



Issued by:  
AVS Ltd – Tel: 01827 67733 Fax: 01827 67711  
Unit 12, Amber Business Village, Amber Close, Amington, Tamworth, B77 4RP

## PURCHASING TERMS

### Section 12 Miscellaneous

**Supplier:** Ford Motor Company

**Issue No:** F.3/73

**Date:** 1<sup>st</sup> January 2021

**Address:** Ford Motor Company  
Central Office  
Arterial Road  
Laindon Essex  
SS15 6EE

**Expiry Date:** 31<sup>st</sup> December 2021

**Tel No:** 07384 468 699

**Last No:** F.3/72

**Date:** 31<sup>st</sup> Dec 20

**AVS Contact:** Steve Davis  
Business Development Manager Ford of Britain & Ireland  
T: 0345 723 2323 M: 07384 468699 E mail sdavi290@ford.com

---

Ordering Procedure: Direct with supplying dealer, quoting AVS Membership

**Your Ford identification no (FIN): see list**  
**AVS Ford identification no (FIN): 01473**

**Please quote your individual FIN number (ford identification number) in addition to the AVS Fleet Number (01473) in order to ensure Vehicle Registration documents are registered to the correct company and make sure the supplying dealer confirms the V5 will be in your company name, not that of AVS.**

**IF THE AVS FLEET NUMBER (01473) IS QUOTED AT THE TIME OF PURCHASE, THE FORD MANUFACTURER REBATE WILL BE AUTOMATICALLY DEDUCTED OFF INVOICE IN ADDITION TO ANY REBATE YOU AGREE WITH YOUR SUPPLYING DEALER.**

**First Point of Contact:** Your chosen supplying Ford Dealer

**Secondary:** Ford Business Centre – 0345 723 2323 [ffadmin5@ford.com](mailto:ffadmin5@ford.com)

**Additional:** Ford Payment queries 01277 252525 [fleetsma@ford.com](mailto:fleetsma@ford.com)

**Note** Vehicle range and prices updated

# New Ford Special Terms 2021

## Ford Fleet Partnership

New for your 2021 terms are enhancements to selected derivatives of the stylish and tough [Ford Ranger](#) designed to work harder and smarter, it is more powerful, efficient and has lower emissions than ever before. Also included and definitely not just another pick-up truck is the performance 4x4 [Ford Ranger Raptor](#).

Other good news to mention is the BIK, fuel and servicing improvements of [Ford Focus](#) 1.5 Diesel RDE2 upgrade which offers significant whole life cost benefits to your fleets and end users.

Alongside our award-winning engines, innovative in-car technology and pioneering safety technology, you can also benefit from our wide range of Fleet Support Services, with a selection of these explained in more detail below:

### **Ford Business Centre**

One of the largest dedicated fleet teams in the industry, with Fleet Business Managers and Account Support Managers who can help you with all kinds of queries.

### **Ford Mobile Service**

Ford Mobile Service is offered by almost 100 participating dealer locations nationwide, including a majority of Ford Transit Centres, with Ford Mobile Service vans equipped to carry out routine service and maintenance, vehicle repairs (including warranty), and field service actions, such as software updates, all within your business' premises.

### **Roadside Assistance**

Ford Assistance is our roadside rescue, repair and recovery service that helps you at home, work or anywhere in Europe, seven days a week, 365 days a year.

### **Ford Warranties**

To make sure your new vehicles continue to deliver to your business' expectations, we have developed a vehicle warranty programme for new vehicles to minimise downtime and disruption to your business.

For more information on the above, and for the full range of Ford services, please visit [www.ford.co.uk/fleet](http://www.ford.co.uk/fleet).

## Ford Fleet Partnership

- To help deliver even greater value, rebates are applied to Factory Fit Options across our entire vehicle range.
- Metallic paint has been added as a free of charge option across our entire car range
- Speed Limiters have been included as a Free of Charge Option across all Commercial Vehicles
- Your dedicated Ford Business Manager will look after your account and is on hand to discuss any queries you may have regarding your new contract.
- Discover how Ford's vehicle range can help support your business through our demonstrator vehicles. Simply contact the Ford Business Centre on 0345 723 23 23 or email [flinform@ford.com](mailto:flinform@ford.com)
- Your Ford Dealer will be delighted to help you with any questions about the Ford range, pricing and availability.

**Company Name: ASSOCIATED VENDING SERVICES LTD    FIN: 1473    Deal Number: 89867/1**

**Deal Start Date: 01/01/2021**

**Deal End Date: 31/12/2020**

The table below confirms details of your 2021 special terms.

Change	Vehicle Line	Vehicle	Options	Other	Exclusions	
	Fiesta	24.0%	24.0%	Free Premium Body Colour	Fiesta ST (incl. Performance & ST Edition)	Excluded
	Ecosport	17.5%	17.5%	Free Premium Body Colour	1.1 Litre 75PS Engine	Excluded
	Focus	25.0%	25.0%	Free Premium Body Colour	Focus ST	Excluded
	Focus- Active X Edition, Active X Vignale Edition, ST-Line X Edition, Titanium X Edition and Vignale Edition	26.0%	26.0%	Free Premium Body Colour		
	Mondeo	16.5%	16.5%	Free Premium Body Colour		
	Mondeo- Hybrid Engine only	18.0%	18.0%	Free Premium Body Colour		
	S-MAX	25.5%	25.5%	Free Premium Body Colour		
	Galaxy	25.5%	25.5%	Free Premium Body Colour		
	Tourneo Connect	7.8%	7.8%	Free Premium Body Colour		
	All-New Kuga	18.5%	18.5%	Free Premium Body Colour	All-New Kuga Titanium PHEV	Excluded
	Puma- Titanium	15.0%	15.0%	Free Premium Body Colour	Puma ST	Excluded
	Puma- ST-Line, ST-Line X and ST-Line Vignale	16.0%	16.0%	Free Premium Body Colour	Puma ST	
Change	Vehicle Line	Vehicle	Options	Other	Exclusions	
	Fiesta Van	17.0%	17.0%			
	Transit Courier	22.0%	22.0%	Free Speed Limiter		
	Transit Connect SWB (L1)	18.8%	18.8%	Free Speed Limiter		
	Transit Connect LWB (L2)	19.8%	19.8%	Free Speed Limiter		
	Transit Custom	23.5%	23.5%	Free Speed Limiter	Custom Colour Editions	Excluded
					Custom 260s	Excluded
					Custom Sport & Camper 1	Excluded
	Transit Custom PHEV	21.2%	21.2%	Free Speed Limiter		
	Tourneo Custom	23.0%	23.0%	Free Speed Limiter	Tourneo Sport	Excluded
	Tourneo Custom PHEV	21.2%	21.2%	Free Speed Limiter		
	Transit V363	25.0%	25.0%	Free Speed Limiter		
X	Ranger Tke	14.0%	14.0%	Free Premium Body Colour		
X	Ranger Tke Raptor	11.0%	11.0%	Free Premium Body Colour		
X	Ranger Tke Regular Cab	11.0%	11.0%	Free Premium Body Colour		

All rebates will be paid to Supplying Dealer- Head Office unless requested by arrangement.

Where Premium Body Colour is not specified as a free option in the table above, the option rebate **does not** apply to Premium Body Colour.

The contents of the Fleet Special Terms Table must be read in conjunction with our standard **Fleet Special Terms & Conditions** and together these documents comprise our entire contract with you.

The Special Terms included in the above are effective from 1<sup>st</sup> January 2021. However, if you Contract Hire your vehicles, your designated Contract Hire Company will need to update your records before you can benefit from them.

Company Name	FIN Number
Alpine Vending Co Ltd	35735
B & B Vending Ltd	15927
Bensons Vending Ltd	27464
Bettavend Ltd	23842
Cema	59985
Connect	21567
Cymraeg Vending Ltd	1607
Early Bird	53487
Excel Vending Ltd	28913
Falkingham & Taylor (Vending)	1608
Flexivend	34011
Hallmark Vending	13960
JW Vending	53975
MannVend Ltd	23846
Millsons Vending Ltd	23845
Morvend Ltd (Ipswich)	1606
Morvend Ltd (Buntingford)	1615
Mount Charles Catering	38284
Northbridge Vending Co Ltd	37085
Platino Limited	33724
Refresh Vending	41952
Revive Vending	64678
Shropshire Vending Services	37087
Spa Vending	42981
Vendaid Ltd	T0311
Vending Enterprises	1620
Vend	38283
Vitas Vending	1622
Westways Vending Ltd	55668
Wilkes	06039

Please quote your individual FIN number (fleet identification number) in addition to the AVS Fleet Number (01473) in order to ensure Vehicle Registration documents are registered to the correct company and make sure the supplying dealer confirms the V5 will be in your company name, not that of AVS.