



SPEAKER KIT 2021

SEAN WEAFER

**INTERNATIONAL SPEAKER,
MC AND REMOTE
FACILITATOR**



EVENTS THAT
INSPIRE REAL
GROWTH

Virtual or live

ALL OF SEAN'S
KEYNOTES ARE
AVAILABLE BOTH
VIRTUALLY OR LIVE.





FT
THE FINANCIAL TIMES



“IT WAS QUITE SIMPLY AN OUTSTANDING SPEECH. I WOULD RECOMMEND SEAN VERY HIGHLY TO ANY COMPANY WANTING TO IMPROVE THE QUALITY AND PRODUCTIVITY OF THEIR BUSINESS DEVELOPMENT OR SALES TEAM”

BEN HUGHES, GLOBAL COMMERCIAL DIRECTOR AND DEPUTY CHIEF EXECUTIVE, THE FINANCIAL TIMES.



AN INTRODUCTION TO YOUR NEXT CONFERENCE SPEAKER

SEAN WEAFER



Sean Weafer is an international executive and sales communications coach and professional conference speaker.

His clients include Grant Thornton, Microsoft, Indeed.com, Financial Services Compensation Scheme, Bank of Ireland, Keywords International, BearingPoint and many more where he transforms experts into Highly Trusted Advisors in leadership and sales.

Sean is an engineer by profession and specialises in taking complex concepts in leadership and sales and creating highly practical and measurable tool kits for his clients to help them excel in all areas.

As well as being a highly experienced global speaker, Sean is a master and influential communicator, with a gift for language and the ability to be able to take complex concepts in coaching, communication, leadership and life and turn them into powerful and simple messages for his audience.

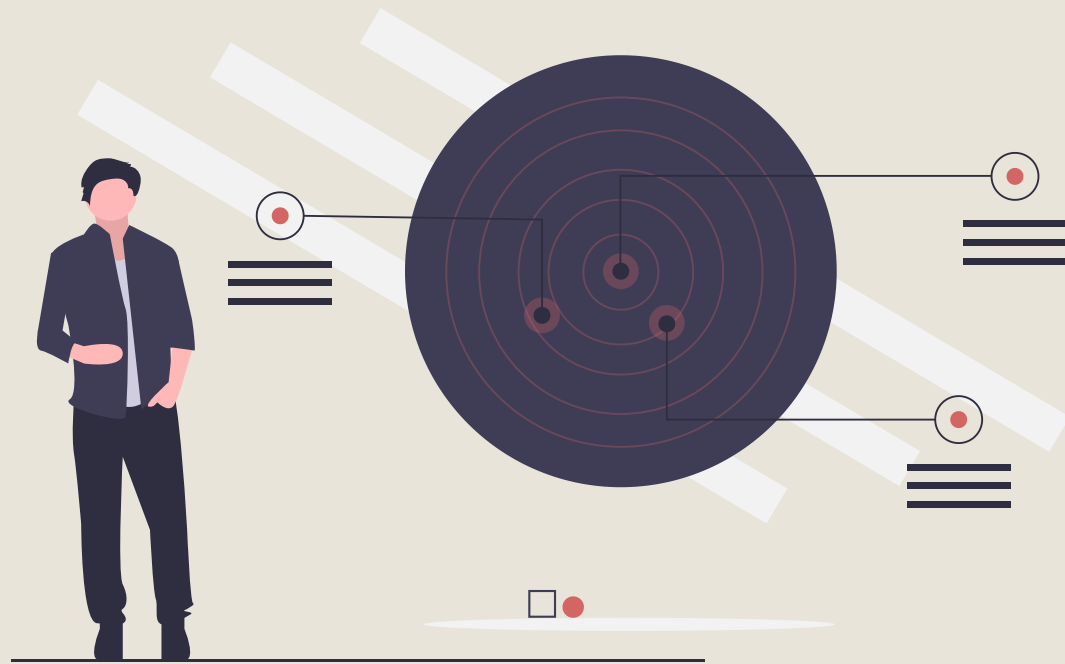
He provides practical, immediately applicable tips and techniques in a motivational, enthusiastic and engaging style and is happy to mix with the audiences before and after his presentation at events. He is also the author of a series of books and eBooks that can be made available to your audiences as a means of deepening the learning and the value of the takeaways from your event.

Sean is easy to work with, responds quickly to your needs and will work hard with your event team before during and after the event to make your event a huge success with your stakeholders and audiences.



KEYNOTES BY SEAN





MINDSET, MOTIVATION AND PERSONAL CONTROL

Keynote Description:

This session explores motivation, where it comes from, how it's developed and how it impacts on our mindset and wellbeing. Learn how Sean's unique 6C coaching model can show you how to take control of an environment of constant and reactive change and how to use high performance goal- setting techniques to raise your performance, your wellbeing and your personal feelings of balance and control.





LEADERSHIP IS GENDERLESS

Keynote Description:

Explore the shift in values and skills that all leaders (male and female) need to embrace to project their leadership presence, retain the best staff, build a powerful personal brand and maximise their influencing skills to optimise their (and their team's) impact and potential in their business in the future.



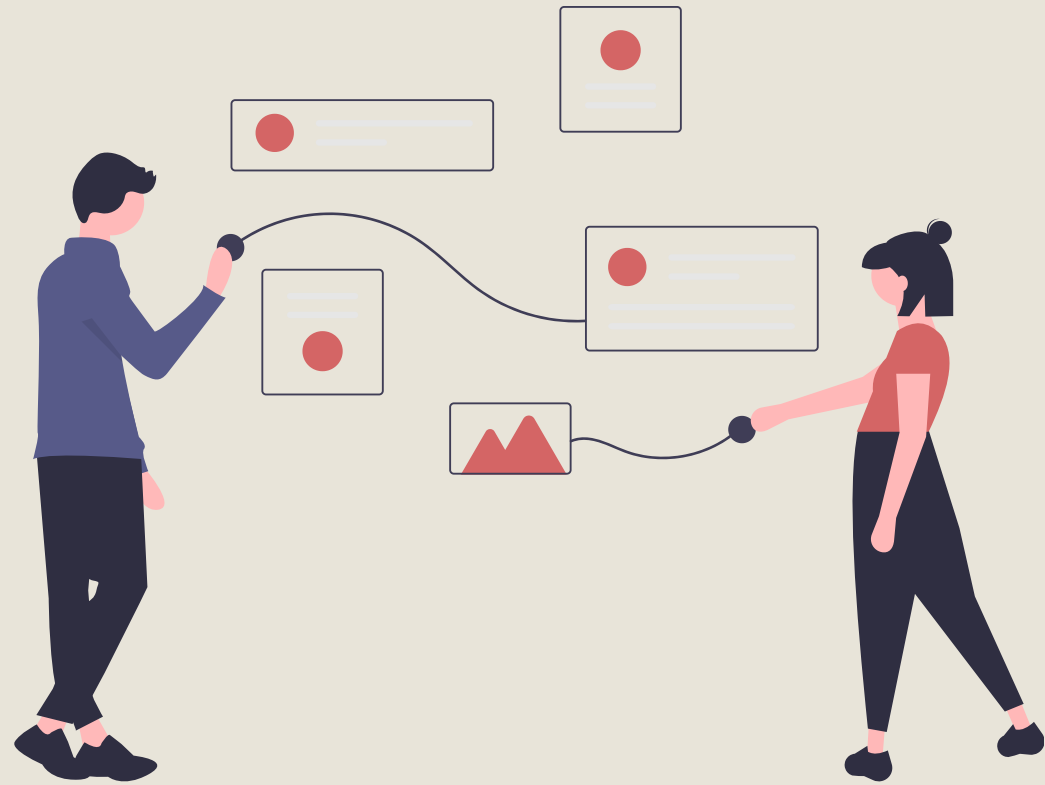


HOW TO BECOME A HIGHLY TRUSTED SALES ADVISOR

Keynote Description:

What are highly trusted sales advisors? Why are they the people who are winning and retaining even more business in the new hybrid and digital age? What are their secrets? Learn how successful highly trusted advisors keep themselves focused and motivated, how they powerfully influence prospects and clients with compelling messages, how they network easily and can connect, understand and influence people to win and retain more business. Discover their secrets to build rapid and deep trust, present with confidence and stay in control of their demanding roles and win in this informative and engaging session.





CONNECTING IN COLOUR

Keynote Description:

Learn how to instantly recognise and build deep rapport and trust rapidly with different personality types in the workplace, live and online. This fun and interactive speech will turn the audience into masters of influence and able to have colourful conversations that help them to connect, understand and influence their colleagues, team members or clients!





HOW TO BECOME A HIGHLY TRUSTED LEADER

Keynote Description:

What does it take to create a highly trusted and influential leader, how has leadership changed particularly now after Covid19 and in the new hybrid age and what are the critical skills that modern leaders need to achieve personal and leadership mastery and influence.





STOP HESITATING: START NETWORKING!

Keynote Description:

An interactive and highly practical presentation on how to make networking an enjoyable and practical tool to help you build networks of influence and knowledge to empower your role, to grow your brand and executive presence or to win new business clients and now, how to use networking in the new hybrid world, online and offline.



A COMMITMENT FROM SEAN

People often make comments like “You love your job don’t you?” or “Your enthusiasm is contagious!” Speaking is not my job, it’s my passion. My personal mission is to deliver actionable insights which will help your team achieve greater success while having a great time at the event...

My commitment to you, is that I will do everything in my power to make your event a memorable experience that empowers your delegates and provides them with actionable insights to take into their daily work lives.

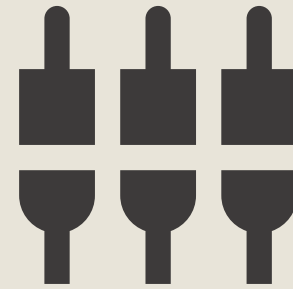


TECHNICAL REQUIREMENTS

The following is what Sean would typically require for a conference keynote or workshop.



Lapel or headset
microphone



Data projector
input for laptop if
Sean needs to use
his own laptop



Additional requirements will be
communicated based upon the
nature of the program, the
venue and the size of the
audience.



A SHORT BIOGRAPHY

for your conference program



Sean is an industry veteran with over 20 years of coaching experience having been one of the first professional coaches in the world. Sean is an international G2S® and Marshal Goldsmith certified leadership coach and mentor with expertise in management and sales communications, driving team and individual performance and creating winning pitches. Sean is an engineer by profession who's speciality is taking complex concepts in leadership and sales and creating highly practical and measurable tool kits for his clients to help them excel in all areas. He is the author of three books; 'Invoking the Feminine: Strength, Love and Wisdom' (2019), 'C.A.S.H: Coaching As a Side Hustle' (2020) and 'The Highly Trusted Advisor: How to Win Clients and Lead Teams in the Hybrid Age' plus several e-books on management and sales communications.





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