



SUPPLIER MEMBER

**automatic
RETAILING**

Issued by:

AVS Ltd – Tel: 01827 67733 Fax: 01827 67711

Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

PURCHASING TERMS

SCCB: Snack Confectionery Cans & Bottles

		Issue No:	ARN.1/06
Supplier:	Automatic Retailing (Northern) Limited	Date:	April 2021
Address:	Unit S3, Narvik Way, Tyne Tunnel Trading Estate North Shields, NE29 7XL	Expiry Date:	31st March 2022
		Last No:	ARN.1/05
Tel No:	0191 238 0400	Dated:	May 2019
Email:	info@automaticretailing.com		
Account contact:	John Crichton – Chief Executive - john@automaticretailing.com 07921 498 124 Bruce Turnor – Sales Executive - bruce@automaticretailing.com 07774 211058		
Ordering Procedure:	Direct with supplier quoting AVS Membership		
Payment Terms:	28 days (from date of invoice)		

MINIMUM DELIVERY – £1200 total order

Notes:

AVS 2021 / 2022 RECOVERY SUPPORT PLAN



1st April 2021 to 31st March 2022

- 2021/22 Base Turnover Value: 70% of 2019/20 (pre COVID-19 influence)
- Support: 1% Rebate for achievement of >70% 2019/20 turnover actuals

	01.04.2019 - 31.03.2020	01.04.2021 - 31.03.2022	
GROUP	ACTUAL VALUE	2019/20 ACTUAL @ 70%	REBATE 1.00%
AVS	£11,800,000	£8,260,000	£82,600

Note: 2021/22 turnover excludes Ireland surcharges

2021/22 revenue base will be adjusted in line with membership additions / departures

Rebate paid to individual members against invoice if within ARN agree terms (account credit if outside agreed ARN terms)

AVS MAIN SPONSOR CONFERENCE SUPPORT PAYMENT December 2021 & June 2022