# Andrew Healy

Marketing Professional

# Contact

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# **Strengths**

Extensive Retail & Customer Service Background

Strong Project Management Skills

Global Work Experience

Respected Public Speaker

Digital Marketing Early Adopter

Google Local Guide Level 8

A self-motivated professional with a vast range of global marketing and sales experience in a number of industries. Works on own initiative and as part of a team and is an effective leader, delegator, and project manager. A concise communicator, both verbal and written, to all levels within and outside an organization. Strong marketing knowledge with an eye to sales. Dedicated to establishing and maintaining high standards of marketing content.

#### **Work History**

## 2011-Current

#### Founder & Chief Social Officer

3 Rock Marketing, Napa, California

Since 2011, 3 rock marketing has served dozens of clients in the Digital and Social Marketing space by assisting them to achieve their goals. By operating what is considered a digital "one-stop-shop" we have established a reputation for getting the job done whether the work is done internally or outsourced to our specialist partners.

- Social Media Content Planning (Creation & Curation) Outlet Management - Facebook, Instagram, LinkedIn, YouTube, Pinterest, Twitter, Google My Business, and more...- Monitoring and Scheduling (via Fanbooster, Hootsuite)
- Websites Project Management from design to launch -WordPress, Drupal, SquareSpace, WIX - Maintenance via CMS dashboard(s)
- Online Advertising Facebook/Instagram, YouTube, Twitter, Snapchat - Google PPC & Retargeting
- Email Calendar Creation & Management Scheduling -Copywriting - Image Design Management on Klaviyo, Mailchimp, Constant Contact, Vertical Response
- **SEO/SEM** website audits and search focused content creation
- Events pre-event promotion and marketing in addition to "at event" social media coverage
- Issue & Crisis Communications Earthquake, Floods, Fires, and now a Pandemic...
- Visual Media Production Management Photography -Infographics - Video - GIF's
- **Ecommerce -** Shopify integration with Klaviyo, Refersion, Facebook New Product Launch Reporting
- Analytics & Metrics Analysis via Google Analytics, Fanbooster (previously Social Report), and Native Outlets
- Affiliate Management via Refersion platform US 1000+ Europe 125+
- Influencer Outreach Relationship Building Management
- Budgeting Creation & Management
- Project Management via Salesforce, Slack, Trello, Monday, Asana, Basecamp
- Other EDDM, Logo Design, Branded Merchandise

#### 2009-2011 **Owner**

#### Three Rock Wine Company, Napa, California

- Contract marketing partner for wineries and other hospitality businesses
- Project managed the "Napa Zin Trail" print, social and website launch
- Founded the Napa Facebook MeetUp monthly mixer
- Created and produced the "Irish Wines are Smiling" event
- Presented and spoke at Napa Chamber of Commerce, Napa Valley College, Wine Industry Technology Symposium

# PLEASE CHECK MY LINKEDIN PROFILE FOR COMPREHENSIVE WORK HISTORY

### **Systems Knowledge**

Microsoft Office Suite + Sharepoint

SalesForce - Slack - Gorgias - Monday.com - Asana - Trello -

Basecamp - Dropbox - Canto

#### **Education**

1988-1990 Dip: Hotel & Catering Supervision

Technology University Dublin - Cathal Brugha St.

1989-2008

Wine & Spirit Education Trust (WSET)

Diploma - Section 1 - Tasting & Theory - 1997 & 2008

Basic Cert. & Higher Cert. - 1989

1982-1988 Blackrock College, Blackrock, Dublin

#### **Interests**

Golf, Cricket, Chess, Hiking, Cycling, Wine, Travel, Reading

# **Volunteer Experience**

2011- Napa Valley Cricket Club

Current Vice President

TEDxNapaValley
2011-2016 Co-Curator & Emcee

MORE INFO AT ANDREWHEALY.NET