



# SUPPLIER



Issued by:

ISO Registered

AVS Ltd – Tel: 01827 67733 Fax: 01827 67711

Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

## PURCHASING TERMS

### Confectionery Ingredients

**Supplier:** Nestle Professional

**Issue No:** NT.41

**Address:** 1 City Place  
Beehive Ring Road  
Gatwick  
West Sussex, RH6 0PA

**Date:** 1<sup>st</sup> January 2021

**Expiry Date:** 31<sup>st</sup> December 2021

**Tel No:** 0208 686 3333

**Last No:** NT.40

**Fax No:** 0208 686 6061

**Dated:** 1<sup>st</sup> January 2020

**Paul Wilson - Business Account Manager - Mob: 07802 641247**

[paul.wilson2@uk.nestle.com](mailto:paul.wilson2@uk.nestle.com)

**Ordering Procedure:**

Direct with supplier or via ARN quoting AVS Membership

**Settlement Terms:**

by the 16th day of the month following the month of invoice for all direct deliveries of Nestle UK Ltd products.



## Appendix 1 – Promotional / Activation Plan

### General Marketing

Appendix 1 – Promotional / Activation Plan

General Marketing

Nescafe Beverage & Confectionery:

- Nestle Professional & Nestle UK Ltd to receive AVS Group Member “Nominated Supplier” status. • Inserts within AVS Group Marketing (Digital & hard copy – where appropriate) / E-shot for relevant Nestle products / full communication to all members. • Launch / communicate Nestle Vending NPD in 2021 – Nestle to provide activation calendar – Via Activation manager. • Nestle to be given access to AVS Group buying committees – to present / discuss opportunities.

Nestle Confectionery:

- All members who order direct from Nestle UK Ltd will receive an off invoice discount of 10% from PLP (Price List Price) (Excludes KitKat 4 Finger Ruby, Gold, & Zebra and YES! Bars & Protein – refer to Appendix 3 for full details). KK4F 192's & Polo Twin packs have specific discounts outside of 10%.

**Pallet Rebate:**

£20 per pallet will be payable to each AVS Group member directly on all Vending Beverage Products.

**\* Where the End-Customer insists on naming a distributor / wholesaler in the contract then it should be clear that (a) this is at the End-Customer's insistence and (b) the End-Customer is free to switch distributors/ wholesalers at any time.**

**\*For the avoidance of doubt, [End-Customer] is free to purchase the products from whichever distributor(s) he wants. In the event that [End-Customer]'s nominated distributor(s) purchases NP UK products from a third party to supply [End-Customer], if any payments have already been made to that third party by NP UK or any Nestlé entity on that stock; NP UK will not pay investment to [End Customer] on that stock.”**

**Appendix 2 – Price List Beverage**

<b>LEVEL ONE NESCAFE PRICING 25th JANUARY 2017</b>					
Product	Level	PLP	Discount Off Invoice	% Discount	Net Invoice Price
Tradicion 12 x 500g	One	£ 124.69	£ 37.29	29.91%	£ 87.40
Gold Blend 10 x 300g	One	£ 97.98	£ 25.17	25.69%	£ 72.81
Gold Blend Decaff 10 x 300g	One	£ 103.44	£ 26.96	26.06%	£ 76.48
Alta Rica 12 x500g	One	£ 220.12	£ 46.50	21.12%	£ 173.62

To achieve level one pricing, purchases must be in excess of £25k per annum @ Net Invoice Price and direct from Nestle Professional.

<b>LEVEL TWO NESCAFE PRICING</b>					
Product	Level	PLP	Discount Off Invoice	% Discount	Net Invoice Price
Tradicion 12 x 500g	Two	£ 124.69	£ 28.07	22.51%	£ 96.62
Gold Blend 10 x 300g	Two	£ 97.98	£ 14.81	15.11%	£ 83.17
Gold Blend Decaff10 x 300g	Two	£ 103.44	£ 16.01	15.47%	£ 87.43
Alta Rica 12 x500g	Two	£ 220.12	£ 32.61	14.82%	£ 187.51

To achieve level two pricing, purchases must be in excess of £5k per annum @ Net Invoice Price and direct from Nestle Professional.

**Appendix 3 – Price List Confectionery (Price list correct at time of printing (Jan 2021) – subject to change)**

<b>Nestlé Confectionery UK PLP price list: Singles</b>		
Correct as of 12.01am on Monday 8th March 2021		
<b>Pack description (Nestlé GLOBE)</b>	<b>ITF/TUC (outer barcode)</b>	<b>PLP</b>
AERO Bubbly Bar Milk 24x36g PR 60p N1 XB	7613287418180	£9.00
AERO Bubbly Bar Milk 24x36g XB	7613036249904	£10.50
AERO Bubbly Bar Peppermint 24x36g GB	7613036246774	£10.50
AERO Bubbly Bar Pmnt 24x36g PR 60p GB	7613287431059	£9.00
AFTER EIGHT Munchies Mint 36x60g XB	5000189210066	£18.57
ANIMAL BAR Milk Choc 60x19g PR 25p GB	7613036748193	£8.63
ANIMAL BAR Milk Choc Pack 60x19g N1 XB	8410100928654	£8.63
CARAMAC Bar 48x30g N4 XB	5000189273580	£16.39
KIT KAT 2 Finger Milk 72x20.7g N1 XB	7613035221390	£18.57
KIT KAT 4 Finger Milk 24x41.5g N2 XB	7613036246750	£10.50
KIT KAT 4 Finger Milk 24x41.5g PR 60p XB	7613039284018	£9.00
KIT KAT 4F Zebra UtzMbal 27x41.5g GB	4600680014999	£14.15
KIT KAT Chunky Milk 24x40g N2 XB	7613037051247	£10.50
KIT KAT Chunky Milk 24x40g PR 60p XB	7613039284261	£9.00
KIT KAT Chunky Mint 24x40g XB	7613287127679	£10.50
KIT KAT CKY Pnt Btr UTZMB24x42gPR60pXB	3800020436752	£9.00
KIT KAT Gold 4 Finger 27x41.5g N5 XE	4600680010823	£14.15
KITKAT CHKY PntBtr UTZMB 24x42g N8 XB	3800020485491	£10.50
KITKAT CHUNKY Duo UTZ Mbal 24x64g N8 XB	3800020448694	£12.53
KITKATCHUNKYCookieDoughUTZMB24x42gN7XB	3800020467992	£10.50
KK 4F Dk 24x41.5g N1 PR 70% Cocoa XB	7613035220331	£10.50
KK Chunky Ck Dgh UTZMB 24x42g PR 60p XB	3800020436776	£9.00
KK SltDcrmlPopcornUTZMBal24x42gPR60pXB	3800020446195	£9.00

LION 36x50g N2 XB	7613034989260	£15.75
LION DUO Milk 28(2x30g) N2 XB	7613036513005	£14.62
LION DUO White 28(2x30g) N2 XB	7613036521215	£14.62
MILKYBAR Kid Bar 54x12g PR 25p GB	7613036754514	£7.76
MILKYBAR Kid Bar 54x12g XB	7613036754491	£7.76
MILKYBAR Medium Bar 40x25g N1 XB	7613032324674	£16.25
MILKYBAR Medium Bar 40x25g PR 60p XB	7613039284360	£15.00
MILKYBAR Pieces Bag 48x30g XB	5000189389441	£19.50
MILKYBAR Pieces Bag 60x12g PR 25p GB	7613036754866	£8.63
MILKYBAR Pieces Bag 60x12g PR 25p GB	7613036754866	£7.76
MILKYBAR Pieces Bag 60x12g XB	7613036754521	£8.63
MILKYBAR Pieces Bag 60x12g XB	7613036754521	£7.76
MUNCHIES Tube 36x52g N1 XB	5000189211018	£18.57
POLO Fruits Stick 48xStd GB	5000426185225	£14.38
POLO Spearmint Tube 32x34g XB	7613036113793	£9.59
POLO Sugar Free Tube 32x33.4g PR 50pN1XB	7613039295854	£9.59
POLO Sugar Free Tube 32x33.4g XB	7613036338233	£9.59
POLO Tube 32x34.0g PR 50p N1 XB	7613039295915	£9.59
POLO Tube 32x34.0g XB	7613036339452	£9.59
ROLO Tube 36x52g N1 XB	5000189203686	£15.75
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ROWNTREES F PSTL Tb Vn 32x50g PR 50p XB	7613287411150	£9.59
ROWNTREES F PSTL Tb Vn 32x50g XB	7613287057037	£9.78
ROWNTREES FRUIT GUMS Sachet 24x43.5g XB	7613038497723	£7.33
ROWNTREES JELLY TOTS Sachet 36x42g XB	5000189552432	£11.00
ROWNTREES RANDOMS Single 28x50g XB	8593893774148	£8.56
SMARTIES Buttons Single 24x32.5g N1 XB	7613030083627	£10.50
SMARTIES Buttons Single Wht 24x30g N1 XB	7613030083481	£10.50
SMARTIES Hexa UtzMbal 24x38g P2 XB	7613039203651	£10.50
SMARTIES MINIS Bag 60x15g PR 25p GB	7613036754859	£8.63
SMARTIES MINIS Bag 60x15g XB	7613036754842	£8.63
SMRT Btns Bag 24x32.5g PR HngOtr N1 XB	7613038833552	£10.50
SMRT Hexatube UtzMbal 24x38g PR60p P2 XB	7613039199589	£9.00
TOFFEE CRISP 24x38g PR 60p XB	7613039284100	£9.00
TOFFEE CRISP 24x38g XB	7613036249874	£10.50
WALNUT WHIP Vanilla 36x30g XB	7613035184435	£15.86
YORKIE Duo 24x72g XB	7613033126406	£12.53
YORKIE Milk 24x46g PR 60p XB	7613039284421	£9.00
YORKIE Milk 24x46g XB	7613036249898	£10.50
YORKIE Raisin & Biscuit 24x44g XB	7613036397810	£10.50
YORKIE Raisin & Biscuit Duo 24x66g XB	7613034043887	£12.53