



Great American Train Shows, Inc presents

Great Train Show

Greenberg's Great Train & Toy Show

Great Midwest Train Show

www.TrainShow.com

PO Box 1192, Lombard, IL 60148

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Layout Application Packet

Great American Train Shows is the nation's only coast-to-coast train show company. Our train shows are designed for the general public, modelers, hobbyists, families, and the just plain curious. Each show features hundreds of tables of trains and accessories for sale, huge operating exhibits, activities for kids, and more. All scales are welcome as are books, videos, and railroadians. Don't miss your chance to be a part of the best train shows in America.

Summer 2021 Train Show Schedule

July 24-25, 2021	Monroeville, PA	Monroeville Convention Center
Aug 7-8, 2021	Fredericksburg, VA	Fredericksburg Expo & Conference Center
Aug 8, 2021	Wheaton, IL	DuPage County Fairgrounds
Aug 14-15, 2021	Dayton, OH	Montgomery County Fairgrounds
Aug 14-15, 2021	Edison, NJ	New Jersey Expo Center
Date TBA	Pomona, CA	Fairplex – show postponed
Aug 21-22, 2021	Oaks, PA	Greater Philadelphia Expo Center
Sept 12, 2021	Wheaton, IL	DuPage County Fairgrounds

Fourth-Quarter 2021 One-Day Train Show Schedule

Oct 10, 2021	Wheaton, IL	DuPage County Fairgrounds
Nov 14, 2021	Wheaton, IL	DuPage County Fairgrounds
Dec 12, 2021	Wheaton, IL	DuPage County Fairgrounds

We expect a tentative fourth-quarter 2021 show schedule for Greenberg Shows and Great Train Show to be announced in May.

Most show dates should be consistent with past shows.

Any questions? We are here to help. Our staff has over 80 years of combined experience running model train shows and we work hard to make sure that your experience exhibiting at our shows is a positive one. If you have questions, please call us at 224.500.4159 or email info@trainshow.email

How to apply: The easiest and quickest way is to sign up online at www.TrainShow.com. You can also fill out the application page in this document, sign it, and mail or scan-and-e-mail it to us. You'll receive a confirmation email or letter within a few days and you'll receive the show information packet about 2-3 weeks prior to the show.

TRAIN of THOUGHT NEWSLETTER

The COVID-19 crisis has devastated many businesses, forcing many to close their doors for ever. Unfortunately Train Show Inc. is one of those businesses. It simply could not survive over 12 months with almost zero revenue. Randy Bachmann, the owner of Train Show Inc., has embarked on a new career in the transportation industry.

David Swanson has formed a new corporation to assume operation of train shows nationwide. David has an extensive experience in the train show business. In the early 1970s he was one of the founders of the Great Midwest Train Show, which started in the Fireman's hall in Bensenville, IL. He was the founder of the Great American Train Show in the 1980s. In the early 2000s he purchased Greenberg Shows and founded the World's Greatest Hobby on Tour. By 2010 he had sold the various shows and focused on his other business ventures. He has 50 years of experience in the train show business and has personally managed over 1000 train shows. David is a devoted train enthusiast and is active as a volunteer executive director of the nonprofit World's Greatest Hobby program.

He has made the investment in this new organization to ensure the various train show brands continue to serve the hobby as a vital event and community. Joining him in this new organization will be Bill Grove, former General Manager of Great Train Shows, and Frank Hicks, former General Manager of Greenberg Shows. Bill brings over 30 years of experience in the train show business while Frank brings over 20 years' experience in train show management. Dillon Goble, a former employee of Train Show Inc., will also join the organization's management.

The new parent corporation for the shows will be **Great American Train Shows Inc.** This name was selected to honor the legacy that dates back to the first Great Midwest Train Show in 1971. The name is meant to honor the other founders of the show who are no longer with us: Bob Brush, and Bob Olsen.

The shows will continue as before with the same brands: Greenberg's Train & Toy Show, Great Midwest Train Show, Great Train Show, and World's Greatest Hobby on Tour, which is expected to resume in January 2022.

Once we have resumed shows we are looking to improve both the exhibitor and attendee experience. We will be looking to expand operations to many metropolitan areas that have not had a national train show for many years.

The four goals of the new organization are:

1. Improve the content of the shows to improve the attendee experience
2. Increase the attendance of the shows with improved advertising
3. Execute shows in a manner that results in outstanding customer satisfaction
4. Ensure the business model of the shows is responsive and sustainable. For additional information contact info@trainshow.email

FREQUENTLY ASKED QUESTIONS

Will we continue running our regular train shows? The short answer is "yes." We are planning on running a mostly normal train show schedule this summer and, assuming conditions surrounding the pandemic continue to improve, we look forward to a normal winter train show season starting in the fourth quarter.

Will the content of the shows change? In general, the content will be similar to what it has been in the past.

What social distancing measures will be in place? We plan to follow state and local regulations and guidelines in place at the time of the show. These will vary between venues and may also change over time.

What is the procedure to exhibit my layout? Fill out the enclosed application and submit it. **IMPORTANT:** we encourage you to submit your application at least **90 days** before a two-day show and at least **30 days** before a one-day show. We will contact you in advance of the show to let you know whether we have enough space to include your layout in the show. You should receive a notification at least 45 days before a two-day show and at least two weeks before a one-day show.

Layout/Attraction Application - Great American Train Shows

Club or Layout Name: _____

Contact Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

Cell Phone: _____ Email: _____

Website: _____

Check here if you will need confirmation notices mailed to you instead of emailed

List the show dates AND locations at which your group is interested in exhibiting:

Display information

Gauge/Scale: _____ Layout Size: _____ ft. x _____ ft. *(any barriers must fit within this area)*

Is your layout's size flexible? ____ Yes ____ No

If yes, please provide the maximum size: _____ and the minimum size: _____

Check here if you have no layout and are only presenting a workshop

Workshop information (if applicable)

Title(s) or subject(s): _____ Preferred time: _____

Description: _____

Provided by Great American Train Shows to exhibitor

Number of tables (8'x30") required: _____ Electricity needed? ____ Yes ____ No

How many Exhibitor Badges (only for people actively working the exhibit) do you need: _____

Do you require an Honorarium to participate: ____ Yes ____ No

↳ If YES, is the Standard Honorarium acceptable: ____ Yes ____ No

↳ If NO, what honorarium would you require: _____

I certify I have read the terms and conditions on all pages and agree to abide by these terms and conditions.

I reiterate that I agree to hold harmless Great Train Show, Greenberg Shows, and Great American Train Shows, Inc., its exhibition centers, and contractors, for any and all actions that may occur involving the show. I agree to indemnify Great Train Show, Greenberg Shows, and Great American Train Shows, Inc. for any liability that may be caused or related to my participation under this contract.

Seller signature: _____ Date: _____

Terms and Conditions for Great Train Show, Greenberg's Great Train & Toy Show, Great Midwest Train Show, and all 1-day and 2-day tabletop shows operated by Great American Train Shows Inc.

STANDARD HONORARIUM

Workshop Presenters will be paid a \$30.00 standard honorarium for each workshop topic that is presented both days of the show. Display Layouts will be paid a standard honorarium based on square footage and will be as follows:

- ⬆ \$50.00 Less than 100 Square feet of actual layout
- ⬆ \$100.00 101 to 499 Square feet of actual layout
- ⬆ \$150.00 500 or more square feet of actual layout

You may request a non-standard honorarium. Please be aware we will give first preference to those who do not require an honorarium, then those who accept the standard honorarium and lastly the non-standard honorarium requests.

ACCEPTANCE PROCESS

A letter indicating the status of this contract will be sent out after the contract is received. The letter will state whether the contract has been accepted, declined or is on hold pending construction of the show floor plan. If placed on hold you will receive an accepted or decline notice of this contract at least 30 days before the show. Any information that was previously provided to Great American Train Shows will be made obsolete by this agreement. This agreement constitutes the entire agreement between the parties and cannot be orally modified. Modifications can only be made by written agreement.

ADDITIONAL TERMS AND CONDITIONS

The term Exhibitor applies to clubs, dealers, organizations, or individual(s) presenting exhibits, displays or demonstrations related to trains and train related hobbies. To obtain a license for the use of space at a Great Train Show, Greenberg Show, or Great Midwest Train Show sponsored by Great American Train Shows Inc., the undersigned Exhibitor hereby agrees to the following regulations, terms, agreements, and conditions and to any amendments which may be established. Exhibitor agrees to keep his display operational for the public, and to not remove any items from his display for the purpose of packing, during the public show hours. Violation of this rule will lead to exclusion from future shows and forfeiture of any honorarium and may result in a claim for damages to the appearance of the show. Exhibitor releases Great American Train Shows Inc. from all claims arising from Exhibitor's show occupancy, including but not limited to loss, theft, damage, destruction, or injury to Exhibitor's business or Exhibitor personnel. Exhibitor releases Great American Train Shows Inc. from all claims arising out of Great American Train Shows Inc.'s failure to provide space, removal of exhibit, or failure to hold the show. Exhibitor understands Great Train Show, Greenberg Show, Great Midwest Train Show, and Great American Train Shows Inc. assume no responsibility for any exhibitor property or for safety at the show. Exhibitor agrees to hold harmless Great Train Show, Greenberg Show, Great Midwest Train Show, and Great American Train Shows Inc, its exhibition centers, and contractors for any and all actions that may occur involving the show. Exhibitor agrees to indemnify Great Train Show, Greenberg Show, Great Midwest Train Show, and Great American Train Shows Inc. for any liability that may be caused by or related to their participation. This includes but is not limited to any liability caused by people exhibitor provides exhibitor badges to, people exhibitor invites to the show, and any liability that may be caused by the exhibitor's actions.

Great American Train Shows Inc. retains the right to reject, eject, or prohibit any product or exhibit in whole or in part or to reject, or eject an Exhibitor or his representative(s) with or without giving cause. Exhibitor agrees to collect and remit sales and use taxes in accordance with governmental regulations. Exhibitor acknowledges that Great American Train Shows Inc. furnishes the name of each Exhibitor to the state or governmental unit(s) as legally required.

Any controversy or claim arising out of or relating to this license, or the breach thereof, shall be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and judgment upon the award rendered by the Arbitrator(s) may be entered in any Court having jurisdiction thereof. It is agreed that such arbitration would occur in Lombard, Illinois.

Exhibitor further agrees to all of the following terms, conditions, agreements and regulations:

ACCEPTABLE DISPLAY: Non hobby related or non-wholesome merchandise or exhibits are not accepted. Final determination of acceptability shall be made by Great American Train Show Inc.'s on site manager(s). Exhibitor may not sell raffle tickets or offer games of chance. Exhibitor agrees to give a receipt when requested by a purchaser. This receipt must include the terms of sale. Exhibitor agrees to cease all use of smoke-producing products if requested by show management. Layouts may sell memberships and items branded with the club's name or logo only. Any other merchandise may be sold only if sales tables are purchased at the prevailing rate, with the value of the sales table(s) deducted from the layout honorarium if applicable.

SHOW HOURS: Exhibitor agrees to maintain his display in full and in operation for the duration of the public hours of the show. Exhibitors may not remove any parts of their display until the close of the show Sunday evening. **Violation of this rule will lead to exclusion from future shows**, forfeiture of the honorarium, and may result in a claim for damages for negatively impacting the show's appearance. Show open times and show setup times will be provided to Exhibitors in advance of each show. In the event these hours change, you will be notified. Exhibitors must arrive to two-day shows by 9:00am Saturday, and to one-day shows by 8:00am Sunday, to retain their contracted show space. On setup and show days, the hall must be vacated upon notification by show management at the conclusion of setup or show hours.

CONTRACTED SPACE: Contracted space as described in the confirmation letter mailed to the Exhibitor constitutes the entire space available for Exhibitor's use. Any barriers, ropes, tables, or other exhibits must fit within the contracted space. Show management reserves the right to remove any exhibits located outside of the contracted space.

BADGES: Exhibitor badges are to be used only by those working at, assembling or operating displays. Exhibitor badges must be worn at all times including set-up, show hours and tear-down. Only persons with Exhibitor badges will be allowed in the hall during set-up. Badges are not to be given to any person for the purpose of shopping during non-public hours or to access the show early. Violations of this rule will lead to exclusion from future shows and may result in a claim for damages for negatively impacting the show's security.

OVERNIGHT SECURITY: At two-day shows, security service or guards are normally on duty overnight Friday and Saturday nights. Great American Train Shows Inc. assumes no responsibility for dealer or exhibitor loss. When you leave on Friday and Saturday, take all personal belongings with you. **NO ONE** is admitted into the hall under any circumstances after show management staff leaves the facility.

PARKING & ACCOMMODATIONS: Parking fees are the responsibility of the Exhibitor. Hotel reservations are the responsibility of the Exhibitor.

LOCATION CHANGES: Your location is subject to change if Great American Train Shows Inc needs to make floor plan changes. Exhibitor must check with the show manager upon arrival to confirm the location of the display.

SEVERABILITY: If any term of this contract or its application is found to be invalid or unenforceable, the remainder of this contract and any other application will not be affected.

NO WAIVER: The failure to insist upon the strict performance of this contract does not constitute a waiver of Great American Train Show Inc.'s rights hereunder. No provision of this agreement may be deemed to have been waived by Great American Train Show Inc. unless the waiver is in writing signed by an officer of Great American Train Show Inc.