

# Improving the Use of Demonstration Projects

Austin Nichols, Abt Associates

Robert Weathers, U.S. Social Security Administration



# Overview\*

- I. When to Use a Demonstration? When to Evaluate?
- II. Improving Demonstration and Evaluation Design
- III. Improving Data Use – Surveys & Administrative Data
- IV. Maximizing the Use of Demonstration Findings
- V. Building a Stronger Evidence Base

\*The findings and conclusions of this presentation are those of the authors and do not necessarily represent the views of the Social Security Administration.

# I. Framework for deciding among demonstration options

## When to Use a Demonstration?

- A demonstration tests a program or policy change (intervention)
- Often applied to a random subset of population (easing evaluation)
- Or pilot in some narrower way, or simply roll out the intervention (e.g. randomly staggered by geography and time)
- Consider the costs and benefits of alternative demonstrations

## When to Evaluate? How?

- Some interventions are not “ready” for a rigorous demonstration
- Some evaluations are more practical without a demonstration

# II. Improving Demonstration and Evaluation Design

- Test more Policy Options, e.g. via Factorial Designs
- Theoretical Models to understand policy interactions
- Falsifiable Logic Models (FLMs): assess whether policy changes are ready for more rigorous “effectiveness” evaluations
- Heterogeneity of impacts
- Cost-benefit analyses in demonstrations: require strong assumptions

# III. Improving Data Use

## Surveys:

- Only source for some information
- Quality concerns: Response rates, responses, etc.

## Administrative Data:

- Available on all program participants, fewer quality concerns
- Lacking key data needed for evaluation

## Advantages to Combining Administrative Data with Survey Data

- Assessment of survey response rate, potential “selection bias”
- Assessment of reliability of survey responses (e.g., employment, earnings)

# IV. Maximizing the Use of Findings

- Engaging Stakeholders Early and Often
- Dissemination: Getting Results Out Faster

# V. Building A Stronger Evidence Base

- Use of Qualitative Findings
- Making Data Available For Re-Analysis
- Synthesizing Results Across Demonstration Projects

# Key Takeaways

- SSA is operating state-of-the art demonstrations at scale
- We identify opportunities to build on SSA's strong foundation and leverage current opportunities e.g. the Evidence Act
- Chapter focuses on three questions
  1. What research question needs answers? (policy → research)
  2. How should the question be addressed? (design)
  3. How can we maximize the use of answers? (research → policy)



# Discussion: Improving the Use of Demonstrations

Discussant: Jonah B. Gelbach, Professor, Berkeley Law



# RCT Demonstration Challenges

- RCTs achieve balance only on average
- Some questions are hard/impossible to answer with RCTs
- Treatment effect heterogeneity

# Alternatives?

- Rich literature in econometrics on program evaluation
- Both structural modeling and reduced form estimation

# A Plea

- Increase data access for wider research community
- Lots of free research is waiting to be done...

# Discussion: Improving the Use of Demonstrations

Discussant: Elizabeth Curda, Director, Government Accountability Office



# Agenda

Three buckets of suggested improvement:

- Methodological
- Process
- Communication & Dissemination

Overlap with past GAO work:

- Recommendations
- Best practices
- Internal control standards

# Methodology

- Leveraging logic models
- Evaluation based on comparison to a counterfactual
- Identifying data needs and using high quality data
- Identifying risks to the demonstration and the evaluation

# Process

- Use qualitative information → consider participant voices
- Ensure transparency regarding changes during the demo and evaluation



# Communication

- Involve stakeholders early and often
- Communicate interim results and use appropriate internal communication
- Carry out a ‘post-mortem’ of the demo and assess policy implications
- Develop quality, appropriate communication

# Lessons Learned from SSA Demonstrations: A State of the Science Meeting



## Panel A: Question & Answer

# Lessons Learned from SSA Demonstrations: A State of the Science Meeting



We are on a break.  
Content will resume shortly.