

## Power additional sales with Robotic Process Automation (RPA)

People and robots working together to drive efficiency, productivity, speed, creativity, and innovation.



### Value to Deltek Sales

RPA technology interacts seamlessly with all Deltek products.

RPA is the fastest growing technology sector ever, the allows you to stay close to your customers & prospects to drive additional revenue generating opportunities

RPA is a perfect compliment to the Deltek product line and strenghtens the overall sales messaging & value proposition

### What We Do

We assess, plan, design, document, test, implement, and support your complete RPA journey.

### What is RPA

RPA is a software technology that performs transactional activities in IT applications the same way a human user would.

### About Alirrium

Alirrium is an authorized reseller of UiPath, the world's leading provider of Robotic Processing Automation software.

# Workforce 3.0

## Incorporating RPA “bots” to work hand-in-hand with humans.

“RPA will help our customers do more with the same, or less, resources and will raise employee satisfaction by giving the bots routine repeatable tasks so that employees can focus on more important work for their companies and their careers. RPA is a great complement to Deltek’s solution.”

– Warren Linscott, SVP of Product Strategy at Deltek

## Benefits to the Marketplace Partnership

- Access to pre-built “micro-bots” – library of expertise
- Deltek custom software bundles and starter packages
- Alirrium business analysts led by Deltek SMEs
- Lower development costs through efficiency and reusable components

## Automatable RPA processes



Open and read emails and attachments



Quickly and accurately open forms



Securely log into apps



Collect and move structured and unstructured data from any source



Follow if/then decisions via visual process mapping and automation framework



Read and write databases

## Accounting

- Automating complex journal entries
- Performing and documenting account reconciliations
- Calculating and applying allocations
- Maintaining fixed-asset accounts

## Financial planning & analysis

- Building standard management reports
- Consolidating and validating budget and forecast inputs
- Gathering and cleaning data for analysts

## Payroll

- Flagging time-sheet errors and omissions
- Auditing reported hours against schedule
- Calculating deductions
- Harmonizing data across multiple time-keeping systems

## Accounts payable

- Entering non-EDI invoices
- Performing 2- and/or 3-way invoice matches
- Processing expense-approval requests
- Completing audits (e.g. duplicate supplier payments)

## Accounts receivable

- Generate and validating invoices
- Applying cash to outstanding balances
- Analyzing and processing disputes
- Creating reports (e.g. accounts receivable aging, credit holds)

## Other

- Preparing external-reporting templates
- Conducting transaction audits of high-risk areas
- Preparing wire-transfer requests