

Wolverine Solutions Group enjoys a simplified, centralized environment and enhanced disaster recovery thanks to Premier Technology Advisors, Nutanix, and Assured DP.

Problem/ Situation



WE NEEDED TO FIND THE RIGHT PEOPLE TO HEAR WHAT OUR PLAN WAS AND CONFIRM THAT THAT WAS THE RIGHT DIRECTION WE WANTED TO GO."

Wolverine Solutions Group is a statement processing company whose core business is printing and mailing financial and medical statements. With their business growing, Wolverine was looking to replace their server stack and improve disaster recovery and backup capabilities. Their infrastructure at the time was largely decentralized, composed of approximately twenty-five physical servers, five to seven virtual servers, and hardware that was close to the end of its life.

Wolverine's IT Director, Larry Lebert, had just joined the company and recognized that this investment would be a commitment to at least five years' worth of technology spending. He decided to seek out expert guidance in streamlining and centralizing their infrastructure.

"We needed to find the right people to hear what our plan was and confirm that that was the right direction we wanted to go," said Larry.

Wolverine was already set on working with Nutanix and their hyper-converged enterprise cloud solution, which helped reduce Wolverine's total cost of ownership. In addition to providing complete visibility into hardware help, Nutanix advised Wolverine to work with Premier Technology Advisors for help configuring and implementing their new infrastructure.

Solution



[PREMIER TECHNOLOGY ADVISORS] WERE ABLE TO NAVIGATE FOR US ALL THE SOLUTIONS THAT WERE OUT THERE."

Premier Technology Advisors helped Wolverine choose, configure, and install a streamlined and highly centralized infrastructure integrated with Nutanix's hyper-converged cloud platform.

"Premier Technology Advisors was able to put together that package for us and create visibility by painting a picture of configurations based on our business needs and what we were trying to solve," Larry said. "When it came to more of the technical expertise, Premier Technology Advisors added a lot of value in this space of feature sets and things that we weren't thinking about."

Premier Technology Advisors were even on hand to help Wolverine work through an emergency need for disaster recovery help just one day after Wolverine's new network servers arrived.

"Our network servers came delivered to us on a Monday, and on Tuesday, our organization got hit with a cyber incident," Larry said. Premier Technology Advisors jumped into action and was able to provide new on-site infrastructure to help Wolverine with recovery the day after the cyber attack.

Over a year after the initial cyberattack, Wolverine consults Premier Technology Advisors whenever they explore new Nutanix implementations or expand clusters and capability sets. Premier Technology Advisors also has a thorough understanding of Wolverine's work with HIPAA and ePHI compliant data, and they were able to make recommendations regarding encryption and at-rest features. They also guided Wolverine in scaling their products with high levels of security.

Furthermore, when Wolverine needed to save time and money implementing more comprehensive disaster recovery and backup solutions, "Premier Technology Advisors were able to put in front of me three different companies that offer integrated solutions with our environment," said Larry.



Solution

CONTINUED



“THEY WERE ABLE TO NAVIGATE FOR US ALL THE SOLUTIONS THAT WERE OUT THERE.”

Results



“IT’S NIGHT AND DAY IN HOW WE THINK ABOUT DISASTER RECOVERY AND HOW WE EXECUTE ON THAT.”

One of those companies was Assured DP, which offered a multi-platform solution that allows Wolverine to backup physical servers and other hyper-convergence platforms. Assured DP also provided disaster recovery and execution, and Wolverine has come to view them more like a partner than a vendor. “They helped us set up our entire environment, including all router and firewall settings,” said Larry. “Assured DP was with us the entire process.”

Wolverine is more than satisfied with the solutions the Premier Technology Advisors has helped them set up. “Since they know and understand our environment, they were able to navigate for us all the solutions that were out there and the advantages and disadvantages and explain those to us without having to do a lot of research ourselves,” said Larry.

SIMPLIFIED AND CENTRALIZED



Premier Technology Advisors presented solutions that allowed Wolverine to simplify their platform and monitor more activity within the environment from a single source.

BETTER PERFORMANCE



Two years ago, Wolverine needed two full-time employees to monitor and assess the environment. Thanks to Premier Technology Advisors, “we’re able to monitor ten times the amount of traffic and assess the entire environment in a fraction of the time,” said Larry. “Now we’re managing three or four times as much with a single person.”

SHORTER PROJECT LIFE CYCLES



It would take Wolverine four to five months to undergo a full disaster recovery with their previous environment. But since partnering with Premier Technology Advisors, Wolverine is now able to do a full disaster recovery with one network admin and people testing software applications and bring up the whole environment in approximately five hours.

WORRY-FREE BACKUP AND RECOVERY



Disaster recovery planning is a time-consuming process, but Premier Technology Advisors has made it easy for Wolverine by putting them in contact with Assured DP. “We have the resources available to us for backup and disaster recovery specialists, we have backup for infrastructure,” said Larry. “It’s night and day in how we think about disaster recovery and how we execute on that.”



Premier Technology Advisors helped Wolverine Solutions Group update and set up contracts with the following vendors:



PREMIER
TECHNOLOGY
ADVISORS DID A LOT
TO HELP US NAVIGATE
THROUGH THE
DECISION-MAKING
PROCESS AND FIND A
SOLUTION THAT WAS
PERFECT FOR US."

LARRY LEBERT

IT Director

Wolverine Solutions
Group

NUTANIX

FOR INFRASTRUCTURE

- Vast scalability
- Excellent technical support staff
- Easy-to-use control and monitoring environment

assured dp

FOR BACKUP AND
DISASTER RECOVERY

- Multi-platform solution
- Start-to-finish support
- Certification for disaster recovery testing

P PREMIER
TECHNOLOGY
ADVISORS

FOR INSTALL AND CONSULTING

- Expert guidance and support
- Comprehensive understanding of business and IT needs

Coronavirus Response Spotlight



WE'RE DEALING WITH A DIFFERENT SET OF CHALLENGES [DUE TO THE CORONAVIRUS PANDEMIC,] BUT WHAT WE CAN DO NOW IS SO DIFFERENT THAN WHAT WE DID BEFORE. NOW WE'RE PREPARED BECAUSE WE ARE ABLE TO DO AND MONITOR EVERYTHING IN A FRACTION OF TIME IT USED TO TAKE US."

LARRY LEBERT | IT Manager | Wolverine Solutions Group

