



KEY SUPPLIER



Issued by:
AVS Ltd - Tel: 01827 67733 Fax: 01827 67711
Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

PURCHASING TERMS

Section 10 Snacks & Confectionery

		Issue No:	TAY.02/18
Supplier:	Tayto Group Ltd	Date:	1st January 2021
Address:	Princewood Road Earlstrees Industrial Estate Corby Northamptonshire NN17 4AP	Expiry Date:	31 Dec 2021
		Last No:	TAY.02/17
Tel No:	028 388 402 49		
Account contact:	Jack Whitehouse, Key Account Manager M: 07918 733 176 E mail: Jack.Whitehouse@tayto.com		

Tayto have carried over the same level of support as the 2020 terms agreement, which is mostly unchanged since 2018

Tayto Group Ltd Business Development Scheme 2021

CASE REBATES

In any one month members must purchase GOLDEN WONDER Rough Cuts from Automatic Retailing to secure improved pricing on the below range* for that month.

GOLDEN WONDER Rough Cuts	47.5g x 36
GOLDEN WONDER Flat Crisps	32.5g x 32
REAL Hand cooked Crisps	35g x 24
GOLDEN WONDER Ringos	18g x 24
XL Cheese Crisps	32.5g x 48

*Other skus / NPD may be added throughout the year as appropriate.

TERM

- Effective from 1st January 2021 – 31 Dec 2021

MEASURE

- Case volumes by AVS member to be measured using Automatic Retailing monthly volume reports which will be made directly available to Tayto Group Ltd.

OTHER INFO

- To qualify members must purchase a minimum of 1 variety of GOLDEN WONDER Rough Cuts 47.5g x 36 in the month.
- If an AVS member does not purchase any GW Rough Cuts in that month the case rebates are not earned across any of the Tayto range for that month for that member.
- Volumes by member by month, & corresponding case rebates by member by month, will be advised to AVS Head Office each quarter by Tayto.
- AVS Head Office will raise one invoice per quarter for Tayto to cover the total case rebates across all members.
- Payments will be made to each member quarterly by the AVS Head Office.
- The scheme applies to operated vending business only & excludes any AVS members who choose to buy directly from Tayto Group Ltd.

This scheme is strictly confidential to AVS members and should not be circulated in any written, verbal or electronic format to any competitor or other 3rd party.

SUPPORT PER CASE

	Units Per Case	Tayto 2021 Rebate	ARN Price*	Net Price Per Case	Net Price Per Unit
GW Rough Cuts 47.5g	36	£0.40	£10.49	£10.09	£0.280
GW Flat Crisps 32.5g	32	£1.74	£8.85	£7.11	£0.222
GW Ringos 18g	24	£0.62	£5.29	£4.67	£0.195
REAL Handcooked Crisps 35g	24	£1.00	£7.49	£6.49	£0.270
XL Cheese 32.5g	48	£1.00	£15.89	£14.89	£0.310

* Prices as of ARN March 2021 Data