

## EXERGEN GLOBAL OPENS OFFICE IN CHINA, THERMAL SENSOR SOLUTIONS LEADER STRENGTHENS ITS BRAND AND LOCAL PRESENCE IN CHINA, INTRODUCES GAME CHANGER INFRARED PACKAGE SOLUTION

**New Office Drives Growth and Expands Global Reach, Game Changer Provides Unique Plug and Play Sensor Solution for Wide Range of Industrial Applications**

**WATERTOWN, Mass. and ZIJTAART, the Netherlands, March 12, 2018 - Exergen Global, the award-winning thermal sensor solution provider, announced today that it has entered into a partnership with Multi IR, a global leader in infrared technologies based in Hangzhou, China. The move is part of Exergen Global's ongoing strategy to forge partnerships that will help expand its presence and bring its products and services directly to customers in Asia. Beyond its recent growth in China, Exergen Global plans to expand into Japan, South-Korea, and Taiwan.**

Asia offers a significant market opportunity for IR sensors. In fact, a recent Frost & Sullivan report forecasts that by 2020 the region will comprise 20,5 percent of global revenue for the IR temperature sensors segment gradually replacing existing contact temperature sensors. In particular, Exergen Global sees growth opportunities in the markets in which it excels, including high speed printing, paper, pulp, laminating, injection molding, curing, and medical.

"China's reputation for reliable manufacturing and innovative technology has significantly increased in recent years as the country continues to make quality a priority. Hangzhou and many other technology centers in China now offer state of the art facilities and, as a result, the country is making considerable inroads in the world market," said Bart van Liempd, CEO, Exergen Global. "The region is largely untapped and represents a significant opportunity for IR sensors. We believe that our reputation for quality and reliability, combined with Multi IR's reach and presence, puts us in an ideal position to maximize that opportunity."

As part of the agreement, Multi IR will rebrand its established infrared sensor division as Exergen Global China, giving it direct access to the company's extensive family of non-contact infrared thermal sensor products as well as its comprehensive services. Multi IR will engage distributors in the region to expand the Exergen Global brand and presence.

The company also announced immediate availability of the Game Changer, the Exergen N1030IR, an exceptionally accurate, small-sized, and simple-to-use plug and play non-contact temperature sensor solution. The Game Changer is an all-in-one package that includes:

- A Novus PID Controller N1030IR with all the mV tables needed for Exergen's Micro IRt/c, and
- The Exergen Micro IRt/c-K-180F/90C + Air Purge (Exergen Micro IRt/c sensor with a Macrolon Air Purge and mounting bracket)

The Exergen N1030IR guarantees an accuracy of 1% and repeatability of 0,01% for the industry's broadest temperature range 0 to 200°C (-32 to 392°F) – making them ideally suited to a broad range of applications, including graphics/printing/laminating, textiles, medical, aesthetic, food, plastics and others. The Exergen N1030IR, including Exergen's Micro IRt/c with Air Purge and mounting bracket and Novus' N1030IR controller, is available for an end user price of €199,00. The solution will be demoed for the very first time at Photonics Laserworld – Shanghai from March 14 – 16, booth number: W4.425.

## About Multi IR

Multi IR is the leading provider of IR optical thin film coating services and products. The company specializes in researching, designing and producing the industry's most durable and reliable solutions. Its exclusive thin film coating services and capabilities are concentrated in near infrared (NIR), mid-wave infrared (MWIR) far infrared (FIR), and long-wave infrared (LWIR). The company provides the highest quality IR Bandpass Filter, IR Edge Filter, Shortpass Filter (SP), Longpass Filter (LP), as well as IR Anti-reflection (AR), IR lens and windows etc. which can be used in IR thermal imaging and thermal sensing, IR thermography, IR light emitters and detectors at competitive prices.

## About Exergen and Exergen Global (now known as CleverIR):

Exergen Corporation, the global leader in industrial and medical non-invasive temperature technology, provides non-invasive temperature measurement devices providing lower cost, higher accuracy, less invasiveness, and greater reliability than ever previously possible. Exergen is well-known for its award-winning temporal artery thermometer in the healthcare and consumer market. The company was founded by Harvard Research scientist Dr. Francesco Pompei who holds over 70 patents. Exergen Corporation is based in Watertown, Massachusetts, U.S. Exergen Global, an HP Strategic Partner for 2017, is the worldwide solutions provider of Exergen Corporation's industrial non-contact infrared temperature sensor solutions and the recipient of the 2015 Global Frost & Sullivan Entrepreneurial Company of the Year Award (<http://bit.ly/2pYfsy4>).

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