ANDHealth HLTH US Delegation 2023

Pre-Event Program – Day One

ANDHealth® Australia's National Digital Health Initiative

MTPConnect MedTech and Pharma Growth Centre | Global Victoria Australia | Trade + Investment Queensland | CSIRO

Pre-Event Program in San Francisco

Dates: Thursday 5 & Friday 6 October
Location: San Francisco, US

Date	Time	Activity	Location
Thursday 5 October	8:30 am – 9:00 am	**Arrival and Registration** – Salesforce Tower Lobby	**Salesforce Tower** 61st Floor 415 Mission Street, San Francisco, CA 94105
	9:00 am – 10:00 am	**Tour of Salesforce Park and Salesforce Tower** 'Ohana Floors	
	10:00 am – 11:00 am	**Building Engaging and Effective Products with Salesforce Product Management Expert** **Divya Daftari**, Senior Director of Product, Salesforce Health Cloud	
Break			
Thursday 5 October	3:00 pm – 3:15 pm	**Welcome & Opening** **Bronwyn Le Grice**, CEO and Managing Director, ANDHealth Global Victoria Representative	**Global Victoria Offices** 575 Market St Ste 800, San Francisco, CA 94105
	3:15 pm – 4:15 pm	**Raising Capital in the US: what you need to know** • **Moderator: Lisa Suennen,** Partner, Venture Valkyrie, National Advisor, Manatt, Phelps and Phillips & Chair, ANDHealth+ IIAC • **Bill Evans,** Founder and General Partner, Rock Health • **Saurabh Bhansali**, Partner, Health Velocity Capital	
	4:15 pm – 5:20 pm	**US Market Access Considerations: tips and tricks** • **Moderator: Bronwyn Le Grice**, CEO and Managing Director, ANDHealth • **Payer: Neda Blocho,** Staff VP Digital Solutions, Carelon • **Provider / Clinician: Dr Aenor Sawyer,** Associate Professor, Orthopaedic Surgery, School of Medicine, UCSF and Director Innovator Enrichment and Manager Strategic Alliances, UCSF Innovation Ventures • **Investor: Lisa Suennen,** Partner, Venture Valkyrie, National Advisor, Manatt, Phelps and Phillips & Chair, ANDHealth+ IIAC • **Product Design & Management: Madhavi Jagdish**, Director, UX (Health Cloud), Salesforce • **Healthcare Accelerator: Amanda Goltz,** Global Team Lead, Healthcare Strategy for Startups and Venture Capital, Amazon Web Services (AWS)	
	5:20 pm – 5:30 pm	**Closing Remarks** **Bronwyn Le Grice**, CEO and Managing Director, ANDHealth	

Coming to America: Key Considerations for Companies when entering the World's Pre-eminent Healthcare Market

5:30 pm – 7:00 pm
Networking Reception

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Date	Time	Activity	Location
Friday 6 October	9:00 am – 11:00 am	**Tour of UCSF, Mission Bay campus including:** • *What is UCSF* • *Introductions to key contacts* • *Visit to the clinical site* • *Tour of hospital site* Presentations including Procurement and Partnering with US Healthcare Delivery Systems and Healthcare Innovation with: • **Dr Aenor Sawyer,** Associate Professor, Orthopaedic Surgery, School of Medicine, UCSF and Director Innovator Enrichment and Manager Strategic Alliances, UCSF Innovation Ventures • **Dr Charles P. Hart,** Executive Director, UCSF Catalyst Program & Adjunct Professor, Pharmaceutical Chemistry, UCSF	**UCSF, Mission Bay Campus**
Break			
Friday 6 October	3:00 pm – 5:00 pm	**Tour of Stanford University** with Honor Morgan who completed her Fulbright Future Scholarship Studying a Master of Science in Clinical Informatics Management at Stanford University and is now working at Komodo Health. • *Tour of campus and areas of interest for health tech start-ups*	**Stanford University,** 450 Jane Stanford Way Stanford, CA 94305–2004
Close			