SMALL SUMS’ MISSION is to support homeless individuals, who have found new jobs, in their journey out of homelessness and into stable housing. We believe gainful employment is a key factor in helping move out of homelessness. Small Sums removes obstacles that often prevent homeless workers from being able to take a job. We provide practical and timely assistance with kindness, encouragement, appreciation, and respect; AND WE DO IT ONE PERSON AT A TIME.
OUR IMPACT

We assist homeless workers get back to work in the following ways:

- **Dressed & Ready**: providing required work clothes and shoes for clients primarily in the fields of construction, warehousing, manufacturing, food service and healthcare.
- **Tools for the Job**: providing trade tools for construction workers, welders, barbers, chefs, and other trades.
- **On the Bus**: providing bus passes for reliable transportation for the first few months of employment.
- **Professional Trade Testing and Licenses**: covering test fees, union dues, professional license and renewal fees.
- **Step 2 Assistance PPL**: joint project with Project For Pride In Living (PPL) Learning Center offering clients help with personal budgeting and future employment/training opportunities.

Results of the Small Sums 2018 Client Follow Up Project:

Of surveyed clients (almost half) who received Small Sums Assistance in 2018, 82% are still employed and 67% are in stable housing (no longer homeless). Fifty-six percent are BOTH still employed and no longer homeless.

There is such a great ripple effect to Small Sums’ assistance: each person we help not only has the practical things they need for their job, they also have more hope; their children’s lives are made better (44% of our clients have dependent children); and the community has gained another contributing person to the workforce.

CLIENT SPOTLIGHT

Rashon, his wife and son, had been staying at the Drake Hotel for a little over a month. With Hennepin County assistance and saving money from his new job in shipping and receiving, Rashon and his family were able to find housing. Rashon was very grateful for the gas card, the work clothes, and steel toe boots from us. In his own words, he said, “I could not have taken this job if I had not gotten this donation.”

Shianna had been homeless for a long time, trying to get her footing. She landed a job as a welder making a liveable wage, but needed boots, a gas card and specialty items like a welder’s helmet, welding gloves and a welding jacket before she could start the job. We were able to assist her with obtaining all the items she needed. Now Shianna feels confident she can save for a place for herself and her daughter. She wrote us saying, “It may not seem like much to you but your donation gave me hope for the future and strength to push forward. God bless.”

Cheriya and her children had been staying at The Family Place shelter, having been without a home for nearly 5 months. When Cheriya got a job as a Catering Coordinator, she was in need of work clothes, non-slip shoes, and a bus pass to be able to get to work. Small Sums was able to give her all those things. In Cheriya’s own words: “I had been struggling with work clothes and shoes. Now after learning of Small Sums, I no longer have that problem.”

Wayne had been staying at Catholic Charities shelter for almost 2 months. He started doing demo work and was eager to get back on his feet so he can help out others as well. With the money he saved, he hopes to get into his own apartment as soon as possible. We were able to assist him with many of the things he needed. In a written note, Wayne said, “Thank you for helping me in a time of so very much need. God bless you. Thank you for making a difference in my life and on the road to success.”
2018 FINANCIALS: Small Sums - At Home Group, Inc.

REVENUE AMOUNT PERCENTAGE
Grants $ 230,818 47%
Board & Affiliates $ 25,850 5%
Events $ 87,076 18%
Individuals $ 141,115 29%
Client Co-pay/Donations $ 6,433 1%
TOTAL REVENUE $ 492,354

EXPENSES
Operating Expenses $ 181,108 42%
Program Expenses $ 251,624 58%
TOTAL EXPENSES $ 432,732

BALANCE SHEET
Current Assets $ 85,684
Fixed Assets $ 19,705
TOTAL ASSETS $ 105,389
Liabilities $ 0
Equity $ 105,389
TOTAL LIABILITIES & EQUITY $ 105,389

2019 LEADERSHIP

SMALL SUMS BOARD OF DIRECTORS

Joseph R. Margolis, Board President
Muska Electric

Connie Lewis, Board President-Elect
Retired Vice President Public Affairs

Terry Miller, Board Secretary
SFM Mutual Insurance

James Badue-El, Board Member
Minneapolis NAACP

Hafia Gray, Board Member

Mike Hanrahan, Board Member
Work Hard Advertising

Lewis Rambo, Board Member
Organizational Development Consultant

EXECUTIVE DIRECTOR
Terre Thomas

GOALS for our Future

With a successful structure in place, a track record of good managed growth, and a great success rate for clients who are helped by Small Sums, we are ready to move into “full force” and take care of EVERY eligible person in the Twin Cities who is experiencing homelessness and needs required work items to take the job they’ve found.

Small Sums’ work is:

Simple: We believe that gainful employment is a key factor in helping homeless individuals get out of their homeless situations.

Practical: We know that it doesn’t take much to remove the practical obstacles that can stop a homeless worker from taking a job; most typically what is required are work clothes, work shoes/boots, a bus pass, and tools (if they are in a trade).

Powerful: We provide what homeless workers need to take care of things themselves so they can start working, get a place of their own, and support themselves.

A better job in surgical sterilization led to an apartment of his own for client Ken P.

Required no-slip work shoes for food service workers helped “get them on their feet.”
In 2017, we helped 602 individuals get back to work. For 2018, we provided back-to-work assistance for 652 homeless workers and our goal for 2019 is to help 700+. We estimate that the universe of homeless individuals who need, and could access, our assistance is close to 1000-1200 annually in the Twin Cities metro.

We achieve good results. We start with success because 97% of our homeless clients have found verifiable jobs when they come to us, which is a testament to their resilience and determination in their daunting circumstances.

Our Top Referring Organizations in 2018:
More than ninety metro organizations refer clients to Small Sums. The primary referring partners are metro shelters and organizations which serve the poor and homeless. In 2018, our top referring organizations were: Adult Shelter Connect (ASC Hennepin County), Catholic Charities Higher Ground St. Paul & Minneapolis, Dignity Center, Harbor Light Salvation Army, Listening House, People Serving People, Progress Valley, Union Gospel Mission, Women of Nations Shelter and United Way.

RESULTS! Of surveyed clients (almost half) who received Small Sums Assistance in 2018, 82% are still employed and 67% are in stable housing (no longer homeless). Fifty-six percent are BOTH still employed and no longer homeless.