ESSENTIAL
HEALTHCARE SOLUTIONS

CAPABILITIES STATEMENT

Essential HealthCare Solutions, LLC (EHS) is a national healthcare management and staffing company, woman owned small business located in a HUBZone, Memphis Tennessee with a national enterprise support footprint.

EHS has a history of delivering premium contract solutions to local, state, and federal government agencies throughout the nation with a proven track record to solve the most complex mission-critical challenges. We bring a solid record of successful performance and an experienced leadership team which provides services in four verticals: Healthcare Consulting, Behavioral Health Services, Clinical and Nonclinical Staffing, Provider Network Development. EHS employs registered nurses, licensed clinical counselors, licensed clinical therapists, case managers, medical assistants, administrative assistants, mental health professionals, respiratory therapists, laboratory technicians, case aids, youth care workers, LPNs, nurse practitioners, paramedics, and EMTs.

ABOUT US

- 85 Years of Industry Experience
- Behavioral Health SMEs
- Cross-functional Team
- Recognized for Innovation
- Specializing in Turn-key Surge Solutions with Rapid Deployment

CORE SERVICES

- **Provider Network Development**
- **Case Management**
- **Emergency Disaster Rapid Medical Staffing**
- **Clinical, Nonclinical & Behavioral Health Staffing**
- **Covid Support & Vaccinations PPE Procurement Services**
- **Crisis Incident Response Teams**

ORGANIZATION

Essential HealthCare Solutions, LLC
1198 Stage Avenue
Memphis ,TN 38127

Patricia Hughes
CEO
(901) 846-2990
patricia.hughes@essentialhcsolutions.com

Tim Austin
President
(850) 375-4488
tim austin@essentialhcsolutions com

DIFFERENTIATORS

- Decades of Healthcare Management Experience
- National Staffing Footprint
- Proven Project Success Working with Fortune 500 Companies and Government Agencies
- Nationally Recognized for Behavioral Health Program Development & Implementation
- Woman Owned Small Business

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OUR STAFFING APPROACH

Essential HealthCare Solutions understands recruiting and retention are ongoing processes throughout the entire life-cycle. We are committed to attracting, recruiting, qualifying, hiring, and maintaining a qualified, competitive workforce. We follow a well defined recruiting process that targets candidates with the highest levels of clinical, technical and functional skills. Our recruiting team is dynamic, well-motivated, having high standards of quality and productivity, and are performance oriented. EHS is dedicated to respond rapidly to federal, state and local government emergencies. Our nationwide comprehensive emergency disaster support services provide a multidisciplinary team to support mission critical staffing needs.

9 STEP PROCESS

- Client Staffing Assessment
- Applicant Repository Database
- Secure Additional Resources
- Screen, Interview, Assess
- Credential Verification
- Client Collaboration
- Credential, Engage, Deploy
- Manage Administrative Process
- Position Backup Pool

OUR PROVIDER NETWORK APPROACH

Provider Speed to Market | **High Performing Networks** | **Market Penetration**

We tailor our network development design to meet the needs of the client

50 *US States*
Customers supported in all fifty states

350K+ *Provider Network Engagements*
Contracted providers within 100+ cities throughout the continental Unities States

7,000+ *Healthcare Staffing Repository*
Clinical and non-clinical medical professionals

RECENT ORGANIZATIONS SUPPORTED

NAICS CODES

DUNS: 077820551 Cage Code: 7QJZ5

238990, 339113, 423450, 524291, 524298, 541380, 541511, 541512, 541519, 541611, 541618, 541990, 561110, 561311, 561312, 561320, 561410, 561422, 561499, 561990, 611430, 611691, 611710, 621112, 621330, 621399, 621420, 621610, 624110, 624190, 624310

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