

# K&A Financial Services

## Overview:

K&A is specialized in providing services in supporting project planning, funding, estimating, cost control management, scheduling, forecasting, bench marking, project risk contract strategy, and compliance of engineering processes for capital project.

K&A acts as the Client's agent in delivering complex services for key clients in the areas of strategic planning, alternative delivery, procurement/contract management, projects controls, quality management, project construction and close out.

K&A provides leadership in supporting all aspects of project controls to optimize the total cost of ownership of your physical assets and ensure compliance to project execution processes.

K&A will develop strategies/policies to assist you for the business development efforts of your company by identifying and analyzing revenue-generating opportunities, building project pipelines, closing contracts, and managing key client relationships.

## Specific Services:

### 1. New Business Generator

- Generate proposal
- Present RFP/RFQ
- Monitor market and customer trends
- Turnkey Business Development

### 4. EPC Contracts Management

- PMO integration
- Multi projects management
- Program Management
- Client interface
- Review Contractor Costs and Schedule
- Mitigation Plan
- Oversight subcontractors' costs
- PMO integration

## Unique abilities:

- Analytical
- Sense of Priority
- Organized
- Multi-Task
- Ability to work under pressure
- Adaptability
- Data Oriented
- Emotional Intelligence

### 2. Project Controls Built Up

- Initiating
- Planning
- Monitoring
- Controlling
- Scheduling
- Communicating
- Closing Out

### 5. Project Performance Measurement

- Historical trends
- Earned value
- Track workorder budgets
- Variance Analyzes
- Project milestone tracking
- Recovery plans Solutions
- Development of key KPI
- Work around actions plan
- Rolling look ahead plan

## Staffing details:

- Computer Skills
- People skills
- Project management
- Financial background

### 3. Capital Projects Management

- Budgeting
- Forecasting
- Actuals Tracking
- Cash Flow
- Risk Management
- Change order management
- Invoicing
- Review Contractor Costs and Schedule
- Multi stakeholder's coordination

### 6. Reporting

- Issue on time project controls reports
- Account for all costs in the project life cycle
- Track workorder budgets
- Project schedules
- Over-sight accruals
- Portfolio reporting
- Integrated EPC schedule on P6

## Headquarters

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