



Issued by:
AVS Ltd - Tel: 01827 67733 Fax: 01827 67711
Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

PURCHASING TERMS

Section 1 Automatic Drinks Vending Machines, Dispenser & Table Tops

		Issue No:	AZ.01/14
Supplier:	Borg & Overstrom	Date:	1st January 2021
Address:	Synergy House Fakenham Road Morton-on-the-Hill Norfolk NR9 5SP	Expiry Date:	1st December 2021
Tel No:	01362 695 006	Last No:	AZ.01/13
Email:	sales@borgandoverstrom.com	Dated:	

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TABLE TOP MACHINES: WATER COOLERS

Payment Terms

30 days from date of invoice.

Warranty Period

All machines supplied will hold a full 3 year parts warranty and a 3 year compressor warranty from date of dispatch. In the unlikely event of products failing within the 3 year period, operational procedures for the return of faulty goods will be followed ensuring rapid replacement and customer satisfaction.

Rebate

A 3-tier rebate scheme, aimed as helping the members build back up to pre-covid spend levels.

The implementation of the 2021 price increase is being delayed until July



Rebate:

Tier 1 target is £185,000, after which a 1% rebate is applied on all sales.

Tier 2 target is £215,000, after which further 1% rebate is applied on all sales.

Tier 3 target is £255,000, after which a further 1% rebate will be applied to all sales over £215,000

The implementation of the 2021 price increase is being delayed until July, there are two separate price lists, one for January to June and another for July to December.

Price List - From 1st January - 30th June 2021			Trade	+ Leak Detector	+ Hard-Wired Level Sensor	+ Pre-fitting charge
Range	Specification	2021	Trade - GBP	Trade - GBP	Trade - GBP	Trade - GBP
b3 Model	Specification	LIST				
104021	B3.2 Direct Chill, Floorstanding, Chilled & Ambient Silver	£644.34	£306.06	£20.67	£50.96	£15.00
104023	B3.2 Direct Chill, Floorstanding, Chilled & Ambient Black					
104031	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Hot Silver	£674.32	£320.30	£20.67	£50.96	£15.00
104033	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Hot Black					
104041	B3.2 Direct Chill, Floorstanding, Chilled, Hot & Sparkling Silver	£1,533.86	£728.58	£20.67	£50.96	£15.00
104043	B3.2 Direct Chill, Floorstanding, Chilled, Hot & Sparkling Black					
104051	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Sparkling Silver	£1,387.86	£659.23	£20.67	£50.96	£15.00
104053	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Sparkling Black					
b4 Model	Specification	LIST	Trade	Trade	Trade	Trade
103510	B4.2 Direct Chill, Countertop, Chilled & Ambient Silver	£536.40	£254.79	£20.67	n/a	£15.00
103512	B4.2 Direct Chill, Countertop, Chilled & Ambient Black					
103520	B4.2 Direct Chill, Countertop, Chilled Ambient & Hot Silver	£688.24	£326.91	£20.67	n/a	£15.00
103522	B4.2 Direct Chill, Countertop, Chilled Ambient & Hot Black					
103530	B4.2 Direct Chill, Countertop, Chilled Ambient & Sparkling Silver	£1,304.11	£619.45	£20.67	n/a	£15.00
103532	B4.2 Direct Chill, Countertop, Chilled Ambient & Sparkling Black					
103540	B4.2 Direct Chill, Countertop, Chilled, Hot & Sparkling Silver	£1,433.57	£680.95	£20.67	n/a	£15.00
103542	B4.2 Direct Chill, Countertop, Chilled, Hot & Sparkling Black					
103910	Base Cabinet Silver	£313.70	£149.01	n/a	£28.05	£15.00
103592	Base Cabinet Black					

b5 Model	Specification	LIST	Trade
101521	B5 Direct Chill Floorstanding, Chilled & Ambient	£1,232.49	£585.43
101541	B5 Direct Chill Floorstanding, Chilled, Ambient & Hot	£1,272.20	£604.30
101535	B5 Direct Chill Floorstanding, Chilled, Ambient & Sparkling	£1,857.90	£882.50
101555	B5 Direct Chill Floorstanding, Chilled, Hot & Sparkling	£1,898.33	£901.71

u1 - S1	Specification - (Inc: Install kit, Filter, vent grills) Drip tray and waste kit not included.	LIST	Trade
601142	u1/S1 Chilled & Ambient System	£1,059.65	£503.34
601162	u1/S1 Chilled, Ambient & Sparkling System	£1,399.77	£664.89

u1 - S2	(Inc: Install kit, Filter, Simple-fit vent kit) Drip tray and waste kit not included.	LIST	Trade
601501	u1/S2 Chilled & Ambient System	£1,826.12	£1,050.02
601502	u1/S2 Chilled, Ambient & Sparkling System	£2,632.67	£1,513.79

u2 - S2	(Inc: Install kit, Filter, Simple-fit vent kit) Drip tray and waste kit not included.	LIST	Trade
601511	u2/S2 Chilled & Ambient System	£1,815.95	£1,044.17
601512	u2/S2 Chilled & Sparkling System	£2,571.25	£1,478.47
601513	u2/S2 Chilled, Ambient & Sparkling System	£2,738.57	£1,574.68

Accessories	Description	Trade
123610	Bottle Conversion Kit Silver - b2.1	£19.70
123630	Bottle Conversion Kit Silver - b2.2	£19.70
193223	CO2 Adaptor	£4.14
506212	CO2 E290 Cylinder 1.2Kg c/w stand (Case of 4)	£110.98
506211	CO2 E290 Cylinder 600g (Case of 6)	£92.32
193226	CO2 Regulator with double gauge + Adaptor	£63.12
193220	CO2 Regulator with single gauge	£19.69
192131	Cup Dispenser - Borg & Overström	£12.07
120936	Cup Dispenser Blanking panel (complete insert panel) - b4 Base-cabinet	£24.59
192408	Cup Dispenser Blanking panel (disc) - b4 Base-cabinet	£9.95
120931	Cup Dispenser Blanking Plate - b3.1	£3.46
192415	Cup Dispenser Blanking Plate - b3.2	£9.95
612448	Filter Cartridge - 3M AP2-C401-SG	£16.07
612106	Filter Cartridge - Vorigo V9-3C 1 Micron Carbon Block	£11.47
612124	Filter Cartridge - Vorigo V9-6C Scale Inhibitor Polyphosphate	£11.47
611421	Filter Head - 3M AP2	£9.21
611101	Filter Head - Vorigo V9	£5.20
500220	Hands-free Dispenser Foot Switch - 2-Way *NEW*	£49.00
500221	Hands-free Dispenser Foot Switch - 3-Way *NEW*	£59.00
194150	Hands-free Bluetooth Upgrade *NEW*	£37.00
461208	Install Kit - 3M with AP2-401-SG Filter	£47.15
461201	Install Kit - Vorigo	£43.81
193182	Leak Detector	£20.67
993012	Mini Booster pump	£237.68
461355	PRV - Grey, adjustable	£37.47
461352	PRV - White, set to 3 bar	£11.68
194115	Rear Cover System - b3	£78.01
192406	Rear Cover System - b4 Countertop	£42.25
194108	Rear Cover System - b4 Floorstanding	£78.01
409438	Rear Cover System - f4	£78.01
461011	Sanitisation - Bioguard external foam descaler/sanitiser spray 500ml	£6.70
461012	Sanitisation - Bioguard external sanitiser & cleaner spray 500ml	£5.98
461013	Sanitisation - Bioguard internal sanitiser solution 1 litre	£8.78
461181	Sanitisation Kit - 3M c/w AP2-C401-SG Filter	£30.93
461182	Sanitisation Kit - 3M c/w AP2-C401-SG Filter and Filter Head	£39.05
461190	Sanitisation Kit - 3M with Service Cartridge	£15.32
461191	Sanitisation Kit - Vorigo	£20.84
602526	U1 Flush Mounted Drip tray with Drainage	£58.15
602525	U1 Surface Mounted Drip Tray without Drainage	£58.15
602527	U2 Flush Mounted Drip tray with Drainage	£58.15
602528	U2 Surface Mounted Drip Tray without Drainage	£58.15
194144	UV 110V/11W On Demand Set *NEW & IMPROVED*	£65.00
194145	UV 240V/11W On Demand Set *NEW & IMPROVED*	£65.00
194137	UV Bulb - 11W for On Demand UV Sets	£42.60
175272	UV Lamp - 6W	£37.29
601595	Ventilation S2 simple-fit ventilation kit	£91.71
601591	Ventilation S2 ventilation base stand (for use when unit sits on floor)	£44.75
409430	Wall & Floor Bracket Set - f4	£25.85
194104	Wall Bracket Set - b3	£12.36
409435	Wall Bracket Set - f4	£14.35
193187	Waste - 10 litre tub only	£7.07
193178	Waste kit - Mains	£6.64
193184	Waste kit 10 litre Level Sensor - b2/b3.1	£30.30
193164	Waste kit 10 litre Level Sensor - b3.2	£30.30
193199	Waste kit 10 litre Level Sensor - b4.2	£32.25
193181	Waste Kit 12.5 Litre (non-alarmed) - b2	£13.75
193179	Waste Kit 12.5 Litre (non-alarmed) - b3.1	£16.51
193162	Waste Kit 12.5 Litre (non-alarmed) - b3.2	£16.51
193196	Waste kit Hard-wired Level Sensor with 10 litre tub - b3	£50.96

172211	Waste kit Hard-wired Level Sensor without 10 litre tub - b4 Floor Standing	£28.05
461234	Waterblock (2-30LPM) Leak Prevention Device	£13.28

Delivery & Rebate details

Machine Deliveries	
Republic of Ireland	Machine Carriage - £118 per pallet
Northern Ireland	Machine Carriage - £89 per pallet
Isle of Man	Machine Carriage - £122 per pallet
UK Mainland	Machine Carriage FOC for full pallet or over - £47.50 for less than one full pallet
Jersey	UK Mainland Carriage to Southampton Port - £47.50 for less than one full pallet
Guernsey	UK Mainland Carriage to Southampton Port - £47.50 for less than one full pallet

Parts & Accessories Parcel Deliveries				
Description	UK Mainland (Next Day)	Northern Ireland (3-4 Days)	Scotland Highland & ROI (2-3 Days)	Channel Islands/Isle of Wight/Isle of Man
Order value £0-19.99	£8.50	£15.75	£15.75	£38.80
Order value £20-£99.99	£12.75	£26.50	£26.50	£38.80
Order value £100-£249.99	£21.00	£37.00	£37.00	£77.60
Order value £250-£349.99	£36.50	£47.50	£47.50	£77.60
Order value £350+	£47.50	£89.00	£118.00	£122.00

CO2 Deliveries Dangerous Goods Surcharge				
Description	UK Mainland (Next Day)	Northern Ireland (3-4 Days)	Scotland Highland & Ireland (2-3 Days)	Channel Islands/Isle of Wight/Isle of Man
010056 ADR Dangerous Goods Transportation Surcharge (1 box)	£19.00	£19.00	£19.00	£29.00
010057 ADR Dangerous Goods Transportation Surcharge (2+ boxes)	£34.00	£34.00	£34.00	£54.00

AVS Specification (b3.2 and b4.2)

The additional columns on the b3.2 and b4.2 pricing are for easy reference for standard accessories. These items can be purchased on their own or ordered to be pre-installed prior to dispatch, hence the pre-installation charge. The product codes for these items are as follows:

B3.2 Hard-Wired Level Sensor Waste Kit – 193196
 B4.2 Hard-Wired Level Sensor Kit – 172211
 Leak Detector – 193182

Payment Terms

30 days from date of invoice.

Rebate

The AVS members will receive a rebate on the anniversary of this signed contract based on the 3-tier rebate scheme detailed below. This is based on the group spend between 1 Jan 2021 - 31 Dec 2021

- Tier 1 target is £185,000, after which a 1% rebate is applied on all sales.
- Tier 2 target is £215,000, after which further 1% rebate is applied on all sales.
- Tier 3 target is £255,000, after which a further 1% rebate will be applied to all sales over £215,000

Warranty Period

All machines supplied will hold a full 3 year parts warranty and a 3 year compressor warranty from date of dispatch. In the unlikely event of products failing within the 3 year period, operational procedures for the return of faulty goods will be followed ensuring rapid replacement and customer satisfaction. This warranty only applies to machines purchased while being an active member of the group.

Price List - From 1st July - 31st December 2021			Trade	+ Leak Detector	+ Hard-Wired Level Sensor	+ Pre-fitting charge
Range	Specification	2021 LIST	Trade - GBP	Trade - GBP	Trade - GBP	Trade - GBP
b3 Model	Specification					
104021	B3.2 Direct Chill, Floorstanding, Chilled & Ambient Silver	£670.12	£318.31	£21.50	£53.00	£15.00
104023	B3.2 Direct Chill, Floorstanding, Chilled & Ambient Black					
104031	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Hot Silver	£701.30	£333.12	£21.50	£53.00	£15.00
104033	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Hot Black					
104041	B3.2 Direct Chill, Floorstanding, Chilled, Hot & Sparkling Silver	£1,595.21	£757.72	£21.50	£53.00	£15.00
104043	B3.2 Direct Chill, Floorstanding, Chilled, Hot & Sparkling Black					
104051	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Sparkling Silver	£1,443.38	£685.60	£21.50	£53.00	£15.00
104053	B3.2 Direct Chill, Floorstanding, Chilled, Ambient & Sparkling Black					
b4 Model	Specification	LIST	Trade	Trade	Trade	Trade
103510	B4.2 Direct Chill, Countertop, Chilled & Ambient Silver	£557.86	£264.98	£21.50	n/a	£15.00
103512	B4.2 Direct Chill, Countertop, Chilled & Ambient Black					
103520	B4.2 Direct Chill, Countertop, Chilled Ambient & Hot Silver	£715.76	£339.99	£21.50	n/a	£15.00
103522	B4.2 Direct Chill, Countertop, Chilled Ambient & Hot Black					
103530	B4.2 Direct Chill, Countertop, Chilled Ambient & Sparkling Silver	£1,356.27	£644.23	£21.50	n/a	£15.00
103532	B4.2 Direct Chill, Countertop, Chilled Ambient & Sparkling Black					
103540	B4.2 Direct Chill, Countertop, Chilled, Hot & Sparkling Silver	£1,490.92	£708.19	£21.50	n/a	£15.00
103542	B4.2 Direct Chill, Countertop, Chilled, Hot & Sparkling Black					
103910	Base Cabinet Silver	£326.25	£154.97	n/a	£29.17	£15.00
103592	Base Cabinet Black					

b5 Model	Specification	LIST	Trade
101521	B5 Direct Chill Floorstanding, Chilled & Ambient	£1,281.79	£608.85
101541	B5 Direct Chill Floorstanding, Chilled, Ambient & Hot	£1,323.09	£628.47
101535	B5 Direct Chill Floorstanding, Chilled, Ambient & Sparkling	£1,932.21	£917.80
101555	B5 Direct Chill Floorstanding, Chilled, Hot & Sparkling	£1,974.27	£937.78

u1 - S1	Specification - (Inc: Install kit, Filter, vent grills) Drip tray and waste kit not included.	LIST	Trade
601142	u1/S1 Chilled & Ambient System	£1,102.04	£523.47
601162	u1/S1 Chilled, Ambient & Sparkling System	£1,455.76	£691.49

u1 - S2	(Inc: Install kit, Filter, Simple-fit vent kit) Drip tray and waste kit not included.	LIST	Trade
601501	u1/S2 Chilled & Ambient System	£1,899.16	£1,092.02
601502	u1/S2 Chilled, Ambient & Sparkling System	£2,737.98	£1,574.34

u2 - S2	(Inc: Install kit, Filter, Simple-fit vent kit) Drip tray and waste kit not included.	LIST	Trade
601511	u2/S2 Chilled & Ambient System	£1,888.59	£1,085.94
601512	u2/S2 Chilled & Sparkling System	£2,674.10	£1,537.61
601513	u2/S2 Chilled, Ambient & Sparkling System	£2,848.12	£1,637.67

Accessories	Description	Trade
123610	Bottle Conversion Kit Silver - b2.1	£20.49
123630	Bottle Conversion Kit Silver - b2.2	£20.49
193223	CO2 Adaptor	£4.31
506212	CO2 E290 Cylinder 1.2Kg c/w stand (Case of 4)	£115.42
506211	CO2 E290 Cylinder 600g (Case of 6)	£96.01
193226	CO2 Regulator with double gauge + Adaptor	£65.64
193220	CO2 Regulator with single gauge	£20.48
192131	Cup Dispenser - Borg & Overström	£12.55
120936	Cup Dispenser Blanking panel (complete insert panel) - b4 Base-cabinet	£25.57
192408	Cup Dispenser Blanking panel (disc) - b4 Base-cabinet	£10.35
120931	Cup Dispenser Blanking Plate - b3.1	£3.60
192415	Cup Dispenser Blanking Plate - b3.2	£10.35
612448	Filter Cartridge - 3M AP2-C401-SG	£16.71
612106	Filter Cartridge - Vorigo V9-3C 1 Micron Carbon Block	£11.93
612124	Filter Cartridge - Vorigo V9-6C Scale Inhibitor Polyphosphate	£11.93
611421	Filter Head - 3M AP2	£9.58
611101	Filter Head - Vorigo V9	£5.41
500220	Hands-free Dispenser Foot Switch - 2-Way *NEW*	£50.96
500221	Hands-free Dispenser Foot Switch - 3-Way *NEW*	£61.36
194150	Hands-free Bluetooth Upgrade *NEW*	£38.48
461208	Install Kit - 3M with AP2-401-SG Filter	£49.04
461201	Install Kit - Vorigo	£45.56
193182	Leak Detector	£21.50
993012	Mini Booster pump	£247.19
461355	PRV - Grey, adjustable	£38.97
461352	PRV - White, set to 3 bar	£12.15
194115	Rear Cover System - b3	£81.13
192406	Rear Cover System - b4 Countertop	£43.94
194108	Rear Cover System - b4 Floorstanding	£81.13
409438	Rear Cover System - f4	£81.13
461011	Sanitisation - Bioguard external foam descaler/sanitiser spray 500ml	£6.97
461012	Sanitisation - Bioguard external sanitiser & cleaner spray 500ml	£6.22
461013	Sanitisation - Bioguard internal sanitiser solution 1 litre	£9.13
461181	Sanitisation Kit - 3M c/w AP2-C401-SG Filter	£32.17
461182	Sanitisation Kit - 3M c/w AP2-C401-SG Filter and Filter Head	£40.61
461190	Sanitisation Kit - 3M with Service Cartridge	£15.93
461191	Sanitisation Kit - Vorigo	£21.67
602526	U1 Flush Mounted Drip tray with Drainage	£60.48
602525	U1 Surface Mounted Drip Tray without Drainage	£60.48
602527	U2 Flush Mounted Drip tray with Drainage	£60.48
602528	U2 Surface Mounted Drip Tray without Drainage	£60.48
194144	UV 110V/11W On Demand Set *NEW & IMPROVED*	£67.60
194145	UV 240V/11W On Demand Set *NEW & IMPROVED*	£67.60
194137	UV Bulb - 11W for On Demand UV Sets	£44.30
175272	UV Lamp - 6W	£38.78
601595	Ventilation S2 simple-fit ventilation kit	£95.38
601591	Ventilation S2 ventilation base stand (for use when unit sits on floor)	£46.54
409430	Wall & Floor Bracket Set - f4	£26.88
194104	Wall Bracket Set - b3	£12.85
409435	Wall Bracket Set - f4	£14.92
193187	Waste - 10 litre tub only	£7.35
193178	Waste kit - Mains	£6.91
193184	Waste kit 10 litre Level Sensor - b2/b3.1	£31.51
193164	Waste kit 10 litre Level Sensor - b3.2	£31.51
193199	Waste kit 10 litre Level Sensor - b4.2	£33.54
193181	Waste Kit 12.5 Litre (non-alarmed) - b2	£14.30
193179	Waste Kit 12.5 Litre (non-alarmed) - b3.1	£17.17
193162	Waste Kit 12.5 Litre (non-alarmed) - b3.2	£17.17
193196	Waste kit Hard-wired Level Sensor with 10 litre tub - b3	£53.00

172211	Waste kit Hard-wired Level Sensor without 10 litre tub - b4 Floor Standing	£29.17
461234	Waterblock (2-30LPM) Leak Prevention Device	£13.81

Delivery & Rebate details

Machine Deliveries	
Republic of Ireland	Machine Carriage - £122 per pallet
Northern Ireland	Machine Carriage - £92 per pallet
Isle of Man	Machine Carriage - £126.80 per pallet
UK Mainland	Machine Carriage FOC for full pallet or over - £49 for less than one full pallet
Jersey	UK Mainland Carriage to Southampton Port - £49 for less than one full pallet
Guernsey	UK Mainland Carriage to Southampton Port - £49 for less than one full pallet

Parts & Accessories Parcel Deliveries				
Description	UK Mainland (Next Day)	Northern Ireland (3-4 Days)	Scotland Highland & ROI (2-3 Days)	Channel Islands/Isle of Wight/Isle of Man
Order value £0-19.99	£8.80	£16.40	£16.40	£40.30
Order value £20-£99.99	£13.20	£27.50	£27.50	£40.30
Order value £100-£249.99	£21.80	£38.50	£38.50	£80.70
Order value £250-£349.99	£37.90	£49.40	£49.40	£80.70
Order value £350+	£49.40	£92.00	£122.00	£126.80

CO2 Deliveries Dangerous Goods Surcharge				
Description	UK Mainland (Next Day)	Northern Ireland (3-4 Days)	Scotland Highland & Ireland (2-3 Days)	Channel Islands/Isle of Wight/Isle of Man
010056 ADR Dangerous Goods Transportation Surcharge (1 box)	£19.70	£19.70	£19.70	£30.15
010057 ADR Dangerous Goods Transportation Surcharge (2+ boxes)	£35.30	£35.30	£35.30	£56.15

AVS Specification (b3.2 and b4.2)

The additional columns on the b3.2 and b4.2 pricing are for easy reference for standard accessories. These items can be purchased on their own or ordered to be pre-installed prior to dispatch, hence the pre-installation charge. The product codes for these items are as follows:

B3.2 Hard-Wired Level Sensor Waste Kit – 193196
 B4.2 Hard-Wired Level Sensor Kit – 172211
 Leak Detector – 193182

Payment Terms

30 days from date of invoice.

Rebate

The AVS members will receive a rebate on the anniversary of this signed contract based on the 3-tier rebate scheme detailed below. This is based on the group spend between 1 Jan 2021 - 31 Dec 2021

- Tier 1 target is £185,000, after which a 1% rebate is applied on all sales.
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- Tier 3 target is £255,000, after which a further 1% rebate will be applied to all sales over £215,000

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All machines supplied will hold a full 3 year parts warranty and a 3 year compressor warranty from date of dispatch. In the unlikely event of products failing within the 3 year period, operational procedures for the return of faulty goods will be followed ensuring rapid replacement and customer satisfaction. This warranty only applies to machines purchased while being an active member of the group.