



mindpeak

Sales Manager EU, AI-Based Cancer Diagnostics

We're a Hamburg, Germany-based start-up with the mission to democratise cancer diagnostics. With our AI tools we help solve one of the most pressing challenges in modern healthcare: The number of cancer cases worldwide increases annually but the number of cancer experts remains stagnant. Mindpeak's tools for visual diagnosis use state-of-the-art deep learning architectures. This way, we help cancer experts worldwide deliver their diagnoses more quickly and accurately with automated tumor recognition, cell classification and cell counting on IHC- and H&E-stained slides so they can focus more on areas where their human expertise is indispensable.

Optimizing cancer diagnostics with machine learning is challenging and requires the brightest minds. At Mindpeak, you will work closely with a highly skilled team of industry experts in deep learning, pathology and entrepreneurship. In 2020 we have been voted as one of the top 10 German startups by the German Entrepreneurship Price Committee.

We need you to help shape the future of cancer diagnostics.

As **Sales Manager EU**, you become part of Mindpeak's sales team. You will be responsible for building up our sales and distribution division within the DACH region. In addition, you will work hands-on with customers and form relations with channel- and development-partners.

Your tasks:

- Consultative selling for products that need explaining
- Develop the assigned sales territory by implementing the go-to-market strategy
- Drive sales by finding and developing new customers
- Represent our company in seminars at conferences
- Regular reporting to the VP Sales & Marketing

Your profile:

- Proven sales track record with over two years of relevant work experience
- Optimally a professional background digital pathology, laboratory medicine or life sciences
- Growth and start-up mindset
- Resourceful, resilient, and ambitious
- Based in Germany, you are ready to travel
- Fluent in German and English

We offer

- The opportunity to improve the quality and access of cancer diagnostics
- An open and creative work environment
- Fast-paced organization that makes quick decisions
- Opportunity to collaborate with a highly motivated international team
- Bonus-related compensation



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- Neutral company car also for private use
- Flexible working conditions and opportunities
- Central office location with comfortable workspace and excellent Hamburg Harbor view

Ready to join?

Send your application as **Sales Manager EU** with your salary expectations and earliest possible starting date to jobs@mindpeak.ai. Find more information about Mindpeak at www.mindpeak.ai.
Join our network on XING or LinkedIn!

Applicants only. We staff without recruiting agencies.