Job Description
Product Manager, Waste Management Software Solutions

Starlight Software Solutions is seeking a senior software product manager for our expanding SaaS-driven ERP system for the waste industry. The product management position will work closely with the executive team to implement the overall company visions, assess market needs, and set roadmap priorities. The role will maintain a deep understanding of the Waste Industry, customers, and key personas, to establish product requirements. The successful candidate will meet with customers to understand their business needs, understand the market dynamics, translate requirements and user stories, and collaborate with the development teams to deliver quality, customer focused system components.

About Starlight
Our story starts in 2015, when Bill Bradley identified the need for software to provide actionable information and real-time control to run his hauling and recycling companies. Starlight Software Solutions has since grown its technology, portfolio of offerings, and customer base through innovative and differentiated solutions, all designed and developed in partnership with haulers and recyclers at each step.

Starlight's new cloud-based solution serves a broader segment of the market and brings the innovations developed by Starlight to a wider audience. We help our partners grow with a solid foundation that allows them to focus on the efficiency and profitability of their business with a single, seamless enterprise-wide solution that delivers meaningful, actionable, live data and analysis.

Experience and Skills

To be successful in this position, the candidate must be client-focused, self-motivated, independent, confident, articulate, and responsive to changing situations. She/He should have strong attention to detail, as well as the tenacity and desire to help solve customer problems through use of the Starlight Software offering. An interest in technology and data analytics is strongly preferred.

Responsibilities

- Understand and implement the strategic vision and development roadmap.
- Prioritize and drive tactical development efforts to address current customer/system issues.
- Create backlog of issues and pipeline of enhancements by offering and industry vertical.
- Continuously interact with current and prospective customers to identify pain points and marketable (revenue generating) opportunities.
- Maintain, update, and communicate roadmap deliverables, milestones, adjustments, and impacts based on development performance and time to market expectations.
- Break down large initiatives into tasks and sprints; monitor velocity, backlog, etc.
- Contribute to business case development re: requirements, cost, and development timelines.
- Develop and communicate KPIs for both product and development organizations.
- Serve as hub for CS, Dev, IT, Marketing, and Sales communication re: projects, status, bugs, customer insights, and issues.

Desired Skills / Experience

- 5+ years of product management experience in a software development environment.
- Experience in the waste industry and related software preferred.

- Operations experience with residential, portable toilet, and/or commercial hauling preferred.
- Bachelor's degree in technology or business-related discipline.
- Additional product related certifications (e.g., Pragmatic Marketing) preferred.
- Experience in Agile/SAFE development environments.
- Experience with modern development and business tools: Jira, Zendesk, Slack, Hubspot, Tableau, Exago.
- Experience with international development team management preferred.
- Highly organized and process-oriented; able to create structure and process for setting priorities, development of quality code, and delivery.

Additional Information

- Job type: Full time
- Salary: $100,000-$125,000
- Travel required (domestic and international): Up to 25%
- Compensation: 401k, health benefits, PTO.
- Denver base preferred.

COVID-19 Considerations

Starlight complies with State and Local COVID-19 precautions.

To Apply

Email your resume to Marty.Kilmer@StarlightSoftwareSolutions.com.