.co.uk

Company Type: Manufacturer

Lines Carried: iLight (control products for interior design & architectural lighting)

inMusic Canada

4200 Matte Blvd., Unit C
Brossard, QC J4Y 3J5
833-466-9165, 450-619-7710
ordercanada@inmusicbrands.com,
www.inmusicbrands.com

Company Type: Manufacturer, Distributor

Year Established: 2012

Officers: Paul McDonald, Dir. Sales & Mktg.

Sales Reps: Allan Drakes, Inside Sales, adrakes@inmusicbrands.com, ext. 1505

Lines Carried: ArKaos (media servers, lighting & media software, Kling-Net protocol) Marq Lighting (lighting & performance effects) SoundSwitch (synching tool for lighting & DJ software)

Inner Circle Distribution

3300 Davie Rd., #105
Davie, FL 33314
954-578-8881
info@icd-usa.com, www.icd-usa.com

Company Type: Distributor

Officers: Craig Singer, Pres.; Noel Duncan, Managing Partner

Sales Reps: Joshua Carroll, Prod. Mgr.

Lines Carried: Madrix (LED control software)

Minuit Une (IVL lighting products)
Portman Custom Lights (stage lighting)
SelbyGuard Rain Protection (rain protectors)
Smoke Factory (fog & haze generators)
Viso Systems (control & measurement technology)

Intellievent

560 Fremont St.
Monterey, CA 93940
800-348-2486
sales@intellievent.com, www.intellievent.com

Company Type: Manufacturer

Year Established: 1997

Officers: Don Romeka, Founder & CEO; Tina Romeka, CFO & Owner; Andrew Ehler, VP & GM; Lauren Brach, Enterprise Sales Dir.

Lines Carried: Express (server-based event rental software)

Lightning (web-based event rental software)

Intellimix Corp.

5775 Thimens Blvd.
Ville St-Laurent, QC H4R 2H4
514-457-9663, FAX 514-457-0575
salesinfo@intellimix.com, www.intellimix.com

Company Type: Distributor

Year Established: 1996

Officers: Stephen Kosters, CEO

Sales Reps: Dave Firby (W. Canada), 604-644-8518; Greg Hansen (ON), 647-330-0360; Daniel Poirier (Ottawa Region, QC & Maritimes), 514-772-0171

Lines Carried: Behringer (loudspeakers, amplifiers, mixers, recording & DJ products, microphones, headphones, wireless systems, musical instruments, lighting equipment)

Intellistage (portable staging)

Pro-X (cases, stands, cables, accessories)

Interactive Technologies Inc.

5295 Lake Pointe Center Dr., #100
Cumming, GA 30041
678-455-9019

sales@interactive-online.com,
www.interactive-online.com

Company Type: Manufacturer

Year Established: 1996

Officers: Rob Johnston, Owner & Dir. Engineering

Lines Carried: Interactive Technologies (DMX controllers, architectural lighting systems, touchscreens, wall stations, network integrated devices)

International Theatrical Truss

5810 Obata Way, #5
Gilroy, CA 95020
408-776-6600, FAX 408-776-6601
sales@ittcusa.com, www.ittcusa.com

Company Type: Manufacturer

Year Established: 1987

Officers: James Choo, CEO

Sales Reps: James Choo, jchoo@ittcusa.com

Lines Carried: ITTC (trussing, hardware)

ITT Corp.

56 Technology Dr.
Irvine, CA 92618
800-854-3028, FAX 714-628-2142
www.ittcannon.com

Company Type: Manufacturer

Year Established: 1956

Lines Carried: Cannon, VEAM (connectors, interconnect solutions)

iWeiss

815 Fairview Ave., #10
Fairview, NJ 07022
201-402-6500
info@iweiss.com, www.iweiss.com

Company Type: Manufacturer, Distributor

Year Established: 1985

Officers: Said Lounis, CEO; Jennifer Tankleff, Pres.; Richard Parks, VP; Chuck McCarroll, GM

Sales Reps: Jaclyn Mienkiewicz, Mktg. & Sales

Coordination; Jeff Parvin, Sales Executive

Line Carried: iWeiss (stage curtains, fabric, curtain track, automation, pipe grids, rigging equipment, lifts, pipe & drape, hampers)

J

James Thomas Engineering East Coast

5427 N. National Dr.
Knoxville, TN 37914

West Coast

950 Lawrence Dr., Suite B
Thousand Oaks, CA 91320
865-219-3700

info@jthomaseng.com, www.jthomaseng.com

Company Type: Manufacturer

Year Established: 1977

Officers: Adrian Forbes-Black, VP Sales & Mktg., adrian.forbes-black@areafourindustries.us

Sales Reps: Gene Matera & Douglas DeBusschere, West Coast

Lines Carried: James Thomas Engineering (truss systems)

Jeamar Winches Ltd.

125 Bysham Park Dr.
Woodstock, ON N4T 1R2
519-537-8855, FAX 519-539-9191
sales@jeamar.com, www.jeamar.com

Company Type: Manufacturer

Year Established: 1963

Lines Carried: Jeamar (winches, sheaves, blocks, jib cranes)

JELCO Inc.

450 Wheeling Rd.
Wheeling, IL 60090
847-459-5207, FAX 847-459-5262
sales@jelcoinc.com, www.jelcoinc.com

Company Type: Manufacturer

Year Established: 1991

Officers: Edwin Elliott, Pres.; Linda Elliott, VP & GM; Cheryl Elliott, Dir. Sales & Mktg.

Lines Carried: JELCO (hydraulic lift cases, custom shipping cases, travel cases & bags for projectors/laptops/mobile printers, padded display covers)

Johnson Systems Inc.

1923 Highfield Cres. S.E.
Calgary, AB T2G 5M1
403-287-8003, FAX 403-287-9003
info@johnsonsystems.com,
www.johnsonsystems.com

Company Type: Manufacturer

Year Established: 1987

Officers: Shaun Johnson, Pres.

Lines Carried: Johnson Systems (LED controls, DMX lighting consoles, 3000 Series retrofit dimming processors, dimming systems, relay systems, DMX products)

J.R. Clancy Inc.

7041 Interstate Island Rd.
Syracuse, NY 13209
315-451-3440
info@jrclancy.com, www.jrclancy.com

Company Type: Manufacturer

Year Established: 1885

Officers: Mark O'Donnell, GM,
markodonnell@jrclancy.com

Sales Reps: Tim Lazaroff (Gen. & E. Canada), 905-842-1913, tim.lazaroff@wengercorp.com;
Jeff Kirkpatrick (BC & AB), 507-774-8260,
jeff.kirkpatrick@wengercorp.com

Lines Carried: PowerLift (automated hoists, rigging control systems, automated & manual rigging, fire safety curtains, custom orchestra shells, lifts, custom equipment)

K

KAD Fabrications

29 Kelsield St.
Toronto, ON M9W 5A1
416-593-7800
info@kadfab.com, www.kadfab.com

Company Type: Manufacturer, Distributor

Year Established: 2000

Officers: Frank Formosi, Pres.; Rocky Nufiro, Ops. Mgr.

Lines Carried: KAD (custom fabrications, drapery, staging, truss)

Kinesys USA Inc.

(A TAIT Company)
401 West Lincoln Ave.
Lititz, PA 17543
844-546-3797
sales@kinesysusa.com, www.kinesysusa.com

Company Type: Manufacturer

Officers: Dave Weatherhead, CEO; David Bond, COO & Head N.A. Sales

Lines Carried: Kinesys (automation & motion controls, chain hoist controllers, control handsets, interfaces, motor drives)

L

Laser Quantum

1405 rue Bergar
Laval, QC H7L 4Z7
514-642-0320
info@laser-quantum.com,
www.laser-quantum.com

Company Type: Manufacturer

Year Established: 1993

Lines Carried: Laser Quantum (laser projectors, fountain controls, fountain software, variable jets, water screens)

Laserglow Technologies

99 Ingram Dr., Unit B
North York, ON M6M 2L7
866-924-1416, FAX 480-247-4864
sales@laserglow.com, www.laserglow.com

Company Type: Manufacturer

Year Established: 2005

Officers: Dimityr Fedorov, Pres.

Lines Carried: Laserglow (lasers, laser levels, laser accessories, LED lighting, projection systems)

Laserworld Group

Kreuzingerstrasse 5
8574 Lengwil, Switzerland
info@laserworld.com, www.laserworld.com

Company Type: Manufacturer, Distributor

Officers: Martin Werner, CEO

Sales Reps: Richard Schäfer, Head of Sales,
rs@laserworld.com

Lines Carried: Garden Star, RTI, Tarm (laser systems)

Laserworld (laser systems, laser show control software)

L.C. Group

422 Chemin Des Prairies
Joliette, QC J6E 4J8
450-755-6091, FAX 450-753-5298
info@lc-group.ca, www.lc-group.ca

Company Type: Distributor

Year Established: 1993

Officers: André Richard, Pres.; Brigitte Beaulieu, Dir.

Sales Reps: Pierre Beaupré; Dina Deveau

Line Carried: Acme, LCG Products (lighting effects)

CR TEC (lasers)

Hubbell (cables, connectors)

LC Truss (aluminum truss)

Lite-puter (lighting controls, dimmer packs)

NOVOPRO (DJ stands)

Osram (bulbs)

PR Lighting (moving heads, LED lighting fixtures, architectural lighting fixtures, pro stage lighting fixtures, LED studio lighting fixtures, accessories)

Pro Stage (par cans, accessories)

SMS (interconnect products)

Sweetlight (lighting computer controls)

Titan Stand (stands)

LEDVANCE Ltd.

(Canadian Lighting Headquarters)

5450 Explorer Dr., #100
Mississauga, ON L4W 5N1
905-361-9333, FAX 905-614-1986
www.sylvania.com

Company Type: Manufacturer

Officers: Erol Kirilmaz, Chief Sales & Mktg. Officer; Bart Mei, Managing Dir. USA & Canada

Lines Carried: LEDVANCE, Osram, Sylvania (lighting products)

Le Maitre USA

13975 Grand Valley Pkwy.
Las Vegas, NV 89165
702-843-5080, FAX 702-843-5070
info@lemaitreusa.com, www.lemaitreusa.com

Company Type: Manufacturer

Year Established: 1977

Officers: Karen Cornacchia, Managing Dir., karen.cornacchia@lemaitreld.com

Sales Reps: Carissa Goldstein, Ops. Mgr., carissa.goldstein@lemaitreusa.com

Lines Carried: Le Maitre (stage pyrotechnics, smoke & haze machines)

Leviton Canada

165 Hymus Blvd.
Pointe-Claire, QC H9R 1E9
800-461-2002, FAX 800-563-1853
pcservice@leviton.com, www.leviton.com

Company Type: Manufacturer

Year Established: 1906

Lines Carried: Leviton (wireless lighting control, dimmers, remotes, controllers, switches, receptacles, vehicle charging stations, automation controls, watertight wiring devices, relay control panels, fibre optic equipment, patch panels)

Lex Products

15 Progress Dr.
Shelton, CT 06484
203-363-3738, FAX 203-363-3742
info@lexproducts.com, www.lexproducts.com
Year Established: 1989

Officers: Bob Luther, Founder & CEO; David Giroux, VP Sales & Mktg., 203-274-9941, dgiroux@lexproducts.com

Sales Reps: Graham Likeness, Terrier Marketing, graham.likeness@terrier-marketing.com, 647-972-6449

Lines Carried: Lex (portable power distribution boxes, cable assemblies, power switches & panels, power & connector strips, rolling distribution racks & rackmount modules, portable dimming & control products, cable protectors, portable work lights)

Light Design Systems

1550 Bayly St., #18
Pickering, ON L1W 3W1
800-855-323-4866, FAX 905-839-0476
lds@lightdesignsystems.com,
www.lightdesignsystems.com

Company Type: Manufacturer, Distributor
Year Established: 1990

Number of Employees: 4
Officers: David Hubbarde

Sales Reps: Mike Chessman

Lines Carried: LDS Dragon Lasers (lasers)
LDS Trussing Products, Versatruss Trussing, Exhibit & Display Truss (trussing systems, truss, aluminum fabrication)
Light Design Systems (dimming, control)

The Light Source

3935 Westinghouse Blvd.
Charlotte, NC 28273
704-504-8399, FAX 704-588-4637
sales@thelightsource.com,
www.thelightsource.com

Company Type: Manufacturers
Year Established: 1984

Officers: Eric Von Fange, Owner; Joyce Von Fange, VP

Lines Carried: The Light Source (clamps, rigging, LED fixtures)

Lighttools Inc.

4003 97th Street NW
Edmonton, AB T6E 5Y5
780-984-4727
admin@lighttools.com, www.lighttools.com

Company Type: Manufacturer

Year Established: 1988

Officers: Stephen Pilby, CEO & Owner

Lines Carried: Lighttools (egg crates)

LIGHTVU Inc.

120 Portage Close, #30
Sherwood Park, AB T8H 2W2
855-514-4888
info@lightvu.com, www.lightvu.com

Company Type: Manufacturer

Year Established: 2014

Number of Employees: 20

Officers: Mark Silvius, Owner & Pres.

Sales Reps: JP Berardini, Dir. of Sales & Mktg., 514-242-3050, jp.b@lightvu.com; Mike Fissette (W. Canada), 204-918-9414, mike.f@lightvu.com; Phil Cowling (ON), 416-729-2650, phil.c@lightvu.com; Natalie Scalise (Ottawa, QC & Maritimes), 514-796-9451, natalie.s@lightvu.com

Lines Carried: Lightvu (indoor & outdoor LED signage, LED controllers, mounts, HD video wall packages, digital scoreboard packages, digital signage packages)

Look Solutions USA Ltd.

3970 Independence Blvd., #304
Wilmington, NC 28412
910-769-5853, FAX 910-769-5854
info@lookolutions.com,

www.lookolutionsusa.com

Company Type: Manufacturer

Year Established: 2004

Officers: Nathan Kahn, Pres.; Hunter Totty, VP Ops, ht@lookolutionsusa.com; Anna Tepedino, Customer Service Mgr., at@lookolutionsusa.com; John Alexander, Service Mgr., tech@lookolutionsusa.com

Lines Carried: Look Solutions (fog & haze machines)

Lumenayre Distribution Ltd.

1845 Clements Rd., #100
Pickering, ON L1W 3R8
844-995-8636
info@lumenayre.com, www.lumenayre.com

Company Type: Distributor

Year Established: 2018

Officers: Christopher Pegg, cpegg@lumenayre.com

Lines Carried: Astera LED Technology (wireless battery LED fixtures)
DOP Choice (lightshaping gear for Astera fixtures)

Lutron Electronics Co.

Canadian Experience Centre
600 Cochrane Dr., #105
Markham, ON L3R 5K3
905-754-3300, 888-765-0072
toexperience@lutron.com, www.lutron.com

Company Type: Manufacturer

Year Established: 1961

Officers: Ed Blair, Co-Pres.

Lines Carried: Lutron (dimmers, lighting control)

Lycian Stage Lighting

PO Box 214
Sugar Loaf, NY 10981
845-469-2285, FAX 845-469-5355
slerman@lycian.com, www.lycian.com

Company Type: Manufacturer

Year Established: 1963

Officers: Steve Lerman, Head of Sales

Lines Carried: Lycian (followspots)

M

Magic Light

14163 Cure Labelle, #30
Mirabel, QC J7J 1M3
450-433-5955, FAX 450-433-6785
jean@magiclight.net, www.magiclight.net

Company Type: Distributor

Year Established: 1988

Number of Employees: 18

Sales Reps: Jean Boucher

Lines Carried: Cyalume (industrial-grade light sticks)

Magic Light (party supplies, light-up products, glow products)

Matthews Studio Equipment

4520 W. Valerio St.
Burbank, CA 91505
818-843-6715, FAX 818-480-5808
info@msegrip.com, www.msegrip.com

Company Type: Manufacturer

Officers: Tyler Phillips, Owner & Pres.

Sales Reps: Linda Swope, Sales Mgr.,

lswope@msegrip.com

Lines Carried: MSE (stands, hardware, booms, arms, truss & grid clamps, lighting control, wire diffusion, bags, boxes, camera supports, dollies, tracks, kits)

MDG Fog Generators Ltd.

10301 Pelletier Ave.
Montreal, QC H1H 3R2
514-272-6040, FAX 514-722-3229
info@mdgfog.com, www.mdgfog.com

Company Type: Manufacturer

Year Established: 1980

Officers: Martin Michaud, Pres. & CEO; Jacques Foisy, VP Finances, CA

Lines Carried: MDG (fog, haze & low fog generators)

Mega Systems Inc.

18668 Hwy. 16 N.
Helotes, TX 78023
210-684-2600, FAX 210-855-6279
sales@mega.lighting, www.megasystemsinc.com

Company Type: Manufacturer

Year Established: 2000

Officers: Guillermo Cabada, CEO; Miguel Cabada, COO; Elio Cabada, Service Dir.; Arturo Cabada, Sales Dir.

Sales Reps: Isabel Cabada, 310-908-8954, ic@mega.lighting; Julia S. Joens, 915-526-8170, jg@mega.lighting; Curtis Ferguson, 210-573-6691, cf@mega.lighting; Jesse Gutierrez, 210-596-1030, nv@mega.lighting

Lines Carried: Fenix (lift towers & accessories)
Mega Cases (custom cases)

MEGA-Lite (lighting & lighting control software)

MegaView (LED display panels)

PR Lighting (moving heads, LED lighting, ARC lighting, lighting accessories)

RGBlink (routers & matrixes, blending/mapping processors, AV converters, control consoles, preview monitors, rack mount structures, switchers & scalers, video wall processors)

Texas Structures (Structures, trussing, road gear/accessories)

Meteor Light & Sound

8000 Madison Pike
Madison, AL 35758
256-461-8000, FAX 256-461-7708
sales@meteor-global.com,
www.meteor-global.com

Company Type: Manufacturer

Year Established: 1969

Lines Carried: Meteor (automated lighting, controllers, IP65 LED washes, strobes, special effect lighting, DMX relays, confetti spreaders, centerpiece lighting, LED strips, UV LED washes, water-based hazers, fog machines, clamps & rigging hardware, mirror balls, light stands, LED yoke fixtures)

Mole-Richardson Company

12154 Montague St.
Pacoima, CA 91331-2209
323-851-0111
info@mole.com, www.mole.com

Company Type: Manufacturer

Year Established: 1927

Officers: Michael Parker, Owner & CEO

Lines Carried: Mole-Richardson (lighting fixtures, beam projectors, effects, lighting kits, hangers, adapters, stands, booms, power distribution, ballasts)

Moment Factory

6250 Ave. du Parc
Montreal, QC H2V 4H8
514-843-8433
xagora@momentfactory.com,
www.momentfactory.com

Company Type: Manufacturer, Multimedia Studio

Year Established: 2001

Officers: Dominic Audet, Co-Founder & CIO;
Sakchin Bessette, Co-founder, Exec. Creative Dir.;
Éric Fournier, Partner & Exec. Producer

Lines Carried: X-Agora (playback system & inter-activity management software)

Moss LED

313 Evans Ave.
Etobicoke, ON M8Z 1K2
416-463-6677 1-800-924-1585
info@mossled.com, www.mossled.com

Company Type: Manufacturer, Distributor

Year Established: 2009

Sales Reps: Natalie Ungara, ext. 102,
nungara@mossled.com; Charley Hooper, ext. 103,
charley@mossled.com

Lines Carried: Astera Wireless (battery-powered lighting)
CPOINT Lighting (RJ45 & XLR adaptors & extenders)
Gantom Lighting & Controls (mini spotlights)
Meanwell (LED power supplies)
Moss LED (lighting control products)
RC4 Wireless (wireless DMX & LED dimming systems)

Multi-Caisses Inc.

350 Fortin St.
Quebec, QC G1M 1B1
800-527-2549, FAX 800-463-5856
info@multi-caisses.com, www.multi-caisses.com

Company Type: Manufacturer

Year Established: 1982

Officers: Gilles Lussier, Pres.; Mario Ratté, VP Sales,

mario@multicaisses.com; Martin Ratté, VP & GM,
martin@multicaisses.com

Sales Reps: Éric Thibault, Sales Dir. (QC & Int'l),
ext. 283, eric@multicaisses.com; Steve Senechal,
Account Mgr., 514-793-9317, steve@multicaisses.com;
Dominic Cantin, QC, ext. 244, dominic@multicaisses.com

Lines Carried: Multi-Pro, Multi-Pack, Road Boss,
Light Pack (carrying cases)
Tour Pack (rack cases)

N

Niscon Inc.

5040 Mainway, #6
Burlington, ON L7L 7G5
905-331-5779
info@niscon.com, www.niscon.com

Company Type: Manufacturer

Officers: Joseph Jeremy, CEO; Denis Lefrançois,
Owner

Lines Carried: Raynok (automation software,
motion controllers, chain hoists, rigging
systems)

Noren Products Inc.

205 S. Edmond St.
Taylor, TX 76574
512-595-5700, FAX 650-324-1348
sales@norenproducts.com,
www.norenproducts.com

Company Type: Manufacturer

Year Established: 1968

Sales Reps: Angie Bazaldua (Atlantic Canada & NE
USA), ext. 212, angieb@norenthermal.com;
Joe Schuler, Kentron Systems (W. Canada)
403-208-5770 ext. 7502, joe@kentron.ca

Lines Carried: Noren (heat exchangers,
design-specific heat transfer equipment,
thermal pins for cooling)

Nova Marketing

1695 Rue Atmec, #8
Gatineau, QC J8R3Y3
819-779-2095, FAX 819-663-1771
novamarketing@bellnet.ca,
www.novamarketing.biz

Company Type: Distributor

Year Established: 2006

Officers: Daniel Drouin, Owner

Lines Carried: Aton (LED lights, clamps)

Big Dipper (LED lights, lasers)
Focus 9 (LED lights & panels, stage curtains,
mirror balls)

Geni (DMX control products)

NWC

4056 Dorchester Rd., #202
Niagara Falls, ON L2E 6M9
905-374-8878, FAX 888-665-1307
business@nwcworld.com, www.nwcworld.com

Company Type: Publisher, Distributor, Marketing
Services Provider

Year Established: 1979

Number of Employees: 7

Officers: Jim Norris, Pres.; Maureen Jack,
Consumer Services Dir.; Michael Raine, Editor
Lines Carried: ADG Productions, Alfred, Black

Ink, Broadway Press, Carl Fischer, Cengage, ETP,
Focal Press, Frederick Harris, Hal Leonard, KJOS,
McGraw-Hill, Mel Bay, MJS, One Eye Publications,
Santorella Publications, Ultimate Music Theory
Ltd. (books, CD-ROMs, instructional DVDs)
Alfred, AIM, Hal Leonard, Mel Bay (gifts, accessories)
Canadian Musician, *Canadian Music Trade*,
Professional Lighting & Production, *Professional
Sound* (magazines)
Canadian Musician Podcast (music industry
podcast)

Services: Graphic design, printing, website design,
website promotion, direct marketing, live event
production, promotion & publicity

O

Ontario Staging Limited

32 Bermondsey Rd.
East York, ON M4B 1Z5
416-694-8980, FAX 416-694-2979
customerservice@ontariostaging.com,
www.ontariostaging.com

Company Type: Distributor, Manufacturer

Year Established: 1987

Number of Employees: 11

Officers: Tony Physentzou, Pres.,
tony@ontariostaging.com; Maria Physentzou,
Controller, maria@ontariostaging.com

Sales Reps: Natalie Smith, Inside Sales,
customerservice@ontariostaging.com

Lines Carried: H&H Specialties (industrial
drum track systems)

JB Martin, KM Fabrics (velour fabrics)
Rosco (theatrical production accessories)

[OPTI] Kinetics Ltd.

11211 Air Park Rd., Unit A
Ashland, VA 23005
800-575-6784
optius@optikinetics.com, www.optikinetics.com

Year Established: 1973

Officers: Nick Wallace, GM North America

Lines Carried: OPTI Kinetics (effects projectors,
special effects lighting)

OPTI Trilite Truss (standard & custom aluminum
trussing)

OSRAM Canada

55 Renfrew Dr., #201
Markham, ON L3R 8H3
905-754-5100, FAX 905-754-5107
www.osram-america.com

Company Type: Manufacturer

Lines Carried: OSRAM, Sylvania (lighting products)

P

Panasonic Canada Inc.

5770 Ambler Dr.
Mississauga, ON L4W 2T3
905-624-5010, FAX 905-238-2406
www.panasonic.ca

Company Type: Manufacturer

Year Established: 1967

Officers: Michael Moskowitz, Chairman & CEO, Panasonic North America; Brian McMullan, Exec. VP; Magnus McDermid, VP Enterprise Solutions; Janet Gillespie, VP Mktg. & Brand Mgmt.
Lines Carried: Panasonic, Sanyo (projectors, flat panel displays)

Pangolin Laser Systems Inc.

1265 Upsala Rd., #1165
Sanford, FL 32771
407-299-2088, FAX 407-299-6066
sales@pangolin.com, www.pangolinlasers.com

Company Type: Manufacturer

Year Established: 1986

Officers: William Benner Jr., Pres. & CTO; Justin Perry, COO; Jorge Aponte, GM

Lines Carried: Beyond, Lasershow Designer, QuickShow (laser control software & hardware) KVANT (laser projectors)
Pangolin Laser Systems (laser systems, haze machines, laser show hardware & software)

Pathway Connectivity

1439 17th Ave. S.E., #103
Calgary, AB T2G 1J9
403-243-8110, FAX 403-287-1281
orders@pathwayconnect.com,
www.pathwayconnect.com

Company Type: Manufacturer

Year Established: 1985

Sales Reps: Kerstin O'Leary, Dir. Sales, ext. 2256
Lines Carried: Pathport (DMX-over-Ethernet gateways, Ethernet switches, lighting control wall stations, consoles, DMX Opto splitters & interfaces, eDIN modules)

Peak Trading Corp.

1 Tomsons Rd., #100
Saugerties, NY 12477
845-338-1325, FAX 845-338-1372
cs@peaktrading.com, www.peaktrading.com

Company Type: Manufacturer, Distributor

Year Established: 1997

Officers: Kevin Pitcock, Pres. & Owner; Greg Shifrin, Controller

Sales Reps: King Sackett,
ksackett@peaktrading.com

Lines Carried: Capital Safety, Chicago Hardware, CM, CMI, Crosby, Felco, Lift-All, Locoloc, New England Ropes, Omega Pacific, Peak Trading, Petzl, Samson Rope (stage rigging supplies)

Penn Elcom Inc.

2020 Halford Dr.
Windsor, ON N9A 6J3
519-737-9494, FAX 519-737-9499
canada@penn-elcom.com, www.penn-elcom.com

Company Type: Distributor, Manufacturer

Year Established: 1986

Officers: Dale Gadoury, Pres. & GM, Canada Div.

Sales Reps: Denis Belanger; Dale Gadoury

Lines Carried: Neutrik (AV connectors)

PennStage (staging systems)

Performance Solutions

29 Basin St.
Toronto, ON M4M 1A1
416-461-9600
info@performancesolutions.net,
www.performancesolutions.net

Company Type: Manufacturer

Year Established: 1988

Officers: Jordan Craig, Pres.,
jordan@performancesolutions.net

Sales Reps: John Laforet, ext. 260,
john@performancesolutions.net

Lines Carried: Tornado, Twister (production fans)

PixelFLEX

700 Cowan St.
Nashville, TN 37207
615-730-8413
sales@pixel-flex.com, www.pixelflexled.com

Company Type: Manufacturer

Year Established: 2009

Officers: Jeremy Byrd, CEO & Founder; Will Dickey, Dir. Sales; Don Gadd CPP & Pres.

Sales Reps: Ryan Dolan; Ryan Arnold

Lines Carried: PixelFLEX (LED tiles, signs, walls, processing & systems)

PixMob

103 Louvain St. W.
Montreal, QC H2N 1A3
514-510-5777
info@pixmob.com, www.pixmob.com

Company Type: Manufacturer

Year Established: 2010

Number of Employees: 70

Officers: David Parent, CEO; Vincent Leclerc, CTO; Simon St-Germain, Mktg. & Comm. Dir.

Lines Carried: PixMob (wearable LED devices)

PRG (Production Resource Group)

137 Horner Ave., #4
Toronto, ON M8Z 4Y1
905-366-6900, FAX 905-270-2590
infoCanada@prg.com, www.prg.com

Company Type: Manufacturer

Year Established: 1982

Officers: Jorge Goncalves, GM, 905-366-6905,
jorge.goncalves@prg.com

Sales Reps: Tyler Munson, Account Executive,
905-366-6990, tyler.munson@prg.com

Line Carried: PRG (luminaires, lighting control, networking products, media servers, video equipment, LED video walls, TV/Film broadcast systems, power & distribution equipment, rigging, automation, audio equipment)

Production Design International

570 Alden Rd., #4
Markham, ON L3R 8N5
905-479-4070
pdi@pdifix.com, www.pdifix.com

Company Type: Design, Distributor, Sales & Rentals

Year Established: 1994

Officers: Howard Ungerleider, Designer & Principal.; Brian Beggs, Pres. & GM

Sales Reps: Laura Madill

Lines Carried: Kvant Lasers, Pangolin, (laser systems & software)

Mainlight Soft LED (video drapery)

PDI (custom laser systems)

PDIFX (water screens)

RSC Lightlock (stability systems for lighting & projectors)

PromarkBRANDS

1268 Humbrecht Cir.
Bartlett, IL 60103-1631
630-830-2500, FAX 630-830-2525
sales@promarkbrands.com,
www.promarkbrands.com

Company Type: Manufacturer, Distributor

Year Established: 1994

Officers: Ken Orlando, Pres.; Jim Fennig, Dir. Sales, Mktg. & Engineering

Lines Carried: Cool-Lux (LED panels, tungsten lighting, broadcast/ENG/cine camera accessories)

Dot Line (camera accessories, lighting, triggers, tripods)

Logan (organizing, viewing & storage accessories for slides, transparencies & negatives)

Lumedyne (location lighting, flash equipment)

Mola (light shaping tools, accessories)

Nady Systems (guitar products, wireless systems, processors, microphones, mixers, speakers, headphones, accessories)

Norman Professional Lighting (strobe lights)

Photoflex (light shaping tools)

Photogenic (strobes, incandescent & fluorescent lights, ION power supplies)

Quantum (portable flash systems, portable battery power)

Radiopopper (radio remote triggering systems)

Smith-Victor (lighting, studio support equipment, tripods, accessories)

Speedotron (photographic strobe lights)

Pro-Tapes & Specialties

621 Route 1 S.
North Brunswick, NJ 08902
732-346-0900, FAX 732-729-7373
sales@protapes.com, www.protapes.com

Company Type: Manufacturer

Year Established: 1977

Officers: Ed Miller, Pres.; Barry Hart, COO; Chris Hart, VP Sales & Mktg.

Lines Carried: Pro-Tapes, Shurtape (production tapes)

Pyrotek Special Effects Inc.

201 Whitehall Dr., #6
Markham, ON L3R 9Y3
905-479-9991, FAX 905-479-3515
info@pyrotekfx.com, www.pyrotekfx.com

Company Type: Manufacturer/Service Provider

Year Established: 1980

Officers: Scott Dunlop, Pres. & CEO

Sales Reps: Mike Merle, 631-242-6206,
mmerle@pyrotekfx.com

Lines Carried: Pyrotek Special Effects

(pyrotechnics & stage effects equipment)

R

R&R Material Handling Inc.

4501 Gateway Blvd.
Springfield, OH 45502
937-328-5100
john.taplay@rmhoist.com, www.rmhoist.com

Company Type: Manufacturer

Officers: Damian Mulcahy, Dir. Sales, U.S. & Canada, damian.mulcahy@rmhoist.com
Sales Reps: John Taplay, Regional Sales Mgr., Canada, john.taplay@rmhoist.com
Lines Carried: LK (electric chain hoists) R&M (trolleys, lever pullers, manual chain hoists, beam clamps)
Spacemaster (wire rope hoists)
Stagemaker (concert hoists)

RapcoHorizon

3200 Ridgeway Dr., #13
Mississauga, ON L5L 5Y6
800-263-5765, FAX 416-656-8695
info@rhcholdings.net, www.rapcohorizon.com
Company Type: Manufacturer
Year Established: 1997
Officers: Andrew Beck Sr. VP; Jim Samson, Sales Mgr.
Sales Reps: Bill Eaton, QC; Alex Monast
Lines Carried: Amphenol, Neutrik, Switchcraft (connectors)
Lava Cable, RoadHog (cables)
ProCo Sound, RapcoHorizon (cables, snakes, interface devices)
RAT (distortion pedals, cables)
StageMASTER (cables, snakes, music accessories)

Rip-Tie Inc.

883 San Leandro Blvd.
San Leandro, CA 94577
510-577-0200, FAX 510-553-0160
info@riptide.com, www.riptide.com
Company Type: Manufacturer
Year Established: 1985
Officers: Michael Paul Fennell, CEO & Founder
Lines Carried: Rip-Tie (reusable cable management products; strapping tape)

Rite Lites

5730 Vanden Abeele
Montreal, QC H4S 1R9
514-472-0443, FAX 514-472-0586
info@ritelites.com, www.ritelites.com
Company Type: Distributor
Year Established: 2007
Officers: Mark Etcovitch, Pres.
Lines Carried: Acclaim Lighting (architectural LED lighting fixtures, DMX control, cable, power supplies, drivers)

Robe Lighting Inc.

3410 Davie Rd., #401
Davie, FL 33314
954-680-1901, FAX 954-680-1910
info@robelighting.com, www.robelighting.com
Company Type: Manufacturer
Year Established: 1994
Officers: Ladislav Petrek, Co-CEO; Josef Valchar, Co-CEO; Harry von den Stemmen, Int'l Sales Dir.
Lines Carried: Robe (LED washes, moving heads, fog & haze machines, controllers & control software, moving light projectors, scanners, cases)

Roland Pro AV Canada

(A Div. of Roland Canada)

Head Office

9900 King George Blvd., #204
Surrey, BC V3T0K6
604-270-6626

Eastern Office

1179 King St. W., #001
Toronto, ON M6K 3C5
647-361-2080
rcm.proav.info@roland.com, proav.roland.com

Company Type: Manufacturer

Year Established: 1981

Officers: Brian Dupas, Pres. & CEO; Russell Williams, Ntl. Sales. Mgr., russell.williams@roland.com

Sales Reps: PAG Canada, 866-972-4226, sales@pagcanada.com, www.pagcanada.com

Lines Carried: Roland (video switchers, video converters, streaming video switchers, digital recorders, digital audio interfaces)

Rosco Canada

1241 Denison St., #44
Markham, ON L3R 4B4
905-475-1400, FAX 905-475-3351
info@rosco.com, www.rosco.com/canada

Company Type: Manufacturer

Year Established: 1984

Officers: Ed Donohue; Kees Frijters; Rich Luce; Mark Engel

Sales Reps: Chad Tiller, chad.tiller@rosco.com; Amè Strong, ame.strong@rosco.com; Caroline Rault, caroline.rault@rosco.com; Chris Plummer (Canada Cust. Service), chris.plummer@rosco.com

Lines Carried: Cinegel (film, TV & photography colour correction filters)

Digi Comp (digital matte paint & fabric)
DMG Lumière (LED lighting for film/TV)
GAM (aluminum wraps, moving effects, colour gels, scenic projection systems, pattern rotators, correction filters, cue light systems)

Off Broadway (scenic paint)

Rosco (water-based fog & haze, dance floor surface coverings, backdrops, steel & glass standard & custom gobos, lighting fixtures)

Roscolux (theatre colour filters)

Ross Video

8 John St.
Iroquois, ON K0E 1K0
613-652-4886, FAX 613-652-4425
solutions@rossvideo.com, www.rossvideo.com

Company Type: Manufacturer

Year Established: 1974

Officers: David Ross, CEO; Jeff Moore, Exec. VP & CMO; Scott Bowditch, Dir. Sales, Canada; Troy English, CTO; Jeff Poapst, Sr. VP, Manufacturing & Services; Pete Ross, Dir. Sales; Sheldon Speers, VP Global Sales Ops.

Sales Reps: Don Hewitt (BC, AB, SK, MB, ON, NT, NU & YT), dhewitt@rossvideo.com; Jean-Claude Krellic (QC, NB, NS, PE & NL), jckrellic@rossvideo.com

Lines Carried: Ross Video (broadcast video & production products)

S

Sapsis Rigging Inc.

870 Bunting Lane, Building A
Primos, PA 190188
215-228-0888, FAX 215-228-1786
sales@sapsis-rigging.com, www.sapsis-rigging.com

Company Type: Manufacturer, Distributor

Year Established: 1981

Officers: Bill Sapsis, Pres.

Sales Reps: Jeff Prorok, jprorok@sapsis-rigging.com, ext. 208; Bill Sapsis, bill@sapsis-rigging.com, ext. 206

Lines Carried: Sapsis Rigging (cable, chain, fittings, wire rope ladders, safety inspections, fall protection equipment)

Scène Éthique / SE Fabrication

1351 Lionel-Boulet Blvd.
Varenes, QC J3X 1P7
450-929-3354, FAX 450-929-1350
www.sefabrication.com

Company Type: Manufacturer

Year Established: 1995

Officers: Martin Ouellet, Pres. & Co-Founder; Helene Demers, GM & Co-Founder

Lines Carried: FireTect (flame retardant saturants & coatings)

Scène Éthique (Shogo staging, stage machinery, audience structures, telescopic seating)

Scenework

449 Laird Rd., #1
Guelph, ON N1G 4W1
519-837-0583, FAX 519-837-2487
ronf@scenework.com, www.scenework.com

Company Type: Custom Manufacturer, Manufacturer's Rep

Year Established: 1985

Officers: Ron Foley, Pres.; Karen Moore, Sect. Treas.

Sales Reps: Ron Foley, ronf@scenework.com; Karen Moore, karenm@scenework.com

Lines Carried: Arkadium (custom distribution products)

Scenework (custom manufacturing)

Scrim King

418 Hanlan Rd., #4, Building A
Woodbridge, ON L4L 4Z1
877-977-2746
sales@scrim-king.com, www.scrim-king.com

Company Type: Manufacturer

Year Established: 2008

Lines Carried: Scrim King (DJ/PA appearance products)

SC Media Canada

2100 Onesime Gagnon
Lachine, QC H8T 3M8
514-780-0808, FAX 514-780-1604
information@scmediacanada.com,
www.scmediacanada.com

Company Type: Distributor

Year Established: 1983

Officers: Jean Daoust, Pres.; Rahim Nathu, Ntl. Sales Mgr. (Absen, Barco, Clay Paky & The Screen Works), 514-237-6765; Patricia Carr, Ntl. Sales Mgr. (Atlas/IED, LEA, iPort, Sonance & Aurora Multimedia), 416-457-0758; Noah Daoust, Prod. Mgr., noah@scmediacanada.com

Sales Reps: Arif Nathu (QC), 514-953-0586; Brad Fox (Maritimes), 902-223-0886; Ed Lockyer (ON), 647-455-0374; Ross Watson (W. Canada), 604-308-1755

Lines Carried: Absen, VISS Display (LED panels) ATLAS/IED (sound masking, commercial audio, IP-enabled solutions)

Aurora (AV-over-IP, video distribution)

Barco (projectors, IP)

Claypaky (professional lighting)

CODA Audio (loudspeaker systems)

2021 DIRECTORY OF SUPPLIERS

iPort (tablet wireless charging/mounting systems)
LEA Professional (IoT-enabled audio amplifiers)
Novastar (LED display control solutions)
The Screen Works (projection screens)
Sonance (commercial audio)

SeaChanger

8060 Bryan Dairy Rd.
Largo, FL 33777
727-545-00741, FAX 727-544-2241
seachanger@oceanoptics.com,
www.seachangeronline.com

Company Type: Manufacturer

Lines Carried: SeaChanger (theatre lighting products)

Serapid

34100 Mound Rd.
Sterling Heights, MI 48310
586-274-0774, FAX 586-274-0775
info-us@serapid.com, www.serapid.com

Company Type: Manufacturer

Year Established: 1972

Officers: Emeric Labesse, Pres. & CEO; Guillaume Davies, Dir. General & COO

Lines Carried: Serapid (mechanical telescopic lift columns, mechanical lift columns, orchestra pits & stages, scenery transfer systems)

Setwear Products Inc.

21441 Osborne St., Unit A
Canoga Park, CA 91304
818-340-0540
info@setwear.com, www.setwear.com

Company Type: Manufacturer

Year Established: 1999

Lines Carried: Setwear (gloves, pouches, belts, accessories)

SFM

325 Bouchard Blvd.
Dorval, QC H9S 1A9
800-363-8855, FAX 514-780-2111
info@sfm.ca, www.sfm.ca

Company Type: Manufacturer, Distributor

Year Established: 1978

Officers: Sol Fleising, Founder & Chair; Randal Tucker, CEO & Pres.; Ghyslain Berger, COO & Exec VP; Mike Gregory, Dir. Pro Sales

Sales Reps: Adam Plante, 519-636-6971; Andre Lamouche, 514-942-1863; Benoit St-Jacques, 514-794-1663; Claude Ricard, 514-705-6020; Jodi Rhuland, 902-229-4404; Kyle Brown, 613-813-5953; Nathan Picklyk, 403-992-5713; Nathan Wilson, 514-234-0053; Justin Gauthier, 514-831-0088; Ramon Donati, 604-985-3714; Randy Segeren, 416-578-0834; Rob Deslauriers, 416-832-8025; Sam Scanlan, 604-862-2584; Steve Klotz, 204-999-6311; Phil Hall, 403-813-1913

Lines Carried: Accu Cable (DMX & power cables) ADJ (disco lights, club lighting, DJ lights, special effects, professional lighting, DJ audio gear) AER (amplifiers, speakers, PA & monitor systems) American Audio (mixers, speakers, amplifiers, microphones, MIDI controllers, music & audio processors)

Antari (foggers, hazers, snow & special effect

machines, effect fluids)
Artel Video Systems (fibre optic transmission systems, scan converters, video scalers)
Attero Tech by QSC (networked audio & control interfaces)
AVANTE Audio (active loudspeakers)
Avid (live & recording mixing systems)
AVPro Edge (video distribution & extenders, HDMI cables, testing tools)
BandLab (audio interfaces)
Blackmagic Design (film, post-production & broadcast products)
Bullet Train (HDMI cables)
Canare (cable assemblies, raw cables, connectors, video patch bay)
Christie (digital projectors & visual solutions)
ConferX (conference room AV solutions)
Da-Lite (projection screens)
Digiflex (AV & fibre optic cables, solution boxes, power distribution solutions, custom engraving)
DTS (architectural lighting products & effects)
EAW (loudspeaker systems)
Elation Professional (lighting, visual solutions, video products)
Eliminator Lighting (lighting & effects equipment)
Fulcrum Acoustic (installation & portable loudspeakers)
Furman (AC line conditioners, power distribution solutions)
Genelec (studio reference monitors)
Global Truss (professional trussing, mobile DJ trussing)
Just Add Power (4K & HD-over-IP solutions)
K&M (microphones, speakers, lighting, instrument & music stands)
KMMK Solutions (TS & TRS plugs)
Leprecon (touring racks, dimmers, lighting consoles)
Littlite (task lighting solutions)
Luxul (IP networking solutions)
Murideo (HDMI calibration & testing tools)
MWM (wireless portable crossfaders & wireless controllers for DVS)
Neutrik (connectors, cable assemblies, fibre optic cables, devices, accessories)
NS Design (electric string instruments)
NTI Audio (audio test & measurement equipment)
Obsidian Control Systems (entertainment lighting control solutions)
Odyssey (flight cases, road cases)
On-Stage (stands, accessories)
Panamax (electronic protection, filtration & control products)
Pro Control (home control products)
QSC (live sound amplifiers & loudspeakers, control solutions)
RTI (control systems)
Serato (timecode control vinyl, accessories)
Shure (microphones, wireless systems, conferencing audio systems, earphones & headphones)
SKB (molded polymer transport cases)
Sony [QC & Atlantic Canada only] (AV equipment)
Stewart Audio (network & DSP-enabled amplifiers)
Teisco (analog pedals)
Telex RTS (wired, wireless & narrow band intercom systems)
Two Notes Engineering (signal management tools)
Wireless Solutions (wireless transceivers & receivers for DMX signal)

SGM North America

7806 Kingspointe Pkwy.
Orlando, FL 32819
407-440-3601
us.sales@sgmlight.com, www.sgmlight.com

Company Type: Manufacturer

Year Established: 1975

Officers: Filippo Frigeri, CEO & Managing Dir., SGM North America

Sales Reps: Filippo Frigeri, ffr@sgmlight.com; Doug Tuttrup, dtu@sgmlight.com; Michael Dominici, mdo@sgmlight.com; Chris Barker, chb@sgmlight.com; Marc-Andre Turgeon, mat@sgmlight.com

Lines Carried: SGM (LED moving heads, media effects lights, wash & flood lights, strobe lights, rail lights, LED screens, controllers, accessories)

Show Sage LLC

11111 Franklin Ave.
Franklin Park, IL 60131
847-261-9205, FAX 810-222-2898
sales@showssage.com, www.showssage.com

Company Type: Distributor, Manufacturer

Year Established: 2001

Number of Employees: 9

Officers: James Testa, Pres.

Sales Reps: Marty Karp, ext. 7007, marty.karp@showssage.com

Lines Carried: Dataton WATCHOUT (multi-display AV hardware & software)

Lightware (signal extenders & management)

Medialon (show control hardware & software solutions)

Ovation from Merging Technologies (audio media servers & sequencers)

PIXILAB Blocks (AV content display, management & control systems, audio guide systems)

Show*Server (media display servers)

Show*Station (production workstations)

ShowSDT

4555 Grandes Prairies Blvd.
Montréal, QC H1R 1A5
800-567-8245
info@showsdtd.com, www.showsdtd.com

Company Type: Drapery, Rigging, Trussing, Automation, Riser Decking & Theatrical Supplies

Year Established: 1999

Officers: Denis Lefrançois, Pres.; Alexandre Lefrançois, Ops. Mgr.; Mathieu Cecil, VP Sales, mcecil@showsdtd.com, 514-743-9810

Lines Carried: IFR Fabric, Flame Stop (flame retardants)

H&H Specialities (stage tracks)

Raynok (automation software, motion controllers, chain hoists, rigging systems)

ShowSDT (rigging, tour lift variable hoists, tour rig fixed-speed chain hoists, rigging hardware)

Sigma Services Inc.

8310 S. County Rd. 39
Plant City, FL 33567
813-737-1904, FAX 813-737-1063
info@sigmaservices.com, www.sigmaservices.com

Company Type: Manufacturer, Distributor

Year Established: 1976

Officers: Rick Fleming, Pres.

Sales Reps: Russell Clark, Dir. Sales, russell.clark@sigmaservices.com

Lines Carried: Sigma Services (flames systems,

cryo systems, confetti systems, custom systems)
SnowMasters (snow machines)
UltraTec (smoke machines, fluids)

Signify Canada

281 Hillmount Rd.
Markham, ON L6C 2S3
905-927-4944
www.signify.com

Company Type: Manufacturer

Lines Carried: Interact (IoT & connected lighting products)

Luceplan (residential, contract & architectural lighting)

Modular Lighting Instruments (architectural lighting)

Phillips (lamps, ballasts, controls, LED systems, professional luminaires)

Phillips Color Kinetics (LED lighting solutions)

Smartstage Ltd.

2510 East Sunset Rd., #5-222
Las Vegas, NV 89120
702-880-0011, FAX 954-919-1503
sales@smartstage.com, www.smartstage.com

Company Type: Manufacturer

Lines Carried: Smartstage (truss, revolving stages, staging, seating)

SMS Connectors

PO Box 188
West Frankfort, IL 62896
647-808-0965, FAX 847-656-5094
smsconnectors@aol.com,
www.smsconnectors.com

Company Type: Manufacturer

Year Established: 1983

Lines Carried: SMS Connectors & Amps (single, multi-pole & quick-lock connectors)

Solotech Inc.

5200 Hochelaga St.
Montreal, QC H1V 1G3
514-526-7721
info@solotech.com, www.solotech.com

Company Type: Manufacturer, Rental & Integration Services

Year Established: 1977

Officers: Martin Tremblay, Pres. & CEO; Philip Giffard, Pres. Sales & Integration Div.; Martin Chouinard, Pres. Live Productions Div.; Christine Latour, VP Mktg. & Comm.

Lines Carried: Solotech (road cases, control booth furniture, custom cable assemblies, anodized connector plates, power distribution systems, arena scoreboard systems, video products)

Sony of Canada Ltd. (Pro Audio)

115 Gordon Baker Rd.
Toronto, ON M2H 3R6
416-499-1414, FAX 416-495-3722
www.sonybiz.ca

Company Type: Manufacturer

Sales Reps: SFM (QC & Atlantic Canada only), 514-780-2070, info@sfm.ca, www.sfm.ca

Lines Carried: Sony (wired & wireless mics, professional headphones, mixers, AV powered matrix switchers, pro field recorders)

Specialty Tapes

4221 Courtney St.
Franksville, WI 53126
262-835-0748, FAX 262-835-0749
sales@specialtytapes.net, www.specialtytapes.net

Company Type: Manufacturer

Lines Carried: STM (pressure-sensitive adhesive tapes)

Stageline Mobile Stage Inc.

827 Blvd. L'Ange Gardien
L'Assomption, QC J5W 1T3
450-589-1063, 800-267-8243, FAX 450-589-1711
www.stageline.com

Company Type: Manufacturer, Sales, Rentals

Year Established: 1987

Officers: Yvan Miron, Pres. & CEO; Pierre-Luc Rompre, Commercial Dir., prompre@stageline.com; Alexis Delage, Mktg. Mgr., alexis.delage@stageline.com; Mark Higgins, Market Development, mark.higgins@stageline.com

Lines Carried: PROMOBILE Mobile Space (promotional units)

Stageline (mobile hydraulic stages, hydraulic followspots, FOH & delay towers, stages)

Stage Research Inc.

PO Box 670557
Northfield, OH 44067
440-717-7510
info@stageresearch.com, www.stageresearch.com

Company Type: Manufacturer

Year Established: 1993

Lines Carried: SFX (show control software)
SoftPlot (light plotting & CAD software)
ShowBuilder (show paperwork & design software)

StageRight

495 Pioneer Pkwy.
Clare, MI 48617
989-386-7393
info@stageright.com, www.stageright.com

Company Type: Manufacturer

Lines Carried: StageRight (stage decks, deck surfaces, risers, stage supports, skirting, staging accessories)

Stagestep

4701 Bath St., #46B
Philadelphia, PA 19137
866-491-9019
stagestep@stagestep.com, www.stagestep.com

Year Established: 1970

Officers: F. Randolph Swartz, Pres.

Sales Reps: En Pointe, 866-491-9019, info@en-pointe.com, www.en-pointe.com

Lines Carried: Stagestep (dance floors, floor maintenance systems, glassless mirrors)

Staging Concepts

8400 Wyoming Ave. N., #100
Brooklyn Park, MN 55455
763-533-2094

info@stagingconcepts.com,
www.stagingconcepts.com

Company Type: Manufacturer

Year Established: 1990

Officers: Cindy Albrecht, Dir. Sales & Mktg., calbrecht@stagingconcepts.com

Sales Reps: Alex McCallum, E. Region, amccallum@stagingconcepts.com; Tom Bateman,

W. Region, tbateman@stagingconcepts.com; Blake Stromme, Cen. Region, bstromme@stagingconcepts.com

Lines Carried: Staging Concepts (portable performance staging, retractable seating riser support, folding & rolling stage modules, all-aluminum platforms with aluminum surface)

Staging Dimensions

31 Blevins Dr., Unit A
New Castle, DE 19720
302-328-4100, FAX 302-328-1034
sales@stagingdimensions.com,
www.stagingdimensions.com

Company Type: Manufacturer

Year Established: 2001

Officers: Kim Moore, VP & Sales, ext. 118

Lines Carried: Staging Dimensions (staging products & accessories)

Strand

(A Signify Entertainment Lighting Brand)

10911 Petal St.
Dallas, TX 75238
214-647-7880, FAX 214-647-8031
www.strandlighting.com

Company Type: Manufacturer

Year Established: 1914

Sales Reps: Justin Cicerone, Regional Sales Mgr., Canada East, justin.cicerone@signify.com, 401-374-3319; Andrew Feldman, Regional Sales Mgr., Canada West, andrew.feldman@signify.com, 818-254-5884

Lines Carried: Strand (theatrical & architectural luminaires, dimming, controls)

Strong Lighting

10533 Chandler Rd., #101
La Vista, NE 68128
402-506-9096
info@strong.lighting, http://strong.lighting

Company Type: Manufacturer

Officers: Paul Rabinovitz, Pres.

Lines Carried: Strong Lighting, Syncrolite (live entertainment lighting fixtures)

Sunitron Inc.

40 Pippin Rd., #4
Concord, ON L4K 4M6
905-660-6888, FAX 905-660-8889
sales@sunitron.com, www.sunitron.com

Year Established: 1986

Officers: Jerry Pappa, Pres.; Gus Pappa, GM

Lines Carried: Sunitron (indoor & outdoor LED screens)

Supreme Media Distribution

1750 Plummer St., #13
Pickering, ON L1W 3M1
905-492-1730
davidgardner-sales@outlook.com,
www.suprememedia.ca

Company Type: Distributor

Year Established: 2017

Number of Employees: 6

Officers: David Gardner, Pres.

Lines Carried: DAS Audio (speaker systems) dLux (professional lighting products) GTEK LED Displays (LED Video walls & displays) XTA Electronics (amplifiers, speaker processors, digital switchers)

Switchcraft Inc.

5555 N. Elston Ave.
Chicago, IL 60630
773-792-2700, FAX 774-792-2129
sales@switchcraft.com, www.switchcraft.com

Company Type: Manufacturer

Year Established: 1946

Lines Carried: Switchcraft (connectors)



TAIT

401 W. Lincoln Ave.
Lititz, PA 17543
717-626-9571
sales@tairtowers.com, www.tairtowers.com

Company Type: Manufacturer

Year Established: 1978

Number of Employees: 600+

Officers: James "Winky" Fairorth, CEO & Pres.; Adam Davis, CCO

Lines Carried: TAIT (custom staging products)

TAIT Navigator (entertainment automation platform)

TCH Sales Inc.

40 Emblem Ct.
Scarborough, ON M1S 1B1
800-465-6281, FAX 855-229-3214
info@tchweb.com, www.tchweb.com

Company Type: Manufacturer

Year Established: 1976

Officers: Jerry Arsenault, Pres.

Lines Carried: TCH (ATA case & cabinet hardware)

Teatronics Lighting Controls

PO Box 508
Santa Margarita, CA 93453
805-438-4000, FAX 805-459-9000
www.teatronics.com

Company Type: Manufacturer

Lines Carried: Teatronics (dimmers, consoles, racks, rack lighting systems)

Technically Yours Inc.

288 Judson St., #5
Toronto, ON M8Z 5T6
416-361-9390, FAX 416-361-9745
info@tyi.ca, www.tyi.ca

Company Type: Distributor

Year Established: 1987

Officers: Tony Devai, Pres., tdevai@tyi.ca

Sales Reps: Kirby Azuma, kirby@tyi.ca

Lines Carried: Brightline (fluorescent video fixtures)

Screen Goo (video screen paint)

Lee Filters (lighting & camera filters)

Reflecmedia (portable chroma key systems)

Rose Brand (stage fabrics, sewn curtains)

Techni+Contact Canada Ltd.

237 rue Labrosse
Pointe-Claire, QC H9R 1A3

514-695-4883, FAX 514-695-5243

info@technicontact.com, www.technicontact.com

Company Type: Manufacturer, Distributor

Year Established: 1979

Officers: Julie Legault, Pres.; Jean-Pierre Xenopoulos, Dir. Sales; Ronald Burt, Dir. Purchasing; Julien Surprenant, CFO

Sales Reps: Daniel Beaulieu, 514-793-9451; Kyle Gagne 438-522-8694; Louis Barbeau, 514-941-3633; Warren Press 403-401-4278, Brian Hogue 905-407-2219

Lines Carried: AMX/SVSI (AV automation & control systems, networked AV products)

Grandview (projection screens)

Minrray (video conferencing cameras)

Spinetix (digital signage solutions)

Utelogy (cloud-based control, monitoring & analytics software)

WolfVision (presentation & collaboration wireless systems)

Xilica (digital signal processing)

Techni-Lux

10900 Palmbay Dr.
Orlando, FL 32824
407-857-8770, FAX 407-857-8771
sales@techni-lux.com, www.techni-lux.com

Company Type: Distributor

Year Established: 1991

Officers: Luciano Salvati, Pres.; Alex Gonzalez, Exec. VP

Lines Carried: Techni-Lux (lighting equipment)

Theatrical Concepts Inc.

5304 Derry Ave., Unit O
Agoura Hills, CA 91301
818-597-1100, FAX 818-597-9889
sales@theatrical.com, www.theatrical.com

Year Established: 1986

Officers: Steve Gilbard, CEO & Founder; Sam Kriemelmeyer, Sr. Projection Designer & Prod. Mgr.; Matt Newman-Saul, Sr. Interactive Product Designer; Panos Scourtis, Head of Technical Services

Lines Carried: coolux (media & show control systems)

ID Tags (real-time tracking tags)

Pandoras Box (media servers)

Theatrical Technologies Inc.

1655 rue Richardson
Montreal, QC H3K 3J7
514-939-3077, FAX 514-933-0087
info@theatrical.com, www.theatrical.com

Company Type: Manufacturer, distributor

Year Established: 1999

Number of Employees: 61

Officers: Jacques Tessier, Pres.; François Levasseur, VP Sales, flevasseur@theatrical.com; Gabriel Duschinsky, CTO; Alexandra D. Tessier, Mktg Dir.

Sales Reps: Maxime Duschinsky (U.S.), mduschinsky@theatrical.com; Dominic Galien (QC), dgalien@theatrical.com; Philippe Laframboise (ON), plaframboise@theatrical.com

Lines Carried: Advanced Devices (single-pole connectors)

AnalogWay (video switching & routing)

AV Stumpfl (media servers, show control solutions, projection screens)

Cable Protectors (cable mats)

CEEP (connectors)

Flexa Sensors (rigging load cells)

Hannay Reels (cable reels)

High End Systems (consoles, moving lights)

JB-Lighting (moving heads, LED moving heads)

LiftKet (rigging motors)

Minuit Une (moving heads with laser source)

Nanuk cases (cases)

NovaStar (controllers)

PCE (multi-pole connectors)

Portman (creative lighting)

Smart Metal (AV supports)

Socapex (multi-pin circular connectors)

Ten47 (PowerLock & multipin connectors)

The Light Source (rigging accessories)

Theatrical Distro (electrical distribution systems)

Vestel (commercial TV displays)

Visual Productions (lighting programmers)

xFocus (LED lighting)

xVision (video solutions)

Thermodyne Cases & Racks

1841 Business Pkwy.
Ontario, CA 91761
909-923-9945
sales@thermodyne.com, www.thermodyne.com

Company Type: Manufacturer

Year Established: 1958

Lines Carried: Thermodyne (shipping, carrying & rack-mount cases)

Thinklogical

(A Div. of Belden Inc.)

100 Washington St.
Milford, CT 06460
203-647-8700, FAX 203-783-9949
sales@thinklogical.com, www.thinklogical.com

Year Established: 2003

Officers: Alexandra Cheever, Pres.; Scott Willey, COO & CFO; Larry Wachter, VP Engineering; Michael Macari, VP Ops.; Robert Ventresca, VP Worldwide Mktg.; Richard Cooper, VP Sales, Worldwide Commercial

Lines Carried: Thinklogical (fibre-optic camera extenders, HDMI & DVI video extenders & matrix switches, SDI & KVM extenders & matrix switches, video & audio extenders, keyboard & mouse extenders, analog video extenders, USB & Fire Wire extenders)

TMB

278 Cook St., #5
Meaford, ON N4L 1H3
519-538-0888, FAX 519-538-0887
tmb-info@tmb.com, www.tmb.com

Company Type: Distributor

Year Established: 1983

Officers: Stephanie Kilburg, Sales Mgr.

Sales Reps: Kyle Morton

Lines Carried: Firefly (decorative lighting systems)

FloppyFlex (LED neon)

FloppyTape (professional-grade LED tapes)

IMS (marquee/festoon lighting systems)

Pro Cables (cabling)

ProPlex (data control cables, copper/fibre signal management)

ProPower (power distros)

Solaris (LEDs, linear flood fixtures, strobes)

W-DMX (wireless lighting control systems)

TOMCAT USA Inc.

East Coast

5421 N. National Dr.

Knoxville, TN 37914

West Coast

950 Lawrence Dr., Suite B
Thousand Oaks CA 91320
800 298 7877

sales@tomcatusa.com, www.tomcatglobal.com

Company Type: Manufacturer

Year Established: 1987

Officers: Franti Zykan, Pres. & CEO, franti.zykan@tomcatusa.com; Adrian Forbes-Black, VP Sales & Mktg., adrian.forbes-black@tomcatusa.com; Tim Waterman, CFO; Will Todd, COO

Sales Reps: Gene Matera, Western Sales Mgr., gene.matera@tomcatusa.com; Douglas DeBusschere, Western Sales Mgr., douglas.debusschere@tomcatusa.com; Mark Honeycutt, Eastern Sales Mgr., mark.honeycutt@tomcatusa.com

Lines Carried: James Thomas Engineering, TOM-CAT (trussing, specialized truss products, rigging products, roof systems, hoists, control systems)

Total Structures

(A Eurotruss Company)

1696 Walter St.
Ventura, CA 93003
805-676-3322

sales@totalstructures.com,
www.totalstructures.com

Company Type: Manufacturer

Lines Carried: Total Structures (trussing)

Traxon Technologies

(A Div. of Osram)

2001 Drew Rd.
Mississauga, ON L5S 1S4
905-673-6171, FAX 905-673-6290
trxinformation@osram.com,
www.traxontechnologies.com

Company Type: Manufacturer

Year Established: 1995

Lines Carried: Traxon Technologies (LED lighting) e:cue (lighting control hardware & software)

U

Ultratec Special Effects

1960 Blue Heron Dr.
London, ON N6H 5L9
519-659-7972, FAX 519-659-7713
www.ultratecfx.com

Company Type: Manufacturer

Year Established: 1992

Officers: Marnie Styles, VP,
marnie.styles@ultratecfx.com

Sales Reps: Rachelle Robson,
rachelle.robson@ultratecfx.com; Kevin Allinder,
kevin.allinder@ultratecfx.com

Lines Carried: Ultratec (fog machines, low-lying fog, haze machines, effects machines, paper products, fluid, fluid systems, pyrotechnics)

Union Connector

2229 Vinson Lane
Jacksonville, FL 32256
631-753-9550

www.unionconnector.com

Company Type: Manufacturer

Year Established: 1929

Sales Reps: Ray Wolpert

Lines Carried: Union (switches, connectors, power distribution, custom manufacturing)

Unisson Structures

685 Rang de la Rivière-Nord
Saint-Roch-de-l'Achigan, QC J0K 3H0
450-588-7477, FAX 450-588-7478
info@unissonstructures.com,
www.unissonstructures.com

Company Type: Manufacturer

Year Established: 1977

Officers: Pierre Jobin, Founding Pres., pierre@unissonstructures.com; Olivier Jobin, VP Bus. Dev., olivier@unissonstructures.com

Sales Reps: Alexandre Olivier, Sales & Proj. Mgr., alex@unissonstructures.com

Lines Carried: Unisson Structures (trusses, stage decks, aluminum structures, roof systems, catwalks)

Ushio America Inc.

5440 Cerritos Ave.
Cypress, CA 90630
714-236-8600, FAX 714-229-3180
customerservice@ushio.com, www.ushio.com

Company Type: Manufacturer

Year Established: 1967

Officers: William Mackenzie, Pres. & CEO

Lines Carried: Ushio (lamps)

UV/FX Scenic Productions

171 Pier Ave.
Santa Monica, CA 90405
310-821-2657
uvfx@uvfx.com, www.uvfx.com

Company Type: Manufacturer

Year Established: 1997

Officers: Richard Green, Pres.

Lines Carried: UV/FX (custom ultraviolet lighting, scenic effects)

V

Vari-Lite

(A Signify Entertainment Lighting Brand)

10911 Petal St.
Dallas, TX 75238
214-647-7880, FAX 214-647-8031
www.vari-lite.com

Company Type: Manufacturer

Year Established: 1981

Sales Reps: Justin Cicerone, Regional Sales Mgr., Canada East, justin.cicerone@signify.com, 401-374-3319; Andrew Feldman, Regional Sales Mgr., Canada West, andrew.feldman@signify.com, 818-254-5884

Lines Carried: Vari-Lite (moving head event luminaires)

Vectorworks Canada

207 West Hastings St., #611
Vancouver, BC, V6B 1H7
604-878-0289
casales@vectorworks.net, www.vectorworks.net/ca

Company Type: Software Developer

Year Established: 2018

Officers: Dr. Biplab Sarkar, CEO

Sales Reps: Geoff McBeath, Cdn. Sales Dir., gmcbeath@vectorworks.net; Eric Carlson, Cdn. Sales Mgr., ecarlson@vectorworks.net

Lines Carried: Braceworks (rigging design & safety software)
connectCAD (AV installation design software)
Vectorworks Spotlight (design & BIM software solutions)
Vision (lighting pre-visualisation software)

Versatruss

5028 Hwy. 43
Perth, ON K7H 3C7
613-264-0074, FAX 613-264-0889
info@versatruss.com, www.versatruss.com

Company Type: Manufacturer

Lines Carried: Versatruss (truss systems)

W

Wenger Corporation

555 Park Dr., PO Box 448
Owatonna, MN 55060-0448
800-268-0148, FAX 507-455-4258
chris.sisser@wengercorp.com,
www.wengercorp.com

Company Type: Manufacturer

Year Established: 1946

Officers: Mike Murphy, GM Performing Arts; Mark Ingalls, Mgr. Performing Arts

Sales Reps: Chris Sisser, ext. 8205,
chris.sisser@wengercorp.com; Tim Lazaroff,
905-842-1913, tim.lazaroff@wengercorp.com

Lines Carried: JR Clancy, Wenger (stage engineering, rigging & lighting solutions, acoustical treatment, acoustic shells, theatre storage, pit filler, performance & portable staging, makeup stations, tiered seating risers, audience seating, performance chairs, music stands)

Wonderfall LLC

23218 Nickel Lane
Land O Lakes, FL 34639
813-948-1717
info@mywonderfall.com, www.mywonderfall.com

Company Type: Manufacturer

Officers: Tim Pickens, Pres.

Lines Carried: Wonderfall (falling effects machines, artificial leaves & snow, confetti)

Z

Zero88

(A Cooper Lighting Solutions Brand)

Usk House, Llantarnam Park
Cwmbran, NP44 3HD, U.K.
+44-0-1923-495495
enquiries@zero88.com, www.zero88.com

Company Type: Manufacturer

Year Established: 1972

Officers: David Catterall, GM

Lines Carried: Zero88 (lighting consoles, dimming racks, 3D modeling software)