



Great American Train Shows, Inc presents

Great Train Show

Greenberg's Great Train & Toy Show

Great Midwest Train Show

www.TrainShow.com

PO Box 1192, Lombard, IL 60148

Dealer Application Packet

2022 Train Show Schedule

May 1, 2022	Wheaton, IL	DuPage County Fairgrounds
June 5, 2022	Wheaton, IL	DuPage County Fairgrounds
July 16-17, 2022	Oaks, PA	Greater Philadelphia Expo Center
July 23-24, 2022	Monroeville, PA	Monroeville Convention Center
August 6-7, 2022	Edison, NJ	New Jersey Expo Center
August 7, 2022	Wheaton, IL	DuPage County Fairgrounds
August 20-21, 2022	Chantilly, VA	Dulles Expo Center
September 4, 2022	Wheaton, IL	DuPage County Fairgrounds
October 2, 2022	Wheaton, IL	DuPage County Fairgrounds
December 4, 2022	Wheaton, IL	DuPage County Fairgrounds

Great American Train Shows is the nation's only coast-to-coast train show company. Our train shows are designed for the general public, modelers, hobbyists, families, and the just plain curious. Each show features hundreds of tables of trains and accessories for sale, huge operating exhibits, activities for kids, and more. All scales are welcome as are books, videos, and railroadiana. Don't miss your chance to be a part of the best train shows in America.

How to sign up: The easiest and quickest way is to sign up online at www.TrainShow.com. You can also fill out the application page in this document, sign it, and mail or scan-and-e-mail it to us. You'll receive a confirmation email or letter within a few days and you'll receive the show information packet about 2-3 weeks prior to the show.

When to sign up: Now, We are currently accepting space reservations for 2 day shows through the end of August 2022. The 4th quarter (Oct-Dec) 2022 Schedule for Greenberg & Great Train Shows will be available by the end of May. And the 1st quarter 2023 (Jan-Mar) Schedule will be available by the end of June. Reservations for the one day shows at the DuPage County Fairgrounds are now being accepted for all of 2022.

Contacts

Great Train Show - Greenberg's Great Train & Toy Show – p 224/240-8035 – bill@trainshow.email

Great Midwest Train Show - p 224/500-4159 – dillon@trainshow.email

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TRAIN of THOUGHT NEWSLETTER

SUMMER SHOW SEASON: This summer we will have 4 Greenberg shows. There will not be any GTS shows over the summer. Our typical show in Belleville, IL we are not doing due to the NMRA show in Collinsville, IL this summer. There will also be no show in Pomona, CA this summer due as we continue to negotiate with the venue.

GREAT MIDWEST TRAIN SHOWS 2022 ON THE FIRST SUNDAY: We have just added the 1 day shows for the remainder of 2022. Note these shows at the DuPage County Fairgrounds will in general be on the **first Sunday of every month**. The only exceptions will be in July due to the county fair. The pricing is unchanged for the 2022 1 day shows.

WHY YOU WANT PERMANENT TABLES AND A NEW OPTION

PERMANENT TABLES EXPLAINED: One of the areas of confusion we see with many of our customers is permanent vs temporary tables. Permanent tables are the only way to be assured of the same location at every show held at a particular venue. While this may not be important to some exhibitors, many exhibitors like having the same location at every show. While a permanent location may be less important at a show run only once a year, it is more important at shows run 2 - 3 times a year and is very important for a monthly show like the Great Midwest Train Show.

If you do not have permanent tables, your location can be changed at any time. Temporary table locations are assigned a few weeks before each show, after all the permanent locations have been satisfied. While we do tend to keep exhibitors with temporary locations in the same location from show to show it is not guaranteed. We do move temporary exhibitors, if another customer wants that space permanently or if we need to re-arrange tables to accommodate an exhibitor who desires more tables.

We have situations where people may have had a specific table location for many years, but since they were not permanent, they lost that location to someone who wanted the space permanently. This can be prevented simply by reserving tables permanently.

To reserve tables permanently you can do it one of three easy ways:

Just check the box on the reservation form application

At the show just sign and return the table tag saying you want the space permanently

Just e-mail and let us know to change your location from temporary to permanent

With permanent tables you will automatically be signed up for future shows in the venue and do not need to fill out an application. You will receive a permanent confirmation within a few weeks of us announcing a date for a show in the specific venue.

There really is no downside in ordering tables permanently as you can always cancel those tables by providing at least 30 days' notice for the 1 day shows or 90 days' notice for the 2 day shows, so you are never committed for more than one show at a time.

We urge you to sign up for permanent tables to maintain your location, and reduce your workload for registering for shows, while only committing yourself for the next show.

GREAT NEW OPTION FOR PERMANENT TABLE DEALERS: We know there are times when a permanent exhibitor can't make a show but wants to keep his location. While he has the option to resell the tables, this can be a burden. To address this, we are now offering an option to skip a show and keep your permanent location. To take advantage of this you need to let us know at least 4 weeks in advance of the show. We will cancel your tables for just that show and keep for permanent location for future shows. The fee for keeping your permanent location is \$10.00 per table for two day shows and \$5.00 per table for one day shows. If you have any questions about this new option, please email or call us.

COVID-19 POLOCIES: At present there are no restrictions for any of our shows. Unless mandated by government authorities or venue regulations, we will not have any mask, vaccination, or social distancing restrictions. Our intention is to provide a safe and enjoyable show. We will follow all Federal, State and Local health department regulations and requirements. Since these are rapidly changing, we will comply with whatever is the current government regulation is in place at the time for the specific venue. Because of the speed of change we may not be able to provide advance notice of these regulations.

Seller Application - Great American Train Shows - Two-Day Tabletop Shows

Company/Trade Name (optional): _____

First Name: _____ Last Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

Cell Phone: _____ Email: _____

Website: _____ Items Sold: _____

Sales tax # (if applicable): _____

Payment Options - Please Check One

- ☐ **Check or Money Order is being mailed** (make check payable to Great American Train Shows)
- ☐ **I authorize payment on my credit card four weeks prior to the show.** *Complete credit card info below.*
- ☐ **I will pay in full at the show with cash, check, or money order. A credit card is required as a guarantee.** *Complete credit card information below.* I authorize payment plus a late fee of \$10 per table or booth if exhibit fees are not paid by 10am on the Sunday of the show.

Credit card: _____ Exp: _____ CVV: _____

Show Location and Date <i>You cannot mix tables and booths</i>	8' Tables <i>Write Qty</i>	8' Wall Tables <i>Write Qty</i>	3-Table Booth <i>Write Qty</i>	Electric Drop** <i>Y/N</i>	Permanent*** <i>Y/N</i>
Oaks, PA – 07/16-17/2022	____ @ \$79	____ @ \$89	____ @ \$237	____ @ \$75	____
Monroeville* – 07/23-24/2022	____ @ \$69	____ @ \$79	____ @ \$207	____ @ \$75	____
Edison, NJ – 08/06-07/2022	____ @ \$79	____ @ \$89	____ @ \$199	____ @ \$75	____
Chantilly, VA – 08/20-21/2022	____ @ \$85	____ @ \$95	____ @ \$275	____ @ \$55	____

*Tables and wall tables at the Monroeville show are 6' x 30" with a contracted space of 6' x 4'. Tables and wall tables at all other shows are 8' x 30" with a contracted space of 8' x 4'. Booths in Monroeville are 8'6" x 8'6" and include three 6' x 30" tables. Booths at all other shows are 10'6" x 10'6" and include three 8' x 30" tables.

**Electric drops ordered less than two weeks in advance of the show will be charged \$95 or the hall rate, whichever is higher.

*** If you sign up permanently, you will be automatically signed up for the same tables at every show in the specific venue going forward until you notify us in writing that you are cancelling your permanent reservation.

I certify I have read the terms and conditions on all pages and agree to abide by these terms and conditions.

I reiterate that I agree to hold harmless Great Train Show, Greenberg Shows, Great Midwest Train Show and Great American Train Shows, Inc., its exhibition centers, and contractors, for any and all actions that may occur involving the show. I agree to indemnify Great Train Show, Greenberg Shows, and Great American Train Shows, Inc. for any liability that may be caused or related to my participation under this contract.

Seller signature: _____ Date: _____

Seller Application for Great Train Show - Greenberg's Great Train & Toy Show
www.trainshow.com PO Box 1192, Lombard, IL 60148 - p 224/240-8035 – bill@trainshow.email

Seller Application - Great American Train Shows - One-Day Tabletop Shows

Company/Trade Name (optional): _____

First Name: _____ Last Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

Cell Phone: _____ Email: _____

Website: _____ Items Sold: _____

Sales tax # (if applicable): _____

Payment Options - Please Check One

- ☐ **Check or Money Order is being mailed** (make check payable to Great American Train Shows)
- ☐ **I authorize payment on my credit card four weeks prior to the show.** *Complete credit card info below.*
- ☐ **I will pay in full at the show with cash, check, or money order. A credit card is required as a guarantee.** *Complete credit card information below.* I authorize payment plus a late fee of \$10 per table if exhibit fees are not paid by noon on the day of the show.

Credit card: _____ Exp: _____ CVV: _____

<u>Show Location and Date</u>	8' Tables Write Qty	Electric Use Y/N	Permanent* Y/N	Building and/or location preferences**
Wheaton, IL 05/01/2022	____ @ \$40	____ @ \$25		
Wheaton, IL 06/05/2022	____ @ \$40	____ @ \$25		
Wheaton, IL 08/07/2022	____ @ \$40	____ @ \$25		
Wheaton, IL 09/04/2022	____ @ \$40	____ @ \$25		
Wheaton, IL 10/02/2022	____ @ \$40	____ @ \$25		
Wheaton, IL 12/04/2022	____ @ \$40	____ @ \$25		

*If you sign up permanently, you will be automatically signed up for the same tables at every show in Wheaton going forward until you notify us in writing that you are cancelling your permanent reservation.

**Building or location preferences cannot be guaranteed. Which buildings are in use for any specific show may vary by show. Show is subject to cancellation if fairgrounds is unavailable.

I certify I have read the terms and conditions on all pages and agree to abide by these terms and conditions.

I reiterate that I agree told harmless Great Midwest Train Show and Great American Train Shows, Inc., its exhibition centers, and contractors, for any and all actions that may occur involving the show. I agree to indemnify Great Midwest Train Show and Great American Train Shows, Inc. for any liability that may be caused or related to my participation under this contract.

Seller signature: _____ Date: _____

Seller Application for Great Midwest Train Show

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Exhibitor Terms and Conditions for tabletop shows operated by Great American Train Shows Inc.

Terms and Conditions for Great Train Show, Greenberg's Great Train & Toy Show, Great Midwest Train Show, and all 1-day and 2-day tabletop shows operated by Great American Train Shows Inc.

Dealer agrees to hold harmless Great Train Show, Greenberg's Great Train & Toy Show, Great Midwest Train Show, and Great American Train Shows Inc., its exhibition centers, and contractors for any and all actions that may occur involving the show. Dealer agrees to indemnify Great Train Show, Greenberg's Great Train & Toy Show, Great Midwest Train Show, and Great American Train Shows Inc. for any liability that may be caused by or related to their participation. This includes but is not limited to any liability caused by people exhibitor provides exhibitor badges to, people exhibitor invites to the show, and any liability that may be caused if the exhibitor resells his tables to someone else. Great American Train Shows Inc. retains the right to reject, eject, or prohibit any product or exhibit in whole or in part or to reject, or eject a Dealer or his representative(s) with or without giving cause. If cause is not given, Great American Train Shows Inc. liability shall not exceed the return to the Dealer of the amount of license fee unearned at the time of ejection. Dealer agrees to collect and remit sales and use taxes in accordance with governmental regulations. Dealer acknowledges that Great American Train Shows Inc. furnishes the name of each Dealer to the state or governmental unit(s) as legally required. Any controversy or claim arising out of or relating to this license, or the breach thereof, shall be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and judgment upon the award rendered by the Arbitrator(s) may be entered in any Court having jurisdiction thereof. Its agreed that such arbitration would occur in Illinois.

To obtain a license for the use of space at a Show or, sponsored by Great American Train Shows Inc. the undersigned Dealer hereby agrees to all of the following terms, conditions and regulations:

ACCEPTABLE MERCHANDISE: Train, collectible toy and family-oriented hobby merchandise is ACCEPTABLE. Non hobby related or non-wholesome merchandise is not accepted. Final determination of acceptability shall be determined by Great American Train Shows Inc.'s on site manager(s). Dealer may not sell raffle tickets or offer games of chance. Dealer agrees to mark reproductions, repainted, and restored items as well as items with major reproduction parts. Dealer agrees to give a receipt when requested by a purchaser. This receipt must include the terms of the sale. Dealer agrees to cease all use of smoke-producing products if requested by show management.

SHOW HOURS: Each Dealer agrees to maintain his display space open to the public for the duration of the show. Dealers may not remove any merchandise from their area until the close of the show. Violation of this rule will lead to exclusion from future shows and may result in a claim for damages for negatively impacting the show's appearance.

TWO-DAY SHOWS: In most cases, The show is open to the public from 10:00am to 4:00pm on Saturday and Sunday. In the event these hours change, you will be notified. Dealers must arrive by 9:00am Saturday to retain their contracted show space. On Friday, the hall must be vacated at the end of setup. On Saturday, the hall must be vacated upon notification by the show managers at approximately 4:05 PM. All Dealers will be readmitted at 9:00am on Sunday and must vacate the hall by 9:00pm on Sunday.

ONE-DAY SHOWS: The show is open to the public from 9:00am to 3:00pm on Sunday. In the event these hours change, you will be notified. Dealers must arrive by 8:00am Sunday to retain their contracted show space. No setup will be permitted on Saturday. All Dealers must vacate the hall by 6:00pm on Sunday.

CONTRACTED SPACE: Purchase of ONE TABLE or ONE WALL TABLE equals 8 feet by 4 feet total contracted area (6 feet by 4 feet in Monroeville), with a table surface of either 8 feet by 30 inches or 8 feet by 24 inches (6 feet by 30 inches or 6 feet by 24 inches in Monroeville). ONE BOOTH will equal 3 tables in a 10'6"x10'6" area. The 3' exhibitor aisle between table rows must remain unobstructed unless dealer purchases both tables that border the aisle. Dealers/Exhibitors may not place anything in the aisles, between, behind, or at the end of tables so as to impede customer and dealer movement in the aisles. Dealers may not use tables or boards to extend the surface of the table. Table covers are required at all two-day shows.

BADGES: Dealer/Exhibitor badges are to be used only by those working at dealer tables or assembling and operating displays. Dealer/Exhibitor Badges must be worn at all times including set-up, show hours and tear-down. Only persons with Dealer/Exhibitor Badges Will be allowed in the hall during set-up. Badges are not to be given to any person for the purpose of shopping during non-public hours, or to access the show early. Violations of this rule will lead to exclusion from future shows and may result in a claim for damages for negatively impacting the shows security.

CANCELLATIONS: For nonpermanent spaces cancellations received more than 90 days in advance of a two-day show or more than 30 days in advance of a one-day show will receive a full refund. Cancellations within 90 days of a two-day show or within 30 days of a one-day show will receive no refund and if guaranteed to a credit card, credit card will be charged when space is cancelled. Space guaranteed to a credit card, where the dealer does not pay at the show, will be charged immediately after the show, and will include a late fee of \$10.00 per table. Dealers/Exhibitors may resell their space to someone else, but they remain responsible for all elements of this dealer contract. For permanent spaces cancellations do not apply but space may be resold. The Permanent table agreement may be terminated upon 90 days' written notice for two day shows and 30 days' written notice for 1 days shows with no further obligation.

DEALER SPACE: Dealer space is sold two ways:

1. **Permanent Exhibit space** indicates that Great American Train Shows will make its best effort to provide the Dealer with the same location at a particular venue for every show. Dealers need only sign up once and this agreement will remain in effect until terminated by one of the parties. Dealers will have purchased the same location at every show held in a particular venue. If the permanent location cannot be provided, Dealer will have the option to cancel at no charge. In order to terminate this agreement, written notice is required to be given by either party 90 days in advance of a two-day show or 30 days in advance of a one-day show. Great American Train Shows Inc. will advise Dealers of shows, price, and other policy changes at least 120 days in advance of any two-day show and at least 60 days in advance of any one-day show. This is the only way to get the same location at every show. Permanent exhibit space cannot be cancelled but may be resold by a Dealer to another Dealer of their choice at a price they determine. Any resold tables must still follow all the rules and regulations of the show. Resale of tables for two consecutive shows may forfeit location within show. An option starting 1/1/2022 is to skip a show and keep your permanent location. To take advantage of this you need to let us know at least 4 weeks in advance of the show. We will cancel your tables for just that show and keep for permanent location for future shows. The fee for keeping your permanent location is \$10.00 per table for two day shows and \$5.00 per table for one day shows.
2. **Non-Permanent Exhibit space** will provide Dealers with a location on a show-by-show basis subject to availability. Locations will change for nonpermanent Dealers/Exhibitors based upon the needs of permanent Dealers/Exhibitors and other nonpermanent Dealers/Exhibitors.

OVERNIGHT SECURITY AT TWO-DAY SHOWS: Security will secure the show at the end of exhibitor setup on Friday until setup resumes Saturday morning and from when the show closes Saturday to 9:00 am Sunday. Great American Train Shows Inc. assumes no responsibility for dealer loss. We recommend that you cover your display Friday and Saturday nights. When you leave on Friday and Saturday, take all personal belongings with you. NO ONE is admitted into the hall under any circumstances after the Train Show Management Staff leaves the facility.

PARKING: Any parking fees required by the facility are the responsibility of the Dealer.

ACCOMMODATIONS: Hotel reservations are the responsibility of all Dealers. All Dealers/Exhibitors are responsible for making their own reservations.

DOOR PRIZE CERTIFICATES: At some shows we will offer Door Prize Certificates as door prizes. The Certificates are to be used as cash in the hobby marketplace. If a customer makes a purchase at your table using a door prize certificate, deduct the face value of the certificate(s) from the total purchase, which would include tax, if applicable. Take the door prize to the Show Manager and you will be reimbursed for the total face value of the certificate(s). If you have questions about the format, check with the Show Manager prior to completion of the sale.

LOCATION CHANGES: In order to maintain a permanent table location, you must sign up for permanent tables. While non-permanent table holders may receive the same location, it is subject to change if a permanent exhibitor desires the space or if we need to make floor plan changes.

SEVERABILITY: If any term of this contract or its application is found to be invalid or unenforceable, the remainder of this contract and any other application will not be affected.

NO WAIVER: The failure to insist upon the strict performance of this contract does not constitute a waiver of Great American Train Shows Inc.'s rights hereunder. No provision of this agreement may be deemed to have been waived by Great American Train Shows Inc. unless the waiver is in writing signed by an officer of Great American Train Shows Inc.

ACCEPTANCE OF CONTRACT: Upon acceptance of this contract by Great Train Show, Greenberg's Great Train & Toy Show, or Great Midwest Train Show, a written confirmation will be mailed or emailed to the dealer. If the dealer does not receive a confirmation, he should contact Great Train Show, Greenberg's Great Train & Toy Show, or Great Midwest Train Show to determine the status of the contract.

Seller Application Terms for

Great Train Show - Greenberg's Great Train & Toy Show – p 224/240-8035 – bill@trainshow.email

Great Midwest Train Show - p 224/500-4159 – dillon@trainshow.email

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