



Issued by:
AVS Ltd – Tel: 01827 67733 Fax: 01827 67711
Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

PURCHASING TERMS

Section 7

Cups

Supplier: Berry Superfos

Issue No: RPC.01/54

Address: Kenfig Industrial Estate
Margam
Port Talbot
SA13 2PG

Date: 1st October 2021

Expiry Date: 31st December 2021

Tel No: 01656 749 183

Last No: RPC.01/53

Fax No: 01656 746 761

Dated: 1st July 2021

Account Contact: Nigel Cannon, UK Sales Manager

Mobile: Mobile: 07791 616235

Office: +44 (0) 1656 749183

www.rpc-tedeco-gizeh.com

E Mail: nigel.cannon@rpc-tedeco-gizeh.com

MANDATORY AGREEMENT

Ordering Procedure: Direct with supplier, quoting AVS Membership

Settlement Terms: 60 days settlement from date of invoice or supply of goods
(whichever is the later)

Special Arrangements:

1ST February 2011 until 910 million Cups purchased

Early Settlement discount of 1% will apply for payment within 30 days of invoice

**Early Settlement discount of 1.5% will apply for payment within 14 days of
invoice or goods receipt**

Price change mechanism is in place - Reviewed every quarter based on raw material indices.

Volume Bonus Threshold

Rebate

**Paid annually 31st
March (combined
3.9%)**

**Sales
inclusive**

1.5%

Loyalty Bonus

Rebate

**Paid annually 31st
March (combined
3.9%)**

**Sales
inclusive**

2.4%

(% applies to net price turnover)

PLEASE NOTE: DATE OF DELIVERY IS THE REFERENCE DATE FOR THE PRICE TO BE INVOICE



CONTACTS:	
General Manager:	Rachel Carr 01656 749 183 rachel.carr@rpc-tedeco-gizeh.com
Business Account Manager:	Nigel Cannon 07791 616 235 nigel.cannon@rpc-tedeco-gizeh.com
Financial Controller:	Danielle Hunt 01656 749 183 danielle.hunt@rpc-tedeco-gizeh.com
Quality Manager:	John Rumble 01656 746 655 john.rumble@rpc-tedeco-gizeh.com
Credit Controller:	Accounts 01656 746 655 accounts.kenfig@rpc-tedeco-gizeh.com
Customer Service Administrator:	Admin Office 01656 749 183 info.kenfig@rpc-tedeco-gizeh.com



Deliveries

Standard lead time is three to five working days from date of order with orders booked in prior to delivery. They operate on a group rate that guarantees morning or afternoon delivery only.

Delivery Discount

Four Pallets	=	5p per thousand cups
Twelve Pallets	=	12p per thousand cups
Full Loads (26 Pallets)	=	30p per thousand cup

CUSTOM PRINTED CUPS

Printed Vending Cups are available in up to 6 spot colours; the lead time is 6-8 weeks from confirmation of approved artwork. Minimum order quantities and price are to be confirmed on application

In addition there are costs for artwork and block charges are £120 per colour. Any special requests will be quoted on a case by case basis

These costs are in addition to the invoice price of the standard vending cup. Prices are subject to quarterly review and revision in line with printing cost

NOTES ON OCTOBER PRICE INCREASE

Consequently, this now reflects in a price increase of our typical PS cup price of +3.7%, and PP by +6.1%. Please see enclosed your current price list along with the adjusted prices for 1 October 2021 and if you have any queries please contact us for further clarification.

Our price change will be effective on all deliveries made on or after 1 October 2021



Price List: Effective 1st Oct 2021

Product Code	Product Description		New Prices As from 1 Jul 2021	Raw Material Increase / Decrease	New Prices As from 1 Oct 2021	Discount 5p/1000 4 pallets	Discount 12p/1000 12 pallets	Discount 30p/1000 26 pallets	Early Settlement 1%	Early Settlement 1.5%	Best nett Less 3.9%
100016401	7oz squat white vending	PS	£13.52	£0.50	£14.02	£13.97	£13.90	£13.72	£13.58	£13.51	£12.98
100050150	7oz squat mocha vending	PS	£13.52	£0.50	£14.02	£13.97	£13.90	£13.72	£13.58	£13.51	£12.98
100051230	7oz squat brown/white vending	PS	£13.52	£0.50	£14.02	£13.97	£13.90	£13.72	£13.58	£13.51	£12.98
100054458	7oz squat mocha/white vending	PS	£13.52	£0.50	£14.02	£13.97	£13.90	£13.72	£13.58	£13.51	£12.98
100050365	7oz tall white vending	PS	£13.52	£0.50	£14.02	£13.97	£13.90	£13.72	£13.58	£13.51	£12.98
100050366	7oz tall mocha vending	PS	£13.52	£0.50	£14.02	£13.97	£13.90	£13.72	£13.58	£13.51	£12.98
100051232	7oz tall semi translucent	PS	£13.52	£0.50	£14.02	£13.97	£13.90	£13.72	£13.58	£13.51	£12.98
100050090	9oz tall white vending	PS	£16.84	£0.62	£17.46	£17.41	£17.34	£17.16	£16.99	£16.91	£16.24
100050091	9oz mocha white vending	PS	£16.84	£0.62	£17.46	£17.41	£17.34	£17.16	£16.99	£16.91	£16.24
100050092	9oz brown/white vending	PS	£16.84	£0.62	£17.46	£17.41	£17.34	£17.16	£16.99	£16.91	£16.24
100054459	9oz mocha/white vending	PS	£16.84	£0.62	£17.46	£17.41	£17.34	£17.16	£16.99	£16.91	£16.24
100050006	Incup	PS	£23.06	£0.85	£23.91	£23.86	£23.79	£23.61	£23.38	£23.26	£22.34
Water Cup Range											
100057480	7oz Clear PP Water cup (2000)	PP	£8.65	£0.53	£9.18	£9.13	£9.06	£8.88	£8.79	£8.75	£8.40
	7oz Clear PP Water cup (1000)	PP	£8.65	£0.53	£9.18	£9.13	£9.06	£8.88	£8.79	£8.75	£8.40
100015348	7oz squat white water cup PS	PS	£22.82	£0.84	£23.67	£23.62	£23.55	£23.37	£23.13	£23.02	£22.11
Ancillary Products											
100057481	Half Pint PP Tumblers	PP	£26.59	£1.62	£28.21				£27.93	£27.79	
100057482	One Pint PP Tumblers	PP	£49.23	£3.00	£52.24				£51.71	£51.45	
100051420	Black Save-A-Cup Carry Trays	PS	£1,402.51	£51.89	£1,454.40				£1,439.85	£1,432.58	
100056779	Lids For Squat And 9oz Vending	PS	£27.62	£1.02	£27.62				£27.34	£27.21	
PP Vending cups											
100057508	7oz PP Vending cup	PP	£12.80		£12.80	£12.75	£12.68	£12.50	£12.67	£12.61	
100057509	9oz PP Vending cup	PP	£15.95		£15.95	£15.90	£15.83	£15.65	£15.79	£15.71	

AVS also receive a 3.9% volume/loyalty bonus

Prices for the new PP vending cup are already netted down on price