Financial Advisor Career Description

OPPORTUNITY:

At Northwestern Mutual, Financial Advisors strive to understand their client’s goals and visions to uncover financial solutions that put them on a path to achieve their financial objectives. Our Financial Advisors are seasoned professionals that come from varying backgrounds and experiences to build rewarding practices and relationships with our clients. With Northwestern Mutual, our advisors are supported by our network of specialists, training programs and mentoring opportunities to help their clients and build practices.

THE ROLE:

* Assist clients to achieve and maintain financial security by providing financial advice and to match solutions with client’s needs and goals.
* Develop rapport with clients and foster long-term relationships.
* Be knowledgeable about Northwestern Mutual financial products and global financial market trends.
* Build and maintain client bases, keep current client financial plans up-to-date and recruit new clients on an ongoing basis.
* Provide dedicated and focused customer experiences.

BY JOINING OUR TEAM, YOU’LL HAVE ACCESS TO:

* An award-winning training program to help get you started.
* Mentorship and professional development training throughout your entire career.
* Leading industry products and solutions built on an integrated technology backbone.
* Financial support for securities licensing, professional designations and certifications for both your personal and professional business growth.
* The opportunity to design your roadmap to leadership and specialized roles.
* A culture that promotes diversity, teamwork, work/life balance, recognition and rewards.
* Extraordinary income potential. Revenue-based model where hard work directly relates to your results.

WHO WE ARE:

At Northwestern Mutual, we believe that everyone deserves to ‘spend their lives living’ and that a strong financial plan is the backbone for ensuring that reality. Financial security is not just something that happens in retirement, but is an enabler for our clients to live their best life every day!

Our teams of financial advisors across the nation embody these beliefs and are committed to helping clients reach their financial goals. With our 50% of American’s citing that their financial planning needs improvement, a career with Northwestern Mutual provides abundant opportunities to serve this growing need!

Recognized by FORTUNE as one of the “World’s Most Admired” companies, Northwestern Mutual has been among the leaders in the financial services industry for nearly 160 years and has a proven track record of financial success.

To learn more about a rewarding career with Northwestern Mutual, please visit: <https://www.northwesternmutual.com/careers/>or email Kelsey Smith, Recruiter at [kelsey.m.smith@nm.com](mailto:kelsey.m.smith@nm.com)