



**FERRERO**

Issued by:

AVS Ltd - Tel: 01827 67733 Fax: 01827 67711

Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

## **PURCHASING TERMS**

### **Section 10 snacks & Confectionery**

<b>Supplier:</b>	<b>Ferrero</b>	<b>Issue No:</b>	FR17/12
<b>Address:</b>	FERRERO UK LTD Ferrero UK Ltd, 889 Greenford Road, Greenford, UB6 0HE, United Kingdom	<b>Date:</b>	<b>13/10/2021</b>
<b>Email:</b>	darren.SMITH@ferrero.com	<b>Expiry Date:</b>	<b>31<sup>st</sup> August 2022</b>
<b>Account contact:</b>	<b>Darren Smith</b> <b>National Account Manager – Vending</b>	<b>Last No:</b>	FR17/11
<b>Mobile:</b>	07783421609	<b>Dated:</b>	<b>01/09/2021</b>

### **Notes: Terms & Products**

RTM is Automatic Retailing - any Blakemore purchases will not be recognised as part of terms.

**ANNUAL REBATE**



**Terms Agreement – PRIVATE & CONFIDENTIAL**

This confirms the agreement between:

<b>Darren Smith</b> National Account Manager Vending Ferrero UK Greenford Road Greenford UB6 0HE	<b>Louise Cummings</b> CEO Associated Vending Services Limited 12 Amber Business Village Tamworth, Staffordshire B77 4RP
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**Terms Period:** 1/9/2021 – 31/8/2022

**RTM Details:** All purchases from Automatic Retail Northern Only

**Rebate Agreement – Net Pricing from RTM (discounts already applied at invoice)**

SKU LIST	Case Size	Rebate
Bueno Classic T2x30	30	£1.90
Bueno White T2x30	30	£1.24
Kinder Medium T2x24	24	£1.25

**How to Earn More?** Cases to be average purchases per month

Product	Case Size	3%	4.00%	4.50%	5.00%	6.00%
Bueno Classic T2x30	30	400	800	1150	1500	2000
Bueno White T2x30	30					
Kinder Medium T2x24	24	100	200	300	400	500

**Compliance:** Quarterly meetings with Ferrero NAM to discuss trials, opportunities and new listings. Extra % to be paid based on mutual agreement of fair trials.

**Paid:** Annually

For newly acquired Operators throughout the term of this agreement rebate will apply from day 1 on the understanding that they will commit to converting the new business to Ferrero product within a reasonable time frame

**Agreed on behalf of Customer**

**Agreed on behalf of Ferrero UK Ltd**

<b>Signed:</b>	<b>Signed:</b>
<b>Name:</b>	<b>Name: Darren Smith</b>
<b>Position:</b>	<b>Position: NAM – Foodservice Ferrero UK</b>
<b>Date:</b>	<b>Date:</b>