

CASE STUDY: ENERGY COMPANY

360 View of Operations in Oracle Lowers Expenditures

Business Overview

This energy company is one of the premier petroleum marketers in the U.S. The company operates a fleet of nearly 250 trucks and maintains facilities in 19 states.

Business Challenges

- In-house system could no longer support the needs of the business.
- Reporting data required significant manual intervention.
- Data from different sources often did not match; some important metric information was simply unavailable.



Oracle Solution

- Deployed to all Service and Sales personnel
- Enabled Service Requests, Agreements/Entitlements, Price Lists, Activity Time Tracker, Dispatch Board, Auto Invoice, Leads, Opportunities and Orders
- Numerous critical interactive reports –
 - Track actual sales to forecasts;
 - Mobile dashboards for senior management 24/7 visibility into operations
 - All operational data (credit, truck, fuel delivery) was integrated to provide a full 360-degree view of operations
 - Proactively manage fuel purchases by quickly identifying price variances

Why eVerge?

“eVerge Group has set the standard for all future consulting firms at our company.”
- VP of Information Technology