



Issued by:
AVS Ltd - Tel: 01827 67733 Fax: 01827 67711
Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

PURCHASING TERMS

Section 1 Automatic Drinks Vending Machines, Dispensers & Table Tops

		Issue No:	CFT.01/15
Supplier:	Coffetek Ltd	Date:	1st January 2021
Address:	Unit 1, Interplex 16 Ashridge Road Bradley Stoke Bristol BS16 7GR	Expiry Date:	31st December 2021
		Last No:	CFT.01/14
Tel No:	+44 (0) 1275 844471	Dated:	1st Jan 2020
Email:	lanjohnston@coffetek.co.uk		
Account contact:	Ian Johnston – Sales Director		
Mobile:	07775 932 320		
Stuart Neal	Sales Manager North		
Mobile:	07747 021266		
Monika Douglas	Sales Manager South, Ireland & Channel Islands		
Mobile:	07776 688957		
James Bate	Business Development Manager		
Mobile:	07771 571900		

Ordering Procedure: Direct with supplier, quoting AVS Membership
Settlement Terms: 30 days from invoice date

FULL RANGE OF MACHINES

(Settlement discount of 1.5% for payment within 14 days of invoice.)

See separate Price List from 1st April 2021 – 31st December 2021



C O F F E t e k
LIMITED

Coffetek Limited – Commercial Conditions Agreement | 1st January 2021 – 31st December 2021

General Information			
Customer Name	AVS Group		
Account Number	Various – See Appendix I		
Country	UK		
Key Contacts	Name	Telephone	E-Mail
Primary Contact	Louise Cummings	+44 7879 488152	louise@avs-uk.co.uk
Commercial Negotiation	Geoff Rouse	+44 7740 768816	geoff@bettavend.co.uk
Coffetek Account Manager	Ian Johnston	+44 7775 932320	ianjohnston@coffetek.co.uk
Other	See Appendix I		
Trading Estimations	2020 Estimated	2021 Estimated	
Turnover	GBP 780,000	GBP 1,200,000	

Commercial Terms			
Pricing Terms	NETT Reference to AVS 2020 \ 2021 Price List 0.5% price increase on machines and parts 1 st April 2021 (Vitro S1 1.5%) 3% Discount for online parts ordering.		
Rebate	900,000	-	1,000,000 = 1.0%
	1,000,000	-	1,100,000 = 1.25%
	1,100,000	-	1,200,000 = 1.5%
	1,200,000	-	1,350,000 = 1.75%
	1,350,000	-	1,500,000 = 2.0%
	1,500,000+	-	= 2.5%
Bulk Machine Discount	5	-	9 = 1.5% additional discount
	10	-	19 = 3.0% additional discount
	20+	-	= POA
Marketing Rebate	>750,000 = 0.5% on all machine sales		
Parts Rebate	1% rebate on all spare parts		
Early Settlement Discount	1.5%		
Warranty	5 years parts only Vitro S1 – 1 Year, extendable to 3 years maximum (£155 for additional 2 years) Vitro M5 – 2 years, extendable to 3 years maximum (£125 for additional 1 year)		
INCO Terms	CIP		
Payment Terms	30 Days		
Credit Limit			
WEEE Opt OUT	YES.		

TECHNICAL

Coffetek Ltd provide both technical help and support to their customers, whether it be on site or by phone. They pride themselves on being able to run effective and informative training courses on all of their equipment at either their office in Bristol or at members' sites. This service is free of charge, because Coffetek feel that good training is necessary if their machines are to maintain their effectiveness and longevity.

Contacts :-

Ian Hull – Technical Manager	07770 936281
Paul Davies – Technical Engineer (North)	07775 913158
Martin Stirrup – Technical Engineer (South)	07825 321735

TECHNICAL HELPLINE	+44 (0) 1275 338585
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AVS members may find it helpful to register for the online service. This can be done through the Coffetek web page www.coffetek.co.uk selecting Coffetek Ltd and then the technical section on that page.

STOCK

For 'normal' orders Coffetek endeavor to deliver machines within two weeks from receipt of order.

DELIVERIES

On receipt all product orders are processed by our Sales Administrator, who will subsequently track the order and can report availability and delivery time. Delivery is contracted to a specialist logistics supplier.

Delivery to member's warehouse and direct to location are free of charge (except for Vitro S1), a full site survey will be required for delivery direct to location.

Aborted deliveries will be charged at cost to the member.

Sales

Ian Johnston	Sales Director	ianjohnston@coffetek.co.uk	07775 932320
James Bate	National Account Manager	jamesbate@coffetek.co.uk	07771 571900
Stuart Neal	Account Manager North	stuartneal@coffetek.co.uk	07747 021266
Monika Douglas	Account Manager South	monikadouglas@coffetek.co.uk	07776 688957
Iain Milroy	HORECA Account Manager	iaimilroy@coffetek.co.uk	07717 608968
Norbert Govaars	International Account Manager	NorbertGovaars@Coffetek.co.uk	+31 6 57 850 289

Machine Orders

Marta Moreno	Customer Service Lead	martamoreno@coffetek.co.uk	01275 868972
Candice Farr	Customer Service	candicefarr@coffetek.co.uk	01275 841253
Gail Woodman	Customer Service	gailwoodman@coffetek.co.uk	01275 338572

Spare Orders

Anna Garkusa	Customer Service	annagarkusa@coffetek.co.uk	01275 338573
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Technical Help Desk

Jonathan Mielkarek	After Sales	jonathanmielkarek@coffetek.co.uk	07775 335134
Kyron Hall	After Sales	kyronhall@coffetek.co.uk	07775 421156

Spare part enquiry Help Desk

Paul Makoetlane	After Sales	paulmakoetlane@coffetek.co.uk	01275 868979
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Administration

Andrew Haskins	Credit Controller	andrewhaskins@coffetek.co.uk	01275 338575
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Marketing

Alba Urriza	Marketing	albaurriza@coffetek.co.uk	01275 338577
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