



FERRERO

Issued by:
AVS Ltd - Tel: 01827 67733 Fax: 01827 67711
Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

PURCHASING TERMS

Section 10 snacks & Confectionery

Supplier:	Ferrero	Issue No:	FR17/11
Address:	FERRERO UK LTD Ferrero UK Ltd, 889 Greenford Road, Greenford, UB6 0HE, United Kingdom	Date:	01/09/2020
Email:	darren.SMITH@ferrero.com	Expiry Date:	31st August 2021
Account contact:	Darren Smith National Account Manager – Vending	Last No:	FR17/10
Mobile:	07783421609	Dated:	01/09/2019

Notes: Terms & Products

RTM is Automatic Retailing - any Blakemore purchases will not be recognised as part of terms.

ANNUAL REBATE



Terms Agreement – PRIVATE & CONFIDENTIAL

This confirms the agreement between:

Darren Smith National Account Manager Foodservice Ferrero UK Greenford Road Greenford UB6 0HE	Louise Cummings CEO Associated Vending Services Limited 12 Amber Business Village Tamworth, Staffordshire B77 4RP
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Terms Period: 1/9/2020 – 31/8/2021

RTM Details: All purchases from Automatic Retail Northern

Rebate Agreement – Net Pricing from RTM

SKU LIST	Case Size	Rebate
Bueno Classic T2x30	30	£1.90
Bueno White T2x30	30	£1.24
Kinder Medium T2x24	24	£1.25
ChocoBons 70g	10	£1.25

How to Earn More? Cases to be average purchases per month

Product	Case Size	3%	4.00%	4.50%	5.00%	6.00%
Bueno Classic T2x30	30	400	800	1150	1500	2000
Bueno White T2x30	30					
Kinder Medium T2x24	24	100	200	300	400	500
ChocoBons 70g	10					

Compliance: Quarterly meetings with Ferrero NAM to discuss trials, opportunities and new listings. Extra % to be paid based on mutual agreement of fair trials.

Paid: Annually, Retrospectively. % will be paid on net pricing