



## Partnerships Associate

London, UK

### About Feebris

Feebris is fast-growing medical technology company on a mission to ensure that no-one suffers from a treatable condition simply because they can't access a clinician.

The Feebris mobile-based software platform, guided by AI, helps clinical or non-clinical users detect and triage deterioration in the community. It is designed to act as an early warning system, shifting risk and resource away from hospitals and making earlier intervention possible.

We currently provide our software solution to health and social care providers for elderly people in the UK, and via NGOs supporting children's health across India. We've won awards for our disruptive technology (Giant Health, TechForce19, UKBAA, Children's Prize), and our Co-founder and CEO, Dr Elina Naydenova, is an internationally renowned speaker on AI in healthcare.

Feebris have teams and operations in London and Mumbai and are backed by 24 Haymarket, Joyance Partners and Innovate UK. We are part of Digital Health. London's Accelerator Programme and the NHS Innovation Accelerator with clear NHS endorsement to scale nationally over the next 3 years.

### The Role

We are hiring a **Partnerships Associate** to support with the development of commercial partnerships across health and social care alongside building the tools and systems needed to support our current and future growth.

### What you'll be doing

- Work closely with the Partnership Directors to support Feebris' sales efforts in the UK managing a range of partnership development activities with NHS commissioners and private care providers.
- Support the partnership development pipeline with opportunity analysis and due diligence.
- Support the development of business cases and tender applications (commercial and grants)
- Support development of partnership strategy, including refinement of scalable tools, materials and processes to drive success.
- Support with the development of our brand/marketing efforts with our PR agency including website content, social media and other communications collateral.

### We'd love for you to have

- A passion to work for a mission-driven technology company.
- Excellent communication, both written and verbal; ability to easily explain the benefits of a service and simplify complex topics in a way that anyone can understand.

- Excellent attention to detail and experience building slide decks, writing proposals, business cases, grants, and tender documents.
- Ability to work across multiple disciplines including commercial, brand and technology.
- Experience in a small team / start-up, and with a proven ability to work efficiently with little supervision and get things done with a high degree of self-motivation and accountability.
- A proven track-record in problem-solving and executing complex tasks.
- Intellectual curiosity and interest in applied learning.
- A history of building great relationships with a range of stakeholders internally and externally.

### What we offer:

 **Impactful work** – help take an innovation to market that can improve and save lives.

 **Vibrant, well-being-oriented culture** – output-driven work culture, unlimited paid time off, flexible working hours, remote work.

 **Competitive Compensation** – Salary + Share Options for all staff.

 **World-class team** – work with experts across AI, software, academia and business operations all at the top of their game and driving as one.

 **Learning Culture** – quarterly reviews, fortnightly founder 1:1s, and development coaching.

### How to Apply

If you're looking for challenging and impactful work on the cutting edge of health tech, then we would love to hear from you.

To apply, please email your CV and Cover Letter to [dom@feebriis.com](mailto:dom@feebriis.com). Our recruitment process is informal but follows a three-stage process to ensure this is a great fit for you and us:

1. Phone Interview with Partnerships Director
2. Case study exercise
3. Face-to-face final interview