

# Towards a Scoring Methodology for Smart Buildings

Dr. Patrick Lecomte  
Professor in real estate  
ESG-UQAM, Montréal (Canada)

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- Beyond Environmental and Social Governance (ESG): towards a code of digital governance for the real estate sector?

# Real Estate x Technology: a revolution



- For the first time in its history, the real estate sector is being disrupted by technological innovations:
  - From prehistoric caves to skyscrapers: a peaceful evolution,
  - Property Technology (PropTech): US\$23.4 bln in 2020.
- Real estate actors' business models are being challenged by new entrants (e.g: WeWork and co-working spaces): '*Property as a Service*' in response to demand for increased flexibility from users.
- Besides, buildings become platforms to digital, which triggers numerous unprecedented questions for the real estate sector.
- As a result, buildings occupants have pressing questions which, if left unanswered, can jeopardise trust in the built environment:
  - Buildings' ability to generate revenues from space is at stake,
  - Should occupants beware of buildings ladden with technology, and more generally the smart built environment (residential buildings, offices, stores, shopping malls, hotels, hospitals...)?

# How to establish a norm/ certification for smart buildings?

# Who and what?

After many years of relative inertia, a lot of activities in recent months. Many questions have to be addressed at this early stage when we are just starting to develop a norm/ certification for smart buildings.

- **Who should ideally sponsor the norm/ certification?**
  - The real estate industry, for instance through professional organizations,
  - Technology companies which provide tools and solutions used for smart buildings' technological infrastructure,
  - Public authorities (local, national, international),
  - Private companies specialised in norms and certifications for the real estate sector,
  - A consortium of all of the above (real estate companies, technology companies alongside public authorities involved in the built environment).
- **What criteria should be selected?**
  - Criteria linked to technology, e.g. telecommunications and connectivity (*Technological approach*),
  - Criteria linked to buildings' operations and cybersecurity (*Operational approach*),
  - Criteria linked to the environment, for instance by focusing on issues pertaining to energy and sustainability (*Sustainability approach*),
  - Criteria linked to occupants' wellbeing (*Humanist approach*),
  - Criteria linked to financial returns, e.g. by looking at productivity gains in an office building, or increases in sales in a shopping mall (*Financial approach*).

# Existing scoring methodologies for smart buildings: a selection

# The Honeywell Smart Building Score

- Framework developed by a technology company provider of smart buildings solutions: online scoring form.
- A mixed approach:
  - Buildings are scored based on three categories: Green, Safe, Productive.
- Overall, 15 elements per building depending on their green, safe and productive outcomes: energy, connectivity, operations (e.g., lighting, surveillance, wireless communications, indoor environment comfort).
- Only active components of a smart building (devices/equipment or software) are considered. Passive components (architectural design, location, building materials) are not included in the score.
- Aims to apply to all stakeholders across continents and countries.

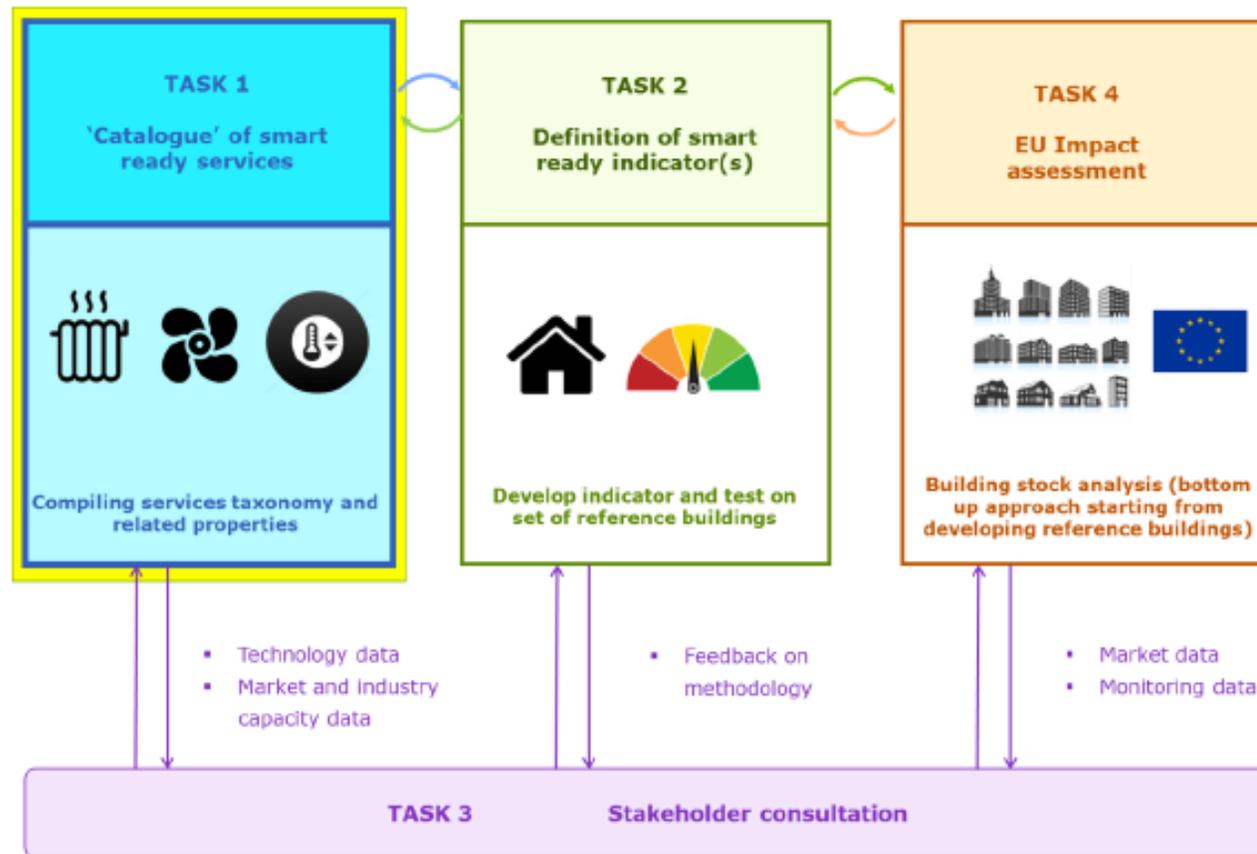


Source: Honeywell and IHS, white paper (2015)

# An indicator defined by the European Commission

- In December 2018, the European Commission initiated a consultation in view of establishing an indicator for smart buildings in Europe.
- Initiative supervised by the Directorate-General for Energy in charge of the “Energy Performance of Buildings” policies.
- In September 2020, the final report was publicly released.
- The indicator known as the “Smart Readiness Indicator” (SRI) is focused on a dual approach which is both sustainable and humanist.
- The indicator measures buildings’ technological ability:
  - To interact with their occupants and connected energy grids,
  - And to operate more efficiently.

# The Smart Readiness Indicator: a cooperative process



Structure of the project *Smart Readiness Indicator* (European Commission)

# The Smart Readiness Indicator: definition

- Three key characteristics:
  - Energy savings and operation,
  - Response to user needs,
  - Energetic flexibility.
- Seven impact criteria:
  - Energy savings on site,
  - Maintenance and fault prediction,
  - Comfort,
  - Convenience,
  - Health and wellbeing,
  - Information to occupants,
  - Energy grid flexibility and storage.

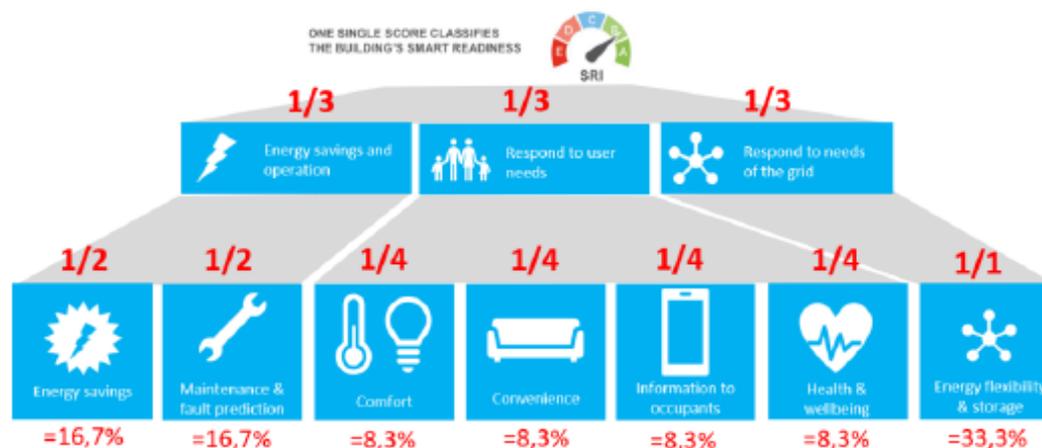


Figure 13 – Aggregation of impact scores to three key functionalities or to a single score

Source: Smart Readiness Indicator- Final Report (European Commission, June 2020)

# SRI: a customised approach to certification

<b>Input Information</b>	<b>Available Options</b>
Building type	Residential; non-residential
Building usage	Single-family house; small multi-family house; large multi-family house; office; educational; healthcare; other
Climate zone	Northern Europe; Southern Europe; Western Europe; North-Eastern Europe; South-Eastern Europe
Net floor area of the building	<200 m <sup>2</sup> ; 200–500 m <sup>2</sup> ; 500–1000 m <sup>2</sup> ; 1000–10,000 m <sup>2</sup> ; 10,000–25,000 m <sup>2</sup> ; >25,000 m <sup>2</sup>
Year of construction	<1960; 1960–1990; 1990–2010; >2010; not yet constructed
Building state	Original; renovated

Source: Vigna, Perneti, Pernigotto, Gasparella (2020) Analysis of the Building Smart Readiness Indicator Calculation: A Comparative Case-Study with Two Panels of Experts, *Energies*, 13, 2796.

# The SPIRE programme

- Introduced in September 2020, the SPIRE Smart Building Program has been developed by the US Telecommunications Industry Association and a private company in the USA.
- Marketed as the first scoring methodology for smart buildings.
- Six key criteria of a building are included in a holistic approach: life cycle and safety, health and wellbeing, connectivity, energy, cybersecurity, sustainability.
- Allows for buildings' certifications (for payment).

# Towards a code of digital governance for the real estate sector?

- A smart building certification should foster a relation of trust between the real estate sector and the public:
  - Real estate is fully dependent on buildings occupants`willingness to physically use space in order to generate revenues (empty buildings?): trust in buildings is crucial.
  - Key point: data collection and analytics require full transparency and safety.
  - Need for a code of digital governance for the real estate sector:
    - Who should spearhead such initiative?
    - What role should public authorities play in defining and applying a code of digital governance?
    - How should such a code be applied in case of international investments?
- Bottom line: to what extent should digital governance provisions lead the real estate sector to reject some (profitable) innovations in the built environment?

# Final remarks

*“With cyberspace, we have the opportunity to rethink received ideas of what buildings and cities are, how they can be made, and what they are for.”*

*William J. Mitchell*

*City of Bits (The MIT Press, 1995)*

# Thank you for your attention!



# References

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